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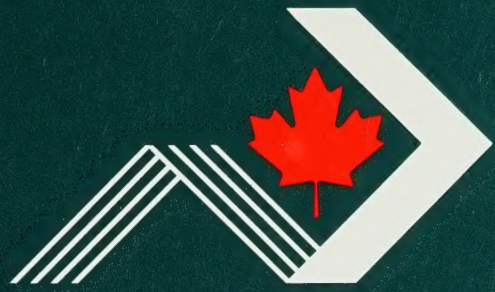


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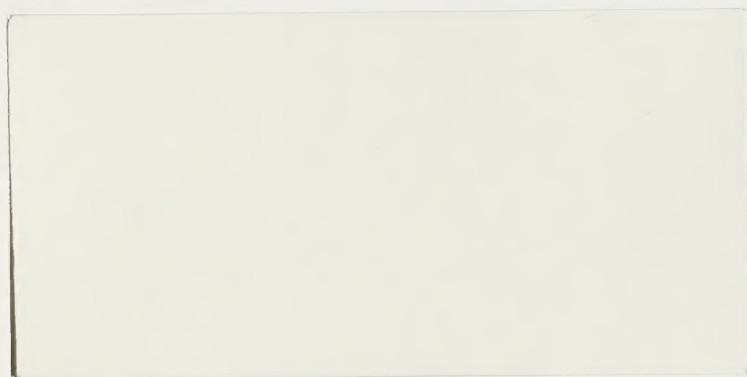
Co-operatives Secretariat

Secrétariat aux Coopératives

**CO-OPERATIVES  
IN CANADA\*  
(1993 Data)**

October 1995







Co-operatives Secretariat  
Government of Canada  
Ottawa, Ontario  
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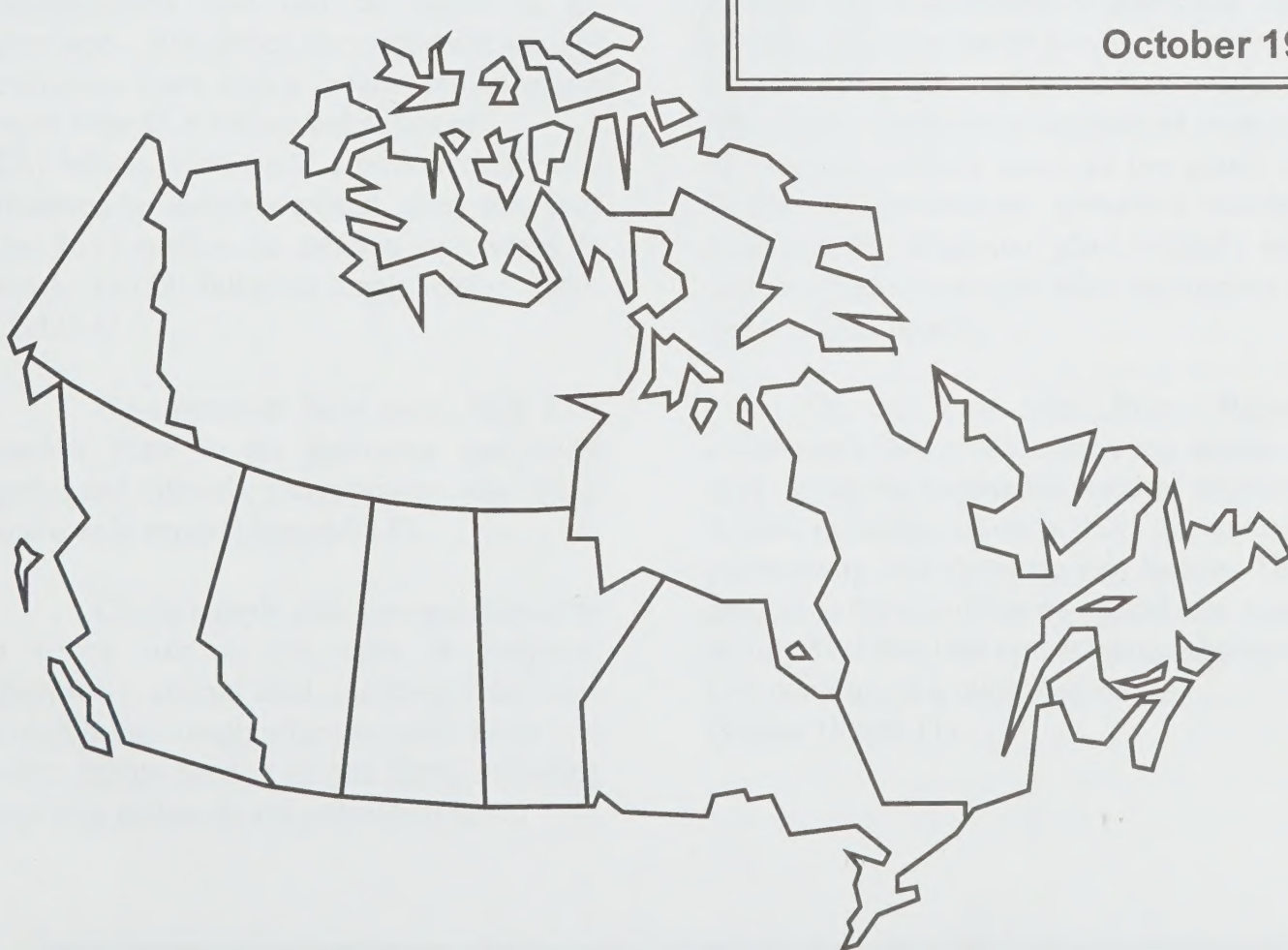
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**CO-OPERATIVES  
IN CANADA\*  
(1993 Data)**

**October 1995**



\* Cette publication est aussi disponible en français sur demande.







# **CO-OPERATIVES IN CANADA**

## **SITUATION - 1993**

The 1993 data is based on statistics from 5,150 non-financial co-operatives having nearly 4.1 million members, revenues of \$20.7 billion and assets of over \$12.3 billion. Of these, 824 co-operatives have an agricultural base and represent over 599,000 producers with \$12.9 billion in revenues. This year, for the first time, we have included in the statistics, data from the wholesale co-operatives.

### **PRODUCER CO-OPERATIVES**

Co-operatives play a major role in the agricultural sector of the Canadian economy, mainly in the processing and the marketing of grain, dairy, poultry, honey, maple products, fruit and vegetables, and livestock.

Agricultural **marketing and processing** co-operatives are mostly modern organizations that can be found in all provinces. Altogether, they represent a major economic force with a volume of business of more than \$8.8 billion and assets of \$3.1 billion, of which \$1.2 billion (or 39%) is financed by member capital. They also paid out \$511 million in salaries and wages to nearly 18,000 full-time employees in 1993. (Table 4)

Co-operatives have more than 25% market share in the following categories; grains and oilseeds, dairy, poultry, and honey and maple syrup. (Appendix F)

On the **supply** side, co-operatives play a strong role in the sales of fertilizer, chemicals, animal feed, machinery and also provide the member/farmer with seeds and other inputs needed on the farm, including building materials and petroleum based

products. Their volume of business totalled \$3.7 billion in 1993. (Table 8)

According to the Financial Post 500 for 1993, six out of the ten largest agricultural enterprises are co-operatives with combined revenues of over \$6.3 billion. (Appendix I)

The **fishery co-operatives** in the Atlantic region continue to struggle for survival or have downsized or diversified their operations to incorporate innovative methods of processing non-traditional fish products. Others have continued to supplement revenues by utilizing unused space in the plants as centres for government sponsored training programs for displaced plant workers and fishers or have developed other enterprises to employ local people.

On the West coast, Prince Rupert Fishermen's Co-op Association was unable to fully regain an acceptable level of liquidity despite measures taken in 1993 to increase productivity and eliminate loss factors. This resulted in the sale of the co-operative's assets on July 31, 1994. One option being considered is to continue as a marketing co-op. (Tables 10 and 11)



**Production** co-operatives, include **farm, feeder, grazing, machinery, artificial insemination, and handicraft** co-operatives. The majority of these are located in the West. (Table 12 and 13)

**Seed cleaning** co-operatives operate mainly in Alberta and Saskatchewan. **Farmers' markets** are becoming popular for selling farm produce, particularly in Saskatchewan, Manitoba, Prince Edward Island and New Brunswick.

(For other Producer Co-operatives see Appendix B)

## CONSUMER CO-OPERATIVES

At the local level, consumer co-operatives vary in size and sophistication from small buying clubs, in which a few families pool grocery orders and buy from wholesale outlets, to large supermarket organizations. At these "conventional stores", sales are made in the usual manner and any "surplus" is returned at year's end based on patronage. In 1993 the sales of this group amounted to over \$4.1 billion in food products, dry goods and home hardware and other consumer goods. (Table 6)

In the West, during 1993, the 347 member co-operatives of Federated Co-operatives Limited had total sales of over \$2.3 billion which gave them the strongest co-op presence of any region in Canada. Calgary has the largest consumer co-operative in North America, with nearly 40% of the local retail market. Sales include food, hardware, clothing, home furnishings, agricultural supplies, petroleum products and building materials. In Atlantic Canada the 160 member co-operatives of Co-op Atlantic, have sales over \$637 million. Quebec and Ontario consumer co-operatives, are strong organizations, with little or no penetration in

major urban areas.

A number are operating as "**direct charge**" co-operatives. The concept of direct charge system is goods are provided to members at cost, with a weekly service fee added, equal to the cost of operations. Some also may add a surcharge to build share capital or loan capital for the co-operative's development. The expression of Direct Charge concept varies according to local conditions and size of organization.

A more specialized consumer co-operative which has emerged in the past ten years is the **natural health foods (bulk)** co-operative. As well as having retail sales, some have wholesale sales to other co-operatives. The majority of these are in Québec and British Columbia.

**Student supply** co-operatives have gained a strong foothold, mainly in Québec, where nearly 100 are active. They provide all the various goods students may require, from pens and pencils to course text books, computers, and in some instances groceries. (Appendix A)

In 1993 the volume of business of **Service** co-operatives rose by 9.3%, the first year in the last five of less than double digit growth in this sector. (Table 14)

Since the mid 1970's, **housing** co-operatives in the service sector have experienced a significant expansion and by December 1993, there were 2,087 providing housing to 80,000 families. The assets of the 1,865 co-ops reporting to our survey had a book value of over \$4.5 billion.

There are two major types of **child care** co-operatives: day care and nursery school. Day care co-operatives are formed by



working parents to provide day-time care for their children. Nursery schools are formed with the emphasis on education and social interaction, as well as providing parents some time for other pursuits. Child care co-operatives are found in greatest numbers in Ontario, Saskatchewan and Manitoba. In 1993, 392 of the 512 incorporated day care/nursery co-ops reported revenues of \$35.3 million and nearly 26, 000 members.

Following a study of child care co-operatives, the Association of Canadian Child Care Co-operatives was formed. The Association concentrates on staff development, development and maintenance of co-op child care and education, affordable insurance, staff benefit plans and board training and development.

**Health Care** co-operatives play an important part in the lives of communities in which they exist across Canada. A report entitled "Co-op/Consumer Sponsored Health Care Delivery Effectiveness", found that this type of health care delivery offers "significant economic and non-economic advantages". There is a role and potential for health care co-operatives in helping to maintain the quality of service in Canada while still assuring fiscal responsibility.

In 1993, 25 health co-operatives reported to the annual survey of Canadian co-operatives, a total of 303,000 members and assets of \$58.3 million; business revenues amounted to \$242.4 million and they employed nearly 700 people full-time.

**Community development** co-operatives foster local level leadership skills and enable full grassroots participation in problem solving and innovation. Community development co-operatives are found throughout Canada, but the majority are

located in Saskatchewan and Quebec.

In 1993, 171 development co-operatives reported having 8,886 members, over 150 employees, assets of \$10.4 million, and revenues of \$7.7 million. Community Development Co-operatives in all regions of Canada offer the potential for leadership in organizing the "people" approach to development.

**Funeral**, or burial co-operatives find their greatest strength in Québec, though recently they have made inroads in Ontario, Nova Scotia, New Brunswick and Prince Edward Island.

**Water supplying** co-operatives are found mainly in Alberta, Québec and Manitoba. **Natural gas** and **rural electric** co-operatives are found only in Alberta.

**Recreational** co-operatives are strong throughout the West, particularly in Saskatchewan, they are also found in most of the other provinces. They are engaged in activities such as community halls, skating and curling rinks, golf courses, swimming pools and camp sites.

**Transportation and communication** co-operatives, though small in numbers, are found throughout Canada.  
(For other Co-ops see Appendix C)

## **WORKERS' CO-OPERATIVES**

During the 1980's, **workers'** co-operatives became more and more common and well established in Canada. There are many varied usually small worker co-operatives across the country.



*Imprimerie coopérative Harpell*, incorporated in 1946 near Montreal, is the largest workers' co-operative in Canada with more than 200 members.

Vancouver's Collective Resources and Services Workers' Co-operative operates a bakery and wholesales health foods; with annual sales of more than \$2 million, it is among Canada's larger workers' co-operatives.

Based in Guysborough County Nova Scotia, the Mulgrave Road Co-op Theatre Company provides entertainment throughout the Maritimes.

In rural areas, Forestry Co-operatives are the most important and developed workers' co-operatives. They are examples of people employing themselves in a productive manner.

These examples only suggest the variety and range of workers' co-operatives.

The rapidly rising interest in workers' co-operatives reflects both the tremendous need for jobs and the increasing interest of better educated and more politically conscious people to have more control over their jobs.

For additional data see the attached Tables, Figures and Appendices.



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Table 1: Summary by province of non-financial co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA	Previous Year <sup>2/</sup>
<b>Associations</b>															
							- number -								
Consumer	-	34	34	53	91	45	19	239	36	43	10	18	2	624	630
Supply	-	-	11	18	83	16	27	71	4	5	2	3	2	242	242
Marketing	-	-	18	12	10	19	26	54	10	14	3	2	4	172	180
Fishing	-	-	4	3	9	8	1	7	11	10	6	3	-	62	59
Production	-	-	13	81	145	7	9	90	27	24	6	3	-	405	418
Service	-	-	282	480	504	182	677	1 257	65	134	23	26	15	3 645	3 573
<b>Total</b>	-	34	362	647	842	277	759	1 718	153	230	50	55	23	5 150	5 102
<b>Membership</b>							- thousands -								
Consumer	-	10	617	559	306	92	35	799	68	44	19	67	-	2 616	2 222
Supply	-	-	39	115	41	56	38	21	-	5	1	1	-	317	393
Marketing	-	-	5	60	89	28	11	17	2	2	1	-	3	218	292
Fishing	-	-	4	-	1	1	-	-	2	2	-	2	-	12	10
Production	-	-	1	10	2	1	2	7	2	2	1	-	-	28	25
Service	-	-	337	177	61	46	71	187	7	6	8	1	1	902	879
<b>Total</b>	-	10	1 003	921	500	224	157	1 031	81	61	30	71	4	4 093	3 821
<b>Volume of business</b>							- million dollars -								
Consumer	-	60.7	275.9	910.7	705.3	285.4	163.5	481.1	291.7	155.5	54.2	119.1	2 444.1	5 944.2	5 517.5
Supply	-	-	110.3	466.1	144.9	129.5	490.2	2 025.6	6.4	16.6	5.1	2.9	352.2	3 749.8	3 977.6
Marketing	-	-	407.3	1 160.8	2 164.9	821.1	349.0	1 766.7	67.6	355.5	53.0	7.6	1 652.9	8 806.3	9 167.4
Fishing	-	-	42.3	.9	.8	4.8	.0	3.5	49.7	34.2	18.3	10.1	-	164.7	192.3
Production	-	-	26.9	301.2	17.3	6.8	10.0	211.8	3.8	6.1	.2	.4	-	584.4	505.8
Service	-	-	341.9	167.9	48.2	44.6	413.2	241.3	11.0	20.4	2.4	4.6	113.8	1 409.4	1 289.0
<b>Total</b>	-	60.7	1 204.5	3 007.6	3 081.4	1 292.2	1 426.0	4 729.9	430.3	588.4	133.2	144.7	4 559.9	20 658.8	20 649.7
<b>Assets</b>															
Consumer	-	62.2	100.0	284.0	326.9	103.2	38.7	133.8	81.4	42.5	15.4	34.4	851.7	2 073.9	1 983.7
Supply	-	-	42.8	166.5	88.6	59.4	252.0	666.1	3.4	6.2	1.9	.9	54.0	1 341.8	1 520.8
Marketing	-	-	115.9	523.7	970.1	283.4	107.3	538.0	19.4	102.3	21.5	1.1	378.5	3 061.3	3 043.1
Fishing	-	-	29.4	.2	.2	.9	.0	1.3	24.4	8.3	5.1	6.5	-	76.3	80.2
Production	-	-	8.4	135.9	14.3	3.0	8.6	105.7	.7	2.0	.3	.2	-	279.2	250.8
Service	-	-	1 004.6	703.3	79.8	121.2	2 313.1	906.6	50.3	126.4	8.3	21.7	142.1	5 477.6	4 705.2
<b>Total</b>	-	62.2	1 301.2	1 813.7	1 479.9	571.1	2 719.8	2 351.5	179.5	287.8	52.6	64.6	1 426.3	12 310.1	11 583.8

<sup>1/</sup> co-operatives incorporated federally<sup>2/</sup> revised



Table 2: Volume of business by province of non-financial co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA	Previous 2/ Year
- million dollars -															
<b>Product marketings</b>															
Grains	-	-	0.1	466.2	987.4	297.2	67.2	28.2	0.1	-	-	-	0.1	2 669.5	2 916.5
Oilseeds	-	-	-	123.1	203.2	143.0	15.9	-	-	-	-	-	-	485.2	562.2
Fruit	-	-	116.5	0.0	-	-	14.8	3.8	1.5	4.3	0.1	-	6.0	141.2	142.4
Vegetables	-	-	101.7	8.4	0.0	-	14.2	25.9	-	0.2	3.9	-	4.1	154.3	153.5
Dairy	-	-	61.4	-	213.3	0.0	200.6	1 397.9	31.0	275.0	49.2	-	355.2	3 052.8	2 832.0
Poultry	-	-	-	250.2	1.6	36.8	-	516.1	-	34.7	-	-	35.1	839.8	803.4
Eggs	-	-	-	10.0	1.6	-	-	1.2	-	6.8	-	7.6	14.4	27.1	28.4
Livestock: Cattle & sheep	-	-	74.7	296.0	413.7	175.1	16.9	77.1	1.7	0.9	-	-	2.5	1 056.0	989.4
Livestock: Hogs	-	-	-	2.1	-	-	16.4	624.3	0.3	7.4	-	-	7.8	650.5	649.6
Fish	-	0.1	39.1	0.8	0.4	4.4	0.0	4.6	41.5	26.9	16.6	8.4	93.5	143.0	180.9
Forest products	-	-	-	-	-	-	-	180.1	0.1	1.4	-	-	1.5	231.8	135.0
Honey & maple	-	-	-	5.9	0.0	8.9	-	19.5	-	0.1	-	-	0.4	34.7	30.2
Other	-	7.1	34.7	8.0	2.1	-	17.5	1.9	0.2	0.1	0.1	0.4	0.8	73.6	68.4
<b>Total product marketings</b>	-	<b>7.2</b>	<b>428.2</b>	<b>1 170.9</b>	<b>1 823.3</b>	<b>665.3</b>	<b>363.5</b>	<b>2 880.6</b>	<b>76.6</b>	<b>357.7</b>	<b>69.9</b>	<b>16.4</b>	<b>521.4</b>	<b>9 559.5</b>	<b>9 491.9</b>
<b>Consumer &amp; supplies</b>															
Food Products	-	62.4	117.8	571.2	296.3	125.7	59.9	381.0	244.9	123.2	38.1	104.5	811.4	3 511.1	3 332.7
Dry goods & home hardware	-	17.9	96.3	71.0	67.6	22.6	29.0	39.0	34.4	13.2	3.1	3.9	93.7	579.0	505.2
Other	-	0.1	1.5	64.3	25.5	2.0	65.0	87.0	1.2	1.0	0.0	0.1	2.3	253.5	323.2
<b>Sub-total consumer</b>	-	<b>80.4</b>	<b>215.6</b>	<b>706.4</b>	<b>389.4</b>	<b>150.3</b>	<b>153.9</b>	<b>507.1</b>	<b>280.5</b>	<b>137.4</b>	<b>41.2</b>	<b>108.5</b>	<b>907.5</b>	<b>4 343.6</b>	<b>4 161.1</b>
Animal feed	-	-	59.5	14.9	18.2	6.4	79.1	390.4	5.1	25.2	4.3	2.1	79.3	734.7	833.8
Fertilizers & chemicals	-	-	24.6	172.7	171.8	103.5	71.7	120.4	1.2	3.7	0.4	0.2	12.0	905.8	1 052.8
Seeds	-	-	1.6	27.3	23.3	11.5	9.0	24.5	0.6	1.2	0.1	0.1	2.0	99.2	117.3
Farm supplies	-	-	4.4	95.7	19.0	19.9	199.4	180.1	2.9	8.5	2.1	0.5	14.0	544.9	561.4
<b>Sub-total agriculture</b>	-	-	<b>90.1</b>	<b>310.7</b>	<b>232.2</b>	<b>141.3</b>	<b>359.2</b>	<b>715.4</b>	<b>9.7</b>	<b>38.7</b>	<b>6.9</b>	<b>2.9</b>	<b>107.3</b>	<b>2 284.6</b>	<b>2 565.3</b>
Machinery, vehicles & parts	-	2.3	2.4	22.5	14.4	3.1	2.3	82.7	1.3	0.5	0.1	0.0	1.9	143.6	155.0
Petroleum products	-	0.5	68.6	347.8	312.7	125.8	88.9	220.7	32.4	14.6	7.2	6.9	120.1	1 860.6	1 800.0
Building materials	-	-	25.6	98.7	58.4	18.1	12.6	35.8	2.5	0.8	1.9	0.1	5.3	337.6	348.7
Other	-	-	0.0	2.5	0.0	0.4	32.4	3.0	0.8	2.4	0.9	0.4	4.6	42.9	49.8
<b>Sub-total other supply</b>	-	<b>2.8</b>	<b>96.6</b>	<b>471.5</b>	<b>385.5</b>	<b>147.4</b>	<b>136.2</b>	<b>342.2</b>	<b>37.0</b>	<b>18.3</b>	<b>10.1</b>	<b>7.4</b>	<b>131.9</b>	<b>2 384.7</b>	<b>2 353.5</b>
<b>Total consumer &amp; supplies</b>	-	<b>83.3</b>	<b>402.4</b>	<b>1 488.6</b>	<b>1 007.0</b>	<b>438.9</b>	<b>649.3</b>	<b>1 564.7</b>	<b>327.2</b>	<b>194.4</b>	<b>58.3</b>	<b>118.9</b>	<b>1 146.7</b>	<b>9 012.8</b>	<b>9 079.9</b>
<b>Total sales</b>	-	<b>90.5</b>	<b>830.6</b>	<b>2 659.5</b>	<b>2 830.3</b>	<b>1 104.2</b>	<b>1 012.8</b>	<b>4 445.3</b>	<b>403.8</b>	<b>552.1</b>	<b>128.3</b>	<b>135.3</b>	<b>1 668.2</b>	<b>18 572.3</b>	<b>18 571.8</b>
Service revenue	-	11.4	302.2	289.3	177.2	100.4	244.9	231.3	16.3	22.9	2.5	4.5	52.1	1 561.5	1 642.3
Other income	-	4.0	71.8	58.8	73.9	42.4	168.4	53.3	10.2	13.4	2.4	4.9	43.3	525.0	435.6
<b>Total</b>	-	<b>106.0</b>	<b>1 204.5</b>	<b>3 007.6</b>	<b>3 081.4</b>	<b>1 247.0</b>	<b>1 426.0</b>	<b>4 729.9</b>	<b>430.3</b>	<b>588.4</b>	<b>133.2</b>	<b>144.7</b>	<b>1 763.6</b>	<b>20 658.8</b>	<b>20 649.7</b>

<sup>1/</sup> co-operatives incorporated federally<sup>2/</sup> revised

Table 3: Balance sheet by province of non-financial co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>														
Cash	-	1.9	43.1	90.2	28.8	25.1	77.8	90.2	4.4	6.8	1.7	1.9	291.9	663.9
Receivables	-	13.3	81.5	352.9	324.6	117.1	158.3	339.4	15.2	31.4	11.5	4.2	370.5	1 819.8
Inventories	-	14.6	59.7	144.1	353.2	122.9	101.0	312.3	27.8	36.5	10.9	7.8	356.8	1 547.4
Other current	-	0.4	8.3	154.5	35.7	6.9	16.3	43.6	4.0	3.8	1.1	3.4	22.0	299.9
<b>Sub-total current</b>	-	<b>30.1</b>	<b>192.6</b>	<b>741.7</b>	<b>742.2</b>	<b>271.9</b>	<b>353.3</b>	<b>785.5</b>	<b>51.4</b>	<b>78.5</b>	<b>25.2</b>	<b>17.3</b>	<b>1 041.1</b>	<b>4 330.9</b>
Investments	-	10.7	91.3	219.6	265.1	100.5	104.2	211.0	21.7	21.3	3.3	4.6	58.5	1 111.8
Property & equipment	-	21.4	1 003.4	843.5	466.5	198.0	2 239.5	1 278.9	106.1	186.4	24.0	42.4	307.3	6 717.4
Other assets	-	0.0	13.9	8.9	6.1	0.7	22.7	76.1	0.3	1.6	0.0	0.3	19.4	150.0
<b>Total assets</b>	-	<b>62.2</b>	<b>1 301.2</b>	<b>1 813.7</b>	<b>1 479.9</b>	<b>571.1</b>	<b>2 719.8</b>	<b>2 351.5</b>	<b>179.5</b>	<b>287.8</b>	<b>52.6</b>	<b>64.6</b>	<b>1 426.3</b>	<b>12 310.1</b>
<b>Liabilities</b>														
Short-term debt	-	3.4	61.4	363.4	375.6	138.9	91.0	160.1	21.0	19.5	4.9	4.7	157.8	1 401.8
Accounts payable	-	20.0	85.1	169.2	139.9	47.7	148.8	338.0	26.0	40.7	8.9	10.2	379.9	1 414.5
Other current	-	0.0	17.9	37.4	4.9	9.2	33.6	24.0	0.5	0.8	1.9	2.5	35.4	168.1
<b>Sub-total current</b>	-	<b>23.4</b>	<b>164.5</b>	<b>569.8</b>	<b>520.3</b>	<b>195.8</b>	<b>273.3</b>	<b>522.1</b>	<b>47.5</b>	<b>61.1</b>	<b>15.7</b>	<b>17.4</b>	<b>573.1</b>	<b>2 984.1</b>
Long-term debt	-	18.2	880.3	268.3	175.6	117.8	2 212.7	1 019.8	80.4	157.3	14.1	28.7	163.5	5 136.7
Deferred credits	-	0.4	4.3	22.8	12.6	0.5	10.3	118.0	1.4	3.7	0.7	0.4	10.1	185.2
<b>Sub-total liabilities</b>	-	<b>42.0</b>	<b>1 049.1</b>	<b>860.9</b>	<b>708.6</b>	<b>314.1</b>	<b>2 496.3</b>	<b>1 659.9</b>	<b>129.3</b>	<b>222.0</b>	<b>30.5</b>	<b>46.6</b>	<b>746.7</b>	<b>8 306.1</b>
<b>Members' equity</b>														
Members' loans	-	0.0	27.9	94.7	3.9	67.1	25.5	36.3	10.4	8.9	0.6	3.1	46.0	324.5
Share capital	-	13.7	98.5	281.8	499.8	77.0	77.0	257.1	24.2	33.0	7.9	12.0	385.5	1 767.5
Reserves	-	7.6	103.3	463.0	151.4	75.2	136.0	371.5	16.8	17.6	8.7	5.2	48.0	1 404.3
Undistributed surplus	-	1.2	22.4	113.3	116.2	37.6	15.0	26.7	1.2	6.3	4.9	2.3	200.1	507.7
<b>Sub-total equity</b>	-	<b>20.2</b>	<b>252.1</b>	<b>952.4</b>	<b>771.3</b>	<b>257.0</b>	<b>223.5</b>	<b>691.5</b>	<b>50.2</b>	<b>65.7</b>	<b>22.1</b>	<b>18.0</b>	<b>679.6</b>	<b>4 003.7</b>
<b>Total liabilities &amp; equity</b>	-	<b>62.2</b>	<b>1 301.2</b>	<b>1 813.7</b>	<b>1 479.9</b>	<b>571.1</b>	<b>2 719.8</b>	<b>2 351.5</b>	<b>179.5</b>	<b>287.8</b>	<b>52.6</b>	<b>64.6</b>	<b>1 426.3</b>	<b>12 310.1</b>

<sup>1/</sup> co-operatives incorporated federally



**Table 4: Volume of business by province of marketing co-operatives reporting in Canada, 1993**

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>2/</sup>	CANADA
<b>Product marketings</b>	-million dollars-													
Grains	-	-	-	464.6	986.7	297.2	10.2	7.0	-	-	-	-	823.1	2 588.8
Oilseeds	-	-	-	123.1	203.0	143.0	14.5	-	-	-	-	-	-	483.7
Fruit	-	-	116.5	0.0	-	-	14.8	3.8	1.5	4.3	0.1	-	-	141.2
Vegetables	-	-	101.7	8.4	0.0	-	14.2	9.2	-	0.2	3.0	-	-	136.7
Dairy	-	-	61.4	-	213.3	0.0	200.6	1 397.9	31.0	275.0	49.2	-	824.3	3 052.8
Poultry	-	-	-	250.2	1.6	36.8	-	185.9	-	34.7	-	-	-	509.2
Eggs	-	-	-	10.0	1.6	-	-	0.4	-	6.8	-	7.6	-	26.4
Livestock: Cattle & Sheep	-	-	70.6	10.5	399.8	172.3	8.8	1.5	1.7	0.9	-	-	-	666.0
Livestock: Hogs	-	-	-	2.1	-	-	16.4	1.2	0.3	5.7	-	-	-	25.8
Fish	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Forest products	-	-	-	-	-	-	-	-	-	-	-	-	-	0.5
Honey & maple	-	-	-	5.9	-	8.9	-	19.1	-	0.5	-	-	0.3	34.3
Other marketing	-	-	34.7	7.8	1.9	-	17.1	0.2	0.0	0.1	-	-	1.4	63.2
<b>Sub-total</b>	-	-	<b>384.8</b>	<b>882.7</b>	<b>1 808.0</b>	<b>658.1</b>	<b>296.5</b>	<b>1 626.3</b>	<b>34.6</b>	<b>328.1</b>	<b>52.4</b>	<b>7.6</b>	<b>1 649.2</b>	<b>7 728.4</b>
<b>Consumer &amp; Supplies</b>														
Consumer	-	-	-	-	10.1	0.6	1.6	23.5	26.4	0.0	-	-	0.4	62.6
Agricultural	-	-	12.0	165.3	180.5	87.4	33.9	38.8	2.6	21.8	0.1	-	1.2	543.6
Other supply <sup>1/</sup>	-	-	0.9	-	18.5	-	9.8	67.4	3.4	3.2	-	-	-	103.3
<b>Sub-total</b>	-	-	<b>12.9</b>	<b>165.3</b>	<b>209.1</b>	<b>87.9</b>	<b>45.3</b>	<b>129.6</b>	<b>32.4</b>	<b>25.1</b>	<b>0.1</b>	<b>-</b>	<b>1.6</b>	<b>709.4</b>
<b>Total sales</b>	-	-	<b>397.8</b>	<b>1 048.1</b>	<b>2 017.1</b>	<b>746.1</b>	<b>341.9</b>	<b>1 756.0</b>	<b>67.0</b>	<b>353.2</b>	<b>52.5</b>	<b>7.6</b>	<b>1 650.8</b>	<b>8 437.9</b>
Service revenue	-	-	7.8	110.1	126.7	62.7	6.3	8.0	0.4	1.3	0.1	-	0.0	323.4
Other Income	-	-	1.7	2.5	21.1	12.4	0.9	2.8	0.2	1.0	0.4	0.0	2.1	45.1
<b>Total</b>	-	-	<b>407.3</b>	<b>1 160.8</b>	<b>2 164.9</b>	<b>821.1</b>	<b>349.0</b>	<b>1 766.7</b>	<b>67.6</b>	<b>355.5</b>	<b>53.0</b>	<b>7.6</b>	<b>1 652.9</b>	<b>8 806.4</b>

<sup>1/</sup> includes machinery, vehicles & parts, petroleum, building supplies and other

<sup>2/</sup> co-operatives incorporated federally

Table 5: Balance sheet by province of marketing co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>								- million dollars -						
Cash	-	-	2.5	6.1	4.4	11.2	8.4	8.8	0.2	0.9	0.8	0.1	0.7	44.0
Receivables	-	-	27.9	156.2	271.8	91.7	33.5	131.0	6.8	25.5	8.8	0.7	86.4	840.4
Inventories	-	-	8.8	15.0	262.3	86.1	23.6	89.6	2.5	24.6	4.6	0.1	170.2	687.4
Other current	-	-	2.7	139.6	23.4	1.8	1.3	6.6	0.3	2.1	0.4	0.0	2.9	181.1
<b>Sub-total current</b>	-	-	<b>41.9</b>	<b>316.9</b>	<b>561.9</b>	<b>190.7</b>	<b>66.8</b>	<b>236.2</b>	<b>9.8</b>	<b>53.1</b>	<b>14.6</b>	<b>0.9</b>	<b>260.1</b>	<b>1 752.8</b>
Investments	-	-	3.5	19.4	84.6	32.1	1.0	66.1	0.4	7.3	0.1	-	0.0	214.5
Property & equipment	-	-	59.8	186.4	319.1	60.4	33.0	194.3	9.2	40.6	6.8	0.2	112.3	1 022.1
Other assets	-	-	10.8	1.1	4.5	0.2	6.6	41.4	-	1.3	-	-	6.1	71.9
<b>Total assets</b>	-	-	<b>115.9</b>	<b>523.7</b>	<b>970.1</b>	<b>283.4</b>	<b>107.3</b>	<b>538.0</b>	<b>19.4</b>	<b>102.3</b>	<b>21.5</b>	<b>1.1</b>	<b>378.5</b>	<b>3 061.3</b>
<b>Liabilities</b>														
Short-term debt	-	-	17.4	195.9	341.6	127.6	12.2	22.9	4.2	11.7	1.5	0.2	72.6	807.8
Accounts payable	-	-	24.1	53.1	91.8	31.2	28.8	148.0	4.4	26.3	6.3	0.3	148.9	563.2
Other current	-	-	4.5	0.8	0.3	0.1	5.2	4.8	0.0	0.1	-	0.3	9.4	25.5
<b>Sub-total current</b>	-	-	<b>46.0</b>	<b>249.8</b>	<b>433.8</b>	<b>158.9</b>	<b>46.3</b>	<b>175.7</b>	<b>8.6</b>	<b>38.0</b>	<b>7.8</b>	<b>0.8</b>	<b>230.9</b>	<b>1 396.5</b>
Long-term debt	-	-	21.6	23.7	106.5	12.2	12.4	873.3	4.8	21.1	2.6	0.1	79.6	368.0
Deferred credits	-	-	3.8	17.4	12.3	0.1	1.7	42.3	0.0	3.4	0.5	-	2.9	84.4
<b>Sub-total liabilities</b>	-	-	<b>71.4</b>	<b>290.9</b>	<b>552.6</b>	<b>171.3</b>	<b>60.3</b>	<b>301.3</b>	<b>13.4</b>	<b>62.5</b>	<b>10.9</b>	<b>0.9</b>	<b>313.4</b>	<b>1 848.9</b>
<b>Members' equity</b>														
Members' loans	-	-	21.6	51.2	0.7	66.0	4.7	-	-	4.7	-	0.0	27.2	176.2
Share capital	-	-	5.4	25.5	286.3	1.5	11.7	120.3	3.3	19.1	1.4	0.0	0.2	474.7
Reserves	-	-	14.1	119.2	71.7	28.5	21.5	102.0	2.0	6.7	5.2	0.1	23.3	394.3
Undistributed surplus	-	-	3.4	37.0	58.8	16.1	9.2	14.4	0.6	9.2	4.0	0.1	14.4	167.2
<b>Sub-total equity</b>	-	-	<b>44.5</b>	<b>232.9</b>	<b>417.5</b>	<b>112.1</b>	<b>47.0</b>	<b>236.7</b>	<b>6.0</b>	<b>39.7</b>	<b>10.6</b>	<b>0.3</b>	<b>65.1</b>	<b>1 212.4</b>
<b>Total liabilities &amp; equity</b>	-	-	<b>115.9</b>	<b>523.7</b>	<b>970.1</b>	<b>283.4</b>	<b>107.3</b>	<b>538.0</b>	<b>19.4</b>	<b>102.3</b>	<b>21.5</b>	<b>1.1</b>	<b>378.5</b>	<b>3 061.3</b>

<sup>1/</sup> co-operatives incorporated federally



Table 6: Volume of business by province of consumer co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
Consumer & supplies														
-million dollars-														
Food products	-	62.4	114.3	570.3	276.5	112.3	59.9	361.0	214.8	117.5	38.1	104.5	1 283.9	3 315.5
Dry goods & home hardware	-	17.9	89.0	68.9	62.2	19.1	6.0	14.5	31.0	12.1	2.6	3.9	180.7	507.9
Other	-	0.1	1.5	64.2	25.3	2.0	64.6	86.7	0.7	0.7	0.0	0.1	-	246.0
<b>Sub-total consumer</b>	<b>-</b>	<b>80.4</b>	<b>204.8</b>	<b>703.5</b>	<b>364.0</b>	<b>133.4</b>	<b>130.5</b>	<b>462.3</b>	<b>246.4</b>	<b>130.3</b>	<b>40.8</b>	<b>108.4</b>	<b>1 464.6</b>	<b>4 069.5</b>
Agricultural	-	-	2.6	24.2	33.7	25.9	8.3	8.8	1.8	6.8	2.4	0.0	126.6	241.1
Petroleum	-	0.5	49.0	86.8	215.7	56.0	17.5	1.4	30.6	8.2	6.5	6.9	634.5	1 113.6
Building materials	-	-	7.9	40.3	45.1	10.6	0.0	3.4	1.1	0.7	1.9	0.1	83.1	194.3
Other supply	-	-	-	-	-	-	0.1	1.4	0.0	0.1	-	0.1	-	1.7
<b>Sub-total supplies</b>	<b>-</b>	<b>0.5</b>	<b>59.5</b>	<b>151.3</b>	<b>294.5</b>	<b>92.5</b>	<b>25.9</b>	<b>15.0</b>	<b>33.5</b>	<b>15.8</b>	<b>10.8</b>	<b>7.1</b>	<b>844.2</b>	<b>1 550.7</b>
<b>Product marketings</b>	<b>-</b>	<b>9.6</b>	<b>0.9</b>	<b>1.0</b>	<b>5.0</b>	<b>2.3</b>	<b>2.7</b>	<b>1.2</b>	<b>0.9</b>	<b>0.0</b>	<b>1.0</b>	<b>-</b>	<b>62.4</b>	<b>86.9</b>
<b>Total sales</b>	<b>-</b>	<b>90.5</b>	<b>265.2</b>	<b>855.8</b>	<b>663.5</b>	<b>228.2</b>	<b>159.1</b>	<b>478.5</b>	<b>280.8</b>	<b>146.1</b>	<b>52.6</b>	<b>115.5</b>	<b>2 371.2</b>	<b>5 707.1</b>
Service revenue	-	11.4	2.4	25.6	9.7	0.9	2.1	2.1	6.0	5.3	0.7	0.5	51.8	118.5
Other income	-	4.0	8.3	29.3	32.1	11.1	2.3	0.4	4.9	4.1	0.9	3.1	18.1	118.6
<b>Total</b>	<b>-</b>	<b>106.0</b>	<b>275.9</b>	<b>910.7</b>	<b>705.3</b>	<b>240.1</b>	<b>163.5</b>	<b>481.0</b>	<b>291.7</b>	<b>155.5</b>	<b>54.2</b>	<b>119.2</b>	<b>2 441.1</b>	<b>5 944.2</b>

<sup>1/</sup> co-operatives incorporated federally

Table 7: Balance sheet by province of consumer co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>														
Cash	-	1.9	2.6	14.8	6.1	3.2	1.2	21.9	1.4	1.3	0.3	1.1	269.7	325.6
Receivables	-	13.3	9.2	16.1	30.6	9.8	5.9	14.0	3.1	2.3	1.4	1.4	193.3	300.3
Inventories	-	14.6	34.5	60.3	72.0	23.7	9.0	35.7	16.4	8.8	3.7	6.4	182.8	467.9
Other current	-	0.4	0.8	6.1	6.8	4.6	1.2	0.3	2.9	0.6	0.3	2.7	15.8	41.8
<b>Sub-total current</b>	-	<b>30.1</b>	<b>47.1</b>	<b>97.3</b>	<b>115.5</b>	<b>41.3</b>	<b>17.3</b>	<b>71.3</b>	<b>23.7</b>	<b>13.0</b>	<b>5.7</b>	<b>11.6</b>	<b>661.7</b>	<b>1 135.7</b>
Investments	-	10.7	23.6	74.3	136.3	38.7	0.7	9.6	14.7	8.1	2.5	4.6	19.6	343.5
Property & equipment	-	21.4	28.7	112.0	73.7	23.1	20.4	51.4	42.9	21.3	7.2	18.1	169.1	589.3
Other assets	-	0.0	0.5	0.4	1.3	0.1	0.3	1.4	0.1	0.0	-	-	1.2	5.4
<b>Total assets</b>	-	<b>62.2</b>	<b>100.0</b>	<b>284.0</b>	<b>326.9</b>	<b>103.2</b>	<b>38.7</b>	<b>133.8</b>	<b>81.4</b>	<b>42.5</b>	<b>15.4</b>	<b>34.4</b>	<b>851.7</b>	<b>2 073.9</b>
<b>Liabilities</b>														
Short-term debt	-	3.4	9.6	18.6	20.3	4.7	4.3	9.3	7.4	4.9	2.7	3.0	15.1	103.2
Accounts payable	-	20.0	21.8	46.9	39.1	6.8	7.9	32.1	17.3	9.8	2.0	8.8	204.7	417.2
Other current	-	-	0.4	1.8	1.0	3.8	0.6	3.3	0.1	0.1	-	0.9	8.0	20.0
<b>Sub-total current</b>	-	<b>23.4</b>	<b>31.8</b>	<b>67.0</b>	<b>60.4</b>	<b>15.2</b>	<b>12.8</b>	<b>44.6</b>	<b>24.8</b>	<b>14.8</b>	<b>4.7</b>	<b>12.8</b>	<b>227.8</b>	<b>540.2</b>
Long-term debt	-	18.2	6.2	33.1	29.2	8.8	14.8	23.7	26.7	13.4	3.7	7.6	57.4	243.1
Deferred credits	-	0.4	0.1	0.1	-	0.0	0.1	2.1	0.0	0.0	0.1	-	5.4	8.4
<b>Sub-total liabilities</b>	-	<b>42.0</b>	<b>38.1</b>	<b>100.2</b>	<b>89.6</b>	<b>24.0</b>	<b>27.7</b>	<b>70.5</b>	<b>51.5</b>	<b>28.2</b>	<b>8.5</b>	<b>20.4</b>	<b>291.0</b>	<b>791.7</b>
<b>Members' equity</b>														
Members' loans	-	-	1.4	2.9	1.0	0.1	2.9	-	6.1	0.8	0.2	2.5	-	17.9
Share capital	-	13.7	40.5	119.9	153.4	44.7	2.6	23.1	17.1	11.1	4.5	9.2	351.2	791.1
Reserves	-	7.6	10.3	39.3	47.5	21.1	5.6	37.3	8.0	3.1	1.4	3.8	5.6	190.5
Undistributed surplus	-	1.2	9.7	21.6	35.3	13.3	0.0	2.9	1.2	0.7	0.7	1.6	203.8	282.7
<b>Sub-total equity</b>	-	<b>20.2</b>	<b>61.9</b>	<b>183.8</b>	<b>237.2</b>	<b>79.2</b>	<b>11.0</b>	<b>63.3</b>	<b>29.9</b>	<b>14.3</b>	<b>6.9</b>	<b>14.0</b>	<b>560.6</b>	<b>1 282.3</b>
<b>Total liabilities &amp; equity</b>	-	<b>62.2</b>	<b>100.0</b>	<b>284.0</b>	<b>326.9</b>	<b>103.2</b>	<b>38.7</b>	<b>133.8</b>	<b>81.4</b>	<b>42.5</b>	<b>15.4</b>	<b>34.4</b>	<b>851.7</b>	<b>2 073.9</b>

<sup>1/</sup> co-operatives incorporated federally



Table 8: Volume of business by province of supply co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
Consumer & supplies														
Consumer	-	-	10.8	2.9	15.1	16.3	21.8	19.7	0.9	4.1	0.5	0.0	102.1	194.2
Animal feed	-	-	58.9	7.3	9.8	4.1	71.8	368.7	2.5	7.5	3.0	2.1	43.7	579.4
Fertilizers & chemicals	-	-	14.3	24.5	4.7	18.0	47.3	112.1	0.7	1.0	0.3	0.1	198.3	421.3
Seeds	-	-	1.6	0.1	0.1	0.0	7.3	22.9	0.4	0.6	0.1	0.1	-	33.2
Farm supplies	-	-	0.8	83.5	3.0	3.7	190.6	164.2	1.8	0.8	1.0	0.5	7.8	457.6
Sub-total agricultural	-	-	75.5	115.5	17.6	25.8	317.0	667.8	5.3	9.9	4.5	2.9	249.8	1 491.6
Machinery, vehicles & parts	-	-	0.4	21.5	1.0	0.8	1.1	68.4	-	-	-	-	-	93.2
Petroleum	-	-	18.7	261.0	96.9	69.8	62.7	176.8	-	2.1	-	-	-	688.0
Building materials	-	-	-	58.3	3.2	7.5	12.6	17.9	-	-	-	-	-	99.5
Other	-	-	0.0	0.4	-	-	0.0	0.0	-	-	-	0.0	-	0.4
Sub-total other supply	-	-	19.1	341.2	101.1	78.1	76.4	263.1	-	2.1	-	0.0	-	881.1
Total consumer & supplies	-	-	105.4	459.6	133.8	120.2	415.3	950.6	6.2	16.1	4.9	2.9	351.9	2 567.0
Product marketings	-	-	0.1	-	-	-	56.5	1 067.4	0.1	-	-	-	-	1 124.1
Total sales	-	-	105.5	459.6	133.8	120.2	471.8	2 018.0	6.3	16.1	4.9	2.9	351.9	3 691.1
Service revenue	-	-	1.3	0.2	0.2	0.2	14.8	6.1	0.0	0.1	0.1	-	0.0	23.0
Other income	-	-	3.4	6.3	10.9	9.2	3.6	1.4	0.1	0.4	0.1	-	0.3	35.7
Total	-	-	110.3	466.1	144.9	129.5	490.2	2 025.6	6.4	16.6	5.1	2.9	352.2	3 749.8

<sup>1/</sup> co-operatives incorporated federally

Table 9: Balance sheet by province of supply co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>														
Cash	-	-	0.5	8.0	4.6	1.3	5.5	7.1	0.0	0.3	0.0	0.1	8.5	35.9
Receivables	-	-	12.0	39.2	15.7	9.9	77.6	153.0	0.6	0.6	0.5	0.6	8.2	317.8
Inventories	-	-	8.3	64.2	15.1	12.3	67.0	170.3	0.7	1.6	0.5	0.1	3.4	343.5
Other current	-	-	2.2	0.7	5.1	0.6	3.2	19.4	0.0	0.2	0.0	0.0	1.5	33.0
<b>Sub-total current</b>	-	-	<b>22.9</b>	<b>112.1</b>	<b>40.5</b>	<b>24.1</b>	<b>153.2</b>	<b>349.8</b>	<b>1.4</b>	<b>2.8</b>	<b>1.0</b>	<b>0.8</b>	<b>21.6</b>	<b>730.2</b>
Investments	-	-	7.4	11.3	39.7	26.6	28.6	73.4	0.4	1.0	0.4	0.0	17.9	206.6
Property & equipment	-	-	12.5	39.1	8.3	8.6	60.9	218.4	1.6	2.5	0.6	0.0	9.6	362.2
Other assets	-	-	0.0	4.0	0.1	0.1	9.3	24.6	-	-	-	-	4.8	42.9
<b>Total assets</b>	-	-	<b>42.8</b>	<b>166.5</b>	<b>88.6</b>	<b>59.4</b>	<b>252.0</b>	<b>666.1</b>	<b>3.4</b>	<b>6.2</b>	<b>1.9</b>	<b>0.9</b>	<b>54.0</b>	<b>1 341.8</b>
<b>Liabilities</b>														
Short-term debt	-	-	6.9	2.8	1.9	2.0	52.5	104.1	0.6	0.6	0.2	0.2	12.0	183.9
Accounts payable	-	-	7.1	28.1	3.8	4.9	72.0	118.2	0.5	1.3	0.2	0.3	13.3	249.6
Other current	-	-	0.5	1.7	0.6	3.4	0.5	4.3	-	0.0	-	0.0	-	11.0
<b>Sub-total current</b>	-	-	<b>14.5</b>	<b>32.7</b>	<b>6.3</b>	<b>10.3</b>	<b>125.0</b>	<b>226.6</b>	<b>1.1</b>	<b>1.9</b>	<b>0.3</b>	<b>0.5</b>	<b>25.3</b>	<b>444.4</b>
Long-term debt	-	-	9.1	17.2	0.7	1.4	77.9	147.9	0.8	2.0	0.8	-	23.0	280.8
Deferred credits	-	-	0.1	1.5	-	0.0	4.6	47.2	0.3	0.0	0.0	-	-	53.8
<b>Sub-total liabilities</b>	-	-	<b>23.7</b>	<b>51.4</b>	<b>7.0</b>	<b>11.7</b>	<b>207.5</b>	<b>421.7</b>	<b>2.1</b>	<b>3.9</b>	<b>1.2</b>	<b>0.5</b>	<b>48.3</b>	<b>779.1</b>
<b>Members' equity</b>														
Members' loans	-	-	-	37.1	0.0	0.7	13.4	36.3	-	0.0	-	-	12.3	99.7
Share capital	-	-	12.5	27.0	56.8	23.3	39.3	70.2	0.4	1.3	0.4	0.2	9.3	240.7
Reserves	-	-	4.7	44.2	12.8	14.2	15.1	131.4	0.7	0.4	0.1	0.1	3.4	227.7
Undistributed surplus	-	-	1.9	6.9	12.0	9.6	23.2	6.5	0.1	0.6	0.2	0.1	-19.3	4.7
<b>Sub-total equity</b>	-	-	<b>19.0</b>	<b>115.1</b>	<b>81.6</b>	<b>47.7</b>	<b>44.5</b>	<b>244.4</b>	<b>1.2</b>	<b>2.3</b>	<b>0.8</b>	<b>0.4</b>	<b>5.7</b>	<b>562.7</b>
<b>Total liabilities &amp; equity</b>	-	-	<b>42.8</b>	<b>166.5</b>	<b>88.6</b>	<b>59.4</b>	<b>252.0</b>	<b>666.1</b>	<b>3.4</b>	<b>6.2</b>	<b>1.9</b>	<b>0.9</b>	<b>54.0</b>	<b>1 341.8</b>

<sup>1/</sup> co-operatives incorporated federally



Table 10: Volume of business by province of fishing co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
-million dollars-													
<b>Product marketings &amp; supplies</b>													
Fish	-	-	39.1	0.8	0.4	4.4	0.0	3.4	41.5	26.9	16.6	8.4	141.6
Consumer	-	-	-	-	0.2	-	-	-	4.7	2.4	-	-	7.2
Supplies	-	-	-	0.0	0.1	0.4	-	0.1	0.8	2.2	0.9	0.4	4.8
<b>Total sales</b>	-	-	<b>39.1</b>	<b>0.8</b>	<b>0.7</b>	<b>4.8</b>	<b>0.0</b>	<b>3.5</b>	<b>49.3</b>	<b>33.7</b>	<b>18.2</b>	<b>8.9</b>	<b>159.0</b>
Service revenue	-	-	0.3	0.0	0.0	0.0	-	0.0	0.3	0.3	0.1	0.7	1.7
Other income	-	-	2.8	0.1	0.1	0.0	0.0	-	0.2	0.2	0.1	0.5	4.0
<b>Total</b>	-	-	<b>42.3</b>	<b>0.9</b>	<b>0.8</b>	<b>4.8</b>	<b>0.0</b>	<b>3.5</b>	<b>49.7</b>	<b>34.2</b>	<b>18.3</b>	<b>10.1</b>	<b>164.7</b>

Table 11: Balance sheet of fishing co-operatives reporting in Canada, 1991 to 1993

	1991	%	1992	%	1993	%
<b>Assets</b>						
	-million dollars-					
Cash	4.0	4.5	3.6	4.4	3.5	4.6
Receivables	25.1	27.5	17.0	21.2	17.4	22.9
Inventories	18.8	20.7	18.4	23.0	17.1	22.4
Other current	3.1	3.4	1.2	1.5	1.2	1.6
<b>Sub-total current</b>	<b>51.0</b>	<b>56.1</b>	<b>40.2</b>	<b>50.1</b>	<b>39.3</b>	<b>51.5</b>
Investments	6.9	7.6	6.7	8.4	7.4	9.7
Property & equipment	32.7	36.0	31.7	39.5	28.4	37.2
Other assets	0.3	0.3	1.6	2.0	1.3	1.7
<b>Total assets</b>	<b>91.0</b>	<b>100.0</b>	<b>80.2</b>	<b>100.0</b>	<b>76.3</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	30.1	33.1	26.6	33.2	27.7	36.3
Accounts payable	8.7	9.5	9.5	11.9	8.8	11.5
Other current	7.1	7.8	0.4	0.5	2.0	2.6
<b>Sub-total current</b>	<b>45.9</b>	<b>50.4</b>	<b>36.5</b>	<b>45.5</b>	<b>38.5</b>	<b>50.4</b>
Long-term debt	12.8	14.1	15.6	19.4	13.5	17.8
Deferred credits	3.2	3.5	3.1	3.8	1.8	2.4
<b>Sub-total liabilities</b>	<b>61.9</b>	<b>68.1</b>	<b>55.2</b>	<b>68.8</b>	<b>53.8</b>	<b>70.6</b>
<b>Members' equity</b>						
Members' loans	7.7	8.5	11.3	14.1	11.5	15.0
Share capital	16.8	18.5	14.9	18.6	9.6	12.6
Reserves	5.6	6.1	5.4	6.7	4.8	6.3
Undistributed surplus	1.1	1.2	6.6	8.2	3.5	4.6
<b>Sub-total equity</b>	<b>29.0</b>	<b>31.9</b>	<b>25.1</b>	<b>31.2</b>	<b>22.4</b>	<b>29.4</b>
<b>Total liabilities &amp; equity</b>	<b>91.0</b>	<b>100.0</b>	<b>80.2</b>	<b>100.0</b>	<b>76.3</b>	<b>100.0</b>



Table 12: Volume of business by province of production co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
<b>Product marketings &amp; supplies</b>													
Livestock: Cattle & hogs	-	-	4.1	283.3	12.8	2.8	7.1	-	-	0.0	-	-	310.2
Forestry products	-	-	-	-	-	-	-	180.1	0.1	0.9	-	-	181.2
Other marketing	-	-	-	0.8	1.1	-	0.3	2.1	0.2	0.1	0.1	0.3	4.8
<b>Sub-total product marketings</b>	-	-	<b>4.1</b>	<b>284.1</b>	<b>13.9</b>	<b>2.8</b>	<b>7.4</b>	<b>182.2</b>	<b>0.3</b>	<b>1.0</b>	<b>0.1</b>	<b>0.3</b>	<b>496.2</b>
<b>Supply sales</b>	-	-	<b>17.7</b>	<b>0.2</b>	<b>0.0</b>	-	-	<b>2.5</b>	<b>0.0</b>	<b>0.3</b>	-	<b>0.1</b>	<b>20.7</b>
<b>Total Sales</b>	-	-	<b>21.8</b>	<b>284.3</b>	<b>13.9</b>	<b>2.8</b>	<b>7.4</b>	<b>184.7</b>	<b>0.3</b>	<b>1.3</b>	-	<b>0.3</b>	<b>516.9</b>
Service revenue	-	-	4.9	15.1	2.4	4.0	1.8	27.1	3.1	4.3	0.1	0.0	62.9
Other income	-	-	0.2	1.8	1.0	0.0	0.8	-	0.3	0.5	0.0	0.0	4.6
<b>Total</b>	-	-	<b>26.9</b>	<b>301.2</b>	<b>17.3</b>	<b>6.8</b>	<b>10.0</b>	<b>211.8</b>	<b>3.8</b>	<b>6.1</b>	<b>0.2</b>	<b>0.4</b>	<b>584.4</b>

- million dollars-

Table 13: Balance sheet of production co-operatives reporting in Canada, 1991 to 1993

	1991	%	1992	%	1993	%
<b>Assets</b>						
	-million dollars-					
Cash	20.0	7.9	24.6	9.8	29.3	10.5
Receivables	137.0	54.4	131.1	52.2	146.1	52.3
Inventories	24.9	9.9	18.9	7.5	20.4	7.3
Other current	4.6	1.8	6.6	2.6	8.1	2.9
<b>Sub-total current</b>	<b>186.7</b>	<b>74.0</b>	<b>181.2</b>	<b>72.2</b>	<b>203.9</b>	<b>73.0</b>
Investments	19.0	7.5	15.6	6.2	18.5	6.6
Property & equipment	43.0	17.1	49.6	19.8	53.8	19.3
Other assets	3.4	1.4	4.5	1.8	3.1	1.1
<b>Total assets</b>	<b>252.1</b>	<b>100.0</b>	<b>250.9</b>	<b>100.0</b>	<b>279.2</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	128.1	50.8	126.9	50.6	140.7	50.4
Accounts payable	23.9	9.5	23.2	9.2	27.5	9.9
Other current	16.6	6.6	15.8	6.3	16.3	5.8
<b>Sub-total current</b>	<b>168.6</b>	<b>66.9</b>	<b>165.9</b>	<b>66.1</b>	<b>184.5</b>	<b>66.1</b>
Long-term debt	16.2	6.4	22.0	8.7	24.1	8.6
Deferred credits	4.7	1.9	3.9	1.5	3.7	1.3
<b>Sub-total liabilities</b>	<b>189.5</b>	<b>75.2</b>	<b>191.7</b>	<b>76.4</b>	<b>212.3</b>	<b>76.0</b>
<b>Members' equity</b>						
Members' loans	1.8	0.7	2.1	0.8	2.2	0.8
Share capital	20.3	8.0	22.6	9.0	26.4	9.5
Reserves	38.3	15.2	32.1	12.8	32.2	11.5
Undistributed surplus	2.3	0.9	2.5	1.0	6.1	2.2
<b>Sub-total equity</b>	<b>62.6</b>	<b>24.8</b>	<b>59.2</b>	<b>23.6</b>	<b>66.9</b>	<b>24.0</b>
<b>Total liabilities &amp; equity</b>	<b>252.1</b>	<b>100.0</b>	<b>250.9</b>	<b>100.0</b>	<b>279.2</b>	<b>100.0</b>



Table 14: Volume of business by province of service co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
							-million dollars-							
Service revenue	-	-	285.5	138.3	38.2	32.7	219.9	187.9	6.5	11.5	1.5	3.2	106.9	1 032.0
Other income	-	-	55.3	18.7	8.6	9.8	160.9	48.8	4.5	7.2	0.9	1.3	1.1	317.1
Sub-total	-	-	340.8	157.0	46.8	42.5	380.8	236.7	11.0	18.7	2.4	4.5	108.0	1 349.1
Marketing & supply sales	-	-	1.1	10.9	1.4	2.2	32.5	4.6	-	1.8	-	0.1	5.7	60.3
Total	-	-	341.9	167.9	48.2	44.6	413.2	241.3	11.0	20.4	2.4	4.6	113.8	1 409.4

<sup>1/</sup> co-operatives incorporated federally

Table 15: Balance sheet of service co-operatives reporting in Canada, 1991 to 1993

	1991	%	1992	%	1993	%
<b>Assets</b>						
	-million dollars-					
Cash	191.2	4.7	205.8	4.4	225.5	4.1
Receivables	140.2	3.4	192.7	4.1	197.8	3.6
Inventories	10.4	0.3	19.1	0.4	11.0	0.2
Other current	39.4	1.0	36.5	0.8	34.7	0.6
<b>Sub-total current</b>	<b>381.2</b>	<b>9.4</b>	<b>454.2</b>	<b>9.6</b>	<b>469.1</b>	<b>8.6</b>
Investments	222.0	5.5	267.0	5.7	321.4	5.9
Property & equipment	3 442.6	84.6	3 956.6	84.0	4 661.7	85.1
Other assets	25.2	0.6	32.1	0.7	25.5	0.5
<b>Total assets</b>	<b>4 070.9</b>	<b>100.0</b>	<b>4 709.9</b>	<b>100.0</b>	<b>5 477.6</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	86.2	2.1	130.6	2.8	138.5	2.5
Accounts payable	114.7	2.8	136.1	2.9	148.2	2.7
Other current	74.9	1.8	74.7	1.6	93.3	1.7
<b>Sub-total current</b>	<b>275.8</b>	<b>6.8</b>	<b>341.4</b>	<b>7.2</b>	<b>379.9</b>	<b>6.9</b>
Long-term debt	3 078.4	75.6	3 570.4	75.8	4 207.2	76.8
Deferred credits	82.9	2.0	54.7	1.2	33.1	0.6
<b>Sub-total liabilities</b>	<b>3 437.1</b>	<b>84.4</b>	<b>3 966.5</b>	<b>84.2</b>	<b>4 620.3</b>	<b>84.3</b>
<b>Members' equity</b>						
Members' loans	15.9	0.4	18.3	0.4	17.0	0.3
Share capital	111.1	2.7	209.4	4.4	224.9	4.1
Reserves	457.1	11.2	462.6	9.8	555.5	10.1
Undistributed surplus	49.7	1.2	53.0	1.1	59.9	1.1
<b>Sub-total equity</b>	<b>633.8</b>	<b>15.6</b>	<b>743.3</b>	<b>15.8</b>	<b>856.9</b>	<b>15.6</b>
<b>Total liabilities &amp; equity</b>	<b>4 070.9</b>	<b>100.0</b>	<b>4 709.9</b>	<b>100.0</b>	<b>5 477.6</b>	<b>100.0</b>



Appendix A: Number by activity and province of consumer, supply and marketing co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
-number-														
<b>Consumer</b>														
Direct charge	-	2	4	1	-	3	1	24	12	11	1	2	-	61
Grocery store	-	32	19	25	18	11	11	81	19	26	7	16	2	267
Specialty food store	-	-	3	-	-	1	-	13	-	1	-	-	-	18
Student supplies	-	-	1	-	1	-	1	97	-	1	-	-	-	101
Other	-	-	7	27	72	30	6	24	5	4	2	-	-	177
<b>Sub-total</b>	-	<b>34</b>	<b>34</b>	<b>53</b>	<b>91</b>	<b>45</b>	<b>19</b>	<b>239</b>	<b>36</b>	<b>43</b>	<b>10</b>	<b>18</b>	<b>2</b>	<b>624</b>
<b>Supply</b>														
Agri supply	-	-	6	4	5	9	17	39	4	2	-	3	2	91
Feed mill	-	-	1	-	2	-	7	30	-	3	2	-	-	45
Petroleum	-	-	3	13	75	7	2	2	-	-	-	-	-	102
Other supply	-	-	1	1	1	-	1	-	-	-	-	-	-	4
<b>Sub-total</b>	-	-	<b>11</b>	<b>18</b>	<b>83</b>	<b>16</b>	<b>27</b>	<b>71</b>	<b>4</b>	<b>5</b>	<b>2</b>	<b>3</b>	<b>2</b>	<b>242</b>
<b>Marketing</b>														
Dairy	-	-	1	-	1	1	4	12	1	2	1	-	1	24
Fruit	-	-	8	1	-	-	5	15	4	2	1	-	-	36
Vegetables	-	-	5	1	1	-	3	7	1	1	1	-	-	20
Greenhouse vegeta	-	-	1	-	1	-	2	4	-	1	-	-	-	9
Grains & seeds	-	-	-	1	1	10	6	-	-	-	-	-	1	19
Livestock	-	-	2	7	4	5	5	5	1	4	-	-	-	33
Poultry & eggs	-	-	-	1	-	1	-	3	1	-	-	2	-	8
Honey & maple	-	-	-	1	-	1	-	5	1	1	-	-	1	10
Other marketing	-	-	1	-	2	1	1	3	1	3	-	-	1	13
<b>Sub-total</b>	-	-	<b>18</b>	<b>12</b>	<b>10</b>	<b>19</b>	<b>26</b>	<b>54</b>	<b>10</b>	<b>14</b>	<b>3</b>	<b>2</b>	<b>4</b>	<b>172</b>
<b>Total</b>	-	<b>34</b>	<b>63</b>	<b>83</b>	<b>184</b>	<b>80</b>	<b>72</b>	<b>364</b>	<b>50</b>	<b>62</b>	<b>15</b>	<b>23</b>	<b>8</b>	<b>1 038</b>

<sup>1/</sup> co-operatives incorporated federally

# Appendix B: Number by activity and province of production co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Production</b>	<b>-number-</b>													
Artificial insemination	-	-	-	4	2	1	1	1	1	1	-	-	-	11
Grazing	-	-	-	13	100	-	-	1	4	6	2	-	-	126
Handicraft	-	-	1	3	3	1	2	13	6	6	3	1	-	39
Feeder	-	-	4	58	20	3	4	1	-	-	-	-	-	90
Farm	-	-	1	2	6	-	-	1	-	1	-	-	-	11
Machinery	-	-	-	1	4	1	-	8	-	-	-	-	-	14
Clothing	-	-	-	-	-	-	1	2	-	-	-	-	-	3
Construction	-	-	-	-	-	-	-	2	-	3	-	2	-	7
Other manufacturing	-	-	-	-	1	1	1	8	-	1	-	-	-	12
Tree farming	-	-	-	-	1	-	-	-	11	-	-	-	-	12
Reforestation	-	-	2	-	-	-	-	4	-	-	-	-	-	6
Forest works	-	-	1	-	-	-	-	43	3	4	1	-	-	52
Saw mill	-	-	1	-	-	-	-	2	1	-	-	-	-	4
Wood processing	-	-	2	-	-	-	-	3	1	2	-	-	-	8
Mining	-	-	-	-	-	-	-	1	-	-	-	-	-	1
Other production	-	-	1	-	8	-	-	-	-	-	-	-	-	9
<b>Total</b>	-	-	<b>13</b>	<b>81</b>	<b>145</b>	<b>7</b>	<b>9</b>	<b>90</b>	<b>27</b>	<b>24</b>	<b>6</b>	<b>3</b>	-	<b>405</b>

<sup>1/</sup> co-operatives incorporated federally



Appendix C: Number by activity and province of service co-operatives reporting in Canada, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
Services	-number-													
Rural electric	-	-	1	143	-	-	-	1	-	-	-	-	-	145
Natural gas	-	-	-	71	-	-	-	-	-	-	-	-	-	71
Water	-	-	1	51	12	20	1	28	-	5	-	-	-	118
Volunteer fire departmen	-	-	-	18	7	-	-	-	-	-	-	-	-	25
Recycling	-	-	-	-	-	-	-	1	-	1	-	-	-	2
Other utility	-	-	-	-	2	1	1	-	-	-	-	-	-	4
Daycare	-	-	-	-	33	23	11	-	1	-	-	1	-	69
Preschool	-	-	-	1	67	23	215	11	3	-	1	2	-	323
Seed cleaning	-	-	2	77	6	2	-	-	-	-	-	-	-	87
Health clinic & hospital	-	-	-	-	3	1	-	-	-	2	2	-	-	8
Ambulance	-	-	-	-	1	1	-	5	-	-	-	-	-	7
Health insurance	-	-	1	-	-	-	-	-	-	-	-	-	-	1
Other health	-	-	-	2	3	-	-	2	-	1	1	-	-	9
Taxi	-	-	-	3	-	-	1	20	-	-	-	1	-	25
Bus	-	-	1	1	2	-	-	2	-	-	1	-	-	7
Freight	-	-	13	1	-	4	8	4	-	2	-	-	-	32
Courier	-	-	-	-	-	1	-	1	-	-	-	-	-	2
Other transportation	-	-	-	-	-	1	-	3	-	-	-	-	1	5
Funeral	-	-	-	-	-	-	3	35	2	-	5	-	-	45
Recreational	-	-	8	11	178	31	4	18	17	1	4	-	-	272
Restaurant & hotel	-	-	1	1	1	-	1	19	1	-	-	-	-	24
Housing	-	-	233	58	13	39	406	971	23	98	5	19	-	1 865
Editing & publishing	-	-	1	1	1	-	-	5	2	-	-	-	1	11
Radio,television & cable	-	-	3	-	6	3	-	24	1	-	1	-	-	38
Other communication	-	-	-	-	-	-	-	5	-	1	-	-	-	6
Farmers' market	-	-	-	-	25	20	-	-	1	-	-	-	-	46
Economic development	-	-	1	4	106	-	-	10	1	2	1	1	2	128
Business services	-	-	-	-	3	-	-	9	-	3	-	-	-	15
Family budget	-	-	-	-	-	-	-	21	-	-	-	-	-	21
Other development	-	-	-	-	-	-	-	7	-	-	-	-	-	7
Informatics	-	-	-	-	-	-	-	-	-	-	-	-	1	1
Domestic and janitorial	-	-	-	1	-	-	-	3	-	1	-	-	-	5
Soil conservation	-	-	-	-	5	2	-	1	-	-	-	-	-	8
Fine arts & cultural	-	-	1	1	2	1	-	10	3	3	-	1	-	22
Financial	-	-	-	-	3	-	-	1	1	-	1	-	4	10
Other	-	-	15	35	25	9	26	40	9	14	1	1	6	181
<b>Total</b>	-	-	<b>282</b>	<b>480</b>	<b>504</b>	<b>182</b>	<b>677</b>	<b>1 257</b>	<b>65</b>	<b>134</b>	<b>23</b>	<b>26</b>	<b>15</b>	<b>3 645</b>

<sup>1/</sup> co-operatives incorporated federally

# Appendix D: Worker co-operatives reporting in Canada, 1989-1993

	1989	1990	1991	1992	1993
<b>Associations</b>	153	177	188	222	225
<b>Membership</b>	7 495	8 695	8 105	10 189	13 004
	-number-				
<b>Revenues</b>	-million dollars-				
Service revenue	41.6	69.3	78.0	93.4	102.2
Other income	1.2	1.6	3.2	1.6	1.8
Forest products	149.3	154.5	143.6	121.1	179.3
Other sales	41.2	73.6	46.2	56.9	56.7
<b>Total</b>	<b>233.3</b>	<b>299.0</b>	<b>271.0</b>	<b>273.0</b>	<b>340.0</b>
<b>Assets</b>	106.7	137.4	149.6	144.9	156.9

# Appendix E: Non-financial co-operatives, summary by province and basic function <sup>1/</sup>, 1993

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
Associations reporting													
Marketing													
-number-													
Agriculture	-	-	25	72	61	43	31	37	25	13	3	2	312
Fish	-	-	4	3	9	8	1	5	11	9	6	3	59
Forestry	-	-	5	-	-	-	-	50	3	6	1	-	65
Crafts	-	-	1	3	3	1	2	12	6	5	3	1	37
Worker	-	-	6	1	2	3	4	112	4	25	-	3	160
<b>Sub-total</b>	-	-	<b>41</b>	<b>79</b>	<b>75</b>	<b>55</b>	<b>38</b>	<b>216</b>	<b>49</b>	<b>58</b>	<b>13</b>	<b>9</b>	<b>633</b>
Consumer													
Food	-	33	22	26	19	15	12	115	31	37	8	18	336
Agriculture	-	-	10	101	134	15	26	78	9	12	4	3	392
Housing	-	-	233	58	13	39	406	971	23	98	5	19	1865
Service	-	1	46	344	456	118	279	217	39	22	18	6	1546
Other	-	-	11	40	148	37	9	121	5	5	2	-	378
<b>Sub-total</b>	-	<b>34</b>	<b>322</b>	<b>569</b>	<b>770</b>	<b>224</b>	<b>732</b>	<b>1502</b>	<b>107</b>	<b>174</b>	<b>37</b>	<b>46</b>	<b>4517</b>
<b>Total</b>	-	<b>34</b>	<b>363</b>	<b>648</b>	<b>845</b>	<b>279</b>	<b>770</b>	<b>1718</b>	<b>156</b>	<b>232</b>	<b>50</b>	<b>55</b>	<b>5150</b>
Membership													
Marketing													
-thousands-													
Agriculture	-	-	7.2	67.7	91.2	28.8	13.5	17.5	2.8	2.4	0.6	0.0	231.7
Fish	-	-	3.6	0.2	0.7	0.8	0.0	0.2	1.9	1.5	0.3	1.7	10.9
Forestry	-	-	0.4	-	-	-	-	3.8	0.0	0.9	0.6	-	5.7
Crafts	-	-	0.7	0.3	0.0	0.0	0.1	0.5	1.1	0.0	0.2	0.1	3.0
Worker	-	-	0.1	0.1	0.2	0.3	1.2	4.4	0.3	0.8	-	0.1	7.3
<b>Sub-total</b>	-	-	<b>12.0</b>	<b>68.3</b>	<b>92.1</b>	<b>29.9</b>	<b>14.8</b>	<b>26.4</b>	<b>6.1</b>	<b>5.6</b>	<b>1.7</b>	<b>1.9</b>	<b>258.6</b>
Consumer													
Food	-	9.9	44.8	412.3	8.7	15.7	23.9	102.2	60.9	39.2	14.5	67.5	799.6
Agriculture	-	-	32.7	56.1	9.1	16.6	37.0	18.0	1.1	5.7	1.2	0.5	178.0
Housing	-	-	16.7	4.7	0.8	3.0	45.3	21.8	1.4	2.3	0.1	0.4	96.5
Service	-	0.0	319.8	134.6	57.0	41.1	24.8	162.4	4.9	3.4	8.0	0.9	756.9
Other	-	-	579.3	245.7	332.0	117.7	13.4	699.6	6.1	4.5	4.6	-	2 003.0
<b>Sub-total</b>	-	<b>9.9</b>	<b>993.3</b>	<b>853.4</b>	<b>407.6</b>	<b>194.1</b>	<b>144.4</b>	<b>1 004.0</b>	<b>74.4</b>	<b>55.1</b>	<b>28.4</b>	<b>69.3</b>	<b>3 834.0</b>
<b>Total</b>	-	<b>9.9</b>	<b>1 005.3</b>	<b>921.7</b>	<b>499.7</b>	<b>224.0</b>	<b>159.2</b>	<b>1 030.4</b>	<b>80.5</b>	<b>60.7</b>	<b>30.1</b>	<b>71.2</b>	<b>4 092.6</b>

(continued)



# Appendix E: Non-financial co-operatives , summary by province and basic function <sup>1/</sup>, 1993 (concluded)

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
<b>Volume of business</b>	-million dollars-												
<b>Marketing</b>													
Agriculture	-	-	1 235.9	1 460.5	2 178.6	1 649.2	359.6	1 762.9	68.2	355.0	53.0	7.6	9 130.5
Fish	-	-	42.3	0.9	0.8	4.8	0.0	3.4	49.7	31.1	18.3	10.1	161.4
Forestry	-	-	22.2	-	-	-	-	181.2	3.0	3.9	0.0	-	210.3
Crafts	-	-	0.4	0.1	0.1	0.0	0.1	1.9	0.5	0.3	0.1	0.3	3.8
Worker	-	-	19.2	0.1	0.2	9.8	1.4	89.2	0.4	9.2	-	0.3	129.8
<b>Sub-total</b>	-	-	<b>1 320.0</b>	<b>1 461.6</b>	<b>2 179.7</b>	<b>1 663.8</b>	<b>361.1</b>	<b>2 038.6</b>	<b>121.8</b>	<b>399.5</b>	<b>71.4</b>	<b>18.3</b>	<b>9 635.8</b>
<b>Consumer</b>													
Food	-	59.6	134.2	672.6	1 993.3	93.7	13.4	345.3	738.6	139.7	33.0	119.1	4 342.5
Agriculture	-	-	102.0	227.5	234.2	70.4	490.8	2 020.2	6.5	17.9	5.2	2.9	3 177.6
Housing	-	-	121.0	25.8	5.3	20.0	334.0	124.3	7.5	16.8	0.7	3.8	659.2
Service	-	1.1	220.1	124.2	119.5	16.9	113.6	60.8	3.3	2.9	1.7	0.6	664.7
Other	-	-	131.5	645.6	804.2	253.6	150.8	140.9	19.2	11.9	21.3	-	2 179.0
<b>Sub-total</b>	-	<b>60.7</b>	<b>708.8</b>	<b>1 695.7</b>	<b>3 156.5</b>	<b>454.6</b>	<b>1 102.6</b>	<b>2 691.5</b>	<b>775.1</b>	<b>189.2</b>	<b>61.9</b>	<b>126.4</b>	<b>11 023.0</b>
<b>Total</b>	-	<b>60.7</b>	<b>2 028.8</b>	<b>3 157.3</b>	<b>5 336.2</b>	<b>2 118.4</b>	<b>1 463.7</b>	<b>4 730.1</b>	<b>896.9</b>	<b>588.7</b>	<b>133.3</b>	<b>144.7</b>	<b>20 658.8</b>
<b>Assets</b>													
<b>Marketing</b>													
Agriculture	-	-	376.2	653.1	978.3	403.6	117.4	535.5	19.6	102.1	21.5	1.1	3 208.4
Fish	-	-	29.4	0.2	0.2	0.9	0.0	1.1	24.4	6.2	5.1	6.5	74.0
Forestry	-	-	5.6	-	-	-	-	90.7	0.3	1.1	0.2	-	97.9
Crafts	-	-	0.5	0.0	0.0	0.0	0.0	4.5	0.2	0.1	0.1	0.1	5.5
Worker	-	-	3.8	0.1	0.4	2.5	0.8	48.0	0.1	3.3	-	0.1	59.1
<b>Sub-total</b>	-	-	<b>415.5</b>	<b>653.4</b>	<b>978.9</b>	<b>407.0</b>	<b>118.2</b>	<b>679.8</b>	<b>44.6</b>	<b>112.8</b>	<b>26.9</b>	<b>7.8</b>	<b>3 444.9</b>
<b>Consumer</b>													
Food	-	46.2	46.1	189.7	758.7	34.0	12.4	87.4	173.9	38.5	9.1	34.3	1 430.3
Agriculture	-	-	38.9	109.4	30.1	37.6	252.1	665.1	3.4	6.8	2.0	0.9	1 146.3
Housing	-	-	951.8	174.5	36.3	105.8	2 282.6	783.4	46.6	124.5	4.9	20.8	4 531.2
Service	-	16.4	51.8	495.2	75.7	12.7	121.9	88.2	4.2	1.4	3.5	0.8	871.8
Other	-	-	54.9	236.6	391.6	108.3	26.7	47.6	10.0	3.7	6.2	-	885.6
<b>Sub-total</b>	-	<b>62.6</b>	<b>1 143.5</b>	<b>1 205.4</b>	<b>1 292.4</b>	<b>298.4</b>	<b>2 695.7</b>	<b>1 671.7</b>	<b>238.1</b>	<b>174.9</b>	<b>25.7</b>	<b>56.8</b>	<b>8 865.2</b>
<b>Total</b>	-	<b>62.6</b>	<b>1 559.0</b>	<b>1 858.8</b>	<b>2 271.3</b>	<b>705.4</b>	<b>2 813.9</b>	<b>2 351.5</b>	<b>282.7</b>	<b>287.7</b>	<b>52.6</b>	<b>64.6</b>	<b>12 310.1</b>

<sup>1/</sup> Basic function? If the good or service is produced by the members and sold through the co-operative, it is considered marketing.

If the good or service is supplied by the co-operative and sold to the members, it is considered consumer.

The two broad groups are broken into subgroups, or activity, according to overall function.

# Appendix F: Co-operative market share estimates, 1993

	1983	1988	1991	1992	1993
	-per cent-				
Grains and oilseeds, West	76	73	74	71	55
Grains and oilseeds, Ontario	21	17	12	19	14
Fruit	17	16	15	15	18
Vegetables	9	12	12	12	11
Dairy	51	57	59	60	63
Poultry	35	32	39	48	47
Eggs	3	4	5	4	4
Livestock: Cattle	17	20	23	21	21
Livestock: Hogs	13	15	18	25	22
Fish	12	9	9	8	7
Honey & maple	25	26	23	23	29

- λ percentages are estimates of the various farm products that are marketed through co-operatives
- λ various methodology was used such as tonnages, producer and wholesale prices, handling, processing charges and price spreads to calculate approximate cost of goods factors
- λ these factors are used to obtain figure for value received by the farmer
- λ these values applied to farm cash receipts to obtain rough estimates for co-operatives share
- λ grains and oilseeds West down 16 points for 1993 due to UGG becoming private company
- λ co-operatives strongest in dairy followed by grains & oilseeds and poultry

# Appendix G: Credit unions in Canada by province, 1993 <sup>a/</sup>

	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
Income statement 1993 <sup>b/</sup>											
-million dollars-											
Revenues											
Interest: on loans	1 085	237	424	198	762	3 362	128	43	18	18	6 275
on other	25	51	-	85	224	335	8	7	-	-	735
Sub-total	1 110	288	424	283	986	3 697	136	50	18	18	7 010
Other revenue	100	34	43	24	74	304	4	5	2	2	592
Total	1 210	322	467	307	1 060	4 001	140	55	20	20	7 602
Change from previous year (%)	-2.0	-6.4	-5.7	-9.7	-8.9	-5.9	-2.1	-12.7	-9.1	-16.7	-6.0
Expenses											
Interest	594	181	433	282	966	2 124	112	52	14	20	4 778
Other including income taxes	494	125	13	25	33	1 614	18	-	3	-	2 325
Total	1 088	306	446	287	999	3 738	130	52	17	20	7 083
Change from previous year (%)	-3.9	-9.2	-6.5	-9.7	-8.9	-6.4	-1.5	-14.8	-5.6	-16.7	-6.7
Net savings	122	14	21	20	61	263	10	3	3	-	517
Change from previous year (%)	18.4	100.0	16.7	9.1	-9.0	1.9	-9.1	50.0	-25.0	0.0	5.1
Balance sheet as at December 1993											
Assets											
Demand & term deposits	1 980	594	1 292	759	1 686	6 934	232	156	19	43	13 695
Other investments	298	600	849	171	1 358	316	32	38	5	2	3 669
Sub-total	2 278	1 194	2 141	930	3 044	7 250	264	194	24	45	17 364
Loans outstanding											
Mortgage	10 298	1 629	1 784	1 868	6 134	24 627	426	123	36	80	47 005
Non-mortgage	2 089	860	1 286	951	3 140	14 595	758	291	110	104	24 184
Sub-total	12 387	2 489	3 070	2 820	9 274	39 222	1 184	414	146	184	71 190
Fixed & other	296	65	144	50	264	858	52	26	7	9	1 771
Total	14 961	3 748	5 355	3 800	12 582	47 330	1 500	634	177	238	90 325
Change from previous year (%)	10.2	4.4	-1.4	5.8	2.9	4.9	6.6	7.3	8.6	9.7	5.1
Liabilities & equity											
Demand & term deposits <sup>d/</sup>	13 392	3 527	4 937	3 561	10 881	39 879	1 056	425	126	227	78 011
Loans payable	501	10	11	7	25	3 566	50	4	27	1	4 202
Other liabilities	357	86	159	89	288	1 152	29	29	3	3	2 163
Sub-total	14 250	3 623	5 107	3 657	11 194	44 597	1 106	458	156	228	84 376
Members' equity											
Share capital <sup>d/</sup>	234	387	19	7	923	473	315	154	15	10	2 537
Surplus & reserve	477	-262	230	136	465	2 260	78	22	6	6	3 412
Sub-total	711	125	249	143	1 388	2 733	393	176	21	10	5 949
Total	14 961	3 748	5 355	3 800	12 582	47 330	1 500	634	177	238	90 325
Capital employed <sup>e/</sup>	14 604	3 662	5 197	3 711	12 294	46 178	1 499	605	174	238	88 162

a/ Cat 61-008 Quarterly Financial Statistics for Enterprises

b/ Total of the four quarters from Cat 61-008

c/ Includes withdrawable shares for SK, ON, NB, NS & PE

d/ Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

e/ Total of demand and term deposits, loans payable and members' equity



# Appendix H: Five year growth trends, credit unions in Canada, 1993 <sup>a/</sup>

	1989	1990	1991	1992	1993
<b>Income statement 1993 <sup>b/</sup></b>					
<b>Revenues</b>					
Interest: on loans	6 338	7 129	7 287	6 738	6 275
on other	1 184	1 428	1 466	811	735
<b>Sub-total</b>	<b>7 522</b>	<b>8 557</b>	<b>8 753</b>	<b>7 549</b>	<b>7 010</b>
Other revenue	418	455	536	534	592
<b>Total</b>	<b>7 940</b>	<b>9 012</b>	<b>9 289</b>	<b>8 083</b>	<b>7 602</b>
<b>Change from previous year (%)</b>	<b>24.7</b>	<b>13.5</b>	<b>3.1</b>	<b>-13.0</b>	<b>-6.0</b>
<b>Expenses</b>					
Interest	5 017	5 906	5 923	4 269	4 778
Other including income taxes	2 368	2 489	2 957	3 322	2 325
<b>Total</b>	<b>7 385</b>	<b>8 395</b>	<b>8 880</b>	<b>7 591</b>	<b>7 083</b>
<b>Change from previous year (%)</b>	<b>23.9</b>	<b>13.7</b>	<b>5.8</b>	<b>-14.5</b>	<b>-6.7</b>
<b>Net savings</b>	<b>555</b>	<b>617</b>	<b>410</b>	<b>492</b>	<b>517</b>
<b>Change from previous year (%)</b>	<b>36.7</b>	<b>11.2</b>	<b>-33.5</b>	<b>20.1</b>	<b>5.1</b>
<b>Balance sheet as at December 1993</b>					
<b>Assets</b>					
Demand & term deposits	11 750	12 868	13 166	13 478	13 695
Other investments	1 974	2 908	3 328	3 351	3 689
<b>Sub-total</b>	<b>13 724</b>	<b>15 776</b>	<b>16 494</b>	<b>16 829</b>	<b>17 364</b>
Loans outstanding					
Mortgage	32 776	36 485	40 134	44 280	47 005
Non-mortgage	18 623	18 662	21 456	23 496	24 184
<b>Sub-total</b>	<b>51 399</b>	<b>55 151</b>	<b>61 590</b>	<b>67 786</b>	<b>71 190</b>
Fixed & other	1 968	1 442	1 778	1 288	1 771
<b>Total</b>	<b>67 091</b>	<b>72 366</b>	<b>79 859</b>	<b>85 903</b>	<b>90 325</b>
<b>Change from previous year (%)</b>	<b>9.8</b>	<b>7.9</b>	<b>10.4</b>	<b>7.6</b>	<b>5.1</b>
<b>Liabilities &amp; equity</b>					
Demand & term deposits <sup>c/</sup>	59 282	64 063	69 741	73 695	78 011
Loans payable	2 707	2 235	3 630	4 333	4 202
Other liabilities	2 339	2 662	2 727	2 340	2 163
<b>Sub-total</b>	<b>64 328</b>	<b>68 752</b>	<b>76 096</b>	<b>80 368</b>	<b>84 376</b>
<b>Members' equity</b>					
Share capital <sup>d/</sup>	602	710	1 118	2 474	2 537
Surplus & reserve	2 161	2 696	2 644	3 061	3 412
<b>Sub-total</b>	<b>2 763</b>	<b>3 613</b>	<b>3 762</b>	<b>5 535</b>	<b>5 949</b>
<b>Total</b>	<b>67 091</b>	<b>72 366</b>	<b>79 859</b>	<b>85 903</b>	<b>90 325</b>
Capital employed <sup>e/</sup>	64 752	69 704	77 132	83 563	88 162

a/ Cat 61-008 Quarterly Financial Statistics for Enterprises

b/ Total of the four quarters from Cat 61-008

c/ Includes withdrawable shares for SK, ON, NB, NS & PE

d/ Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

e/ Total of demand and term deposits, loans payable and members' equity

# Appendix I: Top 10 Agricultural Enterprises in Canada for 1993\*

Company	FP 500 Rank 1993	Sales or Operating Revenue \$'000
Canadian Wheat Board	25	4 428 107
Cargill	62	2 103 000
<b>Saskatchewan Wheat Pool <sup>a</sup></b>	<b>76</b>	<b>1 622 493</b>
<b>Coopérative fédérée de Québec</b>	<b>80</b>	<b>1 537 609</b>
United Grain Growers <sup>a,c</sup>	112	1 049 301
<b>Agropur, coopérative agro-alimentaire</b>	<b>113</b>	<b>1 043 000</b>
<b>Alberta Wheat Pool <sup>a</sup></b>	<b>135</b>	<b>868 630</b>
<b>Xcan Grain Pool Ltd. <sup>b</sup></b>	<b>141</b>	<b>823 110</b>
<b>Manitoba Pool Elevators</b>	<b>197</b>	<b>545 110</b>
<b>Co-op Atlantic</b>	<b>237</b>	<b>452 141</b>

<sup>a</sup> Sales include grain purchased for the account and delivered to the Canadian Wheat Board

<sup>b</sup> Wholly owned by co-operatives

<sup>c</sup> As of 1993 United Grain Growers ceased to be a co-operative

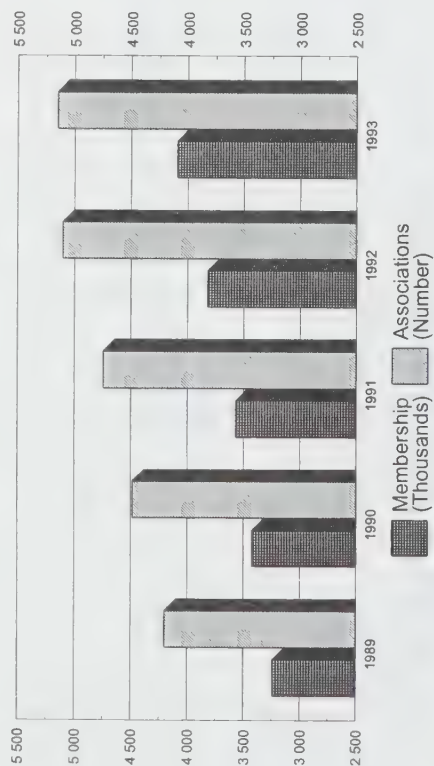
\* In past lists of the Financial Post 500 Top 10 Agricultural Enterprises in Canada, Federated Co-operatives Ltd. was included.

Federated continues to provide agricultural supplies to farmers across western Canada

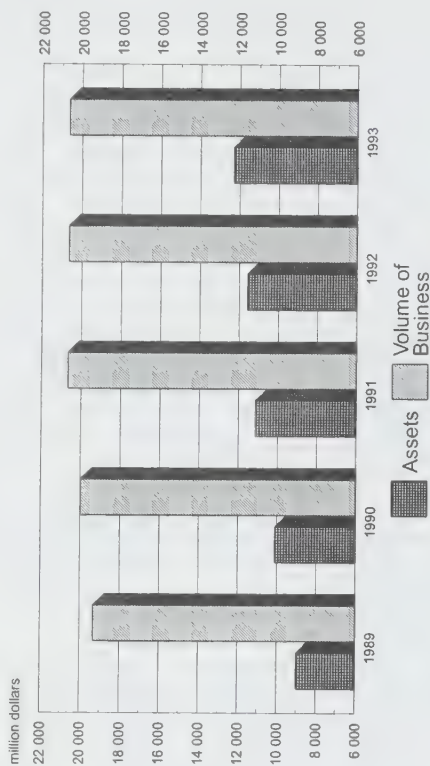
**Co-operatives shown in bold**

Source: Financial Post 500 / Summer 1994

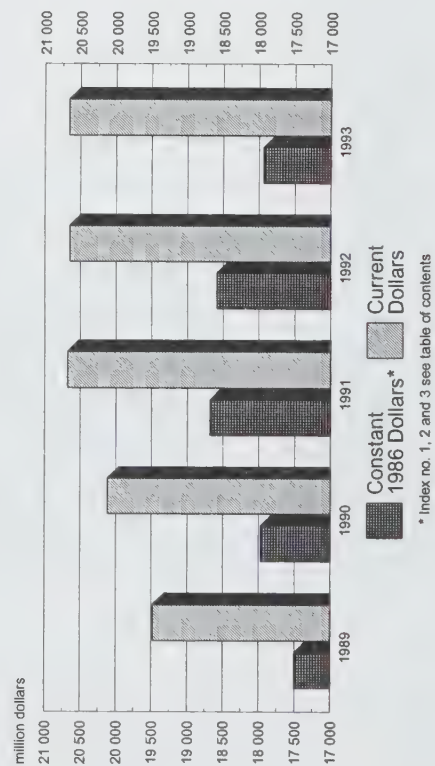
**Figure 1: Number and Membership of Non-Financial Co-operatives, 1989 - 1993**



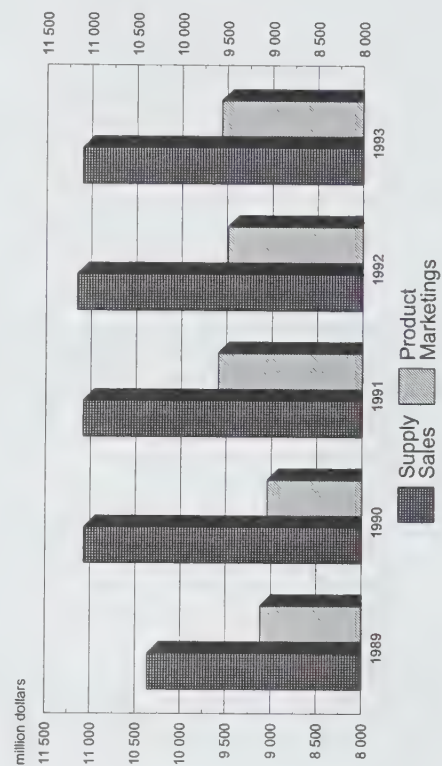
**Figure 2: Volume of Business & Assets of Non-Financial Co-operatives, 1989 - 1993**



**Figure 3: Volume of Business of Non-Financial Co-operatives, 1989 - 1993**

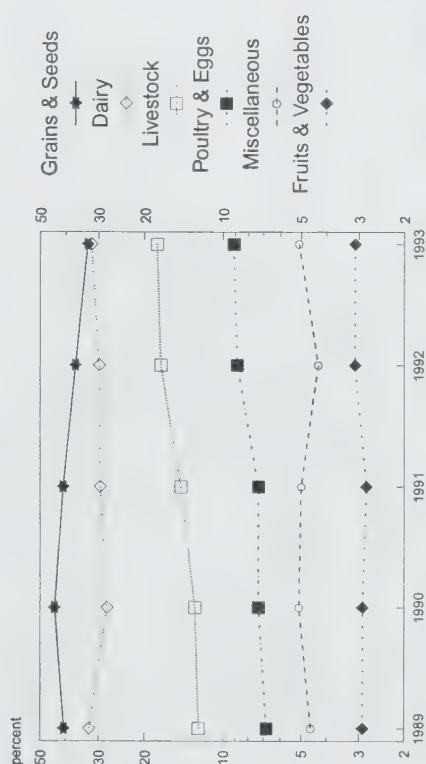


**Figure 4: Product Marketings & Supply Sales of Non-Financial Co-operatives, 1989 - 1993**

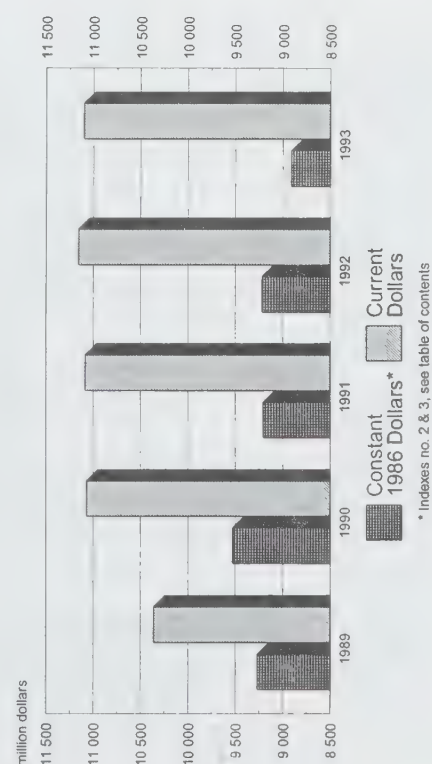




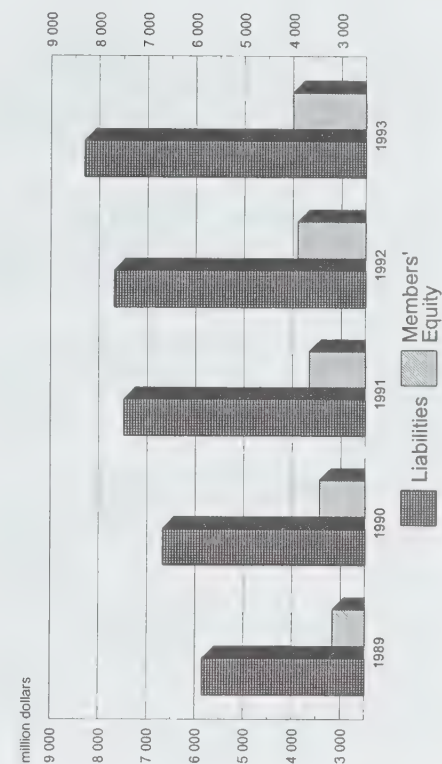
**Figure 5: Products Marketed as a Percentage of Total Marketing by Non-Financial Co-operatives, 1989 - 1993**



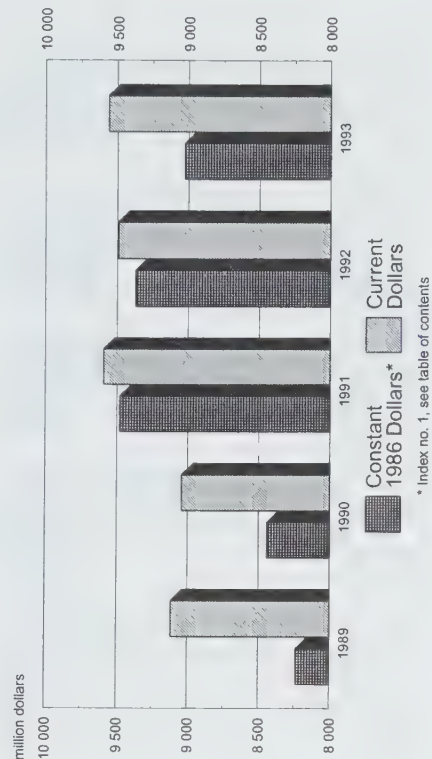
**Figure 7: Consumer and Supply Sales of Non-Financial Co-operatives, 1989 - 1993**



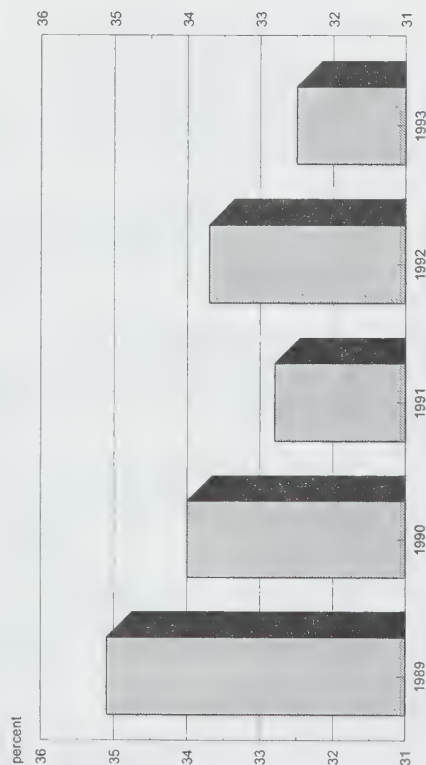
**Figure 8: Liabilities and Members' Equity of Non-Financial Co-operatives, 1989 - 1993**



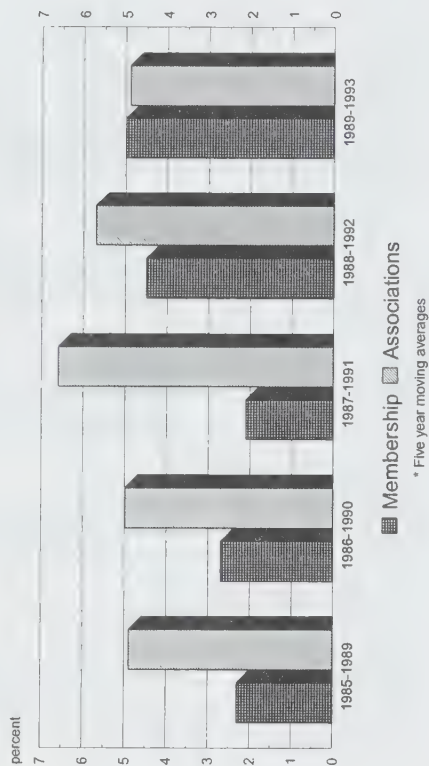
**Figure 6: Product Marketings of Non-Financial Co-operatives, 1989 - 1993**



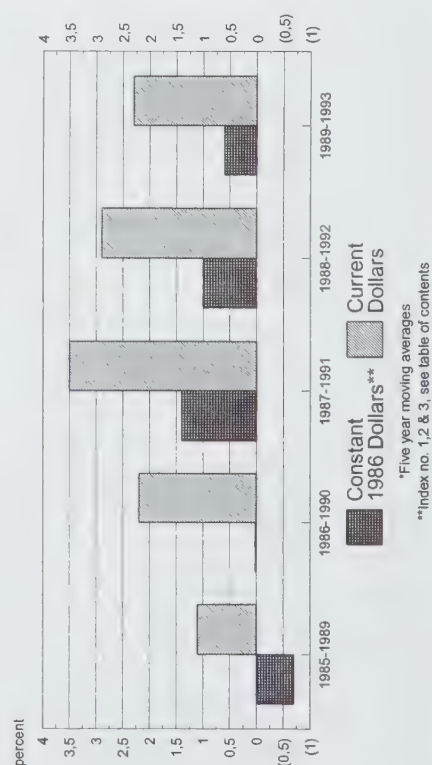
**Figure 9: Members' Equity as a Percentage of Total Assets of Non-Financial Co-operatives, 1989 - 1993**



**Figure 10: Five Year Growth Trends, Number & Memberships of Non-Financial Co-operatives, 1985 - 1993\***



**Figure 11: Five Year Growth Trends, Volume of Business of Non-Financial Co-operatives, 1985 - 1993\***



**Figure 12: Five Year Growth Trends, Assets of Non-Financial Co-operatives, 1985 - 1993\***

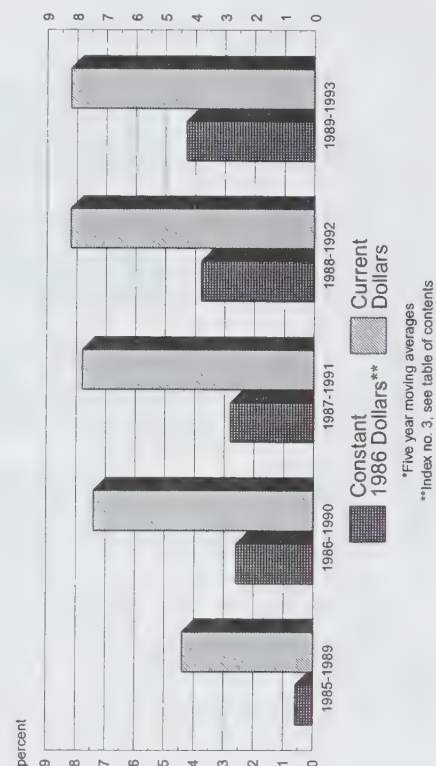


Figure 13: Fish Marketings of Fishing Co-operatives, 1989 - 1993

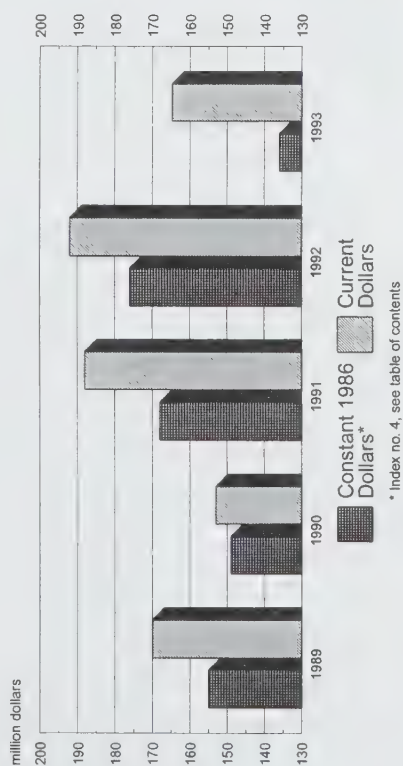


Figure 14: Number and Membership of Fishing Co-operatives, 1989 - 1993

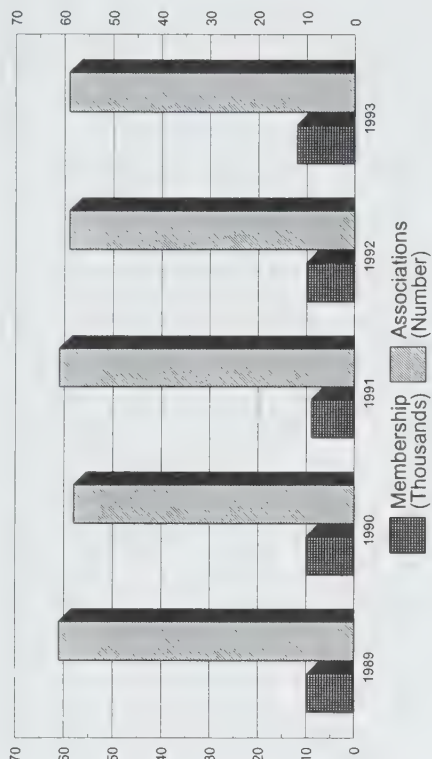


Figure 15: Production Co-operatives Service Revenues and Sales, 1989 - 1993

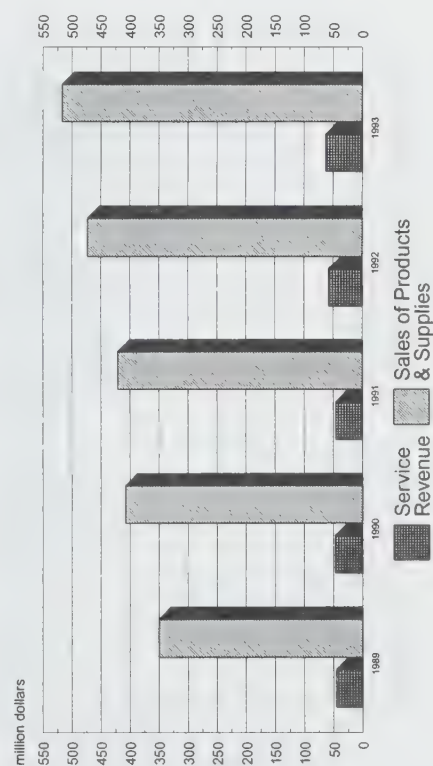
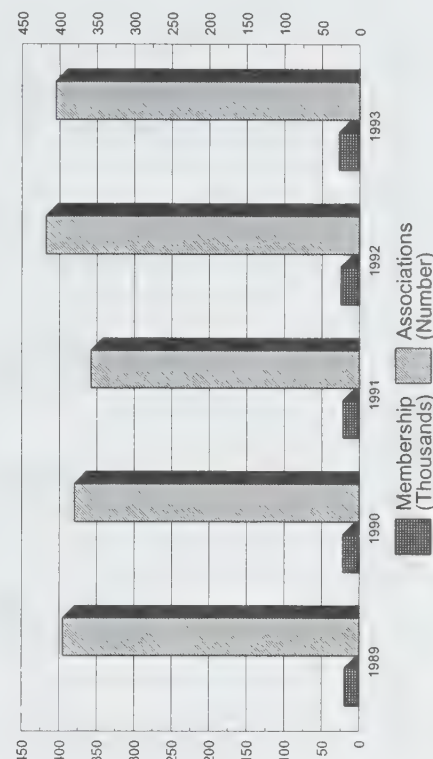
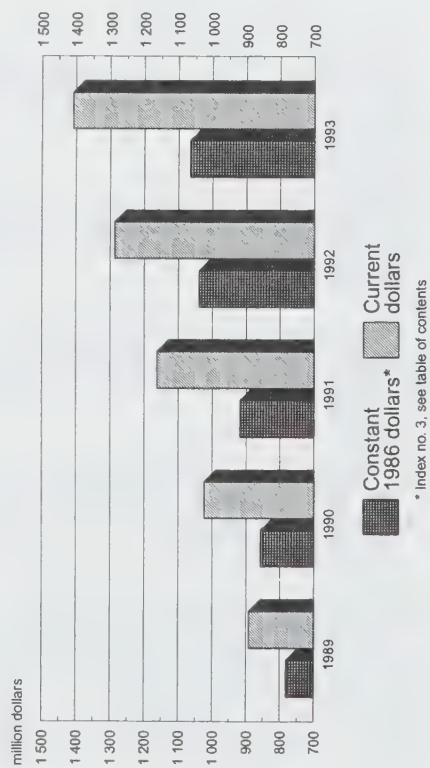


Figure 16: Number and Membership of Production Co-operatives, 1989 - 1993

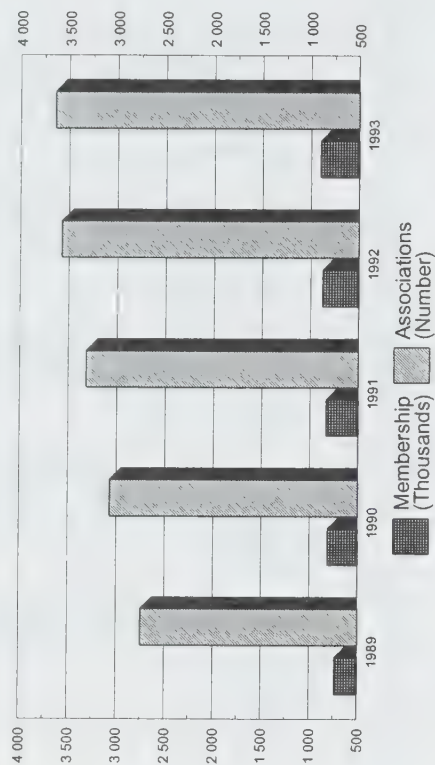




**Figure 17: Volume of Business of Service Co-operatives, 1989 - 1993**



**Figure 18: Number and Membership of Service Co-operatives, 1989 - 1993**













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**CO-OPERATIVES  
IN CANADA\*  
(1994 Data)**

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# **CO-OPERATIVES IN CANADA**

## **SITUATION - 1994**

The 1994 data is based on statistics from 5,242 non-financial co-operatives having nearly 4.3 million members, revenues of \$22.4 billion and assets of over \$12.9 billion. Of these, 830 co-operatives have an agricultural base and represent over 588,000 producers with \$14.4 billion in revenues and \$4.9 billion in assets. This includes data received from wholesale co-operatives.

### **PRODUCER CO-OPERATIVES**

Co-operatives play a major role in the agricultural sector of the Canadian economy, mainly in the processing and marketing of grain, dairy, poultry, honey, maple products, fruits and vegetables and livestock.

Agricultural marketing and processing co-operatives are mostly modern organizations that can be found in all provinces. Altogether, they represent a major economic force with a volume of business of more than \$10.1 billion and assets of \$3.3 billion, of which \$1.3 billion (or 38%) is financed by member capital. They also paid out \$527 million in salaries and wages to nearly 18,000 full-time employees in 1994. (Table 4)

Co-operatives have market shares varying between 4% for eggs to 61% for dairy. (Appendix F)

On the supply side, co-operatives play a strong role in the sales of fertilizer, chemicals, animal feed, machinery and also provide the member/farmer with seeds and other inputs needed on the farm, including building materials and petroleum based products. Their volume of business totalled \$3.8 billion in 1994. (Table 8)

According to the Financial Post 500 for 1994, six out of the ten largest agricultural enterprises are co-operatives with combined revenues of over \$7.6 billion. (Appendix I)

The fishery co-operatives in the Atlantic region continue to struggle for survival or have downsized or diversified their operations to incorporate innovative methods of processing non-traditional fish products. Others have continued to supplement revenues by utilizing unused space in the plants as centres for government sponsored training programs for displaced plant workers and fishermen or have developed other enterprises to employ local people.

Production co-operatives, include farm feeder, grazing, machinery, artificial insemination, and handicraft co-operatives. More than 80% of the volume of business generated by this type of co-operatives came from Alberta and Quebec. (Tables 12 and 13)

Seed cleaning co-operatives operate mainly in Alberta and Saskatchewan. Farmers' markets are becoming popular for selling farm products, particularly in Saskatchewan, Manitoba, Prince Edward Island and New Brunswick. (For other producer Co-operatives see Appendix B)

## CONSUMER CO-OPERATIVES

At the local level, **consumer co-operatives** vary in size and sophistication from small buying clubs, in which a few families pool grocery orders and buy from wholesale outlets, to large supermarket organizations. At these "conventional stores", sales are made in the usual manner and any "surplus" is returned at year's end based on patronage. In 1994 the sales of this group amounted to over \$4.1 billion in food products, dry goods and home hardware and other consumer goods. (Table 6)

In the West, during 1994, the 342 member co-operatives of Federated Co-operatives Limited had total sales of 2.4 billion which gave them the strongest co-op presence of any region in Canada. Calgary has the largest consumer co-operative in North-America, with nearly 40% of the local retail market. Sales include food, hardware, clothing, home furnishings, agricultural supplies, petroleum products and building materials. In Atlantic Canada, the 165 member co-operatives of Co-op Atlantic, have sales over \$653 million. Quebec and Ontario consumer co-operatives are strong organizations with little or no penetration in major urban areas.

A number are operating as "**direct charge**" co-operatives. In 1994, there were 53 across Canada, most of them located in Quebec, New Brunswick and Nova Scotia. In 1994, the volume of business of the 53 "direct charge" co-ops reporting to our survey was over \$386 million, they earned over \$100 million in assets and reported 77,000 members across the country. The concept of the "direct charge" system is goods are provided to members at cost, with a weekly service fee added, equal to the cost of operations. Some add a surcharge to build

share capital or loan capital for the co-operative development. The expression of the "direct charge" concept varies according to local conditions and size of organization.

A more specialized consumer co-operative which has emerged in the past ten years is the **natural health foods (bulk)** co-operative. As well as having retail sales, some have wholesale sales to other co-operatives. The majority of these are in Quebec and British Columbia.

**Student supply** co-operatives have gained a strong foothold, mainly in Quebec, where close to 100 are active. In Canada, they reported more than \$100 million in volume of business in 1994 and 765,000 members. They provide all the various goods students may require, from pens and pencils to course text books, computers and softwares; some of them operate groceries and cafeterias and provide driving lessons. (Appendix A)

In 1994, the volume of business of **Service** co-operatives rose by 8%, the second year in the last five of less than double digit growth in this sector. (Table 4)

Since the mid 1970's, **housing** co-operatives in the service sector have experienced a significant expansion and by December 1994, there were 2,135 providing housing to 89,000 families. The assets of the 1,893 co-ops reporting to our survey had a book value of over \$4.7 billion and 96,000 members. (Appendix E)

There are two major types of **child care** co-operatives: day care and nursery school. Day care co-operatives are formed by working parents to provide day-time care for their children. Nursery schools are formed with the emphasis on education and social interaction, as well as providing parents some



time for other pursuits. Child care co-operatives are found in greatest numbers in Ontario, Saskatchewan and Manitoba. In 1994, 391 of the 506 incorporated day care/nursery co-ops reported revenues of \$38.9 million and over 26,400 members.

**Health Care** co-operatives play an important part in the lives of communities in which they exist across Canada. A report entitled "Co-op/Consumer Sponsored Health Care Delivery Effectiveness", found that this type of health care delivery offers "significant economic and non-economic advantages". There is a potential role for health care co-operatives in helping to maintain the quality of service in Canada while still assuring fiscal responsibility.

In 1994, 28 health co-operatives reported to the annual survey of Canadian co-operatives, a total of 311,500 members and assets of \$63.3 million; business revenues amounted to \$257.8 million and they employed 777 people full-time.

**Community development** co-operatives foster local level leadership skills and enable full grassroots participation in problem solving and innovation. Community development co-operatives are found throughout Canada, but the majority are located in Saskatchewan and Quebec. In 1994, 184 development co-operatives reported having 10,086 members, over 159 employees, assets of \$10.2 million and revenues of \$8.1 million. Community Development Co-operatives in all regions of Canada offer the potential for leadership in organizing the "people" approach to development.

**Funeral**, or burial co-operatives find their greatest strength in Quebec, though

recently they have made in-roads in Ontario, Nova Scotia, New Brunswick and Prince Edward Island.

**Water supplying** co-operatives are found mainly in Alberta, Quebec and Manitoba. **Natural gas and rural electric** co-operatives are found only in Alberta.

**Recreational** co-operatives are strong throughout the West, particularly in Saskatchewan, they are also found in most of the other provinces. They are engaged in activities such as community halls, skating and curling rinks, golf courses, swimming pools and camp sites.

**Transportation and communication** co-operatives, though small in numbers, are found throughout Canada. (For other Co-ops see Appendix C)

## **WORKERS' CO-OPERATIVES**

During the 1980's, workers' co-operatives became more and more common and well established in Canada. There are many varied, usually small, worker co-operatives across the country. They operate in many fields as the following examples show:

*Imprimerie coopérative Harpell*, incorporated in 1946 near Montreal, is the largest workers' co-operative in Canada with more than 200 members.

Vancouver's Collective Resources and Services Workers' Co-operative operates a bakery and wholesale health foods; with annual sales of more than \$2 million, it is among Canada's larger workers' co-operatives.



Based in Guysborough County Nova Scotia, the Mulgrave Road Co-op Theatre Company provides entertainment throughout the Maritimes.

In rural areas, Forestry Co-operatives are the most important and developed workers' co-operatives.

In 1994, the forestry co-operatives reporting to our survey earned 55% of all the revenues generated by workers' co-operatives. Their revenues were about \$207.5 million. They are examples of people employing themselves in a productive manner.

The rapidly rising interest in workers' co-operatives reflects both the tremendous need for jobs and the increasing interest of better educated and more politically conscious people to have more control over their jobs.

For additional data see the attached Tables, Figures and Appendices.

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Table 1: Summary by province of non-financial co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED	1/ CANADA	Previous 2/ Year
<b>Associations</b>								- number -							
Consumer	-	36	35	53	84	43	18	232	35	44	9	17	2	608	624
Supply	-	-	9	18	88	16	24	74	2	5	1	2	2	241	242
Marketing	-	-	18	12	11	18	23	54	10	14	4	2	3	169	172
Fishing	-	-	3	3	7	6	1	7	9	9	7	4	-	56	62
Production	-	2	10	82	162	12	9	104	22	25	6	3	-	437	405
Service	-	1	281	487	555	182	677	1 283	67	130	29	24	15	3 731	3 645
<b>Total</b>	-	39	356	655	907	277	752	1 754	145	227	56	52	22	5 242	5 150
<b>Membership</b>								- thousands -							
Consumer	-	11	740	560	299	89	28	877	69	45	15	70	-	2 803	2 616
Supply	-	-	37	106	43	50	45	21	-	6	-	-	-	308	317
Marketing	-	-	7	60	88	28	14	15	3	2	1	-	3	221	218
Fishing	-	-	1	-	1	1	-	-	2	1	-	2	-	8	12
Production	-	1	1	11	3	1	-	8	3	2	1	-	-	31	28
Service	-	-	315	175	64	44	74	191	7	6	10	1	1	888	902
<b>Total</b>	-	12	1 101	912	498	213	161	1 112	84	62	27	73	4	4 259	4 093
<b>Volume of business</b>								- million dollars -							
Consumer	-	124.0	304.2	900.0	714.1	257.4	164.9	493.1	304.7	158.5	51.2	114.3	2 529.7	6 116.1	5 944.2
Supply	-	-	128.4	531.5	167.6	141.1	379.0	2 018.5	4.1	17.9	.0	2.7	385.6	3 776.4	3 749.8
Marketing	-	-	364.9	1 484.5	2 532.1	757.7	400.3	1 787.5	73.2	363.9	79.0	8.3	2 285.6	10 137.0	8 806.3
Fishing	-	-	41.4	.9	.8	2.6	.0	3.6	52.7	34.3	22.2	10.0	-	168.5	164.7
Production	-	1.6	13.0	316.4	29.2	33.3	13.6	246.6	15.9	6.9	.1	.3	-	676.9	584.4
Service	-	.1	357.5	186.3	52.2	45.9	420.2	290.1	12.2	18.1	3.3	4.6	132.4	1 522.9	1 409.4
<b>Total</b>	-	125.7	1 209.4	3 419.6	3 496.0	1 238.0	1 378.0	4 839.4	462.8	599.6	155.8	140.2	5 333.3	22 397.8	20 658.8
<b>Assets</b>															
Consumer	-	68.9	109.5	294.0	329.2	112.1	32.3	136.0	82.9	43.7	14.9	36.5	903.9	2 163.9	2 073.9
Supply	-	-	46.9	188.7	102.2	71.1	141.8	655.0	2.1	6.8	.0	.7	54.8	1 270.1	1 341.8
Marketing	-	-	107.3	614.6	1 105.8	298.4	108.4	554.8	19.6	104.9	23.2	1.0	404.7	3 342.7	3 061.3
Fishing	-	-	22.9	.2	.2	.6	.0	1.9	18.8	6.3	4.8	7.0	-	62.7	76.3
Production	-	1.3	8.1	155.9	26.3	6.7	10.6	131.4	2.0	2.4	.1	.2	-	345.0	279.2
Service	-	.0	1 024.9	691.1	91.2	123.9	2 431.8	979.0	52.0	123.3	13.4	21.5	149.7	5 701.8	5 477.6
<b>Total</b>	-	70.2	1 319.6	1 944.5	1 654.9	612.8	2 724.9	2 458.1	177.4	287.4	56.4	66.9	1 513.1	12 886.2	12 310.1

1/ co-operatives incorporated federally

2/ revised

Table 2: Volume of business by province of non-financial co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA	Previous 2/ Year
- million dollars -															
<b>Product marketings</b>															
Grains	-	-	0.1	607.8	1 106.7	251.9	118.9	30.0	0.1	-	-	-	1 395.3	3 510.8	2 669.5
Oilseeds	-	-	-	248.3	373.4	121.1	30.9	-	-	-	-	-	-	773.7	485.2
Fruit	-	-	125.7	0.0	-	-	15.5	6.6	0.9	3.6	0.2	-	-	152.5	141.2
Vegetables	-	-	60.3	8.4	0.0	-	21.7	23.6	0.0	0.3	7.6	-	-	121.9	154.3
Dairy	-	-	63.5	-	217.9	8.2	197.4	1 395.7	34.2	287.1	71.6	-	883.2	3 158.8	3 052.8
Poultry	-	-	-	268.4	1.1	42.2	-	542.1	-	36.1	-	-	0.1	890.0	839.8
Eggs	-	-	-	10.3	1.5	-	-	1.3	-	6.8	-	8.2	-	28.1	27.1
Livestock: Cattle & sheep	-	-	72.7	308.4	406.7	183.9	24.8	75.0	1.6	1.0	0.0	-	-	1 074.1	1 056.0
Livestock: Hogs	-	-	-	4.3	1.5	-	15.2	561.0	0.4	-	-	-	-	582.4	650.5
Fish	-	0.1	36.6	0.9	0.4	2.3	0.0	3.6	43.9	27.0	20.3	8.1	-	143.2	143.0
Forest products	-	-	-	-	-	-	-	208.4	13.4	2.3	-	-	69.2	293.3	231.8
Honey & maple	-	-	-	6.9	0.0	9.0	-	19.6	-	0.2	-	-	-	35.7	34.7
Other	-	10.2	37.0	15.4	2.1	-	2.2	5.2	0.1	0.3	0.2	0.3	1.4	74.4	73.6
<b>Total product marketings</b>	-	<b>10.3</b>	<b>395.9</b>	<b>1 479.1</b>	<b>2 111.3</b>	<b>618.6</b>	<b>426.6</b>	<b>2 872.1</b>	<b>94.6</b>	<b>364.7</b>	<b>99.9</b>	<b>16.6</b>	<b>2 349.2</b>	<b>10 838.9</b>	<b>9 559.5</b>
<b>Consumer &amp; supplies</b>															
Food Products	-	82.0	121.0	566.3	311.8	130.1	65.4	390.9	260.6	126.6	36.3	103.2	1 394.1	3 588.3	3 511.1
Dry goods & home hardware	-	15.5	112.3	67.5	69.7	22.4	36.0	44.3	34.5	11.9	3.8	1.8	168.6	588.3	579.0
Other	-	0.2	2.0	65.4	21.2	1.2	53.4	107.9	1.0	1.2	0.0	0.1	6.3	259.9	253.5
<b>Sub-total consumer</b>	-	<b>97.7</b>	<b>235.3</b>	<b>699.2</b>	<b>402.7</b>	<b>153.7</b>	<b>154.8</b>	<b>543.1</b>	<b>296.1</b>	<b>139.7</b>	<b>40.1</b>	<b>105.1</b>	<b>1 569.0</b>	<b>4 436.5</b>	<b>4 343.6</b>
Animal feed	-	-	70.0	16.4	20.4	7.5	96.3	403.6	4.1	25.9	0.8	1.8	117.5	764.3	734.7
Fertilizers & chemicals	-	-	17.2	211.5	206.9	124.8	94.6	128.1	0.9	3.8	0.1	0.1	261.9	1 049.9	905.8
Seeds	-	-	0.2	30.3	32.4	15.4	11.9	21.3	0.5	1.3	0.0	0.1	-	113.4	99.2
Farm supplies	-	-	6.0	105.9	22.4	22.2	33.8	186.6	2.6	9.0	0.2	0.6	51.0	440.3	544.9
<b>Sub-total agriculture</b>	-	<b>0.0</b>	<b>93.4</b>	<b>364.1</b>	<b>282.1</b>	<b>169.9</b>	<b>236.6</b>	<b>739.6</b>	<b>8.1</b>	<b>40.0</b>	<b>1.1</b>	<b>2.6</b>	<b>430.4</b>	<b>2 367.9</b>	<b>2 284.6</b>
Machinery, vehicles & parts	-	0.4	1.4	28.9	21.5	2.9	3.5	75.5	1.9	0.5	0.1	0.0	12.0	148.6	143.6
Petroleum products	-	0.9	83.6	376.4	323.4	133.2	91.8	233.7	30.1	16.6	6.8	3.7	661.6	1 961.8	1 860.6
Building materials	-	-	8.9	103.2	60.7	22.9	13.5	41.0	2.8	0.7	2.1	1.9	100.0	357.7	337.6
Other	-	-	1.6	3.2	0.4	0.2	29.4	4.8	1.0	2.4	0.9	0.4	-	44.3	42.9
<b>Sub-total other supply</b>	-	<b>1.3</b>	<b>95.5</b>	<b>511.7</b>	<b>406.0</b>	<b>159.2</b>	<b>138.2</b>	<b>355.0</b>	<b>35.8</b>	<b>20.2</b>	<b>9.9</b>	<b>6.0</b>	<b>773.6</b>	<b>2 512.4</b>	<b>2 394.7</b>
<b>Total consumer &amp; supplies</b>	-	<b>99.0</b>	<b>424.2</b>	<b>1 575.0</b>	<b>1 090.8</b>	<b>482.8</b>	<b>529.6</b>	<b>1 637.7</b>	<b>340.0</b>	<b>199.9</b>	<b>51.1</b>	<b>113.7</b>	<b>2 773.0</b>	<b>9 316.8</b>	<b>9 012.8</b>
<b>Total sales</b>	-	<b>109.3</b>	<b>820.1</b>	<b>3 054.1</b>	<b>3 202.1</b>	<b>1 101.4</b>	<b>956.2</b>	<b>4 509.8</b>	<b>434.6</b>	<b>564.6</b>	<b>151.0</b>	<b>130.3</b>	<b>5 122.2</b>	<b>20 155.7</b>	<b>18 572.3</b>
Service revenue	-	12.4	319.6	306.7	205.3	98.1	253.9	317.9	15.9	22.4	2.9	4.8	177.5	1 737.4	1 561.5
Other income	-	4.0	69.7	58.8	88.6	38.5	167.9	11.7	12.3	12.6	1.9	5.1	33.6	504.7	525.0
<b>Total</b>	-	<b>125.7</b>	<b>1 209.4</b>	<b>3 419.6</b>	<b>3 496.0</b>	<b>1 238.0</b>	<b>1 378.0</b>	<b>4 839.4</b>	<b>462.8</b>	<b>599.6</b>	<b>155.8</b>	<b>140.2</b>	<b>5 333.3</b>	<b>22 397.8</b>	<b>20 658.8</b>

<sup>1/</sup> co-operatives incorporated federally<sup>2/</sup> revised



Table 3: Balance sheet by province of non-financial co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>														
Cash	-	2.5	51.7	90.3	36.1	22.2	79.2	94.6	4.4	6.8	3.5	2.1	303.8	696.8
Receivables	-	13.4	75.0	420.9	428.8	127.8	124.4	354.7	17.0	31.8	8.3	3.8	396.7	2 002.7
Inventories	-	17.4	57.4	318.7	371.0	126.2	80.3	339.7	22.8	37.1	11.3	8.0	371.3	1 761.0
Other current	-	0.8	8.4	20.9	31.3	9.6	13.9	42.7	3.2	4.2	0.6	2.6	19.7	158.4
<b>Sub-total current</b>	-	<b>34.2</b>	<b>192.5</b>	<b>850.8</b>	<b>867.2</b>	<b>285.8</b>	<b>297.8</b>	<b>831.6</b>	<b>47.4</b>	<b>80.0</b>	<b>23.7</b>	<b>16.5</b>	<b>1 091.5</b>	<b>4 618.9</b>
Investments	-	11.9	96.5	222.9	286.9	114.1	87.8	211.0	24.7	22.0	3.1	5.3	52.6	1 138.6
Property & equipment	-	23.9	1 023.9	858.6	495.1	211.9	2 331.4	1 344.6	104.9	183.8	29.1	45.1	358.2	7 010.4
Other assets	-	0.3	6.8	12.3	5.7	1.1	7.9	70.7	0.5	1.5	0.5	0.1	10.9	118.3
<b>Total assets</b>	-	<b>70.2</b>	<b>1 319.7</b>	<b>1 944.5</b>	<b>1 654.9</b>	<b>612.8</b>	<b>2 724.9</b>	<b>2 458.0</b>	<b>177.4</b>	<b>287.4</b>	<b>56.4</b>	<b>66.9</b>	<b>1 513.1</b>	<b>12 886.2</b>
<b>Liabilities</b>														
Short-term debt	-	4.0	61.1	410.4	466.7	148.3	86.3	152.2	15.2	18.8	3.4	4.2	194.7	1 565.3
Accounts payable	-	18.6	83.0	216.2	179.2	53.7	104.4	354.6	28.2	43.6	4.1	11.4	390.4	1 487.4
Other current	-	0.0	20.1	40.2	8.0	8.8	33.3	25.9	1.2	2.0	5.7	2.8	27.9	176.1
<b>Sub-total current</b>	-	<b>22.7</b>	<b>164.3</b>	<b>666.8</b>	<b>653.9</b>	<b>210.9</b>	<b>224.0</b>	<b>532.7</b>	<b>44.7</b>	<b>64.4</b>	<b>13.2</b>	<b>18.4</b>	<b>613.0</b>	<b>3 228.9</b>
Long-term debt	-	19.7	888.1	292.2	173.5	114.2	2 274.3	1 042.3	74.5	145.7	16.2	30.4	134.4	5 205.7
Deferred credits	-	0.2	3.2	8.0	14.6	0.4	5.1	124.1	0.3	7.4	2.5	0.9	3.7	170.4
<b>Sub-total liabilities</b>	-	<b>42.7</b>	<b>1 055.6</b>	<b>967.0</b>	<b>842.0</b>	<b>325.5</b>	<b>2 503.4</b>	<b>1 699.1</b>	<b>119.4</b>	<b>217.4</b>	<b>32.0</b>	<b>49.7</b>	<b>751.1</b>	<b>8 605.0</b>
<b>Members' equity</b>														
Members' loans	-	0.0	25.6	96.8	4.4	77.5	26.5	37.8	10.7	7.1	0.5	3.0	50.9	340.9
Share capital	-	18.2	101.1	283.8	513.7	84.5	27.3	274.4	26.1	33.7	9.5	12.2	418.1	1 802.5
Reserves	-	9.2	105.8	468.6	166.9	85.6	143.1	408.1	20.4	19.9	8.3	5.4	39.3	1 480.7
Undistributed surplus	-	0.2	31.6	128.4	127.9	39.7	24.5	38.6	0.7	9.3	6.0	- 3.4	253.7	657.2
<b>Sub-total equity</b>	-	<b>27.6</b>	<b>264.0</b>	<b>977.5</b>	<b>812.9</b>	<b>287.3</b>	<b>221.4</b>	<b>758.9</b>	<b>58.0</b>	<b>69.9</b>	<b>24.4</b>	<b>17.2</b>	<b>762.0</b>	<b>4 281.3</b>
<b>Total liabilities &amp; equity</b>	-	<b>70.2</b>	<b>1 319.7</b>	<b>1 944.5</b>	<b>1 654.9</b>	<b>612.8</b>	<b>2 724.9</b>	<b>2 458.0</b>	<b>177.4</b>	<b>287.4</b>	<b>56.4</b>	<b>66.9</b>	<b>1 513.1</b>	<b>12 886.2</b>
<sup>1/</sup> co-operatives incorporated federally														



Table 4: Volume of business by province of marketing co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>2/</sup>	CANADA
-million dollars-														
<b>Product marketings</b>														
Grains	-	-	-	606.2	1 106.0	251.9	43.1	-	-	-	-	-	1 395.3	3 402.4
Oilseeds	-	-	-	248.3	373.3	121.1	28.5	-	-	-	-	-	-	771.2
Fruit	-	-	125.7	0.0	-	-	15.5	6.6	0.9	3.6	0.2	-	-	152.6
Vegetables	-	-	60.3	8.4	0.0	-	21.7	8.3	0.0	0.3	6.7	-	-	105.8
Dairy	-	-	63.5	-	217.9	8.2	197.4	1 395.6	34.2	287.1	71.6	-	883.2	3 158.7
Poultry	-	-	-	268.4	1.1	42.2	-	195.2	-	36.1	-	-	-	543.0
Eggs	-	-	-	10.3	1.5	-	-	0.5	-	6.8	-	8.2	-	27.3
Livestock: Cattle & Sheep	-	-	66.4	10.5	384.7	154.3	12.9	1.8	1.6	1.0	-	-	-	633.2
Livestock: Hogs	-	-	-	2.1	-	-	15.2	1.3	0.4	-	-	-	-	19.0
Fish	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Forest products	-	-	-	-	-	-	-	-	-	0.6	-	-	-	0.6
Honey & maple	-	-	-	6.9	-	9.0	-	19.3	-	0.2	-	-	-	35.4
Other marketing	-	-	36.0	15.2	1.9	-	-	0.3	0.0	-	0.1	-	1.4	55.0
<b>Sub-total</b>	-	-	<b>351.9</b>	<b>1 176.2</b>	<b>2 086.5</b>	<b>586.6</b>	<b>334.4</b>	<b>1 629.0</b>	<b>37.1</b>	<b>335.7</b>	<b>78.6</b>	<b>8.2</b>	<b>2 279.9</b>	<b>8 904.0</b>
<b>Consumer &amp; Supplies</b>														
Consumer	-	-	-	-	11.0	-	4.9	24.7	29.6	0.0	-	-	0.2	70.4
Agricultural	-	-	4.0	199.0	225.5	106.8	40.0	45.8	2.6	22.1	0.1	-	1.3	647.1
Other supply <sup>1/</sup>	-	-	0.7	-	30.5	-	13.8	0.2	3.6	4.1	-	-	-	124.5
<b>Sub-total</b>	-	-	<b>4.7</b>	<b>199.0</b>	<b>267.0</b>	<b>106.8</b>	<b>58.7</b>	<b>142.2</b>	<b>35.8</b>	<b>26.2</b>	<b>0.1</b>	-	<b>1.5</b>	<b>842.0</b>
<b>Total sales</b>	-	-	<b>356.6</b>	<b>1 375.1</b>	<b>2 353.6</b>	<b>693.4</b>	<b>393.1</b>	<b>1 771.1</b>	<b>72.9</b>	<b>361.9</b>	<b>78.7</b>	<b>8.2</b>	<b>2 281.4</b>	<b>9 746.0</b>
Service revenue	-	-	7.5	108.6	151.3	59.3	6.2	10.4	0.2	1.0	0.0	-	1.1	345.5
Other Income	-	-	0.8	0.8	27.3	5.1	1.0	5.9	0.1	1.0	0.3	0.0	3.1	45.4
<b>Total</b>	-	-	<b>364.9</b>	<b>1 484.5</b>	<b>2 532.1</b>	<b>757.7</b>	<b>400.3</b>	<b>1 787.5</b>	<b>73.2</b>	<b>363.9</b>	<b>79.0</b>	<b>8.3</b>	<b>2 285.6</b>	<b>10 136.8</b>

<sup>1/</sup> includes machinery, vehicles & parts, petroleum, building supplies and other

<sup>2/</sup> co-operatives incorporated federally

Table 5: Balance sheet by province of marketing co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>														
Cash	-	-	3.2	7.5	8.2	7.7	9.5	11.2	0.1	1.1	2.3	0.1	1.0	51.9
Receivables	-	-	20.1	198.9	361.2	97.2	34.4	134.0	7.1	26.2	6.2	0.7	113.5	999.5
Inventories	-	-	7.8	176.7	276.5	85.6	26.5	103.5	2.6	25.0	6.0	0.1	166.4	876.7
Other current	-	-	2.7	7.4	19.4	2.0	1.2	6.6	0.4	2.3	0.0	0.0	2.7	44.7
<b>Sub-total current</b>	-	-	<b>33.7</b>	<b>390.5</b>	<b>665.3</b>	<b>192.4</b>	<b>71.6</b>	<b>255.2</b>	<b>10.2</b>	<b>54.6</b>	<b>14.6</b>	<b>0.9</b>	<b>283.6</b>	<b>1 972.6</b>
Investments	-	-	4.3	23.5	101.8	38.1	13.3	48.9	0.4	7.4	0.1	-	0.0	237.9
Property & equipment	-	-	64.4	199.5	334.9	67.7	23.4	214.7	8.9	41.7	8.1	0.2	113.9	1 077.4
Other assets	-	-	4.9	1.1	3.8	0.1	0.1	36.0	-	1.2	0.4	-	7.2	54.8
<b>Total assets</b>	-	-	<b>107.3</b>	<b>614.6</b>	<b>1 105.8</b>	<b>298.4</b>	<b>108.4</b>	<b>554.8</b>	<b>19.6</b>	<b>104.9</b>	<b>23.2</b>	<b>1.1</b>	<b>404.7</b>	<b>3 342.7</b>
<b>Liabilities</b>														
Short-term debt	-	-	16.8	231.6	425.6	130.6	17.5	32.0	3.5	12.2	0.3	0.2	100.4	970.7
Accounts payable	-	-	23.8	95.0	134.4	34.7	30.4	154.4	5.0	27.6	1.1	0.3	153.8	660.8
Other current	-	-	6.3	1.3	0.4	0.1	2.7	2.3	0.0	0.9	5.2	0.3	0.5	20.0
<b>Sub-total current</b>	-	-	<b>46.9</b>	<b>327.9</b>	<b>560.5</b>	<b>165.5</b>	<b>50.6</b>	<b>188.7</b>	<b>8.6</b>	<b>40.6</b>	<b>6.6</b>	<b>0.8</b>	<b>254.8</b>	<b>1 651.5</b>
Long-term debt	-	-	16.3	44.6	104.3	10.4	11.5	75.4	3.4	17.5	2.3	0.0	80.5	366.3
Deferred credits	-	-	1.7	3.6	14.1	0.1	1.0	36.6	-	3.3	2.1	-	0.6	63.1
<b>Sub-total liabilities</b>	-	-	<b>64.9</b>	<b>376.0</b>	<b>678.9</b>	<b>176.0</b>	<b>63.1</b>	<b>300.7</b>	<b>12.0</b>	<b>61.4</b>	<b>11.0</b>	<b>0.9</b>	<b>335.9</b>	<b>2 080.9</b>
<b>Members' equity</b>														
Members' loans	-	-	19.9	51.7	0.7	77.2	3.5	-	0.0	4.2	-	0.0	32.9	190.1
Share capital	-	-	1.4	26.4	288.1	2.1	11.4	122.6	3.3	18.8	2.5	0.0	0.2	476.7
Reserves	-	-	10.2	118.4	75.2	31.4	18.9	111.5	2.3	10.2	4.8	0.1	14.4	397.4
Undistributed surplus	-	-	10.9	42.1	62.8	11.7	11.5	20.0	1.9	10.2	4.8	0.1	21.4	197.5
<b>Sub-total equity</b>	-	-	<b>42.3</b>	<b>238.6</b>	<b>426.9</b>	<b>122.4</b>	<b>45.3</b>	<b>254.1</b>	<b>7.6</b>	<b>43.4</b>	<b>12.2</b>	<b>0.2</b>	<b>68.8</b>	<b>1 261.7</b>
<b>Total liabilities &amp; equity</b>	-	-	<b>107.3</b>	<b>614.6</b>	<b>1 105.8</b>	<b>298.4</b>	<b>108.4</b>	<b>554.8</b>	<b>19.6</b>	<b>104.9</b>	<b>23.2</b>	<b>1.1</b>	<b>404.7</b>	<b>3 342.7</b>

<sup>1/</sup> co-operatives incorporated federally

Table 6: Volume of business by province of consumer co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
Consumer & supplies														
-million dollars-														
Food products	-	81.0	115.5	564.8	287.8	116.3	65.2	355.6	227.8	120.4	36.3	103.2	1 289.0	3 362.9
Dry goods & home hardware	-	15.3	104.7	64.9	61.9	19.1	6.3	14.6	32.3	10.7	3.7	1.8	168.3	503.6
Other	-	0.2	2.0	65.4	20.8	1.2	52.9	106.8	0.8	0.9	0.0	0.1	-	251.0
<b>Sub-total consumer</b>	-	<b>96.5</b>	<b>222.2</b>	<b>695.1</b>	<b>370.5</b>	<b>136.5</b>	<b>124.4</b>	<b>476.9</b>	<b>260.9</b>	<b>132.0</b>	<b>40.0</b>	<b>105.1</b>	<b>1 457.4</b>	<b>4 117.6</b>
Agricultural	-	-	3.4	25.9	36.0	28.2	13.1	8.7	1.7	7.0	1.0	0.0	149.0	274.0
Petroleum	-	0.9	58.1	80.6	216.3	64.1	17.0	1.2	28.0	9.2	6.0	3.7	661.6	1 146.7
Building materials	-	-	8.9	36.8	42.7	12.2	3.2	2.8	1.4	0.7	2.1	1.9	100.0	212.6
Other supply	-	-	-	-	0.4	-	-	1.3	0.0	0.1	-	0.1	-	1.9
<b>Sub-total supplies</b>	-	<b>0.9</b>	<b>70.4</b>	<b>143.3</b>	<b>295.4</b>	<b>104.5</b>	<b>33.3</b>	<b>14.0</b>	<b>31.1</b>	<b>17.0</b>	<b>9.1</b>	<b>5.7</b>	<b>910.6</b>	<b>1 635.2</b>
<b>Product marketings</b>	-	<b>10.6</b>	<b>0.0</b>	<b>5.9</b>	<b>3.9</b>	<b>2.2</b>	<b>2.4</b>	<b>-0.1</b>	<b>1.5</b>	<b>0.0</b>	<b>1.1</b>	<b>0.0</b>	<b>81.3</b>	<b>108.8</b>
<b>Total sales</b>	-	<b>108.0</b>	<b>292.6</b>	<b>844.3</b>	<b>669.8</b>	<b>243.2</b>	<b>160.1</b>	<b>490.8</b>	<b>293.5</b>	<b>149.0</b>	<b>50.2</b>	<b>110.8</b>	<b>2 449.3</b>	<b>5 861.6</b>
Service revenue	-	12.1	1.8	25.1	8.0	1.3	2.6	2.1	6.2	5.4	0.4	0.4	51.8	117.1
Other income	-	2.9	0.7	3.4	4.0	1.5	0.7	0.2	1.1	0.5	0.2	2.3	28.6	46.2
<b>Total</b>	-	<b>124.0</b>	<b>304.2</b>	<b>900.0</b>	<b>714.1</b>	<b>257.4</b>	<b>164.9</b>	<b>493.1</b>	<b>304.7</b>	<b>158.5</b>	<b>51.2</b>	<b>114.3</b>	<b>2 529.7</b>	<b>6 116.0</b>

<sup>1/</sup> co-operatives incorporated federally



Table 7: Balance sheet by province of consumer co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>								- million dollars -						
Cash	-	2.4	2.1	13.0	5.3	3.6	1.2	20.3	1.4	1.1	0.5	0.8	266.1	317.8
Receivables	-	13.3	9.4	16.6	34.0	12.5	6.7	13.9	2.7	2.3	1.3	1.3	195.1	309.2
Inventories	-	17.0	35.7	64.8	74.7	24.9	10.6	37.1	17.3	8.9	3.9	6.9	198.5	500.5
Other current	-	0.8	1.1	3.9	4.8	5.2	0.6	2.7	2.2	0.6	0.2	2.0	15.1	39.3
<b>Sub-total current</b>	-	<b>33.6</b>	<b>48.4</b>	<b>98.3</b>	<b>118.7</b>	<b>46.2</b>	<b>19.2</b>	<b>74.1</b>	<b>23.6</b>	<b>13.0</b>	<b>5.9</b>	<b>11.0</b>	<b>674.8</b>	<b>1 166.8</b>
Investments	-	11.6	28.1	79.1	137.3	40.5	0.9	10.3	16.1	8.8	2.5	5.2	23.6	364.1
Property & equipment	-	23.4	32.7	113.1	72.5	24.8	11.9	50.0	43.2	21.8	6.5	20.4	204.3	624.6
Other assets	-	0.3	0.3	3.4	0.7	0.6	0.3	1.5	0.1	0.0	-	0.0	1.2	8.5
<b>Total assets</b>	-	<b>68.9</b>	<b>109.5</b>	<b>294.0</b>	<b>329.2</b>	<b>112.1</b>	<b>32.3</b>	<b>136.0</b>	<b>82.9</b>	<b>43.7</b>	<b>14.9</b>	<b>36.6</b>	<b>903.9</b>	<b>2 163.9</b>
<b>Liabilities</b>														
Short-term debt	-	3.9	8.3	17.1	18.3	5.0	5.1	10.1	6.0	4.1	2.5	3.3	23.6	107.3
Accounts payable	-	18.0	21.9	48.4	34.5	7.3	8.6	31.1	19.0	11.6	2.3	9.9	211.5	424.1
Other current	-	0.0	0.4	1.2	2.8	3.9	0.5	1.9	0.7	0.2	0.0	1.1	8.5	21.2
<b>Sub-total current</b>	-	<b>22.0</b>	<b>30.6</b>	<b>66.7</b>	<b>55.6</b>	<b>16.2</b>	<b>14.1</b>	<b>43.1</b>	<b>25.7</b>	<b>15.9</b>	<b>4.9</b>	<b>14.2</b>	<b>243.6</b>	<b>552.7</b>
Long-term debt	-	19.4	7.5	29.0	20.7	6.4	7.0	21.9	25.4	13.7	3.2	9.7	45.5	209.5
Deferred credits	-	0.2	0.4	0.0	-	0.0	0.1	3.3	0.0	0.0	0.0	0.0	2.8	7.0
<b>Sub-total liabilities</b>	-	<b>41.7</b>	<b>38.5</b>	<b>95.7</b>	<b>76.3</b>	<b>22.7</b>	<b>21.3</b>	<b>68.4</b>	<b>51.1</b>	<b>29.7</b>	<b>8.1</b>	<b>24.0</b>	<b>291.9</b>	<b>769.2</b>
<b>Members' equity</b>														
Members' loans	-	-	1.3	1.6	1.2	0.1	3.3	-	6.0	0.7	0.2	2.5	-	17.0
Share capital	-	17.9	48.0	125.5	159.4	48.6	2.8	23.9	18.6	11.7	4.6	9.4	381.5	851.8
Reserves	-	9.1	11.2	40.9	56.7	24.3	5.0	39.6	8.5	2.9	1.2	3.9	5.7	209.2
Undistributed surplus	-	0.1	10.6	30.2	35.5	16.4	0.1	4.0	1.3	1.3	0.9	3.2	224.8	316.7
<b>Sub-total equity</b>	-	<b>27.2</b>	<b>71.1</b>	<b>198.3</b>	<b>252.9</b>	<b>89.4</b>	<b>11.0</b>	<b>67.6</b>	<b>31.8</b>	<b>14.1</b>	<b>6.9</b>	<b>12.6</b>	<b>612.0</b>	<b>1 394.7</b>
<b>Total liabilities &amp; equity</b>	-	<b>68.9</b>	<b>109.5</b>	<b>294.0</b>	<b>329.2</b>	<b>112.1</b>	<b>32.3</b>	<b>136.0</b>	<b>82.9</b>	<b>43.7</b>	<b>14.9</b>	<b>36.6</b>	<b>903.9</b>	<b>2 163.9</b>

<sup>1/</sup> co-operatives incorporated federally

Table 8: Volume of business by province of supply co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Consumer &amp; supplies</b>								-million dollars-						
Consumer	-	-	13.1	4.1	20.2	17.2	25.5	25.0	0.1	4.4	-	-	105.1	214.7
Animal feed	-	-	68.9	8.2	11.1	4.6	84.1	376.1	1.5	8.0	-	1.8	24.2	588.5
Fertilizers & chemicals	-	-	16.3	33.3	4.9	23.0	62.7	119.4	0.4	1.1	-	0.1	215.2	476.5
Seeds	-	-	0.2	0.2	-	-	8.9	19.5	0.3	0.7	-	0.1	-	29.9
Farm supplies	-	-	0.7	91.9	4.0	4.1	27.9	170.0	1.5	0.9	-	0.6	40.8	342.5
Sub-total agricultural	-	-	86.1	133.6	20.1	31.7	183.6	685.0	3.7	10.8	-	2.7	280.1	1 437.4
Machinery, vehicles & parts	-	-	0.4	23.0	1.9	0.7	0.7	61.8	-	-	-	-	-	88.6
Petroleum	-	-	24.5	295.7	107.0	69.1	63.8	172.7	-	2.3	-	-	-	735.1
Building materials	-	-	-	66.4	3.1	10.7	10.3	21.7	-	-	-	-	-	112.2
Other	-	-	-	0.3	-	0.0	0.0	0.0	-	-	-	-	-	0.4
Sub-total other supply	-	-	24.9	385.4	112.0	80.5	74.8	256.2	0.0	2.3	-	-	-	936.3
Total consumer & supplies	-	-	124.1	523.1	152.3	129.4	283.9	966.2	3.8	17.5	-	2.7	385.2	2 588.4
Product marketings	-	-	0.1	0.1	-0.1	0.1	75.7	1 025.7	0.2	0.0	-	0.0	0.0	1 101.5
Total sales	-	-	124.2	523.2	152.2	129.5	359.6	1 991.9	4.0	17.5	-	2.7	385.2	3 689.9
Service revenue	-	-	1.3	0.3	0.4	0.4	15.8	24.3	0.0	0.1	0.0	-	-	42.7
Other income	-	-	2.9	8.1	15.0	11.2	3.6	2.3	0.0	0.3	0.0	0.0	0.4	43.8
Total	-	-	128.4	531.5	167.6	141.1	379.0	2 018.5	4.1	17.9	0.0	2.7	385.6	3 776.4

<sup>1/</sup> co-operatives incorporated federally

Table 9: Balance sheet by province of supply co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
- million dollars -														
<b>Assets</b>														
Cash	-	-	1.9	9.8	6.5	1.8	4.6	6.5	0.1	0.2	0.0	0.0	12.4	43.8
Receivables	-	-	12.2	45.9	18.0	10.9	39.5	155.3	0.3	0.8	-	0.4	5.8	289.1
Inventories	-	-	10.0	72.4	17.0	14.1	41.8	166.8	0.4	1.8	-	0.1	6.3	330.7
Other current	-	-	1.4	1.0	5.4	2.2	3.5	14.8	0.0	0.3	-	0.0	0.5	29.1
<b>Sub-total current</b>	-	-	<b>25.5</b>	<b>129.1</b>	<b>46.9</b>	<b>29.1</b>	<b>89.4</b>	<b>343.3</b>	<b>0.9</b>	<b>3.1</b>	<b>0.0</b>	<b>0.6</b>	<b>24.9</b>	<b>692.8</b>
Investments	-	-	7.5	11.7	45.4	32.2	2.4	75.9	0.1	1.0	-	0.0	18.4	194.5
Property & equipment	-	-	13.7	43.7	9.8	9.8	48.0	213.8	1.1	2.7	-	0.0	10.4	352.9
Other assets	-	-	0.3	4.3	0.1	0.1	2.0	21.9	-	0	-	-	1.1	29.8
<b>Total assets</b>	-	-	<b>46.9</b>	<b>188.7</b>	<b>102.2</b>	<b>71.1</b>	<b>141.8</b>	<b>655.0</b>	<b>2.1</b>	<b>6.8</b>	<b>0.0</b>	<b>0.7</b>	<b>54.8</b>	<b>1 270.1</b>
<b>Liabilities</b>														
Short-term debt	-	-	6.1	3.0	2.5	2.9	41.5	72.0	0.3	0.7	-	0.2	7.0	136.2
Accounts payable	-	-	7.5	32.4	4.1	7.0	26.7	121.0	0.1	1.5	-	0.1	12.6	213.1
Other current	-	-	0.2	4.3	0.9	2.6	0.3	5.4	-	0.1	-	0.0	-	13.8
<b>Sub-total current</b>	-	-	<b>13.8</b>	<b>39.8</b>	<b>7.5</b>	<b>12.5</b>	<b>68.5</b>	<b>198.4</b>	<b>0.4</b>	<b>2.4</b>	-	<b>0.4</b>	<b>19.6</b>	<b>363.1</b>
Long-term debt	-	-	10.7	15.3	0.8	2.5	22.5	152.0	0.3	2.0	-	-	8.0	214.2
Deferred credits	-	-	0.9	1.1	-	0.0	1.1	51.3	0.2	0.0	-	-	-	54.7
<b>Sub-total liabilities</b>	-	-	<b>25.4</b>	<b>56.2</b>	<b>8.3</b>	<b>15.1</b>	<b>92.1</b>	<b>401.6</b>	<b>1.0</b>	<b>4.4</b>	-	<b>0.4</b>	<b>27.6</b>	<b>632.1</b>
<b>Members' equity</b>														
Members' loans	-	-	-	39.9	0.0	-	15.2	37.8	-	0.1	-	-	12.4	105.4
Share capital	-	-	12.4	31.7	62.6	26.3	5.8	72.0	0.3	1.3	-	0.2	9.4	222.2
Reserves	-	-	5.3	55.5	15.9	16.7	18.1	137.9	0.7	0.5	-	0.1	3.4	254.1
Undistributed surplus	-	-	3.8	5.5	15.3	13.0	10.5	5.7	0.0	0.4	0.0	0.0	2.0	56.3
<b>Sub-total equity</b>	-	-	<b>21.5</b>	<b>132.6</b>	<b>93.8</b>	<b>56.1</b>	<b>49.7</b>	<b>253.3</b>	<b>1.1</b>	<b>2.3</b>	<b>0.0</b>	<b>0.3</b>	<b>27.2</b>	<b>638.0</b>
<b>Total liabilities &amp; equity</b>	-	-	<b>46.9</b>	<b>188.7</b>	<b>102.2</b>	<b>71.1</b>	<b>141.8</b>	<b>655.0</b>	<b>2.1</b>	<b>6.8</b>	<b>0.0</b>	<b>0.7</b>	<b>54.8</b>	<b>1 270.1</b>

<sup>1/</sup> co-operatives incorporated federally



Table 10: Volume of business by province of fishing co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
-million dollars-													
<b>Product marketings &amp; supplies</b>													
Fish	-	-	36.6	0.9	0.4	2.3	0.0	3.6	43.9	27.0	20.3	8.1	143.1
Consumer	-	-	-	-	0.1	-	-	-	4.3	2.5	-	-	6.9
Supplies	-	-	1.6	0.0	-	0.2	-	0.0	1.0	2.3	0.9	0.2	6.3
<b>Total sales</b>	-	-	38.1	0.9	0.7	2.6	0.0	3.6	50.8	33.9	22.1	8.3	161.0
Service revenue	-	-	0.1	0.0	0.0	-	-	-	0.2	0.2	0.1	0.9	1.5
Other income	-	-	3.2	0.0	0.1	0.0	0.0	0.0	1.6	0.2	0.0	0.7	5.9
<b>Total</b>	-	-	41.4	0.9	0.8	2.6	0.0	3.6	52.7	34.3	22.2	10.0	168.5

**Table 11: Balance sheet of fishing co-operatives reporting in Canada, 1992 to 1994**

	1992	%	1993	%	1994	%
<b>Assets</b>						
Cash	3.6	4.4	3.5	4.6	5.0	8.0
Receivables	17.0	21.2	17.4	22.9	14.8	23.7
Inventories	18.4	23.0	17.1	22.4	8.5	13.6
Other current	1.2	1.5	1.2	1.6	0.0	0.0
<b>Sub-total current</b>	<b>40.2</b>	<b>50.1</b>	<b>39.3</b>	<b>51.5</b>	<b>28.4</b>	<b>45.4</b>
Investments	6.7	8.4	7.4	9.7	8.3	13.2
Property & equipment	31.7	39.5	28.4	37.2	25.8	41.2
Other assets	1.6	2.0	1.3	1.7	0.2	0.3
<b>Total assets</b>	<b>80.2</b>	<b>100.0</b>	<b>76.3</b>	<b>100.0</b>	<b>62.7</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	26.6	33.2	27.7	36.3	19.0	30.4
Accounts payable	9.5	11.9	8.8	11.5	9.6	15.2
Other current	0.4	0.5	2.0	2.6	1.0	1.7
<b>Sub-total current</b>	<b>36.5</b>	<b>45.5</b>	<b>38.5</b>	<b>50.4</b>	<b>29.6</b>	<b>47.3</b>
Long-term debt	15.6	19.4	13.5	17.8	10.2	16.3
Deferred credits	3.1	3.8	1.8	2.4	1.5	2.3
<b>Sub-total liabilities</b>	<b>55.2</b>	<b>68.8</b>	<b>53.8</b>	<b>70.6</b>	<b>41.3</b>	<b>65.9</b>
<b>Members' equity</b>						
Members' loans	11.3	14.1	11.5	15.0	9.7	15.5
Share capital	14.9	18.6	9.6	12.6	10.1	16.2
Reserves	5.4	6.7	4.8	6.3	6.3	10.1
Undistributed surplus	6.6	8.2	3.5	4.6	4.8	7.7
<b>Sub-total equity</b>	<b>25.1</b>	<b>31.2</b>	<b>22.4</b>	<b>29.4</b>	<b>21.4</b>	<b>34.1</b>
<b>Total liabilities &amp; equity</b>	<b>80.2</b>	<b>100.0</b>	<b>76.3</b>	<b>100.0</b>	<b>62.7</b>	<b>100.0</b>

Table 12: Volume of business by province of production co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
<b>Product marketings &amp; supplies</b>													
Livestock: Cattle & hogs	-	-	6.4	297.9	23.5	29.6	11.9	-	-	0.0	0.0	-	369.2
Forestry products	-	-	-	-	-	-	-	208.4	13.4	1.7	-	-	223.5
Other marketing	-	0.2	0.9	0.8	1.0	-	0.3	2.3	0.1	0.3	0.1	0.3	6.2
Sub-total product marketings	-	0.2	7.3	298.7	24.5	29.6	12.2	210.7	13.5	2.0	0.1	0.3	598.9
Supply sales	-	1.2	0.0	0.1	0.8	-	0.0	3.4	-	0.3	-	-	5.9
Total Sales	-	1.3	7.3	298.8	25.4	29.6	12.2	214.1	13.5	2.3	0.1	0.3	604.8
Service revenue	-	0.2	5.6	15.9	3.0	3.7	0.9	29.8	2.0	4.3	0.0	0.1	65.6
Other income	-	0.1	0.0	1.7	0.9	0.0	0.5	2.6	0.3	0.3	0.0	0.0	6.5
Total	-	1.6	12.9	316.4	29.3	33.3	13.6	246.6	15.9	6.9	0.1	0.3	676.9

- million dollars-



Table 13: Balance sheet of production co-operatives reporting in Canada, 1992 to 1994

	1992	%	1993	%	1994	%
<b>Assets</b>						
	-million dollars-					
Cash	24.6	9.8	29.3	10.5	38.3	11.1
Receivables	131.1	52.2	146.1	52.3	182.2	52.8
Inventories	18.9	7.5	20.4	7.3	24.4	7.1
Other current	6.6	2.6	8.1	2.9	7.9	2.3
<b>Sub-total current</b>	<b>181.2</b>	<b>72.2</b>	<b>203.9</b>	<b>73.0</b>	<b>252.8</b>	<b>73.3</b>
Investments	15.6	6.2	18.5	6.6	25.7	7.5
Property & equipment	49.6	19.8	53.8	19.3	60.7	17.6
Other assets	4.5	1.8	3.1	1.1	5.9	1.7
<b>Total assets</b>	<b>250.9</b>	<b>100.0</b>	<b>279.2</b>	<b>100.0</b>	<b>345.0</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	126.9	50.6	140.7	50.4	176.0	51
Accounts payable	23.2	9.2	27.5	9.9	33.4	9.7
Other current	15.8	6.3	16.3	5.8	19.3	5.6
<b>Sub-total current</b>	<b>165.9</b>	<b>66.1</b>	<b>184.5</b>	<b>66.1</b>	<b>228.8</b>	<b>66.3</b>
Long-term debt	22.0	8.7	24.1	8.6	29.7	8.6
Deferred credits	3.9	1.5	3.7	1.3	5.9	1.7
<b>Sub-total liabilities</b>	<b>191.7</b>	<b>76.4</b>	<b>212.3</b>	<b>76</b>	<b>264.4</b>	<b>76.6</b>
<b>Members' equity</b>						
Members' loans	2.1	0.8	2.2	0.8	2.5	0.7
Share capital	22.6	9	26.4	9.5	32.4	9.4
Reserves	32.1	12.8	32.2	11.5	32.0	9.3
Undistributed surplus	2.5	1.0	6.1	2.2	13.7	4.0
<b>Sub-total equity</b>	<b>59.2</b>	<b>23.6</b>	<b>66.9</b>	<b>24.0</b>	<b>80.6</b>	<b>23.4</b>
<b>Total liabilities &amp; equity</b>	<b>250.9</b>	<b>100.0</b>	<b>279.2</b>	<b>100.0</b>	<b>345.0</b>	<b>100.0</b>

Table 14: Volume of business by province of service co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
							-million dollars-							
Service revenue	-	0.1	303.3	156.9	42.5	33.4	228.4	251.3	7.3	11.5	2.3	3.3	124.7	1 165.0
Other income	-	0.0	53.1	17.7	9.1	9.3	160.4	0.9	4.9	6.6	1.0	1.2	1.4	265.6
Sub-total	-	0.1	356.3	174.4	51.6	42.7	388.7	252.0	12.1	18.1	3.3	4.5	126.1	1 430.6
Marketing & supply sales	-	-	1.1	11.7	0.5	3.2	31.3	37.9	0.0	0.0	0.0	0.1	6.3	92.3
Total	-	0.1	357.5	186.3	52.1	45.9	420.2	290.1	12.2	18.1	3.3	4.6	132.4	1 522.9

<sup>1/</sup> co-operatives incorporated federally

Table 15: Balance sheet of service co-operatives reporting in Canada, 1992 to 1994

	1992	%	1993	%	1994	%
<b>Assets</b>						
	-million dollars-					
Cash	205.8	4.4	225.5	4.1	242.3	4.3
Receivables	192.7	4.1	197.8	3.6	207.7	3.6
Inventories	19.1	0.4	11.0	0.2	20.5	0.4
Other current	36.5	0.8	34.7	0.6	33.4	0.6
<b>Sub-total current</b>	<b>454.2</b>	<b>9.6</b>	<b>469.1</b>	<b>8.6</b>	<b>504.0</b>	<b>8.8</b>
Investments	267.0	5.7	321.4	5.9	308.1	5.4
Property & equipment	3 956.6	84.0	4 661.7	85.1	4 869.0	85.4
Other assets	32.1	0.7	25.5	0.5	19.1	0.3
<b>Total assets</b>	<b>4 709.9</b>	<b>100.0</b>	<b>5 477.6</b>	<b>100.0</b>	<b>5 700.2</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	130.6	2.8	138.5	2.5	155.1	2.7
Accounts payable	136.1	2.9	148.2	2.7	146.4	2.6
Other current	74.7	1.6	93.3	1.7	100.6	1.8
<b>Sub-total current</b>	<b>341.4</b>	<b>7.2</b>	<b>379.9</b>	<b>6.9</b>	<b>402.1</b>	<b>7.1</b>
Long-term debt	3 570.4	75.8	4 207.2	76.8	4 375.7	76.8
Deferred credits	54.7	1.2	33.1	0.6	38.2	0.7
<b>Sub-total liabilities</b>	<b>3 966.5</b>	<b>84.2</b>	<b>4 620.3</b>	<b>84.3</b>	<b>4 816.0</b>	<b>84.5</b>
<b>Members' equity</b>						
Members' loans	18.3	0.4	17.0	0.3	16.1	0.3
Share capital	209.4	4.4	224.9	4.1	209.3	3.7
Reserves	462.6	9.8	555.5	10.1	581.7	10.2
Undistributed surplus	53.0	1.1	59.9	1.1	77.1	1.4
<b>Sub-total equity</b>	<b>743.3</b>	<b>15.8</b>	<b>856.9</b>	<b>15.6</b>	<b>884.2</b>	<b>15.5</b>
<b>Total liabilities &amp; equity</b>	<b>4 709.9</b>	<b>100.0</b>	<b>5 477.6</b>	<b>100.0</b>	<b>5 700.2</b>	<b>100.0</b>



Appendix A: Number by activity and province of consumer, supply and marketing co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
-number-														
<b>Consumer</b>														
Direct charge	-	2	3	-	-	1	-	22	11	11	1	2	-	53
Grocery store	-	34	21	25	15	11	10	77	21	26	6	15	2	263
Specialty food store	-	-	2	-	-	1	-	11	-	1	-	-	-	15
Student supplies	-	-	2	-	1	-	1	99	-	2	-	-	-	105
Other	-	-	7	28	68	30	7	23	3	4	2	-	-	172
<b>Sub-total</b>	-	36	35	53	84	43	18	232	35	44	9	17	2	608
<b>Supply</b>														
Agri supply	-	-	4	4	4	9	18	43	2	2	1	2	2	91
Feed mill	-	-	1	-	2	-	5	29	-	3	-	-	-	40
Petroleum	-	-	3	13	81	7	-	2	-	-	-	-	-	106
Other supply	-	-	1	1	1	-	1	-	-	-	-	-	-	4
<b>Sub-total</b>	-	-	9	18	88	16	24	74	2	5	1	2	2	241
<b>Marketing</b>														
Dairy	-	-	1	-	1	1	3	13	1	2	1	-	-	24
Fruit	-	-	9	1	-	-	4	13	3	2	-	-	-	32
Vegetables	-	-	4	1	1	-	2	7	2	1	2	-	-	20
Greenhouse vegetables	-	-	1	-	1	-	2	3	-	2	-	-	-	9
Grains & seeds	-	-	-	1	1	9	5	-	-	-	-	-	-	17
Livestock	-	-	2	7	5	5	5	5	1	3	-	-	-	33
Poultry & eggs	-	-	-	1	-	1	-	3	1	1	-	2	-	9
Honey & maple	-	-	-	1	-	1	-	5	1	1	-	-	-	9
Other marketing	-	-	1	-	2	1	2	5	1	2	1	-	-	16
<b>Sub-total</b>	-	-	18	12	11	18	23	54	10	14	4	2	3	169
<b>Total</b>	-	36	62	83	183	77	65	360	47	63	14	21	7	1 018

<sup>1/</sup> co-operatives incorporated federally

# Appendix B: Number by activity and province of production co-operatives reporting in Canada, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED	1/	CANADA
<b>Production</b>	<b>-number-</b>														
Artificial insemination	-	-	-	4	2	1	-	1	1	1	-	-	-	-	10
Grazing	-	-	-	14	102	1	-	1	4	5	3	-	-	-	130
Handicraft	-	1	2	3	5	-	3	12	4	7	3	1	-	-	41
Feeder	-	-	5	58	32	7	4	-	-	-	-	-	-	-	106
Farm	-	-	-	2	7	-	-	2	-	1	-	-	-	-	12
Machinery	-	-	-	1	4	1	-	12	-	-	-	-	-	-	18
Clothing	-	1	-	-	-	-	1	4	-	-	-	-	-	-	6
Construction	-	-	-	-	-	-	-	1	-	2	-	2	-	-	5
Other manufacturing	-	-	-	-	1	2	1	10	-	1	-	-	-	-	15
Tree farming	-	-	-	-	1	-	-	-	6	-	-	-	-	-	7
Reforestation	-	-	2	-	-	-	-	3	1	-	-	-	-	-	6
Forest works	-	-	-	-	-	-	-	51	4	5	-	-	-	-	60
Saw mill	-	-	-	-	-	-	-	3	1	1	-	-	-	-	5
Wood processing	-	-	1	-	-	-	-	3	1	2	-	-	-	-	7
Mining	-	-	-	-	-	-	-	1	-	-	-	-	-	-	1
Other production	-	-	-	-	8	-	-	-	-	-	-	-	-	-	8
<b>Total</b>	<b>-</b>	<b>2</b>	<b>10</b>	<b>82</b>	<b>162</b>	<b>12</b>	<b>9</b>	<b>104</b>	<b>22</b>	<b>25</b>	<b>6</b>	<b>3</b>	<b>-</b>	<b>-</b>	<b>437</b>

1/ co-operatives incorporated federally

Appendix C: Number by activity and province of service co-operatives reporting in Canada, 1994

Services	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1</sup>	CANADA
							-number-							
Rural electric	-	-	-	139	-	-	-	1	-	-	-	-	-	140
Natural gas	-	-	-	66	-	-	-	-	-	-	-	-	-	66
Water	-	-	-	61	12	24	1	29	-	4	-	-	-	131
Volunteer fire department	-	-	-	18	7	-	-	-	-	-	-	-	-	25
Recycling	-	-	-	-	-	-	1	1	-	1	-	-	-	3
Other utility	-	-	-	-	2	1	2	-	-	-	-	-	-	5
Daycare	-	-	-	1	35	23	10	-	1	-	-	1	-	71
Preschool	-	-	-	1	74	22	206	10	3	-	1	3	-	320
Seed cleaning	-	-	2	77	7	2	-	-	-	-	-	-	-	88
Health clinic & hospital	-	-	-	-	3	1	-	-	-	3	2	-	-	9
Ambulance	-	-	-	-	1	1	-	-	-	-	-	-	-	7
Health insurance	-	-	1	-	-	-	-	-	-	-	-	-	-	1
Other health	-	-	-	2	3	-	-	2	-	2	2	-	-	11
Taxi	-	1	-	3	1	-	1	20	-	-	-	1	-	27
Bus	-	-	-	-	3	-	-	2	-	-	-	-	-	7
Freight	-	-	10	1	-	4	9	7	-	1	-	-	-	32
Courier	-	-	-	-	-	1	-	1	-	-	-	-	-	2
Other transportation	-	-	-	-	-	1	-	-	-	-	-	-	1	2
Funeral	-	-	-	1	-	-	-	-	-	-	-	-	-	46
Recreational	-	-	5	11	190	32	2	34	2	-	7	-	-	289
Restaurant & hotel	-	-	2	1	2	-	8	19	19	1	4	-	-	26
Housing	-	-	235	61	16	39	1	19	1	-	7	-	-	1 893
Editing & publishing	-	-	1	1	1	-	-	7	2	-	-	-	1	13
Radio, television & cable	-	-	2	-	6	2	1	27	2	-	1	-	-	41
Other communication	-	-	-	-	-	-	-	6	-	1	-	-	-	7
Farmers' market	-	-	-	-	27	15	-	-	1	1	-	-	-	44
Economic development	-	-	1	5	121	-	-	11	2	3	1	1	1	146
Business services	-	-	-	-	2	-	-	9	-	2	-	-	-	13
Family budget	-	-	-	-	-	-	-	20	-	-	-	-	-	20
Other development	-	-	1	-	-	-	-	4	-	-	-	-	-	5
Informatics	-	-	-	-	-	-	-	-	-	-	-	-	1	1
Domestic and janitorial	-	-	-	1	1	-	-	2	-	-	-	-	-	4
Soil conservation	-	-	-	-	5	-	-	1	-	-	-	-	-	6
Fine arts & cultural	-	-	1	1	2	2	2	9	4	1	1	1	-	24
Financial	-	-	-	-	1	-	-	-	1	-	-	-	4	6
Other	-	-	19	34	33	12	31	40	6	13	3	1	7	199
<b>Total</b>	<b>-</b>	<b>1</b>	<b>281</b>	<b>487</b>	<b>555</b>	<b>182</b>	<b>677</b>	<b>1283</b>	<b>67</b>	<b>130</b>	<b>29</b>	<b>24</b>	<b>15</b>	<b>3 731</b>

<sup>1/</sup> co-operatives incorporated federally



# Appendix D: Worker co-operatives reporting in Canada, 1990-1994

	1990	1991	1992	1993	1994
			-number-		
Associations	177	188	222	225	225
Membership	8 695	8 105	10 189	13 004	14 655
			-million dollars-		
Revenues					
Service revenue	69.3	78.0	93.4	102.2	122.4
Other income	1.6	3.2	1.6	1.8	4.1
Forest products	154.5	143.6	121.1	179.3	207.5
Other sales	73.6	46.2	56.9	56.7	41.7
Total	299.0	271.0	273.0	340.0	375.7
Assets	137.4	149.6	144.9	156.9	179.8

# Appendix E: Non-financial co-operatives, summary by province and basic function <sup>1/</sup>, 1994

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
Associations reporting													
Marketing							-number-						
Agriculture	-	-	24	72	77	41	28	39	19	14	4	2	320
Fish	-	-	3	3	7	6	1	5	9	9	7	4	54
Forestry	-	-	3	-	-	-	-	57	5	7	-	-	72
Crafts	-	1	2	3	5	-	3	11	4	6	3	1	39
Worker	-	1	4	1	2	4	5	111	3	19	3	1	154
Sub-total	-	2	36	79	91	51	37	223	40	55	17	8	639
Consumer													
Food	-	35	23	25	16	13	10	108	32	37	7	17	323
Agriculture	-	-	8	102	135	14	24	85	7	11	4	2	392
Housing	-	-	235	61	16	39	402	997	23	97	7	16	1 893
Service	-	2	43	347	502	125	283	219	42	22	22	7	1 614
Other	-	-	12	41	150	37	8	122	3	6	2	-	381
Sub-total	-	37	321	576	819	228	727	1 531	107	173	42	42	4 603
Total	-	39	357	655	910	279	764	1 754	147	228	59	50	5 242
Memberships													
Marketing							-thousands-						
Agriculture	-	-	7.2	69.0	91.2	28.6	15.9	15.3	4.1	2.5	0.7	0.0	234.5
Fish	-	-	0.7	0.2	1.1	0.5	0.0	0.1	2.0	1.5	0.4	1.8	8.3
Forestry	-	-	0.2	-	-	-	-	4.9	0.1	0.8	-	-	6.0
Crafts	-	0.4	0.6	0.3	0.2	-	0.1	0.6	1.0	0.1	0.2	0.1	3.6
Worker	-	0.1	0.1	0.1	0.2	0.1	1.8	5.5	0.4	0.3	-	0.1	8.7
Sub-total	-	0.5	8.8	69.5	92.6	29.3	17.8	26.3	7.6	5.2	1.3	2.0	261.1
Consumer													
Food	-	10.8	51.2	401.2	7.5	12.8	15.6	99.5	63.4	40.7	10.6	69.5	782.8
Agriculture	-	-	28.3	55.4	9.0	16.7	44.7	18.3	0.8	6.1	0.1	0.4	179.8
Housing	-	-	16.7	4.2	0.9	3.1	44.8	22.3	1.0	2.4	0.1	0.4	96.0
Service	-	0.1	297.9	134.1	59.2	38.5	28.2	164.8	6.0	3.2	10.3	0.9	743.1
Other	-	-	697.7	248.0	329.4	112.9	12.1	780.8	5.1	4.5	4.6	-	2 195.1
Sub-total	-	11.0	1 091.8	842.9	406.0	184.1	145.3	1 085.7	76.3	56.8	25.7	71.2	3 996.8
Total	-	11.5	1 100.6	912.4	498.6	213.3	163.2	1 112.1	83.9	62.0	27.0	73.2	4 257.8

(continued)

# Appendix E: Non-financial co-operatives, summary by province and basic function <sup>1/</sup>, 1994 (concluded)

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
-million dollars-													
<b>Volume of business</b>													
<b>Marketing</b>													
Agriculture	-	-	1 256.1	1 799.4	2 556.7	2 185.6	415.8	1 778.4	86.9	363.3	79.0	8.3	10 529.5
Fish	-	-	41.4	0.9	0.8	2.6	0.0	3.5	52.7	34.3	22.2	10.0	168.4
Forestry	-	-	5.2	-	-	-	-	213.9	1.8	4.5	-	-	225.4
Crafts	-	1.6	1.0	0.1	0.9	-	0.1	1.8	0.4	0.5	0.1	0.3	6.9
Worker	-	0.0	20.3	0.1	0.3	10.4	8.2	104.6	0.5	5.7	-	0.3	150.3
<b>Sub-total</b>	-	1.6	1 324.0	1 800.6	2 558.6	2 198.5	424.2	2 102.2	142.2	408.4	101.3	18.8	11 080.5
<b>Consumer</b>													
Food	-	72.4	143.7	640.6	2 062.3	91.6	10.2	337.0	770.4	142.2	30.2	114.3	4 414.9
Agriculture	-	-	119.3	249.6	250.8	81.1	379.0	2 013.1	4.1	19.2	0.1	2.7	3 118.8
Housing	-	-	121.3	26.9	6.5	19.6	335.6	128.3	7.7	16.4	1.2	3.5	667.1
Service	-	1.3	235.4	141.6	125.4	16.8	126.7	97.3	4.2	1.4	2.1	0.9	753.0
Other	-	-	150.3	728.3	837.9	280.0	154.7	161.5	17.5	12.2	21.0	-	2 363.4
<b>Sub-total</b>	-	73.7	769.9	1 786.9	3 283.0	489.1	1 006.2	2 737.2	804.0	191.4	54.6	121.4	11 317.3
<b>Total</b>	-	75.4	2 093.9	3 587.4	5 841.6	2 687.6	1 430.4	4 839.4	946.1	599.8	155.9	140.2	22 397.8
-thousands-													
<b>Assets</b>													
<b>Marketing</b>													
Agriculture	-	-	389.4	762.9	1 125.5	430.6	120.5	551.9	21.2	104.7	23.2	1.1	3 531.0
Fish	-	-	22.9	0.2	0.2	0.6	0.0	1.7	18.9	6.3	4.8	7.0	62.5
Forestry	-	-	1.5	-	-	-	-	111.4	0.3	1.4	-	-	114.6
Crafts	-	1.3	0.6	0.0	0.4	-	0.0	5.9	0.1	0.1	0.1	0.1	8.6
Worker	-	-	4.0	0.0	0.4	3.0	0.8	55.7	0.1	1.0	-	0.1	65.1
<b>Sub-total</b>	-	1.3	418.4	763.1	1 126.5	434.2	121.4	726.6	40.7	113.4	28.0	8.3	3 781.9
<b>Consumer</b>													
Food	-	54.3	52.2	185.6	808.1	30.3	2.9	86.0	178.3	38.7	8.1	36.6	1 481.0
Agriculture	-	-	42.2	112.9	32.0	44.4	141.8	653.9	2.1	7.4	0.1	0.7	1 037.5
Housing	-	-	969.3	186.9	45.2	104.2	2 394.9	820.7	45.5	121.4	8.3	20.5	4 716.9
Service	-	16.5	54.6	469.5	76.7	16.4	136.5	119.3	6.9	1.7	5.0	0.9	904.1
Other	-	-	59.1	270.6	409.3	124.4	29.3	51.5	9.0	4.8	6.8	-	964.7
<b>Sub-total</b>	-	70.9	1 177.4	1 225.4	1 371.3	319.7	2 705.4	1 731.4	241.7	174.0	28.4	58.6	9 104.3
<b>Total</b>	-	72.1	1 595.7	1 988.6	2 497.8	753.9	2 826.8	2 458.0	282.4	287.4	56.4	66.9	12 886.2

<sup>1/</sup> Basic function? If the good or service is produced by the members and sold through the co-operative, it is considered marketing.

If the good or service is supplied by the co-operative and sold to the members, it is considered consumer.

The two broad groups are broken into subgroups, or activity, according to overall function.



# Appendix F: Co-operative market share estimates, 1994

	1984	1989	1991	1992	1993	1994
	-per cent-					
Grains and oilseeds, West	74	75	74	71	55	52
Grains and oilseeds, Ontario	17	18	12	19	14	14
Fruit	18	17	15	15	18	16
Vegetables	11	11	12	12	11	9
Dairy	57	56	59	60	63	61
Poultry	31	35	39	48	47	47
Eggs	3	4	5	4	4	4
Livestock: Cattle	16	19	23	21	21	22
Livestock: Hogs	15	12	18	25	22	20
Fish	9	8	9	8	7	6
Honey & maple	23	26	23	23	29	23

- percentages are estimates of the various farm products that are marketed through co-operatives
- various methodology was used such as tonnages, producer and wholesale prices, handling, processing charges and price spreads to calculate approximate cost of goods factors
- these factors are used to obtain figure for value received by the farmer
- these values applied to farm cash receipts to obtain rough estimates for co-operatives share
- grains and oilseeds West down 16 points for 1993 due to UGG becoming private company
- co-operatives strongest in dairy followed by grains & oilseeds and poultry

# Appendix G: Credit unions in Canada by province, 1994<sup>a/</sup>

	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
Income statement 1994 <sup>b/</sup>											
-million dollars-											
Revenues											
Interest: on loans	1 145	232	330	203	734	3 341	126	39	16	20	6 181
on other	15	52	45	87	207	351	8	7			774
Sub-total	1 160	284	375	290	941	3 692	134	46	16	20	6 955
Other revenue	116	42	39	24	75	314	6	6	5	4	631
Total	1 276	326	414	314	1 016	4 006	140	52	21	24	7 586
Change from previous year (%)	5.5	1.2	-11.3	2.3	-4.2	0.1	0.0	-5.5	5.0	20.0	-0.2
Expenses											
Interest	615	145	191	164	499	1 723	48	20	6	12	3 414
Other including income taxes	541	158	184	125	456	2 014	81	29	12	12	3 614
Total	1 156	303	375	289	955	3 737	129	49	18	24	7 028
Change from previous year (%)	6.3	-1.0	-15.9	0.7	-4.4	-NIL-	-0.8	-5.8	5.9	20.0	-0.8
Net savings	120	23	39	25	61	269	11	3	3	0	556
Change from previous year (%)	-1.6	64.3	85.7	25.0	0.0	2.3	10.0	0.0	0.0	0.0	7.5
Balance sheet as at December 1994											
Assets											
Demand & term deposits	2 209	614	1 332	714	1 550	7 661	243	152	21	36	14 532
Other investments	629	447	727	150	1 309	60	19	48	5	3	3 397
Sub-total	2 838	1 061	2 059	864	2 859	7 721	262	200	26	39	17 929
Loans outstanding											
Mortgage	11 563	1 776	1 888	2 021	6 314	27 980	447	143	42	89	52 263
Non-mortgage	1 685	948	1 342	1 049	3 254	12 765	796	305	118	113	22 375
Sub-total	13 248	2 724	3 230	3 070	9 568	40 745	1 243	448	160	202	74 638
Fixed & other	323	64	141	55	271	854	52	17	9	8	1 794
Total	16 409	3 849	5 430	3 989	12 698	49 320	1 557	665	195	249	94 361
Change from previous year (%)	9.7	2.7	1.4	5.0	0.9	4.2	-NIL-	4.9	10.2	4.6	4.5
Liabilities & equity											
Demand & term deposits <sup>c/</sup>	14 654	3 597	4 977	3 784	11 280	42 553	1 416	478	150	239	83 128
Loans payable	548	26	11	11	62	3 475	54	5	20		4 212
Other liabilities	380	80	158	25	6	277					926
Sub-total	15 582	3 703	5 146	3 820	11 348	46 305	1 470	483	170	239	88 266
Members' equity											
Share capital <sup>d/</sup>	265	392	20	9	846	532	1	156	18	10	2 249
Surplus & reserve	562	-246	264	160	504	2 483	86	26	7		3 846
Sub-total	827	146	284	169	1 350	3 015	87	182	25	10	6 095
Total	16 409	3 849	5 430	3 989	12 698	49 320	1 557	665	195	249	94 361
Capital employed <sup>e/</sup>	16 029	3 769	5 272	3 964	12 692	49 043	1 557	665	195	249	93 435

a/ Cat 61-008 Quarterly Financial Statistics for Enterprises

b/ Total of the four quarters from Cat 61-008

c/ Includes withdrawable shares for SK, ON, NB, NS & PE

d/ Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

e/ Total of demand and term deposits, loans payable and members' equity

# Appendix H: Credit unions in Canada (local), 1990-1994 <sup>a/</sup>

	1990	1991	1992	1993	1994
<b>Income statement <sup>b/</sup></b>					
Revenues					
Interest: on loans	7 129	7 287	6 738	6 275	6 181
on other	1 428	1 466	811	735	774
Sub-total	8 557	8 753	7 549	7 010	6 955
Other revenue	455	536	534	592	631
Total	9 012	9 289	8 083	7 602	7 586
Change from previous year (%)	13.5	3.1	-13.0	-6.0	-0.2
Expenses					
Interest	5 906	5 923	4 269	4 778	3 414
Other including income taxes	2 489	2 957	3 322	2 325	3 614
Total	8 395	8 880	7 591	7 083	7 028
Change from previous year (%)	13.7	5.8	-14.5	-6.7	-0.8
Net savings	617	410	492	517	556
Change from previous year (%)	11.2	-33.5	20.1	5.1	7.5
<b>Balance sheet as at December</b>					
<b>Assets</b>					
Demand & term deposits	12 868	13 166	13 478	13 695	14 532
Other investments	2 908	3 328	3 351	3 669	3 397
Sub-total	15 776	16 494	16 829	17 364	17 929
Loans outstanding					
Mortgage	36 485	40 134	44 280	47 005	52 263
Non-mortgage	18 662	21 456	23 496	24 184	22 375
Sub-total	55 151	61 590	67 786	71 190	74 638
Fixed & other	1 442	1 778	1 288	1 771	1 794
Total	72 366	79 859	85 903	90 325	94 361
Change from previous year (%)	7.9	10.4	7.6	5.1	4.5
<b>Liabilities &amp; equity</b>					
Demand & term deposits <sup>c/</sup>	64 063	69 741	73 695	78 011	83 128
Loans payable	2 235	3 630	4 333	4 202	4 212
Other liabilities	2 662	2 727	2 340	2 163	926
Sub-total	68 752	76 096	80 368	84 376	88 266
Members' equity					
Share capital <sup>d/</sup>	710	1 118	2 474	2 537	2 249
Surplus & reserve	2 696	2 644	3 061	3 412	3 846
Sub-total	3 613	3 762	5 535	5 949	6 095
Total	72 366	79 859	85 903	90 325	94 361
Capital employed <sup>e/</sup>	69 704	77 132	83 563	88 162	93 435

a/ Cat 61-008 Quarterly Financial Statistics for Enterprises

b/ Total of the four quarters from Cat 61-008

c/ Includes withdrawable shares for SK, ON, NB, NS & PE

d/ Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

e/ Total of demand and term deposits, loans payable and members' equity



# Appendix I: Top 10 Agricultural Enterprises in Canada for 1994 <sup>1/, 2/, 3/</sup>

Company	FP 500 Rank 1994	Sales or Operating Revenue \$'000
Canadian Wheat Board	33	3 873 441
Cargill	54	2 600 000
Saskatchewan Wheat Pool <sup>a</sup>	67	2 088 744
Coopérative fédérée de Québec	88	1 489 692
Xcan Grain Pool Ltd. <sup>b</sup>	94	1 395 276
United Grain Growers <sup>a,c</sup>	113	1 224 221
Alberta Wheat Pool <sup>a</sup>	117	1 174 472
Agropur, coopérative agro-alimentaire	133	1 015 000
Manitoba Pool Elevators	248	495 637
XL Foods Ltd.	315	328 642

<sup>a</sup> Sales include grain purchased for the account and delivered to the Canadian Wheat Board

<sup>b</sup> Wholly owned by co-operatives

<sup>c</sup> As of 1993 United Grain Growers ceased to be a co-operative

<sup>1/</sup> In past lists of the Financial Post 500 Top 10 Agricultural Enterprises in Canada, **Federated Co-operatives Ltd.** was included.

**Federated** continues to provide agricultural supplies to farmers across western Canada.

Revenues for **Federated** for 1994 were 1.984 billion \$

<sup>2/</sup> **Agrifoods International Cooperative Ltd.** is listed on the Top 10 Food and Beverage Manufacturers List and not on the above list, however their type of business compares quite favourably with that of **Agropur** from Québec.

Revenues of **Agrifoods International Cooperative** for 1994 were 883 million \$

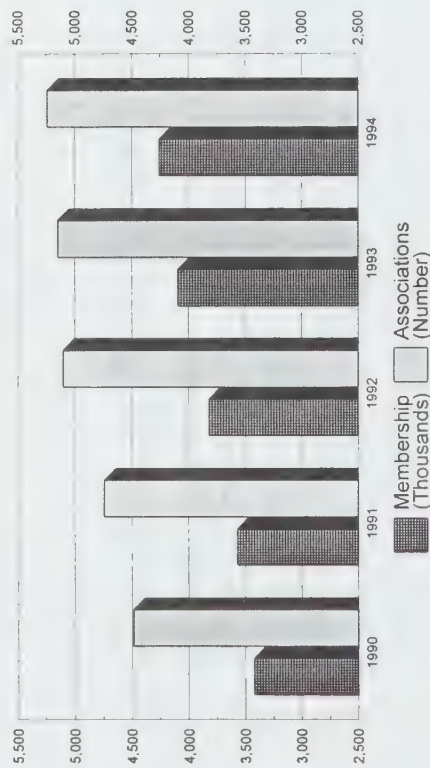
<sup>3/</sup> **Coop Atlantic** was included on the previous Top 10 Agricultural list by the Financial Post, however, they were omitted this year.

Revenues by **Coop Atlantic** for 1994 were 471 million \$

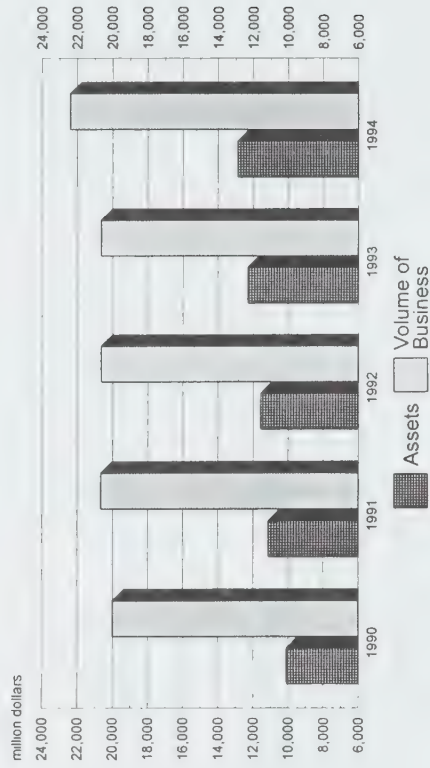
**Co-operatives shown in bold**

Source: Financial Post 500 / Summer 1995

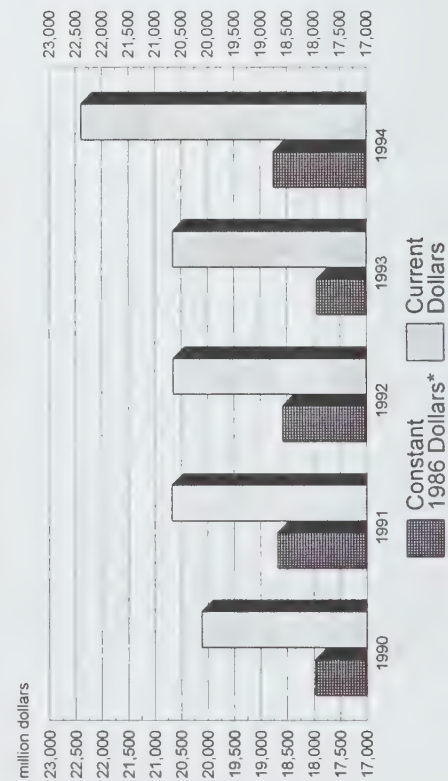
**Figure 1: Number and Membership of Non-Financial Co-operatives, 1990 - 1994**



**Figure 2: Volume of Business & Assets of Non-Financial Co-operatives, 1990 - 1994**

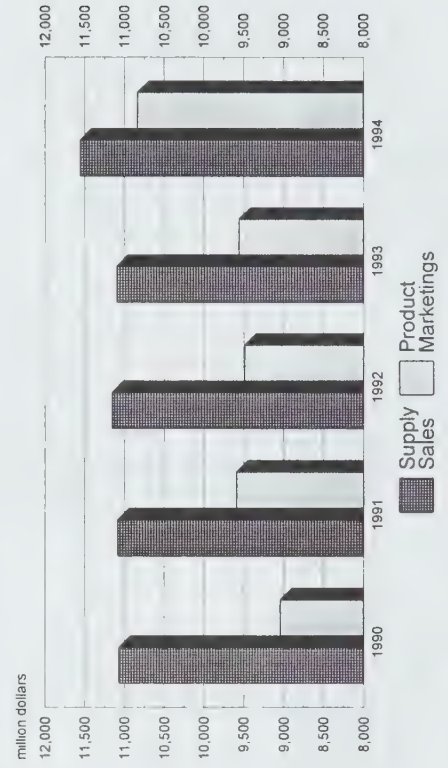


**Figure 3: Volume of Business of Non-Financial Co-operatives, 1990 - 1994**

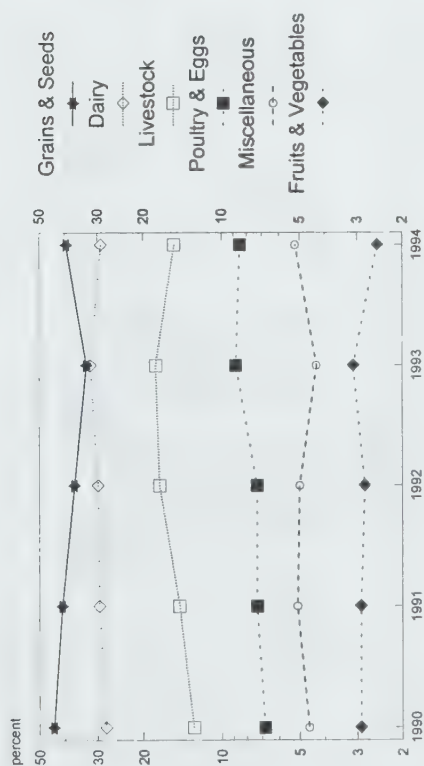


\* Index no. 1, 2 and 3 see table of contents

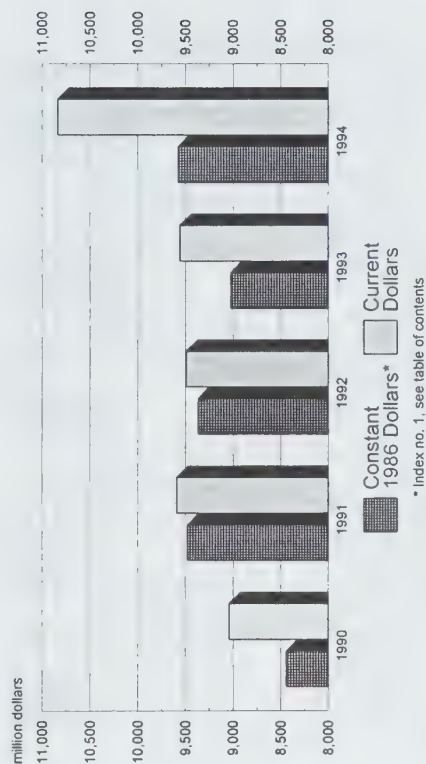
**Figure 4: Product Marketings & Supply Sales of Non-Financial Co-operatives, 1990 - 1994**



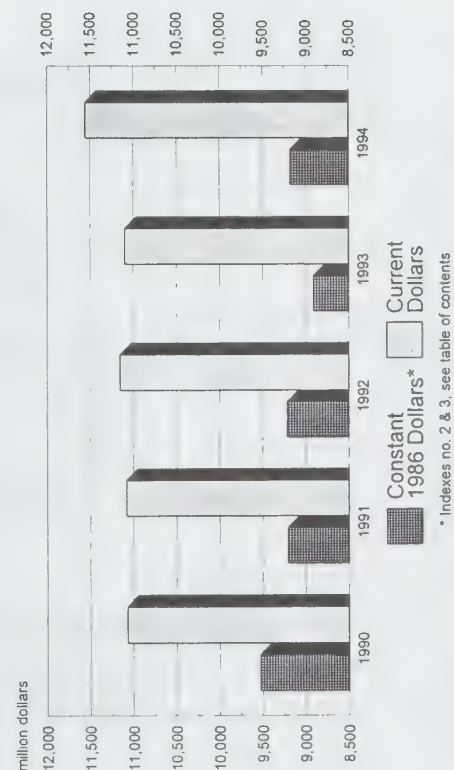
**Figure 5: Products Marketed as a Percentage of Total Marketings by Non-Financial Co-operatives, 1990 - 1994**



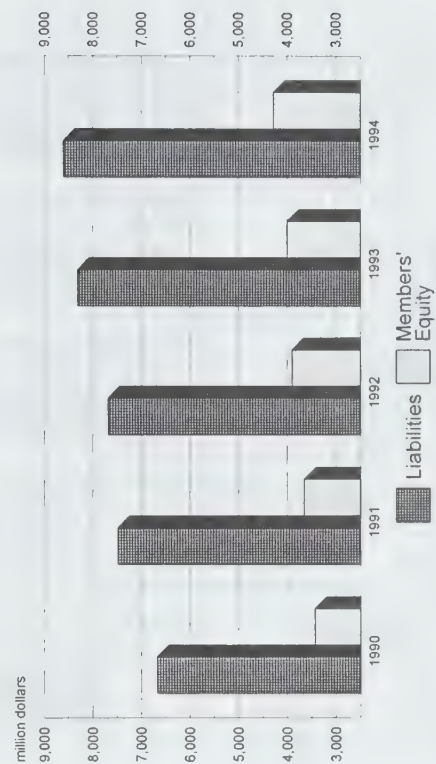
**Figure 6: Product Marketings of Non-Financial Co-operatives, 1990 - 1994**



**Figure 7: Consumer and Supply Sales of Non-Financial Co-operatives, 1990 - 1994**

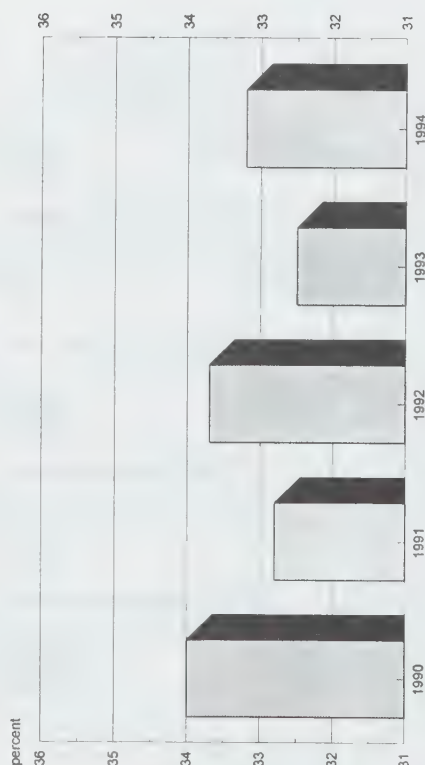


**Figure 8: Liabilities and Members' Equity of Non-Financial Co-operatives, 1990 - 1994**

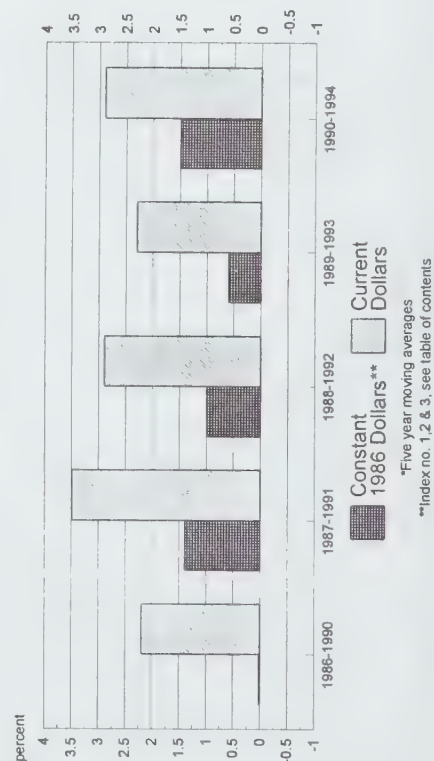




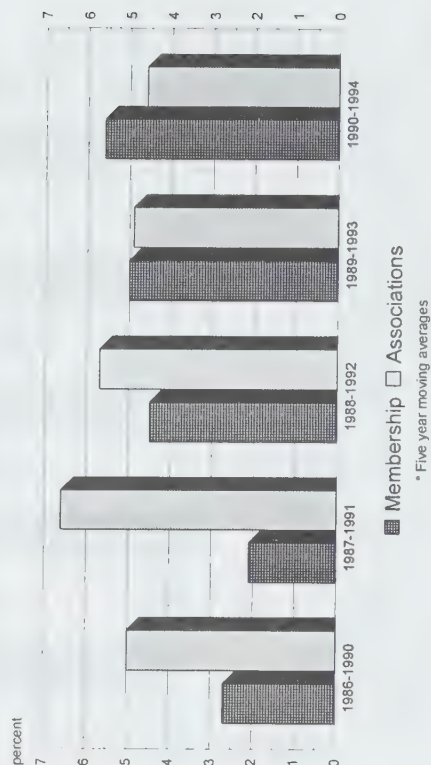
**Figure 9: Members' Equity as a Percentage of Total Assets of Non-Financial Co-operatives, 1990 - 1994\***



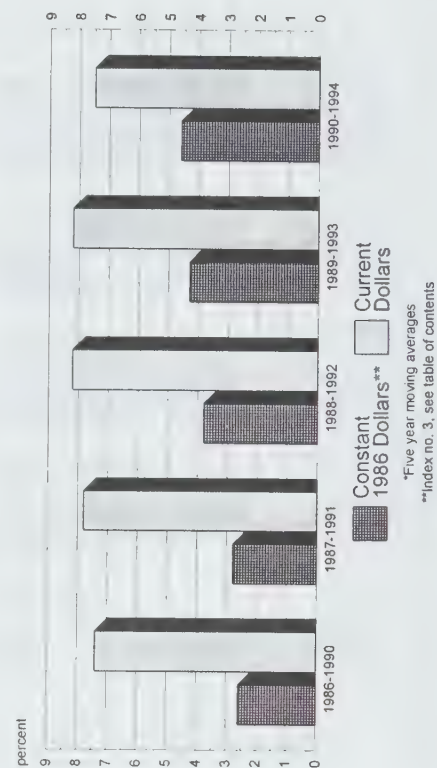
**Figure 11: Five Year Growth Trends, Volume of Business of Non-Financial Co-operatives, 1986 - 1994\***



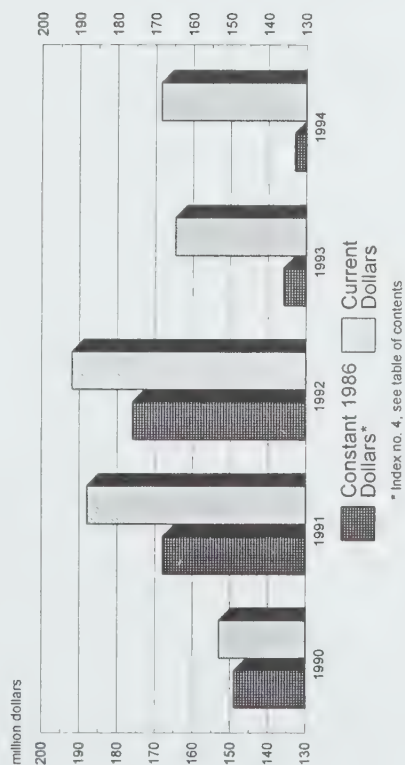
**Figure 10: Five Year Growth Trends, Number & Memberships of Non-Financial Co-operatives, 1986 - 1994\***



**Figure 12: Five Year Growth Trends, Assets of Non-Financial Co-operatives, 1986 - 1994\***



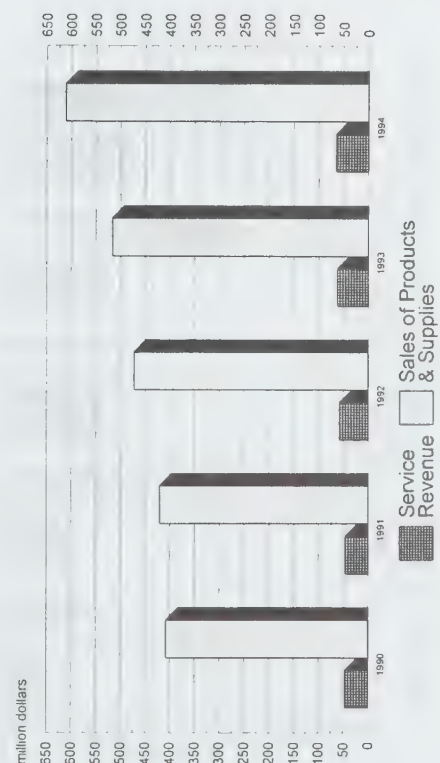
**Figure 13: Fish Marketings of Fishing Co-operatives, 1990 - 1994**



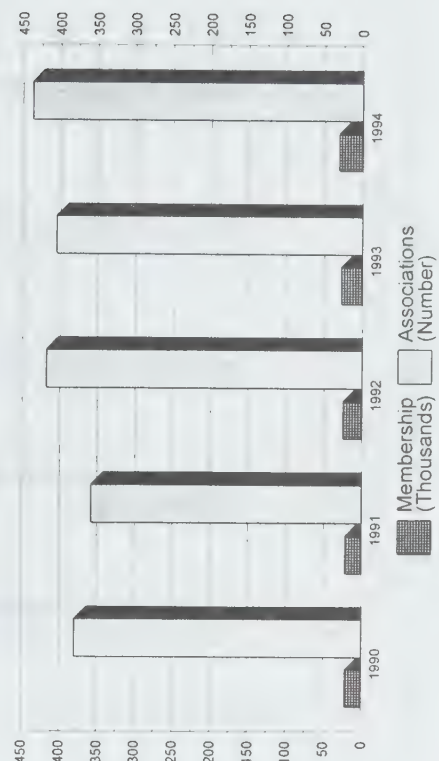
**Figure 14: Number and Membership of Fishing Co-operatives, 1990 - 1994**



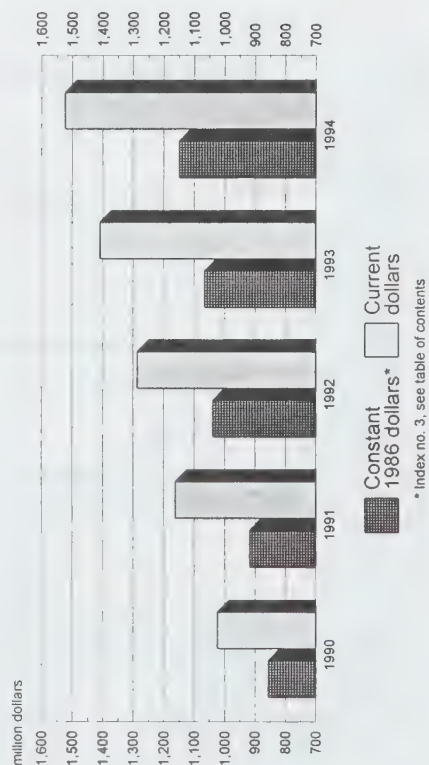
**Figure 15: Production Co-operatives Service Revenues and Sales, 1990 - 1994**



**Figure 16: Number and Membership of Production Co-operatives, 1990 - 1994**



**Figure 17: Volume of Business of Service Co-operatives, 1990 - 1994**



**Figure 18: Number and Membership of Service Co-operatives, 1990 - 1994**

















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\* Cette publication est aussi disponible en français et en espagnol sur demande.

## Preface

*Co-operatives in Canada* which was first published in 1987 and presented 1985 data. Originally published as a condensed version of our main statistical publication "Co-operation in Canada", which was mainly used for distribution to interested foreign parties, it presented an overview of the co-operative system in Canada. However, since 1995 the format of the publication which greatly changed replaced "Co-operation in Canada". It is now our main statistical publication on non-financial co-operatives in Canada. Data on other types of co-operatives such as credit unions and *caisses populaires*, insurance and other financial co-operatives can be obtained through the Co-operatives Secretariat. A copy of this publication is also available on our Web site at: [www.agr.ca/policy/coop/accueil.html](http://www.agr.ca/policy/coop/accueil.html)

# CO-OPERATIVES IN CANADA

## SITUATION - 1995

The 1995 statistics are based on data from some 5,412 non-financial co-operatives having over 4.5 million members, a combined volume of business of \$24.8 billion and assets of \$14.1 billion. These co-operatives also employed over 70,000 people of which 73% were full-time employees. Of these co-operatives, 808 have an agricultural base and represent over 620,000 producers with a combined volume of business of \$15.7 billion and assets of \$5.0 billion. This includes data provided by wholesale co-operatives and federations.

### PRODUCER CO-OPERATIVES

Co-operatives play a crucial role in the agricultural sector of the Canadian economy, especially in the processing and marketing of grains and oilseeds, milk and dairy products, poultry, honey, maple products, fruits and vegetables and livestock.

Agricultural **marketing and processing** co-operatives are, for the most part, modern enterprises that use the latest technology. Some are even leaders in their industry. Altogether, they represent a major economic force with a combined volume of business of more than \$11.8 billion and assets of \$3.5 billion. In 1995, they marketed nearly \$10.5 billion in agricultural products in Canada and abroad. (See Table 4.)

The market share of agricultural marketing co-operatives varies from nearly 60% for the grains and oilseeds and dairy products to 4% for egg production. (See Appendix F.)

On the farm supply side, co-operatives play an indispensable role in the sale of fertilizers and chemicals, animal feed and machinery such as farm machinery, and provide member co-operatives and producers with seeds and other inputs needed on the farm, including building materials and petroleum products. In 1995, they had a combined volume of business of \$4.0 billion. (See Table 8.)

The top ten agricultural co-operatives reported combined revenues of \$11.5 billion and assets of \$3.5 billion in 1995. They employed over 19,000 persons. (See Appendix I.)

In 1995, there were 56 **fishery** co-operatives in the Atlantic region responding to the survey, the same number as last year. Despite the problems faced by these co-operatives in recent years, they reported \$164.6 million in revenues for 1995, a slight drop compared to 1994. They had combined assets of \$48.4 million, a 23% drop compared to last year. This decrease in assets is the result of the sale of some equipment and capital assets attributable to the streamlining of operations by a number of fishery co-operatives in financial difficulty. These co-operatives reported total liabilities of \$22.1 million, a 50% drop compared to 1994. This drop is primarily attributable to a decrease in short-term debt, which had been threatening the existence of a number of co-operatives. (See Tables 10 and 11.)

**Production** co-operatives include feeder, grazing, agricultural machinery, artificial insemination, forestry and handicraft co-operatives. Together, the 461 production co-operatives responding to the survey reported a combined volume of business of \$778.1 million, an increase of \$100 million



over 1994. Co-operatives in Quebec and Alberta accounted for more than 80% of the total volume of business. In Quebec, revenues were primarily derived from the sale of forest products, while in Alberta, the sale of livestock (cattle and hogs) was by far the primary activity. Saskatchewan has the largest number of production co-operatives, with 189 organizations. Management of grazing operations and farm feeder operations were the two main activities of production co-operatives, with 143 and 119 enterprises respectively, accounting for 57% of all production co-operatives. (See Tables 12 and 13 and Appendix B.)

### CONSUMER CO-OPERATIVES

At the local level, **consumer** co-operatives vary in size and sophistication, from small buying clubs, to large supermarket organizations and wholesale outlets. At these “conventional stores”, sales are made in the usual manner and any “surplus” is returned at year’s end based on patronage. In 1995, the sales of this group amounted to over \$6.4 billion, with food products accounting for nearly 53% of overall sales. Petroleum products, dry goods and home hardware were other types of products sold most. (See Table 6.)

In the West, during 1995, the 343 member co-operatives of Federated Co-operatives Limited had total sales of nearly \$2.5 billion, which gave them the strongest co-op presence in any region in Canada. Calgary Co-op Association Ltd. is considered the largest consumer co-operative in North America, with nearly 40% of the local retail market. Sales include food products, hardware, clothing, furnishings, petroleum products and building materials, as well as travel services and pharmaceuticals. In British Columbia, Mountain Equipment Co-op (MEC), based in Vancouver,

specializes in the sale of outdoor equipment. It provides a catalogue sales service and operates three stores outside British Columbia, in Toronto, Ottawa and Calgary. In 1995, MEC had in excess of 775,000 members across Canada and reported a volume of business of \$93.5 million.

In Atlantic Canada, the 167 member co-operatives of Co-op Atlantic had sales of over \$1.1 million in 1995.

Although not as large or influential, Quebec and Ontario consumer co-operatives are strong organizations with little penetration in urban areas.

A number of consumer co-operatives operate as “**direct charge**” co-operatives. In 1995, there were 50 reporting to the survey across Canada, most of them located in Quebec, New Brunswick and Nova Scotia. The “direct charge” co-ops responding to our 1995 survey reported a combined volume of business of nearly \$395 million and over 78,300 members. The concept of the “direct charge” system is that goods are provided to members at cost and a weekly service fee is charged to cover operating costs. Some add a surcharge to build capital for the development of the co-operative.

A more specialized consumer co-operative which has emerged in the past ten years, especially in urban areas, is the **natural health foods (bulk)** co-operative. In addition to retail sales, some of these co-operatives sell goods wholesale to other co-operatives. The majority of these co-operatives are located in Quebec. (See Appendix A.)

**Student supply** co-operatives have gained a strong foothold, especially in Quebec, where close to 100 are active. These co-operatives

reported a volume of business of more than \$103.2 million in 1995 and over 804,000 members, most of whom were students. They provide all the various goods students may require, from pens and pencils to course text books. Several operate cafeterias and offer driver education courses. In 1995, sales of computer equipment (hardware and software) accounted for approximately three-quarters of the volume of business of these co-operatives. *Cybernétique Technologie*, a subsidiary of the *Fédération des coopératives québécoises en milieu scolaire*, now ranks first among computer assemblers in Quebec, with its “Supra” brand of compatible computers. (See Appendix A.)

**Service** co-operatives now make up the largest number of co-operatives in Canada. In 1995, they were 3,904 service co-operatives responding to the survey, accounting for 72% of all non-financial co-operatives. They reported a combined volume of business of \$1.7 billion, an increase of 12% over the previous year.

Since the mid-1970s, **housing** co-operatives have experienced a significant expansion. In 1995, the 1,946 housing co-operatives reporting had combined assets of nearly \$5.3 billion and 107,000 members. (See Appendix E.)

There are two major types of **child care** co-operatives: day care and nursery school co-operatives. Day care co-operatives are formed by working parents to provide daytime care for their children while they work. Nursery schools are formed with the emphasis on education and social interaction, and also provide parents with time for other pursuits. Child care co-operatives are found in greatest numbers in Ontario, Saskatchewan and Manitoba. In 1995, they were 437 day care and nursery

school co-operatives reporting revenues of nearly \$46.2 million and over 26,000 members.

**Health care** co-operatives play an important part in the lives of a number of communities across Canada. A report entitled “Co-op/Consumer Sponsored Health Care Delivery Effectiveness” found that this type of health care delivery offers significant economic and other advantages. There is a role for health care co-operatives in helping to maintain the quality of our health care system while still assuring fiscal responsibility. In 1995, we find 28 health care co-operatives reporting to the survey over 316,000 members, assets of \$64.9 million and revenues of \$268.3 million.

**Community development** co-operatives foster local-level leadership skills and full grassroots participation in problem-solving and innovation. Community development co-operatives are found throughout Canada, but the majority are located in Saskatchewan. In 1995, the 207 development co-operatives reporting had 11,742 members, assets of \$12.2 million and revenues of \$12.4 million.

**Funeral** or burial co-operatives find their greatest strength in Quebec, though they have recently made some in-roads in the Maritimes. In 1995, we find 49 funeral co-operatives reported assets of \$40.8 million and in excess of 134,200 members.

**Water supplying** co-operatives are found mainly in Alberta, Quebec and Manitoba and 150 of them responded to the survey in 1995. **Natural gas and rural electric** co-operatives are found almost exclusively in Alberta. There were 205 such co-operatives in 1995.

Although **recreational** co-operatives are

found in most provinces, they are most popular in the West, particularly in Saskatchewan. In 1995, the 300 recreational co-operatives were engaged in various activities, including the management of community centres, skating and curling rinks, golf courses, campgrounds and swimming pools.

### **Transportation and communication**

co-operatives, though small in number, are found throughout Canada. (For other service co-operatives, see Appendix C.)

## **WORKERS' CO-OPERATIVES**

During the 1980s, workers' co-operatives became more and more common and well established in Canada, especially in Quebec. In 1995, there were approximately 225 workers' co-operatives reporting with a total of some 14,368 members. They reported a combined volume of business of nearly \$460 million and assets of \$220 million. In 1995, they employed 6,369 persons, most of whom worked full-time. These co-operatives operate in a wide variety of fields, as the following examples show.

Founded in 1960, the *Coopérative Laterrière* is the largest forestry co-operative in Quebec and also the largest workers' co-operative in Canada with a volume of business of nearly \$47 million in 1995. Among other things, it operates a sawmill and tree nursery, and exports part of its production, primarily to England. It is owned by its 291 members and employs a total of 360 full-time workers.

In 1995, forestry co-operatives accounted for 68% of the overall volume of business of workers' co-operatives in Canada, that is, a total of \$311.4 million. (See Appendix D.)

The *Coop des inséminateurs du Québec*, with a volume of business of nearly \$22 million in 1995, is the highest-earning non-forestry workers' co-operative in Canada. The CRS Workers' Co-op, located in British Columbia, which operates in the field of specialized foods, ranks second among non-forestry co-operatives, with revenues in excess of \$14.5 million.

Most workers' co-operatives are small in terms of membership, but some are quite large, such as the *Coop des travailleurs miniers JM* in Asbestos, which has 909 members.

These co-operatives are examples of people employing themselves in a productive manner. The rapidly rising interest in workers' co-operatives reflects the tremendous need for jobs and the increasing interest of better educated and more politically conscious people to have more control over their jobs and, consequently, their lives and communities.

For additional data, see the attached tables, figures and appendices. You may also contact the Co-operatives Secretariat (see title page) for all other questions regarding these statistics.



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Table 1: Summary by province of non-financial co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA	Previous 2/ Year
<b>Associations</b>															
Consumer	-	36	35	51	88	43	20	204	37	40	9	17	2	582	608
Supply	-	-	9	19	87	16	26	76	3	5	1	3	2	247	241
Marketing	-	-	19	12	6	19	23	48	10	14	5	3	3	162	169
Fishing	-	-	3	3	6	7	1	5	10	9	8	4		56	56
Production	-	1	15	80	189	15	13	96	23	19	7	3		461	437
Service	-	1	317	499	591	206	794	1 221	65	131	30	32	17	3 904	3731
<b>Total</b>	-	<b>38</b>	<b>398</b>	<b>664</b>	<b>967</b>	<b>306</b>	<b>877</b>	<b>1 650</b>	<b>148</b>	<b>218</b>	<b>60</b>	<b>62</b>	<b>24</b>	<b>5 412</b>	<b>5242</b>
<b>Membership</b>															
Consumer	-	12	861	561	306	91	26	913	71	45	20	71		2 977	2 803
Supply	-	-	36	137	48	50	47	21	1	6		1		347	308
Marketing	-	-	5	59	81	28	13	15	2	2	1		3	209	221
Fishing	-	-	1		1	1			2	1		2		8	8
Production	-	-	2	10	5	1	1	8	2	2				31	31
Service	-	-	324	175	61	46	106	191	10	5	10	2	2	932	888
<b>Total</b>	-	<b>12</b>	<b>1 229</b>	<b>942</b>	<b>502</b>	<b>217</b>	<b>193</b>	<b>1 148</b>	<b>88</b>	<b>61</b>	<b>31</b>	<b>76</b>	<b>5</b>	<b>4 504</b>	<b>4 259</b>
<b>Volume of business</b>															
Consumer	-	129.5	325.7	913.1	748.6	273.3	182.5	478.4	320.4	159.1	56.3	113.1	2 682.3	6 382.3	6 116.1
Supply	-	-	146.2	575.8	174.1	157.4	398.9	2 083.6	6.6	18.3	.1	2.1	439.1	4 002.2	3 776.4
Marketing	-	-	367.2	1 862.4	3 002.2	893.6	430.4	1 802.5	75.5	371.6	82.0	8.2	2 922.0	11 817.6	10 137.0
Fishing	-	-	13.1	1.0	.9	3.9	.1	5.2	53.0	41.9	31.4	14.1		164.6	168.5
Production	-	1.7	16.5	308.7	49.8	16.3	20.8	328.9	26.6	8.4	.1	.3		778.1	676.9
Service	-	.1	379.0	174.3	57.1	54.6	522.8	341.3	11.6	18.3	3.3	4.7	133.8	1 700.9	1 522.9
<b>Total</b>	-	<b>131.3</b>	<b>1 247.7</b>	<b>3 835.3</b>	<b>4 032.7</b>	<b>1 399.1</b>	<b>1 555.5</b>	<b>5 039.9</b>	<b>493.7</b>	<b>617.6</b>	<b>173.2</b>	<b>142.5</b>	<b>6 177.2</b>	<b>24 845.7</b>	<b>22 397.8</b>
<b>Assets</b>															
Consumer	-	77.9	122.2	302.5	347.8	122.3	36.8	131.1	87.6	45.2	15.7	37.7	948.5	2 275.3	2 163.9
Supply	-	-	55.8	204.2	106.9	79.4	169.0	711.8	3.2	7.0	.0	.5	83.4	1 421.2	1 270.1
Marketing	-	-	105.0	593.9	1 116.5	315.3	120.1	569.9	22.6	121.8	24.0	1.4	538.7	3 529.2	3 342.7
Fishing	-	-	1.8	.2	.2	.7	.0	2.0	21.8	7.3	6.5	7.9		48.4	62.7
Production	-	1.3	9.6	165.0	48.3	9.4	16.2	175.9	3.1	2.9	.1	.2		432.0	345.0
Service	-	.0	1 085.4	688.1	106.2	155.5	3 012.7	932.0	54.2	123.0	12.7	29.0	150.3	6 349.1	5 701.8
<b>Total</b>	-	<b>79.2</b>	<b>1 379.8</b>	<b>1 953.9</b>	<b>1 725.9</b>	<b>682.6</b>	<b>3 354.8</b>	<b>2 522.7</b>	<b>192.5</b>	<b>307.2</b>	<b>59.0</b>	<b>76.7</b>	<b>1 720.9</b>	<b>14 055.2</b>	<b>12 886.2</b>
<i>1/ co-operatives incorporated federally</i>															
<i>2/ revised</i>															



Table 2: Volume of business by province of non-financial co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA	Previous 2/ Year
- million dollars -															
<b>Product marketings</b>															
Grains	-	-	-	882.4	1 671.7	404.2	133.2	44.2	0.1	-	-	-	547.4	3 683.2	3 510.8
Oilseeds	-	-	-	296.4	533.4	200.0	28.1	-	-	-	-	-	1 240.0	2 297.9	773.7
Fruit	-	-	109.8	-	-	-	22.3	5.9	1.0	4.1	0.3	-	-	143.4	152.5
Vegetables	-	-	77.6	8.4	-	-	15.7	24.8	-	0.3	8.3	-	-	135.1	121.9
Dairy	-	-	60.5	-	-	8.2	223.6	1 391.5	35.1	296.1	74.3	-	1 127.2	3 216.5	3 158.8
Poultry	-	-	-	286.1	-	50.7	-	512.6	-	35.6	-	-	-	885.0	890.0
Eggs	-	-	-	11.1	-	-	-	1.4	-	6.0	-	8.1	-	26.6	28.1
Livestock: Cattle & sheep	-	-	63.0	297.8	355.3	39.3	25.8	40.6	1.7	0.9	-	-	-	824.4	1 074.1
Livestock: Hogs	-	-	-	4.3	1.6	-	16.5	612.8	0.4	-	-	-	-	635.6	582.4
Fish	-	0.1	11.3	0.9	0.5	3.7	0.1	5.2	42.6	34.4	29.4	11.8	-	140.0	143.2
Forest products	-	-	-	-	-	-	-	284.9	23.1	2.5	-	-	67.7	378.2	293.3
Honey & maple	-	-	-	9.2	-	11.1	-	24.6	-	-	-	-	-	44.9	35.7
Other	-	7.8	38.1	28.8	3.1	-	2.9	8.3	0.1	0.2	0.2	0.5	1.7	91.7	74.4
<b>Total product marketings</b>	-	7.9	360.3	1 825.4	2 565.6	717.2	468.2	2 956.8	104.1	380.1	112.5	20.4	2 984.0	12 502.5	10 838.9
<b>Consumer &amp; supplies</b>															
Food Products	-	88.2	127.4	562.3	310.2	136.2	75.5	377.7	267.9	127.7	39.8	97.7	1 469.7	3 680.3	3 588.3
Dry goods & home hardware	-	16.5	125.3	57.5	61.9	24.2	46.1	42.0	37.3	11.0	3.8	0.9	153.9	580.4	588.3
Other	-	0.2	3.0	90.4	17.4	1.1	54.4	108.7	2.3	1.3	-	0.1	8.5	287.4	259.9
<b>Sub-total consumer</b>	-	104.9	255.7	710.2	389.5	161.5	176.0	528.4	307.5	140.0	43.6	98.7	1 632.1	4 548.1	4 436.5
Animal feed	-	-	78.1	17.2	33.1	8.1	93.9	442.4	6.5	26.1	1.1	1.5	121.0	829.0	764.3
Fertilizers & chemicals	-	-	21.7	228.4	256.1	144.8	106.0	143.4	0.9	4.0	0.1	0.2	312.1	1 217.7	1 049.9
Seeds	-	-	2.4	31.6	38.7	17.2	11.8	21.4	0.6	1.1	-	-	-	124.8	113.4
Farm supplies	-	-	6.2	111.0	25.2	25.3	35.2	205.8	1.8	9.2	0.2	0.2	55.7	475.8	440.3
<b>Sub-total agriculture</b>	-	0.0	108.4	388.2	353.1	195.4	246.9	813.0	9.8	40.4	1.4	1.9	488.8	2 647.3	2 367.9
Machinery, vehicles & parts	-	0.6	0.9	25.5	22.2	3.2	2.6	72.4	1.2	0.5	0.9	-	13.0	143.0	148.6
Petroleum products	-	1.2	82.5	410.0	344.3	145.9	91.8	238.6	38.4	17.5	7.6	8.1	729.5	2 115.4	1 961.8
Building materials	-	-	9.4	97.7	67.1	23.7	13.3	40.2	2.7	0.6	2.0	1.8	110.6	369.1	357.7
Other	-	-	7.7	2.9	1.6	0.4	30.4	2.1	1.3	2.2	0.2	0.9	-	49.7	44.3
<b>Sub-total other supply</b>	-	1.8	100.5	536.1	435.2	173.2	138.1	353.3	43.6	20.8	10.7	10.8	853.1	2 677.2	2 512.4
<b>Total consumer &amp; supplies</b>	-	106.7	464.6	1 634.5	1 177.8	530.1	561.0	1 694.7	360.9	201.2	55.7	111.4	2 974.0	9 872.6	9 316.8
<b>Total sales</b>	-	114.6	824.9	3 459.9	3 743.4	1 247.3	1 029.2	4 651.5	465.0	581.3	168.2	131.8	5 958.0	22 375.1	20 155.7
Service revenue	-	12.2	348.5	299.9	197.8	108.8	309.3	276.6	18.0	23.6	2.8	4.7	181.7	1 783.9	1 737.4
Other income	-	4.5	74.3	75.5	91.6	43.0	217.0	111.7	10.7	12.8	2.3	6.0	37.3	686.7	504.7
<b>Total</b>	-	131.3	1 247.7	3 835.3	4 032.8	1 399.1	1 555.5	5 039.8	493.7	617.7	173.3	142.5	6 177.0	24 845.7	22 397.8

<sup>1/</sup> co-operatives incorporated federally<sup>2/</sup> revised

Table 3: Balance sheet by province of non-financial co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>														
								- million dollars -						
Cash	-	2.5	55.6	88.0	88.1	31.3	93.8	108.5	5.3	9.0	4.0	3.3	337.8	827.2
Receivables	-	13.5	78.1	412.8	500.0	148.4	151.2	354.2	20.3	36.2	9.9	3.8	444.9	2 173.3
Inventories	-	18.9	65.3	300.8	327.6	131.2	100.5	393.4	26.4	43.6	11.7	8.1	404.5	1 832.0
Other current	-	0.3	8.1	19.9	21.4	9.9	15.5	56.3	3.1	4.9	0.6	2.0	24.7	166.7
<b>Sub-total current</b>	<b>-</b>	<b>35.2</b>	<b>207.1</b>	<b>821.5</b>	<b>937.1</b>	<b>320.8</b>	<b>361.0</b>	<b>912.4</b>	<b>55.1</b>	<b>93.7</b>	<b>26.2</b>	<b>17.2</b>	<b>1 211.9</b>	<b>4 999.2</b>
Investments	-	13.6	106.4	231.0	312.2	115.2	95.5	250.0	29.3	20.1	3.5	5.6	77.1	1 259.5
Property & equipment	-	30.1	1 062.6	890.3	455.8	246.0	2 883.5	1 283.4	107.7	191.9	28.9	53.3	414.5	7 648.0
Other assets	-	0.3	3.6	11.1	20.6	0.7	14.8	76.8	0.4	1.6	0.5	0.6	17.4	148.4
<b>Total assets</b>	<b>-</b>	<b>79.2</b>	<b>1 379.7</b>	<b>1 953.9</b>	<b>1 725.7</b>	<b>682.7</b>	<b>3 354.8</b>	<b>2 522.6</b>	<b>192.5</b>	<b>307.3</b>	<b>59.1</b>	<b>76.7</b>	<b>1 720.9</b>	<b>14 055.1</b>
<b>Liabilities</b>														
Short-term debt	-	4.0	60.7	392.0	560.4	170.8	104.0	177.9	20.1	32.9	4.9	5.8	223.1	1 756.6
Accounts payable	-	18.3	88.0	203.1	133.4	54.8	131.8	378.2	31.5	40.1	5.3	12.4	440.7	1 537.6
Other current	-	2.2	12.1	39.9	9.0	10.3	38.5	35.2	1.8	1.3	5.4	2.4	17.4	175.5
<b>Sub-total current</b>	<b>-</b>	<b>24.5</b>	<b>160.8</b>	<b>635.0</b>	<b>702.8</b>	<b>235.9</b>	<b>274.3</b>	<b>591.3</b>	<b>53.4</b>	<b>74.3</b>	<b>15.6</b>	<b>20.6</b>	<b>681.2</b>	<b>3 469.7</b>
Long-term debt	-	23.9	914.1	325.6	133.0	147.4	2 772.0	997.8	75.4	158.7	15.2	39.5	155.5	5 758.1
Deferred credits	-	0.2	3.8	10.1	23.7	1.8	6.2	126.1	0.3	3.9	2.6	0.9	64.4	244.0
<b>Sub-total liabilities</b>	<b>-</b>	<b>48.6</b>	<b>1 078.7</b>	<b>970.7</b>	<b>859.5</b>	<b>385.1</b>	<b>3 052.5</b>	<b>1 715.2</b>	<b>129.1</b>	<b>236.9</b>	<b>33.4</b>	<b>61.0</b>	<b>901.1</b>	<b>9 471.8</b>
<b>Members' equity</b>														
Members' loans	-	0.0	27.0	53.2	4.2	69.2	29.7	38.9	10.8	6.8	0.5	3.1	57.6	301.0
Share capital	-	19.9	115.3	302.9	547.4	94.6	34.3	286.0	28.2	36.1	10.2	12.5	426.4	1 913.8
Reserves	-	10.1	112.6	487.5	200.2	93.9	206.3	422.0	23.0	20.2	8.7	5.4	51.0	1 640.9
Undistributed surplus	-	0.6	46.2	139.6	114.4	39.9	32.0	60.5	1.4	7.3	6.3	-5.3	284.8	727.7
<b>Sub-total equity</b>	<b>-</b>	<b>30.6</b>	<b>301.1</b>	<b>983.2</b>	<b>866.2</b>	<b>297.6</b>	<b>302.3</b>	<b>807.4</b>	<b>63.4</b>	<b>70.4</b>	<b>25.7</b>	<b>15.7</b>	<b>819.8</b>	<b>4 583.4</b>
<b>Total liabilities &amp; equity</b>	<b>-</b>	<b>79.2</b>	<b>1 379.8</b>	<b>1 953.9</b>	<b>1 725.7</b>	<b>682.7</b>	<b>3 354.8</b>	<b>2 522.6</b>	<b>192.5</b>	<b>307.3</b>	<b>59.1</b>	<b>76.7</b>	<b>1 720.9</b>	<b>14 055.2</b>

<sup>1/</sup> co-operatives incorporated federally

Table 4: Volume of business by province of marketing co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>2/</sup>	CANADA
-million dollars-														
<b>Product marketings</b>														
Grains	-	-	-	880.1	1 669.2	404.3	42.8	-	-	-	-	-	547.4	3 543.8
Oilseeds	-	-	-	296.4	533.3	200.0	25.1	-	-	-	-	-	1 240.0	2 294.8
Fruit	-	-	109.8	-	-	-	22.3	5.7	1.0	4.1	0.3	-	-	143.2
Vegetables	-	-	77.6	8.4	-	-	15.7	8.9	-	0.3	6.7	-	-	117.6
Dairy	-	-	60.5	-	-	8.2	223.6	1 391.6	35.1	296.0	74.3	-	1 127.2	3 216.5
Poultry	-	-	-	286.1	-	50.7	-	176.0	-	35.6	-	-	-	548.4
Eggs	-	-	-	11.1	-	-	-	0.6	-	6.0	-	8.1	-	25.8
Livestock: Cattle & Sheep	-	-	55.7	10.5	316.6	27.0	7.2	1.9	1.7	0.9	-	-	-	421.5
Livestock: Hogs	-	-	-	2.1	-	-	16.5	2.0	0.4	-	-	-	-	21.0
Fish	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0
Forest products	-	-	-	-	-	-	-	-	-	0.7	-	-	-	0.7
Honey & maple	-	-	-	9.2	-	11.1	-	24.4	-	-	-	-	-	44.7
Other marketing	-	-	37.1	28.7	2.2	-	-	3.2	-	0.1	0.1	-	1.7	73.1
<b>Sub-total</b>	-	-	<b>340.7</b>	<b>1 532.6</b>	<b>2 521.3</b>	<b>701.3</b>	<b>353.2</b>	<b>1 614.3</b>	<b>38.2</b>	<b>343.7</b>	<b>81.4</b>	<b>8.1</b>	<b>2 916.3</b>	<b>10 451.1</b>
<b>Consumer &amp; Supplies</b>														
Consumer	-	-	3.2	-	-	-	5.7	24.4	30.1	-	-	-	0.2	63.6
Agricultural	-	-	6.0	205.2	287.1	123.3	47.7	49.5	2.8	22.2	0.1	-	1.6	745.5
Other supply <sup>1/</sup>	-	-	0.5	-	28.5	-	12.5	78.2	3.9	3.6	-	-	-	127.2
<b>Sub-total</b>	-	-	<b>9.7</b>	<b>205.2</b>	<b>315.6</b>	<b>123.3</b>	<b>65.9</b>	<b>152.1</b>	<b>36.8</b>	<b>25.8</b>	<b>0.1</b>	<b>0.0</b>	<b>1.8</b>	<b>936.3</b>
<b>Total sales</b>	-	-	<b>350.4</b>	<b>1 737.8</b>	<b>2 836.9</b>	<b>824.6</b>	<b>419.1</b>	<b>1 766.4</b>	<b>75.0</b>	<b>369.5</b>	<b>81.5</b>	<b>8.1</b>	<b>2 918.1</b>	<b>11 387.4</b>
Service revenue	-	-	15.1	111.0	140.0	63.9	8.9	10.9	0.3	1.4	-	0.1	2.4	354.0
Other income	-	-	1.7	13.6	25.2	5.2	2.3	25.3	0.2	0.8	0.4	-	1.5	76.2
<b>Total</b>	-	-	<b>367.2</b>	<b>1 862.4</b>	<b>3 002.1</b>	<b>893.7</b>	<b>430.3</b>	<b>1 802.6</b>	<b>75.5</b>	<b>371.7</b>	<b>81.9</b>	<b>8.2</b>	<b>2 922.0</b>	<b>11 817.6</b>

<sup>1/</sup> includes machinery, vehicles & parts, petroleum, building supplies and other

<sup>2/</sup> co-operatives incorporated federally



Table 5: Balance sheet by province of marketing co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>								- million dollars -						
Cash	-	-	3.1	2.8	46.0	12.3	7.7	18.7	-	2.7	2.6	-	5.2	101.1
Receivables	-	-	23.7	178.7	421.2	111.3	39.3	139.9	8.1	30.6	6.3	0.7	146.6	1 106.4
Inventories	-	-	12.3	156.0	223.0	86.7	30.9	106.6	3.1	30.1	6.3	0.1	188.1	843.2
Other current	-	-	1.9	8.5	10.7	1.7	1.6	5.9	0.9	3.1	-	0.1	6.0	40.4
<b>Sub-total current</b>	-	-	<b>41.0</b>	<b>346.0</b>	<b>700.9</b>	<b>212.0</b>	<b>79.5</b>	<b>271.1</b>	<b>12.1</b>	<b>66.5</b>	<b>15.2</b>	<b>0.9</b>	<b>345.9</b>	<b>2 091.1</b>
Investments	-	-	3.2	20.1	117.3	33.3	1.9	76.1	0.6	4.3	0.1	-	1.6	258.5
Property & equipment	-	-	58.0	226.0	279.6	69.8	34.9	183.3	9.9	49.7	8.3	0.4	184.3	1 104.2
Other assets	-	-	2.8	1.8	18.7	0.2	3.8	39.4	-	1.3	0.4	-	7.0	75.4
<b>Total assets</b>	-	-	<b>105.0</b>	<b>593.9</b>	<b>1 116.5</b>	<b>315.3</b>	<b>120.1</b>	<b>569.9</b>	<b>22.6</b>	<b>121.8</b>	<b>24.0</b>	<b>1.3</b>	<b>538.8</b>	<b>3 529.2</b>
<b>Liabilities</b>														
Short-term debt	-	-	19.6	215.8	505.8	151.3	15.8	35.9	6.0	24.6	0.3	0.2	99.6	1 074.9
Accounts payable	-	-	22.7	76.3	83.6	31.3	34.2	162.0	4.6	22.9	1.2	0.4	186.4	625.6
Other current	-	-	3.6	1.9	0.1	0.1	2.0	-11.5	-	0.5	5.4	0.2	0.2	25.5
<b>Sub-total current</b>	-	-	<b>45.9</b>	<b>294.0</b>	<b>589.5</b>	<b>182.7</b>	<b>52.0</b>	<b>209.4</b>	<b>10.6</b>	<b>48.0</b>	<b>6.9</b>	<b>0.8</b>	<b>286.2</b>	<b>1 726.0</b>
Long-term debt	-	-	14.8	96.1	58.5	18.3	15.0	53.0	4.2	28.0	2.4	0.3	125.8	416.4
Deferred credits	-	-	1.6	4.6	23.3	1.5	1.2	37.1	-	3.5	2.1	-	0.8	75.7
<b>Sub-total liabilities</b>	-	-	<b>62.3</b>	<b>394.7</b>	<b>671.3</b>	<b>202.5</b>	<b>68.2</b>	<b>299.5</b>	<b>14.8</b>	<b>79.5</b>	<b>11.4</b>	<b>1.1</b>	<b>412.8</b>	<b>2 218.1</b>
<b>Members' equity</b>														
Members' loans	-	-	22.4	1.7	0.7	68.8	3.9	-	0.1	3.8	-	-	50.0	151.4
Share capital	-	-	1.4	30.2	305.3	2.4	12.9	125.3	3.5	20.4	2.6	0.1	0.1	504.2
Reserves	-	-	5.9	115.9	93.1	32.7	21.8	114.5	3.3	10.5	5.0	0.1	20.9	423.7
Undistributed surplus	-	-	13.0	51.4	46.1	8.9	13.3	30.6	0.9	7.6	5.0	-	55.0	231.8
<b>Sub-total equity</b>	-	-	<b>42.7</b>	<b>199.2</b>	<b>445.2</b>	<b>112.8</b>	<b>51.9</b>	<b>270.4</b>	<b>7.8</b>	<b>42.3</b>	<b>12.6</b>	<b>0.2</b>	<b>126.0</b>	<b>1 311.1</b>
<b>Total liabilities &amp; equity</b>	-	-	<b>105.0</b>	<b>593.9</b>	<b>1 116.5</b>	<b>315.3</b>	<b>120.1</b>	<b>569.9</b>	<b>22.6</b>	<b>121.8</b>	<b>24.0</b>	<b>1.3</b>	<b>538.8</b>	<b>3 529.2</b>

<sup>1/</sup> co-operatives incorporated federally

Table 6: Volume of business by province of consumer co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Consumer &amp; supplies</b>														
Food products	-	87.2	117.9	559.3	296.0	121.8	75.2	339.1	233.9	121.6	39.8	97.8	1 358.9	3 448.5
Dry goods & home hardware	-	16.3	114.2	53.9	54.1	20.5	6.9	14.3	34.3	9.7	3.7	0.8	153.8	482.5
Other	-	0.2	3.0	90.4	17.0	1.1	53.9	107.9	1.9	0.9	-	0.1	-	276.4
<b>Sub-total consumer</b>	-	<b>103.7</b>	<b>235.1</b>	<b>703.6</b>	<b>367.1</b>	<b>143.4</b>	<b>136.0</b>	<b>461.3</b>	<b>270.1</b>	<b>132.2</b>	<b>43.5</b>	<b>98.7</b>	<b>1 512.7</b>	<b>4 207.4</b>
Agricultural	-	-	5.8	27.7	43.1	32.1	15.2	9.5	1.9	7.3	1.3	-	159.7	303.6
Petroleum	-	1.2	54.3	85.8	235.2	67.1	17.6	1.1	36.2	10.2	6.9	8.1	729.5	1 253.2
Building materials	-	-	9.4	35.4	52.3	11.6	4.1	3.0	1.1	0.7	2.0	1.7	110.6	231.9
Other supply	-	0.6	7.6	2.4	5.3	2.4	-	1.3	0.6	-	-	0.6	13.0	33.8
<b>Sub-total supplies</b>	-	<b>105.5</b>	<b>312.2</b>	<b>854.9</b>	<b>703.0</b>	<b>256.6</b>	<b>172.9</b>	<b>476.2</b>	<b>309.9</b>	<b>150.4</b>	<b>53.7</b>	<b>109.1</b>	<b>2 525.5</b>	<b>6 029.9</b>
<b>Product marketings</b>	-	<b>7.8</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>3.8</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>1.6</b>	<b>0.0</b>	<b>67.7</b>	<b>80.9</b>
<b>Total sales</b>	-	<b>113.3</b>	<b>312.2</b>	<b>854.9</b>	<b>703.0</b>	<b>256.6</b>	<b>176.7</b>	<b>476.2</b>	<b>309.9</b>	<b>150.4</b>	<b>55.3</b>	<b>109.1</b>	<b>2 593.2</b>	<b>6 110.8</b>
Service revenue	-	11.9	1.7	25.5	5.6	2.0	3.0	1.7	6.1	4.8	0.3	0.5	55.1	118.2
Other income	-	4.3	11.8	32.7	40.0	14.7	2.8	0.5	4.3	4.0	0.8	3.5	33.9	153.3
<b>Total</b>	-	<b>129.5</b>	<b>325.7</b>	<b>913.1</b>	<b>748.6</b>	<b>273.3</b>	<b>182.5</b>	<b>478.4</b>	<b>320.3</b>	<b>159.2</b>	<b>56.4</b>	<b>113.1</b>	<b>2 682.2</b>	<b>6 382.3</b>

<sup>1/</sup> co-operatives incorporated federally

Table 7: Balance sheet by province of consumer co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>								- million dollars -						
Cash	-	2.3	2.4	19.3	7.9	5.2	1.6	18.9	1.4	1.1	0.5	1.0	297.7	359.3
Receivables	-	13.5	10.8	17.0	36.1	15.7	6.7	13.5	3.1	2.3	1.4	1.2	201.0	322.3
Inventories	-	18.7	41.1	62.2	80.9	26.7	13.3	36.9	19.4	9.0	4.0	7.0	202.5	521.7
Other current	-	0.2	1.3	4.1	3.2	5.2	0.5	3.3	1.7	0.6	0.2	1.2	16.0	37.5
<b>Sub-total current</b>	<b>-</b>	<b>34.7</b>	<b>55.6</b>	<b>102.6</b>	<b>128.1</b>	<b>52.8</b>	<b>22.1</b>	<b>72.6</b>	<b>25.6</b>	<b>13.0</b>	<b>6.1</b>	<b>10.4</b>	<b>717.2</b>	<b>1 240.8</b>
Investments	-	13.3	30.2	80.9	145.2	43.1	1.1	10.0	17.6	10.1	3.0	5.6	36.3	396.4
Property & equipment	-	29.6	36.1	116.4	74.0	26.3	13.3	47.2	44.3	22.1	6.6	21.8	189.0	626.7
Other assets	-	0.3	0.3	2.6	0.5	0.1	0.3	1.3	0.1	-	-	-	6.0	11.5
<b>Total assets</b>	<b>-</b>	<b>77.9</b>	<b>122.2</b>	<b>302.5</b>	<b>347.8</b>	<b>122.3</b>	<b>36.8</b>	<b>131.1</b>	<b>87.6</b>	<b>45.2</b>	<b>15.7</b>	<b>37.8</b>	<b>948.5</b>	<b>2 275.4</b>
<b>Liabilities</b>														
Short-term debt	-	4.0	12.3	18.4	16.6	3.8	5.9	10.1	7.0	4.6	2.6	4.0	62.4	151.7
Accounts payable	-	17.9	23.2	52.0	36.1	10.0	11.4	26.6	22.0	12.2	2.7	11.1	225.0	450.2
Other current	-	2.2	0.4	2.0	3.4	4.2	-	2.0	1.3	0.1	-	1.0	-	16.6
<b>Sub-total current</b>	<b>-</b>	<b>24.1</b>	<b>35.9</b>	<b>72.4</b>	<b>56.1</b>	<b>18.0</b>	<b>17.3</b>	<b>38.7</b>	<b>30.3</b>	<b>16.9</b>	<b>5.3</b>	<b>16.1</b>	<b>287.4</b>	<b>618.5</b>
Long-term debt	-	23.4	6.4	19.6	15.9	5.1	8.7	20.2	25.3	14.0	3.2	11.5	26.2	179.5
Deferred credits	-	0.2	0.7	1.0	-	-	0.1	4.6	-	-	-	-	2.8	9.4
<b>Sub-total liabilities</b>	<b>-</b>	<b>47.7</b>	<b>43.0</b>	<b>93.0</b>	<b>72.0</b>	<b>23.1</b>	<b>26.1</b>	<b>63.5</b>	<b>55.6</b>	<b>30.9</b>	<b>8.5</b>	<b>27.6</b>	<b>316.4</b>	<b>807.4</b>
<b>Members' equity</b>														
Members' loans	-	-	0.7	-	0.8	0.1	2.6	-	5.8	0.7	0.2	2.5	-	13.4
Share capital	-	19.5	53.4	130.7	173.1	53.3	2.7	25.0	20.9	12.3	5.0	9.6	388.8	894.3
Reserves	-	10.0	11.3	49.7	64.2	28.1	5.0	39.0	8.6	2.9	1.4	3.3	5.6	229.1
Undistributed surplus	-	0.7	13.8	29.1	37.7	17.7	0.4	3.6	-3.3	-1.6	0.6	-5.2	237.7	331.2
<b>Sub-total equity</b>	<b>-</b>	<b>30.2</b>	<b>79.2</b>	<b>209.5</b>	<b>275.8</b>	<b>99.2</b>	<b>10.7</b>	<b>67.6</b>	<b>32.0</b>	<b>14.3</b>	<b>7.2</b>	<b>10.2</b>	<b>632.1</b>	<b>1 468.0</b>
<b>Total liabilities &amp; equity</b>	<b>-</b>	<b>77.9</b>	<b>122.2</b>	<b>302.5</b>	<b>347.8</b>	<b>122.3</b>	<b>36.8</b>	<b>131.1</b>	<b>87.6</b>	<b>45.2</b>	<b>15.7</b>	<b>37.8</b>	<b>948.5</b>	<b>2 275.4</b>

<sup>1/</sup> co-operatives incorporated federally



Table 8: Volume of business by province of supply co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Consumer &amp; supplies</b>								-million dollars-						
Consumer	-	-	17.3	6.5	22.1	18.0	34.2	24.7	1.0	4.5	0.0	0.1	110.7	239.1
<b>Agricultural supplies</b>														
Animal feed	-	-	76.5	9.2	12.6	4.8	80.8	411.8	3.6	8.4	-	1.5	23.4	632.6
Fertilizers & chemicals	-	-	16.5	44.1	6.5	25.1	70.8	133.3	0.4	1.1	-	0.2	260.1	558.1
Seeds	-	-	2.4	0.2	0.1	-	8.7	19.6	0.4	0.5	-	-	-	31.9
Farm supplies	-	-	1.2	96.3	3.3	5.1	23.8	189.4	0.7	0.9	-	0.2	44.1	365.0
<b>Sub-total agricultural</b>	-	-	96.6	149.8	22.5	35.0	184.1	754.1	5.1	10.9	0.0	1.9	327.6	1 587.6
<b>Other supplies</b>														
Machinery, vehicles & parts	-	-	0.3	23.1	1.5	0.9	0.6	50.2	0.1	-	-	-	-	76.7
Petroleum	-	-	27.2	324.4	109.0	78.8	62.3	175.0	-	2.3	-	-	-	779.0
Building materials	-	-	-	62.3	3.2	12.0	9.2	21.6	0.1	-	-	-	-	108.4
Other	-	-	0.1	0.2	-	0.3	-	0.1	-	0.1	-	0.1	-	0.9
<b>Sub-total other supplies</b>	-	-	27.6	410.0	113.7	92.0	72.1	246.9	0.2	2.4	0.0	0.1	0.0	965.0
<b>Total consumer &amp; supplies</b>	-	-	141.5	566.3	158.3	145.0	290.4	1 025.7	6.3	17.8	0.0	2.1	438.3	2 791.7
<b>Product marketings</b>	-	-	0.0	0.0	0.0	0.0	89.4	1 047.0	0.0	0.0	0.0	0.0	0.0	1 136.4
<b>Total consumer, supply and marketing sales</b>	-	-	141.5	566.3	158.3	145.0	379.8	2 072.7	6.3	17.8	0.0	2.1	438.3	3 928.1
<b>Service revenue</b>	-	-	1.1	0.4	0.3	0.1	14.5	2.5	0.2	0.1	-	-	-	19.2
<b>Other income</b>	-	-	3.6	9.1	15.6	12.3	4.6	8.4	0.1	0.4	-	-	0.8	54.9
<b>Total volume</b>	-	-	146.2	575.8	174.2	157.4	398.9	2 083.6	6.6	18.3	0.0	2.1	439.1	4 002.2

<sup>1/</sup> co-operatives incorporated federally

Table 9: Balance sheet by province of supply co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>								- million dollars -						
Cash	-	-	2.0	3.6	6.7	2.7	4.7	5.6	0.2	0.2	-	-	11.1	36.8
Receivables	-	-	13.9	52.7	17.9	12.5	47.8	157.0	0.6	1.1	-	0.3	21.6	325.4
Inventories	-	-	10.7	76.6	18.7	15.9	53.9	207.4	0.7	2.0	-	0.2	13.5	399.6
Other current	-	-	2.2	1.4	6.3	2.4	2.9	18.0	-	0.1	-	-	0.6	33.9
<b>Sub-total current</b>	-	-	<b>28.8</b>	<b>134.3</b>	<b>49.6</b>	<b>33.5</b>	<b>109.3</b>	<b>388.0</b>	<b>1.5</b>	<b>3.4</b>	<b>0.0</b>	<b>0.5</b>	<b>46.8</b>	<b>795.7</b>
Investments	-	-	8.4	15.1	46.3	35.2	4.1	82.9	0.3	1.0	-	-	19.1	212.4
Property & equipment	-	-	18.6	51.6	10.9	10.7	53.1	215.5	1.4	2.6	-	0.1	14.7	379.2
Other assets	-	-	-	3.2	0.1	-	2.5	25.4	-	-	-	-	2.8	34.0
<b>Total assets</b>	-	-	<b>55.8</b>	<b>204.2</b>	<b>106.9</b>	<b>79.4</b>	<b>169.0</b>	<b>711.8</b>	<b>3.2</b>	<b>7.0</b>	<b>0.0</b>	<b>0.6</b>	<b>83.4</b>	<b>1 421.3</b>
<b>Liabilities</b>														
Short-term debt	-	-	7.9	3.6	2.1	2.4	49.1	90.7	0.7	0.7	-	0.2	2.4	159.8
Accounts payable	-	-	8.5	34.7	4.5	8.2	37.0	138.7	0.4	1.8	-	0.1	15.7	249.6
Other current	-	-	0.6	2.1	1.2	2.9	0.3	5.2	-	-	-	-	-	12.3
<b>Sub-total current</b>	-	-	<b>17.0</b>	<b>40.4</b>	<b>7.8</b>	<b>13.5</b>	<b>86.4</b>	<b>234.6</b>	<b>1.1</b>	<b>2.5</b>	<b>0.0</b>	<b>0.3</b>	<b>18.1</b>	<b>421.7</b>
Long-term debt	-	-	12.7	13.6	0.8	2.3	27.6	160.7	0.7	2.0	-	-	-	220.4
Deferred credits	-	-	1.3	1.1	-	-	1.3	52.0	0.2	-	-	-	59.4	115.3
<b>Sub-total liabilities</b>	-	-	<b>31.0</b>	<b>55.1</b>	<b>8.6</b>	<b>15.8</b>	<b>115.3</b>	<b>447.3</b>	<b>2.0</b>	<b>4.5</b>	<b>0.0</b>	<b>0.3</b>	<b>77.5</b>	<b>757.4</b>
<b>Members' equity</b>														
Members' loans	-	-	-	49.0	-	-	17.2	37.7	-	0.1	-	-	1.5	105.5
Share capital	-	-	13.3	36.3	64.8	30.0	6.5	76.5	0.4	1.4	-	0.1	9.8	239.1
Reserves	-	-	7.7	58.4	18.2	19.6	20.0	144.9	0.7	0.5	-	0.1	8.4	278.5
Undistributed surplus	-	-	3.8	5.4	15.3	14.0	10.0	5.4	0.1	0.5	-	0.1	-13.8	40.8
<b>Sub-total equity</b>	-	-	<b>24.8</b>	<b>149.1</b>	<b>98.3</b>	<b>63.6</b>	<b>53.7</b>	<b>264.5</b>	<b>1.2</b>	<b>2.5</b>	<b>0.0</b>	<b>0.3</b>	<b>5.9</b>	<b>663.9</b>
<b>Total liabilities &amp; equity</b>	-	-	<b>55.8</b>	<b>204.2</b>	<b>106.9</b>	<b>79.4</b>	<b>169.0</b>	<b>711.8</b>	<b>3.2</b>	<b>7.0</b>	<b>0.0</b>	<b>0.6</b>	<b>83.4</b>	<b>1 421.3</b>

<sup>1/</sup> co-operatives incorporated federally

Table 10: Volume of business by province of fishing co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
<b>Product marketings &amp; supplies</b>													
Fish	-	-	11.3	0.9	0.5	3.7	0.1	5.2	42.7	34.4	29.4	11.9	140.1
Consumer	-	-	-	-	0.2	-	-	-	6.2	3.0	0.1	-	9.5
Supplies	-	-	-	0.0	0.1	0.2	-	-	1.6	4.2	1.8	0.3	8.1
<b>Total sales</b>	-	-	11.3	0.9	0.8	3.9	0.1	5.2	50.5	41.6	31.3	12.1	157.7
Service revenue	-	-	0.0	0.0	0.0	0.0	-	-	0.2	0.2	0.1	1.1	1.6
Other income	-	-	1.7	0.0	0.1	0.0	-	-	2.4	0.3	-	0.8	5.3
<b>Total</b>	-	-	13.1	1.0	0.9	3.9	0.1	5.2	53.1	42.1	31.4	14.1	164.6

-million dollars-

Table 11: Balance sheet of fishing co-operatives reporting in Canada, 1993 to 1995

	1993	%	1994	%	1995	%
<b>Assets</b>						
Cash	3.5	4.6	5.0	8.0	5.8	11.9
Receivables	17.4	22.9	14.8	23.7	9.0	18.5
Inventories	17.1	22.4	8.5	13.6	7.1	14.8
Other current	1.2	1.6	0.0	0.0	0.7	1.5
<b>Sub-total current</b>	<b>39.3</b>	<b>51.5</b>	<b>28.4</b>	<b>45.4</b>	<b>22.6</b>	<b>46.7</b>
Investments	7.4	9.7	8.3	13.2	8.7	18.1
Property & equipment	28.4	37.2	25.8	41.2	16.9	34.9
Other assets	1.3	1.7	0.2	0.3	0.2	0.4
<b>Total assets</b>	<b>76.3</b>	<b>100.0</b>	<b>62.7</b>	<b>100.0</b>	<b>48.4</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	27.7	36.3	19.0	30.4	6.8	14.1
Accounts payable	8.8	11.5	9.6	15.2	7.3	15.1
Other current	2.0	2.6	1.0	1.7	0.4	0.9
<b>Sub-total current</b>	<b>38.5</b>	<b>50.4</b>	<b>29.6</b>	<b>47.3</b>	<b>14.6</b>	<b>30.1</b>
Long-term debt	13.5	17.8	10.2	16.3	6.2	12.8
Deferred credits	1.8	2.4	1.5	2.3	1.3	2.8
<b>Sub-total liabilities</b>	<b>53.8</b>	<b>70.6</b>	<b>41.3</b>	<b>65.9</b>	<b>22.1</b>	<b>45.7</b>
<b>Members' equity</b>						
Members' loans	11.5	15.0	9.7	15.5	9.5	19.7
Share capital	9.6	12.6	10.1	16.2	9.9	20.5
Reserves	4.8	6.3	6.3	10.1	7.1	14.7
Undistributed surplus	3.5	4.6	4.8	7.7	0.3	0.6
<b>Sub-total equity</b>	<b>22.4</b>	<b>29.4</b>	<b>21.4</b>	<b>34.1</b>	<b>26.3</b>	<b>54.3</b>
<b>Total liabilities &amp; equity</b>	<b>76.3</b>	<b>100.0</b>	<b>62.7</b>	<b>100.0</b>	<b>48.4</b>	<b>100.0</b>



Table 12: Volume of business by province of production co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
- million dollars-													
<b>Product marketings &amp; supplies</b>													
Livestock: Cattle & hogs	-	-	7.3	288.3	40.3	11.0	18.5	-	-	-	0.0	-	365.4
Forestry products	-	-	0.0	-	-	-	-	285.8	23.1	1.9	-	-	310.8
Other marketing	-	0.2	1.0	1.1	3.4	-	0.2	2.5	-	0.2	-	0.2	8.8
<b>Sub-total product marketings</b>	-	0.2	8.3	289.4	43.8	11.0	18.7	288.3	23.1	2.1	0.1	0.2	685.0
<b>Supply sales</b>	-	1.3	0.0	0.2	0.1	0.0	0.0	3.5	0.0	0.3	0.0	0.1	5.4
<b>Total Sales</b>	-	1.4	8.3	289.6	43.8	11.0	18.7	291.8	23.1	2.4	0.1	0.3	690.3
Service revenue	-	0.2	8.2	17.5	5.4	5.3	1.6	27.6	3.2	5.1	0.1	0.0	74.1
Other income	-	0.1	0.0	0.7	0.6	0.0	0.5	10.5	0.3	1.0	0.0	0.0	13.7
<b>Total</b>	-	1.7	16.5	307.7	49.8	16.3	20.8	329.8	26.6	8.5	0.1	0.3	778.1

Table 13: Balance sheet of production co-operatives reporting in Canada, 1993 to 1995

	1993	%	1994	%	1995	%
<b>Assets</b>						
	-million dollars-					
Cash	29.3	10.5	38.3	11.1	60.1	13.9
Receivables	146.1	52.3	182.2	52.8	208.5	48.3
Inventories	20.4	7.3	24.4	7.1	38.0	8.8
Other current	8.1	2.9	7.9	2.3	16.0	3.7
<b>Sub-total current</b>	<b>203.9</b>	<b>73.0</b>	<b>252.8</b>	<b>73.3</b>	<b>322.6</b>	<b>74.7</b>
Investments	18.5	6.6	25.7	7.5	28.8	6.7
Property & equipment	53.8	19.3	60.7	17.6	75.2	17.3
Other assets	3.1	1.1	5.9	1.7	5.5	1.3
<b>Total assets</b>	<b>279.2</b>	<b>100.0</b>	<b>345.0</b>	<b>100.0</b>	<b>432.1</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	140.7	50.4	176.0	51	209.6	48.5
Accounts payable	27.5	9.9	33.4	9.7	44.5	10.3
Other current	16.3	5.8	19.3	5.6	20.3	4.7
<b>Sub-total current</b>	<b>184.5</b>	<b>66.1</b>	<b>228.8</b>	<b>66.3</b>	<b>274.4</b>	<b>63.5</b>
Long-term debt	24.1	8.6	29.7	8.6	43.0	10.0
Deferred credits	3.7	1.3	5.9	1.7	9.9	2.3
<b>Sub-total liabilities</b>	<b>212.3</b>	<b>76</b>	<b>264.4</b>	<b>76.6</b>	<b>327.3</b>	<b>75.8</b>
<b>Members' equity</b>						
Members' loans	2.2	0.8	2.5	0.7	3.2	0.7
Share capital	26.4	9.5	32.4	9.4	36.1	8.3
Reserves	32.2	11.5	32.0	9.3	35.2	8.2
Undistributed surplus	6.1	2.2	13.7	4.0	30.3	7.0
<b>Sub-total equity</b>	<b>66.9</b>	<b>24.0</b>	<b>80.6</b>	<b>23.4</b>	<b>104.8</b>	<b>24.2</b>
<b>Total liabilities &amp; equity</b>	<b>279.2</b>	<b>100.0</b>	<b>345.0</b>	<b>100.0</b>	<b>432.1</b>	<b>100.0</b>

Table 14: Volume of business by province of service co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
Service revenue	-	1.6	322.3	145.6	125.7	37.5	324.2	234.0	8.1	12.5	2.2	3.1	0.1	1 216.9
Other income	-	0.0	55.6	17.5	10.4	10.8	207.8	66.9	3.6	6.1	1.1	1.4	0.0	381.1
<b>Sub-total</b>	-	1.6	377.9	163.1	136.1	48.3	532.0	300.8	11.6	18.6	3.3	4.5	0.1	1 598.0
<b>Marketing &amp; supply sales</b>	-	0.0	1.1	11.2	0.6	6.3	43.0	40.4	0.1	0.0	0.0	0.2	0.0	102.9
<b>Total</b>	-	1.6	379.0	174.3	136.7	54.6	575.0	341.3	11.7	18.6	3.3	4.7	0.1	1 700.9

-million dollars-

<sup>1/</sup> co-operatives incorporated federally

Table 15: Balance sheet of service co-operatives reporting in Canada, 1993 to 1995

	1993	%	1994	%	1995	%
<b>Assets</b>						
	-million dollars-					
Cash	225.5	4.1	242.3	4.3	264.1	4.2
Receivables	197.8	3.6	207.7	3.6	201.7	3.2
Inventories	11.0	0.2	20.5	0.4	22.3	0.4
Other current	34.7	0.6	33.4	0.6	38.5	0.6
<b>Sub-total current</b>	<b>469.1</b>	<b>8.6</b>	<b>504.0</b>	<b>8.8</b>	<b>526.6</b>	<b>8.4</b>
Investments	321.4	5.9	308.1	5.4	354.9	5.5
Property & equipment	4 661.7	85.1	4 869.0	85.4	5446.5	85.8
Other assets	25.5	0.5	19.1	0.3	21.9	0.3
<b>Total assets</b>	<b>5 477.6</b>	<b>100.0</b>	<b>5 700.2</b>	<b>100.0</b>	<b>6 349.9</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	138.5	2.5	155.1	2.7	164.1	2.6
Accounts payable	148.2	2.7	146.4	2.6	160.5	2.5
Other current	93.3	1.7	100.6	1.8	100.3	1.6
<b>Sub-total current</b>	<b>379.9</b>	<b>6.9</b>	<b>402.1</b>	<b>7.1</b>	<b>424.9</b>	<b>6.7</b>
Long-term debt	4 207.2	76.8	4 375.7	76.8	4 882.9	77.0
Deferred credits	33.1	0.6	38.2	0.7	32.4	0.5
<b>Sub-total liabilities</b>	<b>4 620.3</b>	<b>84.3</b>	<b>4 816.0</b>	<b>84.5</b>	<b>5 340.2</b>	<b>84.2</b>
<b>Members' equity</b>						
Members' loans	17.0	0.3	16.1	0.3	18.0	0.3
Share capital	224.9	4.1	209.3	3.7	230.0	3.6
Reserves	555.5	10.1	581.7	10.2	667.6	10.4
Undistributed surplus	59.9	1.1	77.1	1.4	94.1	1.5
<b>Sub-total equity</b>	<b>856.9</b>	<b>15.6</b>	<b>884.2</b>	<b>15.5</b>	<b>1 009.7</b>	<b>15.8</b>
<b>Total liabilities &amp; equity</b>	<b>5 477.6</b>	<b>100.0</b>	<b>5 700.2</b>	<b>100.0</b>	<b>6 349.9</b>	<b>100.0</b>



Appendix A: Number by activity and province of consumer, supply and marketing co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
-number-														
<b>Consumer</b>														
Direct charge	-	2	3	-	-	1	-	16	14	11	1	2	-	50
Grocery store	-	34	21	26	18	11	12	71	20	23	6	15	2	259
Specialty food store	-	-	2	-	-	1	-	11	-	1	-	-	-	15
Student supplies	-	-	2	-	1	-	1	92	-	2	-	-	-	98
Other	-	-	7	25	69	30	7	14	3	3	2	-	-	160
<b>Sub-total</b>	-	<b>36</b>	<b>35</b>	<b>51</b>	<b>88</b>	<b>43</b>	<b>20</b>	<b>204</b>	<b>37</b>	<b>40</b>	<b>9</b>	<b>17</b>	<b>2</b>	<b>582</b>
<b>Supply</b>														
Agri supply	-	-	4	4	4	9	19	45	3	2	1	3	2	96
Feed mill	-	-	1	-	2	-	6	29	-	3	-	-	-	41
Petroleum	-	-	3	14	80	7	-	2	-	-	-	-	-	106
Other supply	-	-	1	1	1	-	1	-	-	-	-	-	-	4
<b>Sub-total</b>	-	-	<b>9</b>	<b>19</b>	<b>87</b>	<b>16</b>	<b>26</b>	<b>76</b>	<b>3</b>	<b>5</b>	<b>1</b>	<b>3</b>	<b>2</b>	<b>247</b>
<b>Marketing</b>														
Dairy	-	-	1	-	-	1	4	11	1	2	1	-	1	22
Fruit	-	-	9	1	-	-	4	12	5	3	1	-	-	35
Vegetables	-	-	5	1	-	-	3	6	1	-	2	-	-	18
Greenhouse vegetables	-	-	1	-	1	-	2	4	-	2	-	-	-	10
Grains & seeds	-	-	-	1	1	9	5	-	-	-	-	-	1	17
Livestock	-	-	2	7	2	5	4	6	1	3	-	-	-	30
Poultry & eggs	-	-	-	1	-	1	-	2	1	1	-	2	-	8
Honey & maple	-	-	-	1	-	1	-	4	-	-	-	-	-	6
Other marketing	-	-	1	-	2	2	1	3	1	3	1	1	1	16
<b>Sub-total</b>	-	-	<b>19</b>	<b>12</b>	<b>6</b>	<b>19</b>	<b>23</b>	<b>48</b>	<b>10</b>	<b>14</b>	<b>5</b>	<b>3</b>	<b>3</b>	<b>162</b>
<b>Total</b>	-	<b>36</b>	<b>63</b>	<b>82</b>	<b>181</b>	<b>78</b>	<b>69</b>	<b>328</b>	<b>50</b>	<b>59</b>	<b>15</b>	<b>23</b>	<b>7</b>	<b>991</b>

<sup>1/</sup> co-operatives incorporated federally

# Appendix B: Number by activity and province of production co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Production</b>	-number-													
Artificial insemination	-	-	-	4	4	1	-	1	1	1	-	-	-	12
Grazing	-	-	-	14	119	1	-	1	3	2	3	-	-	143
Handicraft	-	1	2	2	5	1	5	11	4	6	4	1	-	42
Feeder	-	-	6	57	41	9	6	-	-	-	-	-	-	119
Farm	-	-	-	2	7	-	-	1	-	1	-	-	-	11
Machinery	-	-	-	1	5	1	-	12	-	-	-	-	-	19
Clothing	-	-	-	-	-	-	1	2	-	-	-	-	-	3
Construction	-	-	-	-	-	-	-	1	-	2	-	2	-	5
Other manufacturing	-	-	1	-	1	2	1	7	-	-	-	-	-	12
Tree farming	-	-	-	-	1	-	-	-	7	-	-	-	-	8
Reforestation	-	-	2	-	-	-	-	4	1	-	-	-	-	7
Forest works	-	-	2	-	-	-	-	52	5	5	-	-	-	64
Saw mill	-	-	-	-	-	-	-	2	1	-	-	-	-	3
Wood processing	-	-	1	-	-	-	-	2	1	2	-	-	-	6
Mining	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Other production	-	-	1	-	6	-	-	-	-	-	-	-	-	7
<b>Total</b>	-	1	15	80	189	15	13	96	23	19	7	3	0	461

<sup>1/</sup> co-operatives incorporated federally

## Appendix C: Number by activity and province of service co-operatives reporting in Canada, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Services</b>														
							-number-							
Rural electric	-	-	1	137	-	-	-	1	-	-	-	-	-	139
Natural gas	-	-	-	66	-	-	-	-	-	-	-	-	-	66
Water	-	-	1	80	14	27	1	25	-	2	-	-	-	150
Volunteer fire department	-	-	-	19	7	-	-	-	-	-	-	-	-	26
Recycling	-	-	-	-	-	-	1	1	-	1	-	-	-	3
Other utility	-	-	-	-	2	1	2	-	-	-	-	-	-	5
Daycare	-	-	-	1	38	25	13	-	2	-	-	1	-	80
Preschool	-	-	-	1	77	24	234	11	3	1	1	5	-	357
Seed cleaning	-	-	2	77	10	2	-	-	-	-	-	-	-	91
Health clinic & hospital	-	-	-	-	3	1	1	-	1	2	1	-	-	9
Ambulance	-	-	-	-	1	1	-	4	-	-	-	-	-	6
Health insurance	-	-	1	-	-	-	-	-	-	-	-	-	-	1
Other health	-	-	-	2	3	-	-	2	-	2	3	-	-	12
Taxi	-	1	-	2	1	-	2	19	-	-	-	1	-	26
Bus	-	-	1	1	-	-	-	1	-	-	-	-	-	3
Freight	-	-	10	1	-	4	9	3	-	2	-	-	-	29
Courier	-	-	-	-	-	1	-	1	-	-	-	-	-	2
Other transportation	-	-	-	-	-	1	-	2	-	-	-	-	1	4
Funeral	-	-	-	1	-	-	2	33	4	2	7	-	-	49
Recreational	-	-	8	11	193	34	8	24	17	1	4	-	-	300
Restaurant & hotel	-	-	2	1	2	-	1	16	2	-	-	-	-	24
Housing	-	-	263	60	19	46	472	939	22	96	7	22	-	1 946
Editing & publishing	-	-	1	-	3	-	-	7	1	-	-	-	1	13
Radio, television & cable	-	-	2	-	5	2	1	27	2	-	1	-	-	40
Other communication	-	-	-	-	1	-	6	6	-	1	-	-	-	14
Farmers' market	-	-	-	-	28	21	-	-	1	1	-	-	-	51
Economic development	-	-	1	4	139	-	-	12	1	2	1	1	2	163
Business services	-	-	-	-	3	-	-	10	-	2	-	-	-	15
Family budget	-	-	-	-	-	-	-	21	-	-	-	-	-	21
Other development	-	-	1	-	-	-	-	6	-	-	1	-	-	8
Informatics	-	-	-	-	-	-	-	-	-	-	-	-	1	1
Domestic and janitorial	-	-	-	1	1	-	-	3	-	-	-	-	-	5
Soil conservation	-	-	-	-	6	2	-	1	-	-	-	-	-	9
Fine arts & cultural	-	-	1	-	4	2	2	6	3	1	1	1	-	21
Financial	-	-	-	-	1	-	-	-	1	-	-	-	4	6
Other	-	-	22	34	30	12	39	40	5	15	3	1	8	209
<b>Total</b>	<b>-</b>	<b>1</b>	<b>317</b>	<b>499</b>	<b>591</b>	<b>206</b>	<b>794</b>	<b>1 221</b>	<b>65</b>	<b>131</b>	<b>30</b>	<b>32</b>	<b>17</b>	<b>3 904</b>

<sup>1/</sup> co-operatives incorporated federally

# Appendix D: Worker co-operatives reporting in Canada, 1991-1995

	1991	1992	1993	1994	1995
			-number-		
Associations reporting	188	222	225	225	225
Membership	8 105	10 189	13 004	14 655	14 368
			-million dollars-		
Revenues					
Service revenue	78.0	93.4	102.2	122.4	110.6
Forest marketings	143.6	121.1	179.3	207.5	284.5
Other sales	46.2	56.9	56.7	41.7	44.6
Other income	3.2	1.6	1.8	4.1	20.2
Total revenues	271.0	273.0	340.0	375.7	459.9
Total Assets	149.6	144.9	156.9	179.8	219.8



Appendix E: Non-financial co-operatives, summary by province and basic function <sup>1/</sup>, 1995

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
<b>Associations reporting</b>													
<b>Marketing</b>							-number-						
Agriculture	-	-	27	71	82	50	30	33	20	12	5	3	333
Fish	-	-	3	3	6	7	1	5	10	9	8	4	56
Forestry	-	-	4	-	-	-	-	56	6	7	-	-	73
Crafts	-	1	2	2	5	1	5	10	4	5	4	1	40
Worker	-	3	6	1	3	5	5	104	4	21	-	3	155
<b>Sub-total</b>	-	<b>4</b>	<b>42</b>	<b>77</b>	<b>96</b>	<b>63</b>	<b>41</b>	<b>208</b>	<b>44</b>	<b>54</b>	<b>17</b>	<b>11</b>	<b>657</b>
<b>Consumer</b>													
Food	-	35	23	26	19	13	12	94	34	34	7	17	314
Agriculture	-	-	8	102	158	16	26	87	7	8	4	3	419
Housing	-	-	263	60	19	46	472	939	22	96	7	22	1 946
Service	-	2	51	361	528	133	331	215	40	23	23	9	1 716
Other	-	-	12	39	150	37	8	106	3	5	2	-	362
<b>Sub-total</b>	-	<b>37</b>	<b>357</b>	<b>588</b>	<b>874</b>	<b>245</b>	<b>849</b>	<b>1 441</b>	<b>106</b>	<b>166</b>	<b>43</b>	<b>51</b>	<b>4 757</b>
<b>Total</b>	-	<b>41</b>	<b>399</b>	<b>665</b>	<b>970</b>	<b>308</b>	<b>890</b>	<b>1 649</b>	<b>150</b>	<b>220</b>	<b>60</b>	<b>62</b>	<b>5 414</b>
<b>Membership</b>													
<b>Marketing</b>							-thousands-						
Agriculture	-	-	8	69	86	29	15	15	4	1	1	0	227
Fish	-	-	1	0	1	1	0	0	2	1	0	2	9
Forestry	-	-	0	-	-	-	-	5	0	1	-	-	6
Crafts	-	0	1	0	0	0	0	1	0	0	0	0	3
Worker	-	-	0	0	0	0	2	5	0	0	-	0	8
<b>Sub-total</b>	-	<b>0</b>	<b>9</b>	<b>69</b>	<b>87</b>	<b>30</b>	<b>17</b>	<b>26</b>	<b>7</b>	<b>4</b>	<b>1</b>	<b>2</b>	<b>253</b>
<b>Consumer</b>													
Food	-	12	50	415	9	13	13	100	65	39	14	71	802
Agriculture	-	-	29	53	11	17	47	18	1	6	0	0	184
Housing	-	-	18	4	1	3	56	21	1	2	0	1	107
Service	-	0	306	137	55	40	50	167	9	2	10	1	777
Other	-	-	818	266	339	114	13	816	6	5	5	-	2 381
<b>Sub-total</b>	-	<b>12</b>	<b>1 221</b>	<b>874</b>	<b>415</b>	<b>187</b>	<b>179</b>	<b>1 122</b>	<b>82</b>	<b>55</b>	<b>30</b>	<b>74</b>	<b>4 251</b>
<b>Total</b>	-	<b>12</b>	<b>1 230</b>	<b>944</b>	<b>502</b>	<b>217</b>	<b>196</b>	<b>1 148</b>	<b>89</b>	<b>60</b>	<b>31</b>	<b>76</b>	<b>4 504</b>

(continued)

# Appendix E: Non-financial co-operatives, summary by province and basic function <sup>1/</sup>, 1995 (concluded)

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
-million dollars-													
<b>Volume of business</b>													
<b>Marketing</b>													
Agriculture	-	-	1 505.2	2 169.2	3 044.7	2 694.9	453.3	1 796.3	98.3	371.2	81.9	8.2	12 223.1
Fish	-	-	13.1	1.0	.9	3.9	.1	5.2	53.0	41.9	31.4	14.1	164.4
Forestry	-	-	6.1	-	-	-	-	295.8	3.5	6.1	-	-	311.4
Crafts	-	1.7	1.0	.0	.9	.0	.2	2.3	.3	.5	.1	.2	7.3
Worker	-	-	20.7	.1	.3	11.8	7.7	100.9	.5	6.1	-	.4	148.5
<b>Sub-total</b>	<b>-</b>	<b>1.7</b>	<b>1 546.1</b>	<b>2 170.3</b>	<b>3 046.8</b>	<b>2 710.6</b>	<b>461.4</b>	<b>2 200.4</b>	<b>155.6</b>	<b>425.8</b>	<b>113.4</b>	<b>22.8</b>	<b>12 854.8</b>
<b>Consumer</b>													
Food	-	75.6	148.4	670.2	2 209.2	94.0	15.8	337.8	794.8	142.1	34.0	113.1	4 634.9
Agriculture	-	-	135.9	327.1	238.1	89.5	398.9	2 079.1	6.7	19.6	.1	2.1	3 296.9
Housing	-	-	128.5	26.0	6.9	24.0	414.3	164.2	7.0	16.0	1.1	3.6	791.6
Service	-	1.6	249.5	129.1	127.5	19.2	154.3	116.6	4.5	1.6	2.3	.8	807.0
Other	-	-	167.9	752.0	873.6	305.6	166.7	141.6	17.6	12.9	22.5	-	2 460.4
<b>Sub-total</b>	<b>-</b>	<b>77.2</b>	<b>830.2</b>	<b>1 904.3</b>	<b>3 455.3</b>	<b>532.3</b>	<b>1 150.0</b>	<b>2 839.4</b>	<b>830.5</b>	<b>192.2</b>	<b>59.8</b>	<b>119.7</b>	<b>11 990.9</b>
<b>Total Assets</b>	<b>-</b>	<b>78.9</b>	<b>2 376.3</b>	<b>4 074.7</b>	<b>6 502.1</b>	<b>3 242.8</b>	<b>1 611.3</b>	<b>5 039.8</b>	<b>986.0</b>	<b>618.0</b>	<b>173.3</b>	<b>142.5</b>	<b>24 845.7</b>
<b>Marketing</b>													
Agriculture	-	-	523.2	751.5	1 157.7	449.0	137.9	567.0	24.9	121.6	24.0	1.3	3 758.2
Fish	-	-	1.8	0.2	0.2	0.7	0.0	2.0	21.8	7.3	6.5	7.9	48.4
Forestry	-	-	1.7	-	-	-	-	158.2	0.7	1.7	-	-	162.3
Crafts	-	1.3	0.6	0.0	0.4	0.0	0.0	5.8	0.1	0.2	0.0	0.1	8.6
Worker	-	-	4.3	0.0	0.6	3.5	0.9	46.8	0.1	1.2	-	0.2	57.5
<b>Sub-total</b>	<b>-</b>	<b>1.3</b>	<b>531.7</b>	<b>751.7</b>	<b>1 158.8</b>	<b>453.1</b>	<b>138.8</b>	<b>779.7</b>	<b>47.5</b>	<b>132.0</b>	<b>30.6</b>	<b>9.6</b>	<b>4 034.9</b>
<b>Consumer</b>													
Food	-	63.4	55.7	196.6	846.4	30.4	3.7	90.1	190.9	40.6	9.0	37.8	1 564.6
Agriculture	-	-	50.1	142.5	34.5	51.8	169.0	711.1	3.3	7.6	0.1	0.6	1 170.6
Housing	-	-	1 020.1	180.9	49.8	131.8	2 915.7	776.8	45.5	120.5	7.6	27.9	5 276.6
Service	-	18.0	64.3	471.4	88.7	17.9	193.4	123.7	9.3	2.2	5.1	0.8	994.9
Other	-	-	68.7	282.9	429.9	137.8	33.1	41.0	9.0	4.4	6.6	-	1 013.5
<b>Sub-total</b>	<b>-</b>	<b>81.4</b>	<b>1 259.0</b>	<b>1 274.3</b>	<b>1 449.3</b>	<b>369.6</b>	<b>3 314.8</b>	<b>1 742.8</b>	<b>258.0</b>	<b>175.4</b>	<b>28.5</b>	<b>67.1</b>	<b>10 020.3</b>
<b>Total</b>	<b>-</b>	<b>82.7</b>	<b>1 790.7</b>	<b>2 026.1</b>	<b>2 608.2</b>	<b>822.7</b>	<b>3 453.7</b>	<b>2 522.5</b>	<b>305.5</b>	<b>307.4</b>	<b>59.1</b>	<b>76.7</b>	<b>14 055.2</b>

<sup>1/</sup> Basic function? If the good or service is produced by the members and sold through the co-operative, it is considered marketing.

If the good or service is supplied by the co-operative and sold to the members, it is considered consumer.

The two broad groups are broken into subgroups, or activity, according to overall function.

# Appendix F: Co-operative market share estimates, 1995

	1985	1990	1993	1994	1995
	-per cent-				
Grains and oilseeds, West	74	75	55	52	59
Grains and oilseeds, Ontario	10	14	14	14	21
Fruit	21	15	18	16	15
Vegetables	12	11	11	9	8
Dairy	58	46	63	61	57
Poultry	34	36	47	47	47
Eggs	3	4	4	4	4
Livestock: Cattle	16	20	21	22	17
Livestock: Hogs	14	12	22	20	20
Fish	9	8	7	6	7
Honey & maple	23	29	29	23	31

- percentages are estimates of the various farm products that are marketed through co-operatives
- various methodology was used such as tonnages, producer and wholesale prices, handling, processing charges and price spreads to calculate approximate cost of goods factors
- these factors are used to obtain figure for value received by the farmer
- these values applied to farm cash receipts to obtain rough estimates for co-operatives share
- grains and oilseeds West down 16 points for 1993 due to UGG becoming private company

# Appendix G: Credit unions in Canada by province, 1995<sup>a/</sup>

	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
-million dollars-											
<b>Income statement<sup>b/</sup></b>											
Revenues											
Interest: on loans	1 369	249	396	246	811	3 731	144	53	18	20	7 037
on other	19	88	61	107	286	565	8	10	2	3	1 149
<b>Sub-total</b>	<b>1 388</b>	<b>337</b>	<b>457</b>	<b>353</b>	<b>1 097</b>	<b>4 296</b>	<b>152</b>	<b>63</b>	<b>20</b>	<b>23</b>	<b>8 186</b>
Other revenue	140	34	41	27	84	364	6	7	3	4	710
<b>Total</b>	<b>1 528</b>	<b>371</b>	<b>498</b>	<b>380</b>	<b>1 181</b>	<b>4 660</b>	<b>158</b>	<b>70</b>	<b>23</b>	<b>27</b>	<b>8 896</b>
<b>Change from previous year (%)</b>	<b>19.7</b>	<b>13.8</b>	<b>20.3</b>	<b>21.0</b>	<b>16.2</b>	<b>16.3</b>	<b>12.9</b>	<b>34.6</b>	<b>9.5</b>	<b>12.5</b>	<b>17.3</b>
Expenses											
Interest	857	323	258	217	627	2 286	83	29	9	14	4 703
Other including income taxes	559	22	193	131	475	2 118	65	36	10	13	3 622
<b>Total</b>	<b>1 416</b>	<b>345</b>	<b>451</b>	<b>348</b>	<b>1 102</b>	<b>4 404</b>	<b>148</b>	<b>65</b>	<b>19</b>	<b>27</b>	<b>8 325</b>
<b>Change from previous year (%)</b>	<b>22.5</b>	<b>13.9</b>	<b>20.3</b>	<b>20.4</b>	<b>15.4</b>	<b>17.8</b>	<b>14.7</b>	<b>32.7</b>	<b>5.6</b>	<b>12.5</b>	<b>18.5</b>
Net savings	112	26	47	32	79	256	10	5	4	1	571
<b>Change from previous year (%)</b>	<b>-6.7</b>	<b>13.0</b>	<b>20.5</b>	<b>28.0</b>	<b>29.5</b>	<b>-4.8</b>	<b>-9.1</b>	<b>66.7</b>	<b>33.3</b>	<b>0.0</b>	<b>2.7</b>
<b>Balance sheet as at December 1995</b>											
<b>Assets</b>											
Demand & term deposits	2 478	625	1 308	732	1 647	8 520	295	141	36	45	15 827
Other investments	751	455	841	185	1 574	462	26	55	5	2	4 356
<b>Sub-total</b>	<b>3 229</b>	<b>1 080</b>	<b>2 149</b>	<b>917</b>	<b>3 221</b>	<b>8 982</b>	<b>321</b>	<b>196</b>	<b>41</b>	<b>47</b>	<b>20 183</b>
Loans outstanding											
Mortgage	12 704	1 918	1 914	2 140	6 486	28 313	480	177	46	91	54 269
Non-mortgage	1 824	1 044	1 543	1 195	3 236	13 758	847	323	136	118	24 023
<b>Sub-total</b>	<b>14 528</b>	<b>2 961</b>	<b>3 457</b>	<b>3 335</b>	<b>9 722</b>	<b>42 071</b>	<b>1 327</b>	<b>500</b>	<b>182</b>	<b>209</b>	<b>78 292</b>
Fixed & other	353	65	141	60	284	886	57	17	9	8	1 880
<b>Total</b>	<b>18 110</b>	<b>4 106</b>	<b>5 747</b>	<b>4 312</b>	<b>13 227</b>	<b>51 939</b>	<b>1 705</b>	<b>713</b>	<b>232</b>	<b>264</b>	<b>100 355</b>
<b>Change from previous year (%)</b>	<b>10.4</b>	<b>6.7</b>	<b>5.8</b>	<b>8.1</b>	<b>4.2</b>	<b>5.3</b>	<b>9.5</b>	<b>7.2</b>	<b>19.0</b>	<b>6.0</b>	<b>6.4</b>
<b>Liabilities &amp; equity</b>											
Demand & term deposits <sup>d/</sup>	16 058	3 816	5 198	3 988	11 765	43 871	1 548	509	179	249	87 181
Loans payable	985	117	224	100	393	4 461	60	22	24	5	6 391
Other liabilities	151	3	2	24	6	283					469
<b>Sub-total</b>	<b>17 194</b>	<b>3 936</b>	<b>5 424</b>	<b>4 112</b>	<b>12 164</b>	<b>48 615</b>	<b>1 608</b>	<b>531</b>	<b>203</b>	<b>254</b>	<b>94 041</b>
<b>Members' equity</b>											
Share capital <sup>d/</sup>	283	400	21	15	529	647	2	151	20	9	2 077
Surplus & reserve	633	- 230	302	185	534	2 677	95	31	9	1	4 237
<b>Sub-total</b>	<b>916</b>	<b>170</b>	<b>323</b>	<b>200</b>	<b>1 063</b>	<b>3 324</b>	<b>97</b>	<b>182</b>	<b>29</b>	<b>10</b>	<b>6 314</b>
<b>Total</b>	<b>18 110</b>	<b>4 106</b>	<b>5 747</b>	<b>4 312</b>	<b>13 227</b>	<b>51 939</b>	<b>1 705</b>	<b>713</b>	<b>232</b>	<b>264</b>	<b>100 355</b>
Capital employed <sup>e/</sup>	17 959	4 103	5 745	4 288	13 221	51 656	1 705	713	232	264	99 886

a/ Cat 61-008 Quarterly Financial Statistics for Enterprises

b/ Total of the four quarters from Cat 61-008

c/ Includes withdrawable shares for SK, ON, NB, NS & PE

d/ Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

e/ Total of demand and term deposits, loans payable and members' equity



# Appendix H: Credit unions in Canada (local), 1991-1995 <sup>a/</sup>

	1991	1992	1993	1994	1995
<b>Income statement <sup>b/</sup></b>					
Revenues					
Interest: on loans	7 287	6 738	6 275	6 181	7 037
on other	1 466	811	735	774	1 149
Sub-total	8 753	7 549	7 010	6 955	8 186
Other revenue	536	534	592	631	710
Total	9 289	8 083	7 602	7 586	8 896
Change from previous year (%)	3.1	-13.0	-6.0	-0.2	17.3
Expenses					
Interest	5 923	4 269	4 778	3 414	4 703
Other including income taxes	2 957	3 322	2 325	3 614	3 622
Total	8 880	7 591	7 083	7 028	8 325
Change from previous year (%)	5.8	-14.5	-6.7	-0.8	18.5
Net savings	410	492	517	556	571
Change from previous year (%)	-33.5	20.1	5.1	7.5	2.7
<b>Balance sheet as at December</b>					
<b>Assets</b>					
Demand & term deposits	13 166	13 478	13 695	14 532	15 827
Other investments	3 328	3 351	3 669	3 397	4 356
Sub-total	16 494	16 829	17 364	17 929	20 183
Loans outstanding					
Mortgage	40 134	44 280	47 005	52 263	54 269
Non-mortgage	21 456	23 496	24 184	22 375	24 023
Sub-total	61 590	67 786	71 190	74 638	78 292
Fixed & other	1 778	1 288	1 771	1 794	1 880
Total	79 859	85 903	90 325	94 361	100 355
Change from previous year (%)	10.4	7.6	5.1	4.5	6.4
<b>Liabilities &amp; equity</b>					
Demand & term deposits <sup>c/</sup>	69 741	73 695	78 011	83 128	87 181
Loans payable	3 630	4 333	4 202	4 212	6 391
Other liabilities	2 727	2 340	2 163	926	469
Sub-total	76 096	80 368	84 376	88 266	94 101
Members' equity					
Share capital <sup>d/</sup>	1 118	2 474	2 537	2 249	2 077
Surplus & reserve	2 644	3 061	3 412	3 846	4 237
Sub-total	3 762	5 535	5 949	6 095	6 314
Total	79 859	85 903	90 325	94 361	100 355
Capital employed <sup>e/</sup>	77 132	83 563	88 162	93 435	99 886

<sup>a/</sup> Cat 61-008 Quarterly Financial Statistics for Enterprises

<sup>b/</sup> Total of the four quarters from Cat 61-008

<sup>c/</sup> Includes withdrawable shares for SK, ON, NB, NS & PE

<sup>d/</sup> Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

<sup>e/</sup> Total of demand and term deposits, loans payable and members' equity

## Appendix I: Top 10 Agricultural Co-operatives in Canada for 1995

Name of Co-operative	Sales or Operating Revenue \$'000
Saskatchewan Wheat Pool <sup>a</sup>	2 793 248
Xcan Grain Pool Ltd. <sup>b</sup>	1 789 828
Alberta Wheat Pool <sup>a</sup>	1 530 929
Coopérative fédérée de Québec	1 509 829
Agrifoods International Cooperative Ltd.	1 127 155
Agropur, coopérative agro-alimentaire	1 001 096
Manitoba Pool Elevators <sup>a</sup>	781 808
United Farmers of Alberta Co-operative Ltd.	467 006
Lilydale Co-operative Ltd.	297 257
Western Co-operative Fertilizers Ltd.	238 689

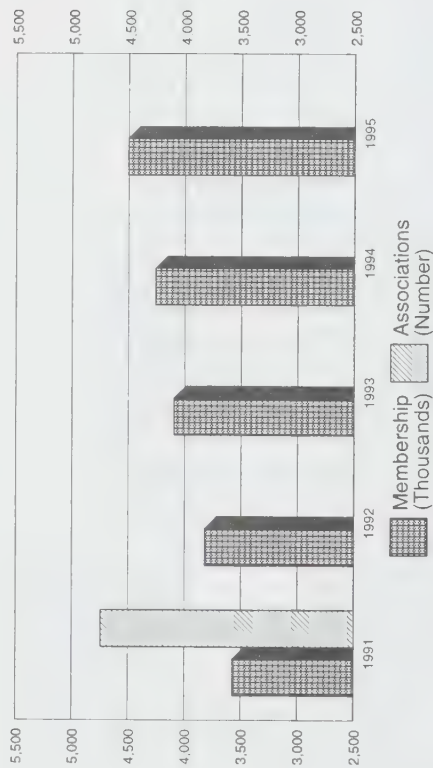
<sup>a</sup> Sales include grain purchased for the account and delivered to the Canadian Wheat Board

<sup>b</sup> Wholly owned by co-operatives

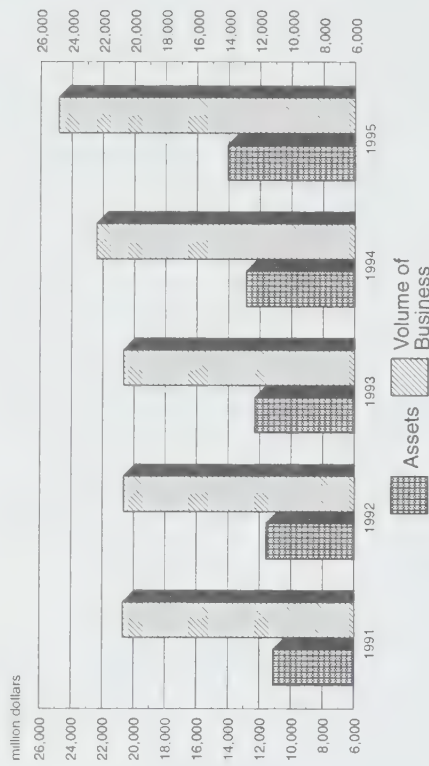
Source: The Top 50 Canadian Co-operatives 1995, Co-operatives Secretariat

- The top ten agricultural co-operatives in Canada have total revenues of \$11.5 billion for 1995.

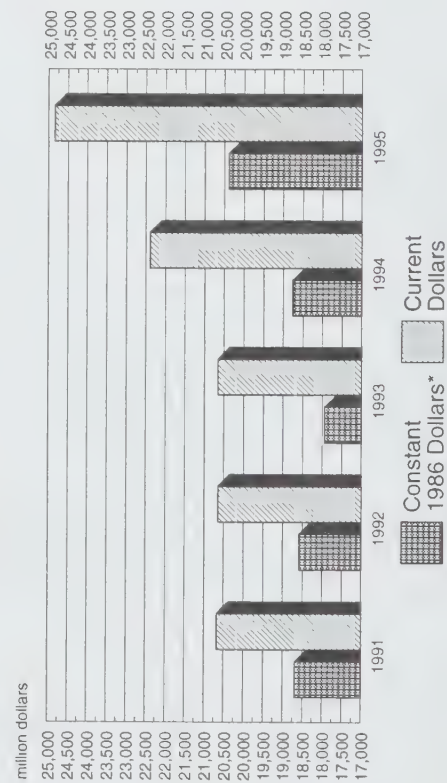
**Figure 1: Number and Membership of Non-Financial Co-operatives, 1991 - 1995**



**Figure 2: Volume of Business & Assets of Non-Financial Co-operatives, 1991 - 1995**

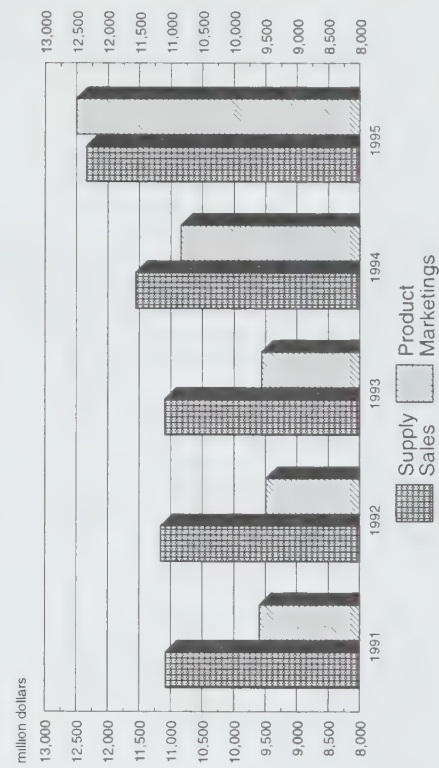


**Figure 3: Volume of Business of Non-Financial Co-operatives, 1991 - 1995**

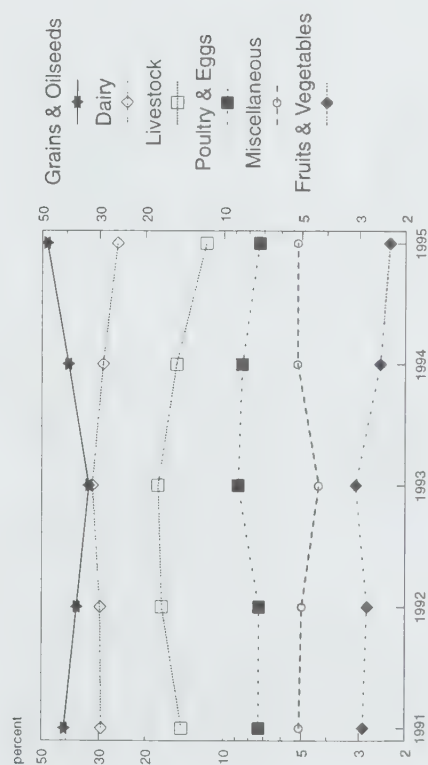


\* Index no. 1, 2 and 3 see table of contents

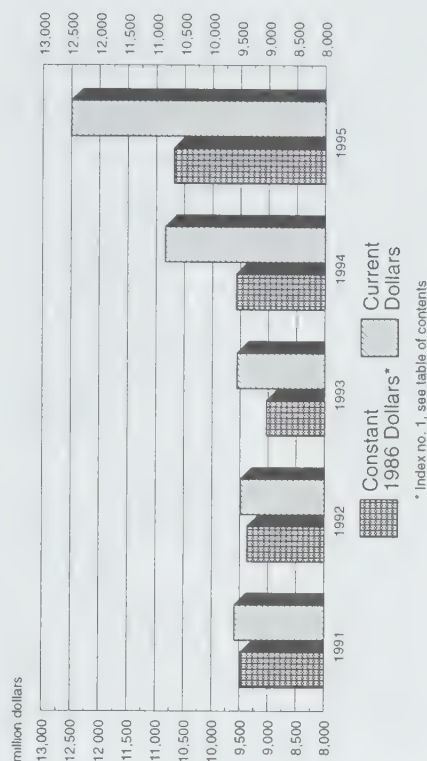
**Figure 4: Product Marketings & Supply Sales of Non-Financial Co-operatives, 1991 - 1995**



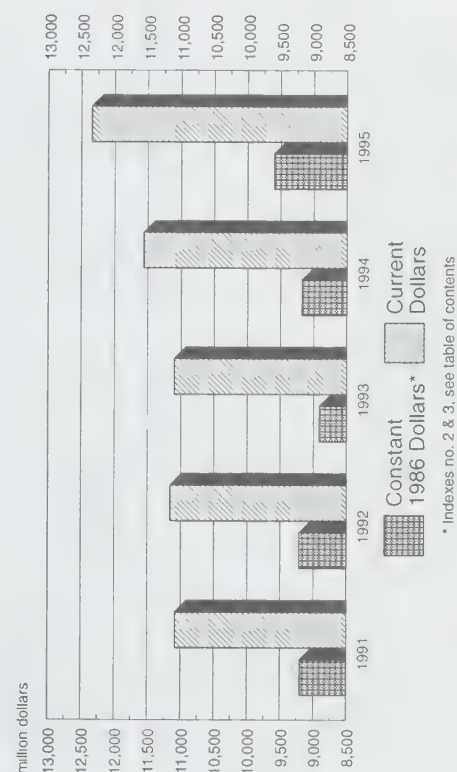
**Figure 5: Products Marketed as a Percentage of Total Marketings by Non-Financial Co-operatives, 1991 - 1995**



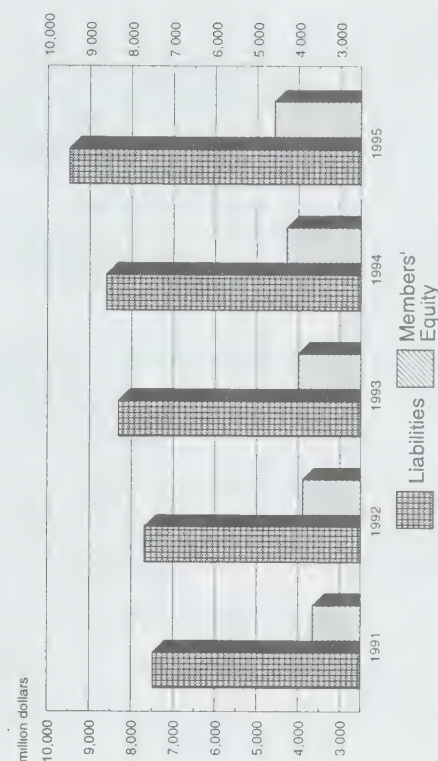
**Figure 6: Product Marketings of Non-Financial Co-operatives, 1991 - 1995**



**Figure 7: Consumer and Supply Sales of Non-Financial Co-operatives, 1991 - 1995**

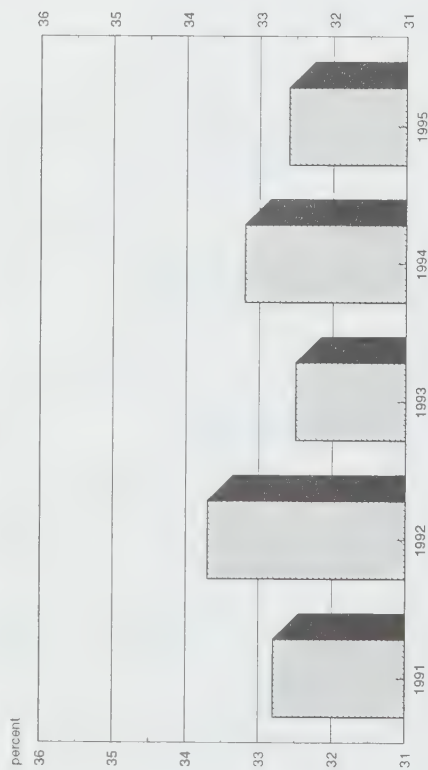


**Figure 8: Liabilities and Members' Equity of Non-Financial Co-operatives, 1991 - 1995**





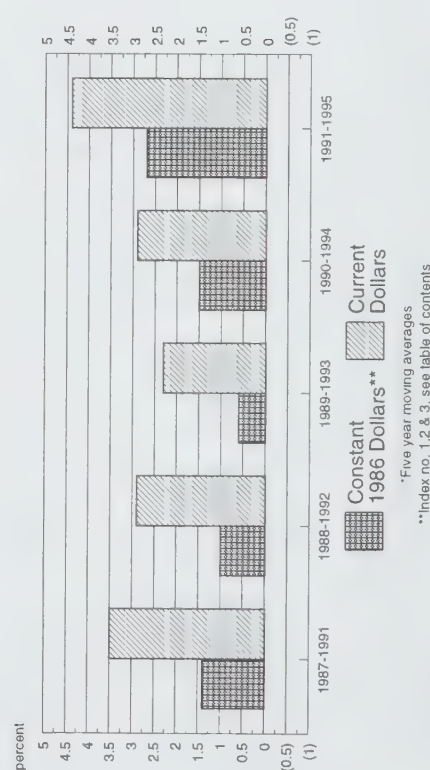
**Figure 9: Members' Equity as a Percentage of Total Assets of Non-Financial Co-operatives, 1991 - 1995**



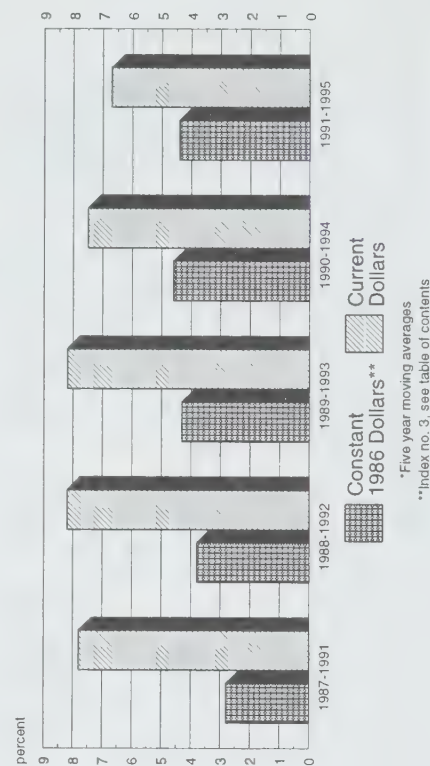
**Figure 10: Five Year Growth Trends, Number & Memberships of Non-Financial Co-operatives, 1987 - 1995\***



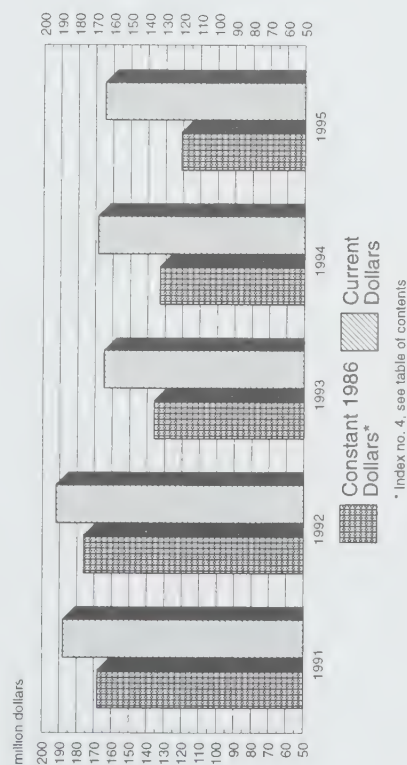
**Figure 11: Five Year Growth Trends, Volume of Business of Non-Financial Co-operatives, 1987 - 1995\***



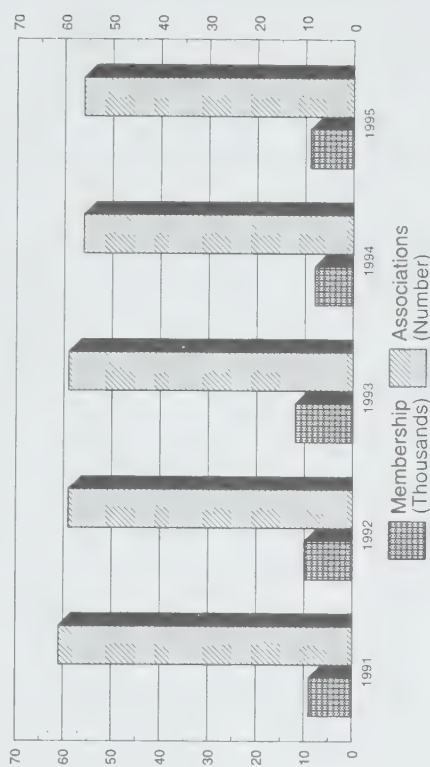
**Figure 12: Five Year Growth Trends, Assets of Non-Financial Co-operatives, 1987 - 1995\***



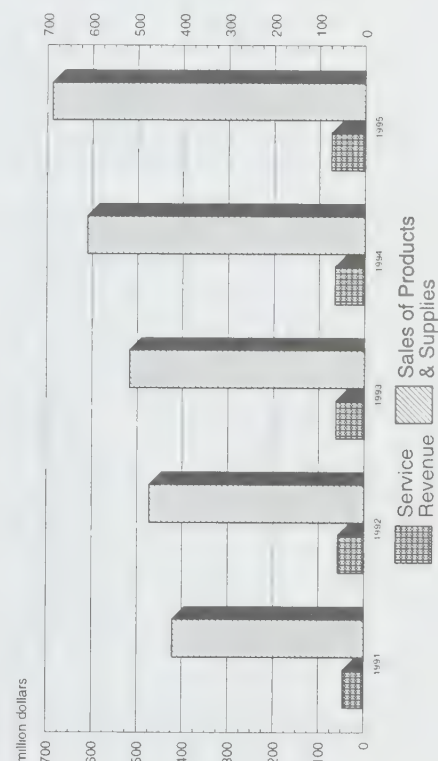
**Figure 13: Volume of business of Fishing Co-operatives, 1991 - 1995**



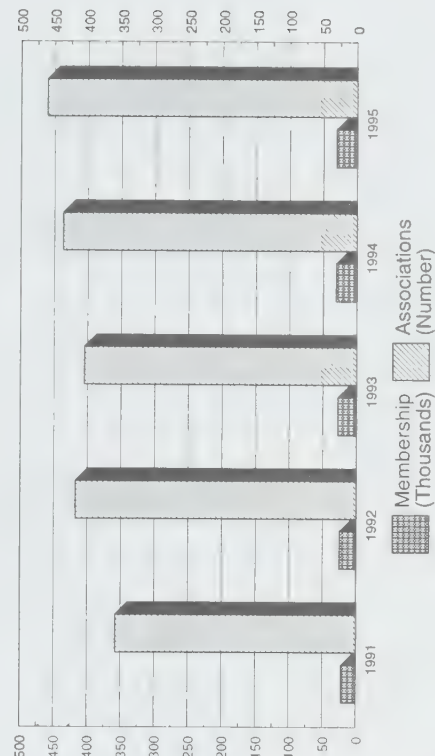
**Figure 14: Number and Membership of Fishing Co-operatives, 1991 - 1995**



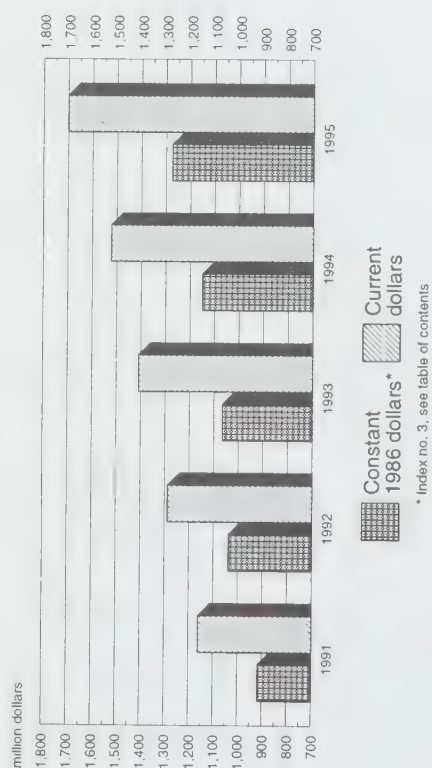
**Figure 15: Service Revenues and Sales of Production Co-operatives, 1991 - 1995**



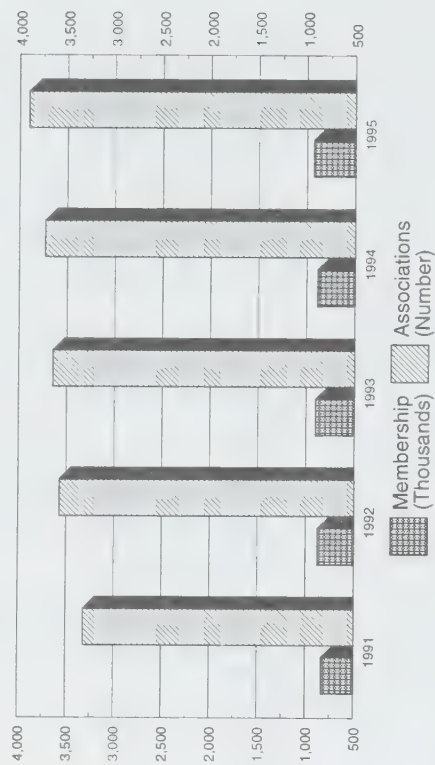
**Figure 16: Number and Membership of Production Co-operatives, 1991 - 1995**



**Figure 17: Volume of Business of Service Co-operatives, 1991 - 1995**



**Figure 18: Number and Membership of Service Co-operatives, 1991 - 1995**















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# CO-OPERATIVES IN CANADA\*

(1996 Data)

July 1998



*Secrétariat aux coopératives*  
*Co-operatives Secretariat*





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## Preface

*Co-operatives in Canada* which was first published in 1987 and presented 1985 data. Originally published as a condensed version of our main statistical publication “Co-operation in Canada”, which was mainly used for distribution to interested foreign parties, it presented an overview of the co-operative system in Canada. However, since 1995 the format of the publication which greatly changed replaced “Co-operation in Canada” . It is now our main statistical publication on non-financial co-operatives in Canada. Data on other types of co-operatives such as credit unions and *caisses populaires*, insurance and other financial co-operatives can be obtained through the Co-operatives Secretariat. A copy of this publication is also available on our Web site at: [www.agr.ca/policy/coop/contents.html](http://www.agr.ca/policy/coop/contents.html)

### Index Sources for Bar Charts :

- Index No. 1    GDP Deflator (1992=100), Statistics Canada.
- Index No. 2    Farm Input Price Index, Statistics Canada, Publication 62-004
- Index No. 3    Consumer Price Index, Statistics Canada, Publication 62-001

# CO-OPERATIVES IN CANADA

## SITUATION - 1996

The 1996 statistics are based on data from 5,627 non-financial co-operatives having over 4.8 million members, a combined volume of business of \$27.8 billion and assets of \$15.1 billion. These co-operatives also employed over 70,000 people of which 74% were full-time employees. Of these co-operatives, 926 have an agricultural base and represent over 740,000 producers with a combined volume of business of \$18.9 billion and assets of \$5.7 billion. This includes data provided by wholesale co-operatives and federations.

In comparison with 1995, 215 new co-operatives reported to the 1996 survey. Total membership increased by 6% while the combined volume of business and assets grew by 12% and 7% respectively. These co-operatives employed nearly the same number of people than the previous year. The number of agricultural co-operatives raised by 118 while their membership increased by 120,000 members. Their volume of business and assets grew respectively by 20% and 14% over this period.

### PRODUCER CO-OPERATIVES

Co-operatives play a crucial role in the agricultural sector of the Canadian economy, especially in the processing and marketing of grains and oilseeds, milk and dairy products, poultry, honey, maple products, fruits and vegetables and livestock.

Agricultural **marketing and processing** co-operatives are, for the most part, modern enterprises that use the latest technology. Some are even leaders in their industry. For example, Agropur from Québec was awarded "North American Milk Processor of the Year" in 1996 by the U.S. Dairy Foods Review. Altogether, they represent a major economic force with a combined volume of business of more than \$15.5 billion and assets of \$4.3 billion. In 1996, they marketed nearly \$13 billion in agricultural products in Canada and abroad. (See Table 4.)

The market share of agricultural marketing co-operatives varies from over 60% for dairy products to 3% for egg production. (See Appendix F.)

On the **farm supply side**, co-operatives play an indispensable role in the sale of fertilizers and chemicals, animal feed and machinery such as farm machinery, and provide member co-operatives and producers with seeds and other inputs needed on the farm, including building materials and petroleum products. In 1996, they had a combined volume of business of \$3.0 billion compared with 4.0 billion in 1995. This drop in volume of business is explained by the reclassification of a major supply co-operative to a marketing one because most of its revenues come now from agricultural product marketing sales. (See Table 8.)

The top ten agricultural co-operatives reported combined revenues of \$13.9 billion and assets of \$3.9 billion in 1996. They employed over 19,000 persons. (See Appendix I.)

In 1996, there were 58 **fishery** co-operatives responding to the survey, two more compared with 1995. Despite the problems faced by these co-operatives in recent years, they reported \$149.5 million in revenues for 1996, a nine per cent drop compared to 1995. They



had combined assets of \$52.8 million, a 9% gain compared to last year and reported total liabilities of \$25.0 million, a 13% gain compared to 1995. (See Tables 10 and 11.)

**Production** co-operatives include feeder, grazing, agricultural machinery, artificial insemination, forestry and handicraft co-operatives. Together, the 513 production co-operatives responding to the survey reported a combined volume of business of \$829.8 million, an increase of \$52 million over 1995. Co-operatives in Quebec and Alberta accounted for more than 80% of the total volume of business of this group. In Quebec, revenues were primarily derived from the sale of forest products, while in Alberta, the sale of livestock (cattle and hogs) was by far the primary activity. Saskatchewan has the largest number of production co-operatives, with 201 organizations. Management of grazing operations and farm feeder operations were the two main activities of production co-operatives, with 152 and 133 enterprises respectively, accounting for 56% of all production co-operatives. (See Tables 12 and 13 and Appendix B.)

## CONSUMER CO-OPERATIVES

At the local level, **consumer** co-operatives vary in size and sophistication, from small buying clubs, to large supermarket organizations and wholesale outlets. At these “conventional stores”, sales are made in the usual manner and any “surplus” is returned at year’s end based on patronage. In 1996, the sales of this group amounted to over \$6.8 billion, with food products accounting for nearly 52% of overall sales. Petroleum products, dry goods and home hardware were other types of products sold most. (See Table 6.)

In the West, during 1996, the 337 member co-operatives of Federated Co-operatives

Limited had total sales of nearly \$2.3 billion, which gave them the strongest co-op presence in any region in Canada. Calgary Co-op Association Ltd. is considered the largest consumer co-operative in North America, with nearly 40% of the local retail market. Sales include food products, hardware, clothing, furnishings, petroleum products and building materials, as well as travel services and pharmaceuticals. In British Columbia, Mountain Equipment Co-op (MEC), based in Vancouver, specializes in the sale of outdoor equipment. It provides a catalogue sales service and operates three stores outside British Columbia, in Toronto, Ottawa and Calgary. In 1996, MEC had in excess of 910,000 members across Canada and reported a volume of business of \$105.5 million.

In Atlantic Canada, the 168 member co-operatives of Co-op Atlantic had sales of over \$1.1 billion in 1996.

Although not as large or influential, Quebec and Ontario consumer co-operatives are strong organizations with little penetration in large urban areas.

A number of consumer co-operatives operate as “**direct charge**” co-operatives. In 1996, there were 52 reporting to the survey across Canada, most of them located in Quebec, New Brunswick and Nova Scotia. The “direct charge” co-ops responding to our 1996 survey reported a combined volume of business of nearly \$407 million and over 82,500 members. The concept of the “direct charge” system is that goods are provided to members at cost and a weekly service fee is charged to cover operating costs. Some add a surcharge to build capital for the development of the co-operative.

A more specialized consumer co-operative which has emerged in the past fifteen years, especially in urban areas, is the **natural**

**health foods (bulk)** co-operative. In addition to retail sales, some of these co-operatives sell goods wholesale to other co-operatives. The majority of these co-operatives are located in Quebec. (See Appendix A.)

**Student supply** co-operatives have gained a strong foothold, especially in Quebec, where over 100 are active. These co-operatives reported a volume of business of more than \$129 million in 1996 and over 866,000 members, most of whom were students. They provide all the various goods students may require, from pens and pencils to course text books. Several operate cafeterias and offer driver education courses. In 1996, sales of computer equipment (hardware and software) accounted for approximately three-quarters of the volume of business of these co-operatives. *Cybernétique Technologie*, a subsidiary of the *Fédération des coopératives québécoises en milieu scolaire*, now ranks first among computer assemblers in Quebec, with its "Supra" brand of compatible computers. (See Appendix A.)

**Service** co-operatives now make up the largest number of co-operatives in Canada. In 1996, they were 4,038 service co-operatives responding to the survey, accounting for 72% of all non-financial co-operatives. They reported a combined volume of business of \$1.6 billion, a slight decrease of 6% over the previous year.

Since the mid-1970s, **housing** co-operatives have experienced a significant expansion. In 1996, the 2,038 housing co-operatives reporting had combined assets of nearly \$5.6 billion and over 111,000 members. There is also other types of co-operatives that are involved in the housing activities. In 1996, 57 of them reported to the survey. Most of them are co-operative housing associations that are devoted to management of common assets and co-operatives housing

development. (See Appendix E.)

There are two major types of **child care** co-operatives: day care and nursery school co-operatives. Day care co-operatives are formed by working parents to provide daytime care for their children while they work. Nursery schools are formed with the emphasis on education and social interaction, and also provide parents with time for other pursuits. Child care co-operatives are found in greatest numbers in Ontario, Saskatchewan and Manitoba. In 1996, there were 438 day care and nursery school co-operatives reporting revenues of nearly \$46.4 million and over 27,500 members.

**Health care** co-operatives play an important part in the lives of a number of communities across Canada. A report entitled "Co-op/Consumer Sponsored Health Care Delivery Effectiveness" found that this type of health care delivery offers significant economic and other advantages. There is a role for health care co-operatives in helping to maintain the quality of our health care system while still assuring fiscal responsibility.

In 1996, we find 33 health care co-operatives reporting to the survey and over 245,000 members, assets of \$78.5 million and revenues of \$277.2 million.

**Community development** co-operatives foster local-level leadership skills and full grassroots participation in innovation and solving socio-economic problems. Community development co-operatives are found throughout Canada, but the majority are located in Saskatchewan. In 1996, the 212 development co-operatives reporting had 13,026 members, assets of \$16.3 million and revenues of \$10.5 million.

**Funeral** or burial co-operatives find their greatest strength in Quebec, though they have



made some in-roads in the Maritimes. In 1996, we find 50 funeral co-operatives reported assets of \$45.2 million and in excess of 142,900 members.

**Water supplying** co-operatives are found mainly in Alberta, Quebec and Manitoba and 160 of them responded to the survey in 1996. **Natural gas and rural electric** co-operatives are found almost exclusively in Alberta. There were 209 such co-operatives reporting to the survey in 1996 with over 118,000 members, assets of \$146.4 million and revenues of over \$127.1 million.

Although **recreational** co-operatives are found in most provinces, they are most popular in the West, particularly in Saskatchewan. In 1996, the 298 recreational co-operatives reporting were engaged in various activities, including the management of community centres, skating and curling rinks, golf courses, campgrounds and swimming pools.

**Transportation and communication** co-operatives, though small in number, are found throughout Canada. (For other service co-operatives, see Appendix C.)

## **WORKERS' CO-OPERATIVES**

During the 1980s, workers' co-operatives became more and more common and well established in Canada, especially in Quebec. In 1996, there were 244 workers' co-operatives reporting with a total of 15,371 members. They reported a combined volume of business of nearly \$516 million and assets of \$275 million. In 1996, they employed 7,051 persons, most of whom worked full-time. These co-operatives operate in a wide variety of fields, as the following examples show.

Founded in 1960, the *Coopérative Laterrière*

is the largest forestry co-operative in Quebec and also the largest workers' co-operative in Canada with a volume of business of nearly \$60 million in 1996. In fact, this co-operative is the first worker co-operative to be listed in the Top 50 co-operatives in Canada. Among other things, it operates a sawmill and tree nursery, and exports part of its production, primarily to England. It is owned by its 308 members and employs a total of 325 full-time workers.

In 1996, forestry co-operatives accounted for 70% of the overall volume of business of workers' co-operatives in Canada, that is, a total of \$358.9 million. (See Appendix D.)

The *Coop des inséminateurs du Québec*, with a volume of business of nearly \$22 million in 1996, generates the most revenues of non-forestry workers' co-operatives in Canada.

In recent years, a new type of workers' co-operative has been developed in Québec where 66 are active. This new type of co-operative is known as worker/shareholder co-operative. Usually, these co-operatives are created when a business is seeking new capital and ask the employees to invest in the business. Then, the employees form a co-operative and buy shares of the business. A good example of worker/shareholder co-operative is the *Coop des travailleurs miniers JM* in Asbestos, Québec. This co-operative which has 893 members, hold shares of the business that employed its members.

These co-operatives are examples of people employing themselves in a productive manner. The rapidly rising interest in workers' co-operatives reflects the tremendous need for jobs and the increasing interest of better educated and more politically conscious people to have more control over their jobs

and, consequently, their lives and communities.

### **CREDIT UNIONS AND CAISSES POPULAIRES**

Credit unions and *caisses populaires* can be found in all provinces and territories across Canada. In 1996, they reported total asset of 104 billion, a raise of 4% compared with 1995. Québec is accounting for over 50% of the total. For more details about *caisses populaires* and credit unions statistics, see appendices G and H.

For additional data, see the attached tables, figures and appendices. You may also contact the Co-operatives Secretariat (see title page) for all other questions regarding these statistics.



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Table 1: Summary by province of non-financial co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED	1/ CANADA	Previous 2/ Year
<b>Associations</b>															
Consumer	-	34	36	50	87	42	20	222	37	37	9	17	3	594	582
Supply	-	-	9	19	86	17	30	80	3	5	2	2	2	255	247
Marketing	-	-	18	13	5	20	26	52	9	15	5	2	4	169	162
Fishing	-	-	4	3	6	7	1	5	10	11	8	3	-	58	56
Production	-	2	17	83	201	19	14	115	26	26	7	3	-	513	461
Service	-	1	318	497	602	207	822	1 308	73	133	32	32	13	4 038	3 904
<b>Total</b>	-	37	402	665	987	312	913	1 782	158	227	63	59	22	5 627	5 412
<b>Membership</b>															
Consumer	-	10	1 002	582	307	93	29	989	73	43	20	73	1	3 222	2 977
Supply	-	-	38	265	49	53	40	20	1	6	1	-NIL-	-NIL-	473	347
Marketing	-	-	5	60	76	21	12	17	2	3	1	-NIL-	3	200	209
Fishing	-	-	1	-NIL-	1	1	-NIL-	-NIL-	2	2	-NIL-	2	-	9	8
Production	-	1	2	10	5	1	1	9	2	2	-NIL-	-NIL-	-	33	31
Service	-	-NIL-	250	184	65	45	111	196	14	6	11	2	2	886	932
<b>Total</b>	-	11	1 298	1 101	503	214	193	1 231	94	62	33	77	6	4 823	4 504
<b>Volume of business</b>															
Consumer	-	133.6	351.0	948.3	805.4	295.7	180.2	566.1	312.8	157.0	58.6	112.2	2 927.1	6 848.0	6 382.3
Supply	-	-	160.8	654.7	197.6	182.7	528.0	662.6	7.0	19.2	3.6	2.0	495.1	2 913.3	4 002.2
Marketing	-	-	350.1	2 482.2	4 137.4	1 345.7	479.0	3 651.0	77.5	406.4	85.6	4.0	2 474.7	15 493.6	11 817.6
Fishing	-	-	13.0	.9	1.0	4.8	.1	5.1	35.8	39.2	31.0	18.6	-	149.5	164.6
Production	-	2.0	15.2	305.1	55.4	14.2	20.8	381.6	26.7	8.4	.1	.3	-	829.8	778.1
Service	-	.1	379.4	181.7	58.1	56.3	567.4	280.3	20.6	17.6	3.7	5.1	40.2	1 610.5	1 700.9
<b>Total</b>	-	135.7	1 269.5	4 572.9	5 254.9	1 899.4	1 775.5	5 546.7	480.4	647.8	182.6	142.2	5 937.1	27 844.7	24 845.7
<b>Assets</b>															
Consumer	-	80.1	131.1	315.5	361.6	131.0	35.0	176.8	88.1	45.3	15.8	38.1	1 036.7	2 455.1	2 275.3
Supply	-	-	64.3	226.2	121.0	90.7	193.5	256.4	3.4	7.3	1.1	.6	177.6	1 142.1	1 421.2
Marketing	-	-	107.3	730.1	1 206.3	421.3	130.3	1 118.6	21.4	124.5	27.2	1.2	453.0	4 341.2	3 529.2
Fishing	-	-	1.8	.2	.2	.8	-NIL-	2.0	25.0	7.2	6.7	8.9	-	52.8	48.4
Production	-	1.6	7.0	125.5	51.2	7.2	12.4	220.1	3.0	3.0	.1	.1	-	431.2	432.0
Service	-	-NIL-	1 084.6	723.6	113.1	162.0	3 312.8	987.7	57.8	115.2	15.0	29.5	114.1	6 715.4	6 349.1
<b>Total</b>	-	81.7	1 396.1	2 121.1	1 853.4	813.0	3 684.0	2 761.6	198.7	302.5	65.9	78.4	1 781.4	15 137.8	14 055.2

1/co-operatives incorporated federally  
2/revised

Table 2: Volume of business by province of non-financial co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA	Previous 2/ Year
- million dollars -															
<b>Product marketings</b>															
Grains	-	-	-	1 242.1	2 250.1	1 022.3	183.2	59.7	0.2	-	-	-	411.8	5 169.4	3 683.2
Oilseeds	-	-	-	466.8	629.2	-	38.8	-	-	-	-	-	917.0	2 051.8	2 297.9
Fruit	-	-	116.9	-	-	-	47.2	3.2	6.0	5.6	0.3	-	-	179.2	143.4
Vegetables	-	-	64.2	8.4	0.2	-	8.9	20.0	4.4	0.4	8.2	-	-	114.7	135.1
Dairy	-	-	60.7	-	-	10.2	225.2	1 430.4	35.9	323.3	76.9	-	1 131.7	3 294.3	3 216.5
Poultry	-	-	-	288.1	-	64.4	-	609.8	-	39.5	-	-	-	1 001.8	885.0
Eggs	-	-	-	10.7	-	-	-	1.4	-	6.6	-	4.0	-	22.7	26.6
Livestock: Cattle & sheep	-	-	50.8	294.7	360.5	38.9	25.2	34.9	2.2	0.9	0.5	-	-	808.6	824.4
Livestock: Hogs	-	-	-	4.6	1.3	-	12.1	768.5	1.0	-	-	-	-	787.5	635.6
Fish	-	-	11.4	0.9	0.6	4.5	0.1	5.1	31.0	31.0	28.3	16.0	-	128.9	140.0
Forest products	-	-	-	-	-	-	-	338.7	23.1	2.1	-	-	59.1	423.0	378.2
Honey & maple	-	-	-	8.4	-	8.1	-	17.2	-	-	-	-	0.5	34.2	44.9
Other	-	7.6	37.6	76.1	4.0	-	2.1	10.4	-	0.4	0.2	0.4	2.1	140.9	91.7
<b>Total product marketings</b>	-	7.6	341.6	2 400.8	3 245.9	1 148.4	542.8	3 299.3	103.8	409.8	114.4	20.4	2 522.2	14 157.0	12 502.5
<b>Consumer &amp; supplies</b>															
Food Products	-	90.6	132.0	590.6	515.1	143.0	74.3	384.9	258.6	127.4	41.2	96.4	1 493.9	3 948.0	3 680.3
Dry goods & home hardware	-	16.8	141.8	53.0	67.0	20.9	39.7	40.2	35.4	10.7	4.0	0.9	288.7	719.1	580.4
Other	-	0.2	1.7	90.7	23.2	3.7	52.3	138.8	2.4	0.8	-	0.1	8.1	322.0	287.4
<b>Sub-total consumer</b>	-	107.6	275.5	734.3	605.3	167.6	166.3	563.9	296.4	138.9	45.2	97.4	1 790.7	4 989.1	4 548.1
Animal feed	-	-	86.7	20.7	48.9	10.2	127.4	544.4	6.3	27.3	3.0	1.5	144.2	1 020.6	829.0
Fertilizers & chemicals	-	-	23.3	247.2	454.7	200.7	144.2	163.3	0.8	4.1	0.4	0.2	363.7	1 602.6	1 217.7
Seeds	-	-	3.3	37.1	43.1	7.7	16.9	25.5	0.8	1.3	0.9	-	-	136.6	124.8
Farm supplies	-	-	6.7	125.6	29.7	28.4	48.6	203.3	1.8	9.6	0.7	0.2	52.8	507.4	475.8
<b>Sub-total agriculture</b>	-	0.0	120.0	430.6	576.4	247.0	337.1	936.5	9.7	42.3	5.0	1.9	560.7	3 267.2	2 647.3
Machinery, vehicles & parts	-	0.6	1.0	26.8	28.9	4.7	2.1	84.7	0.9	0.5	1.0	-	13.5	164.7	143.0
Petroleum products	-	1.3	101.0	470.7	369.2	172.0	95.8	268.3	37.3	17.1	8.2	8.1	826.3	2 375.3	2 115.4
Building materials	-	-	5.7	99.4	71.9	22.9	16.2	37.0	1.0	0.7	2.2	1.8	106.0	364.8	369.1
Other	-	-	0.9	3.9	4.3	3.9	34.4	3.6	0.4	2.8	1.0	0.9	-	56.1	49.7
<b>Sub-total other supply</b>	-	1.9	108.6	600.8	474.3	203.5	148.5	393.6	39.6	21.1	12.4	10.8	945.8	2 960.9	2 677.2
<b>Total consumer &amp; supplies</b>	-	109.5	504.1	1 765.7	1 656.0	618.1	651.9	1 894.0	345.7	202.3	62.6	110.1	3 297.2	11 217.2	9 872.6
<b>Total sales</b>	-	117.1	845.7	4 166.5	4 901.9	1 766.5	1 194.7	5 193.3	449.5	612.1	177.0	130.5	5 819.4	25 374.2	22 375.1
Service revenue	-	14.1	349.9	325.4	282.9	89.2	331.4	246.1	19.5	24.2	3.2	4.9	93.5	1 784.3	1 783.9
Other income	-	4.5	74.0	81.1	70.1	43.7	249.3	107.3	11.3	11.5	2.3	6.8	24.3	686.2	686.7
<b>Total</b>	-	135.7	1 269.6	4 573.0	5 254.9	1 899.4	1 775.4	5 546.7	480.3	647.8	182.5	142.2	5 937.2	27 844.7	24 845.7

<sup>1/</sup> co-operatives incorporated federally<sup>2/</sup> revised



Table 3: Balance sheet by province of non-financial co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>								- million dollars -						
Cash	-	2.0	63.5	127.5	69.4	62.0	104.3	133.3	4.4	7.0	5.7	3.2	472.2	1 054.5
Receivables	-	14.5	82.6	418.6	480.2	163.6	165.1	410.5	19.8	37.3	11.6	4.5	443.1	2 251.4
Inventories	-	20.3	64.7	376.1	412.7	185.0	101.5	412.6	29.0	42.7	11.7	8.0	359.0	2 023.3
Other current	-	0.6	9.3	18.3	33.3	17.5	15.7	61.5	3.4	4.0	0.6	2.1	23.8	190.1
<b>Sub-total current</b>	-	<b>37.4</b>	<b>220.1</b>	<b>940.5</b>	<b>995.6</b>	<b>428.1</b>	<b>386.6</b>	<b>1 017.9</b>	<b>56.6</b>	<b>91.0</b>	<b>29.6</b>	<b>17.8</b>	<b>1 298.1</b>	<b>5 519.3</b>
Investments	-	15.0	116.0	234.5	216.1	98.2	110.7	252.5	33.5	19.5	4.2	6.8	88.7	1 195.7
Property & equipment	-	29.0	1 048.5	927.3	619.5	284.3	3 167.4	1 407.9	108.3	190.3	31.6	53.6	380.4	8 248.1
Other assets	-	0.3	11.5	18.8	22.3	2.3	19.3	83.3	0.3	1.7	0.5	0.2	14.2	174.7
<b>Total assets</b>	-	<b>81.7</b>	<b>1 396.1</b>	<b>2 121.1</b>	<b>1 853.5</b>	<b>812.9</b>	<b>3 684.0</b>	<b>2 761.6</b>	<b>198.7</b>	<b>302.5</b>	<b>65.9</b>	<b>78.4</b>	<b>1 781.4</b>	<b>15 137.8</b>
<b>Liabilities</b>														
Short-term debt	-	4.0	58.1	313.2	435.9	207.8	128.6	302.3	21.6	21.4	5.4	9.7	239.6	1 747.6
Accounts payable	-	16.9	90.5	246.0	264.6	89.9	137.4	341.3	36.1	51.6	11.0	11.5	469.7	1 766.5
Other current	-	2.3	18.5	49.2	8.6	12.7	37.1	25.3	3.1	1.8	0.4	2.6	20.3	181.9
<b>Sub-total current</b>	-	<b>23.2</b>	<b>167.1</b>	<b>608.4</b>	<b>709.1</b>	<b>310.4</b>	<b>303.1</b>	<b>668.9</b>	<b>60.8</b>	<b>74.8</b>	<b>16.8</b>	<b>23.8</b>	<b>729.6</b>	<b>3 696.0</b>
Long-term debt	-	23.9	899.4	458.7	160.3	152.2	3 050.8	1 103.5	75.0	154.4	18.5	39.7	144.3	6 280.7
Deferred credits	-	0.2	11.5	11.0	53.4	20.6	9.8	131.6	0.2	3.7	2.4	0.5	64.6	309.5
<b>Sub-total liabilities</b>	-	<b>47.3</b>	<b>1 078.0</b>	<b>1 078.1</b>	<b>922.8</b>	<b>483.2</b>	<b>3 363.7</b>	<b>1 904.0</b>	<b>136.0</b>	<b>232.9</b>	<b>37.7</b>	<b>64.0</b>	<b>938.5</b>	<b>10 286.2</b>
<b>Members' equity</b>														
Members' loans	-	0.0	26.6	58.9	4.7	73.8	31.2	37.6	9.9	4.7	0.5	1.8	77.1	326.8
Share capital	-	20.5	129.6	324.3	559.2	106.3	40.9	310.4	30.2	37.3	10.6	12.6	433.2	2 015.1
Reserves	-	11.4	110.1	495.0	244.8	111.1	206.5	491.4	23.9	19.1	13.1	6.1	50.4	1 782.9
Undistributed surplus	-	2.5	51.8	164.8	122.0	38.5	41.7	18.2	- 1.3	8.5	4.0	- 6.1	282.2	726.8
<b>Sub-total equity</b>	-	<b>34.4</b>	<b>318.1</b>	<b>1 043.0</b>	<b>930.7</b>	<b>329.7</b>	<b>320.3</b>	<b>857.6</b>	<b>62.7</b>	<b>69.6</b>	<b>28.2</b>	<b>14.4</b>	<b>842.9</b>	<b>4 851.6</b>
<b>Total liabilities &amp; equity</b>	-	<b>81.7</b>	<b>1 396.1</b>	<b>2 121.1</b>	<b>1 853.5</b>	<b>812.9</b>	<b>3 684.0</b>	<b>2 761.6</b>	<b>198.7</b>	<b>302.5</b>	<b>65.9</b>	<b>78.4</b>	<b>1 781.4</b>	<b>15 137.8</b>

<sup>1/</sup> co-operatives incorporated federally



Table 4: Volume of business by province of marketing co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>2/</sup>	CANADA
-million dollars-														
<b>Product marketings</b>														
Grains	-	-	-	1 240.0	2 247.3	1 022.3	48.1	-	-	-	-	-	411.8	4 969.5
Oilseeds	-	-	-	466.8	629.2	-	33.9	-	-	-	-	-	917.0	2 046.9
Fruit	-	-	116.8	-	-	-	47.2	3.2	1.7	5.6	0.3	-	-	174.8
Vegetables	-	-	64.2	8.4	-	-	8.9	12.0	-	0.4	7.2	-	-	101.1
Dairy	-	-	60.7	-	-	10.2	225.3	1 430.4	35.9	323.2	76.9	-	1 131.7	3 294.3
Poultry	-	-	-	288.1	-	64.4	-	609.4	-	39.5	-	-	-	1 001.4
Eggs	-	-	-	10.7	-	-	-	0.4	-	6.6	-	4.0	-	21.7
Livestock: Cattle & Sheep	-	-	45.0	10.5	316.8	28.1	6.5	35.0	1.7	0.9	0.5	-	-	445.0
Livestock: Hogs	-	-	-	4.6	-	-	12.1	720.4	0.4	-	-	-	-	737.5
Fish	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0
Forest products	-	-	-	-	-	-	-	-	-	0.9	-	-	-	0.9
Honey & maple	-	-	-	8.4	-	8.1	-	17.2	-	-	-	-	0.5	34.2
Other marketing	-	-	37.3	76.0	3.2	-	-	4.2	-	0.1	0.1	-	2.1	123.0
<b>Sub-total</b>	-	-	<b>324.0</b>	<b>2 113.5</b>	<b>3 196.5</b>	<b>1 133.1</b>	<b>382.0</b>	<b>2 832.2</b>	<b>39.7</b>	<b>377.2</b>	<b>85.0</b>	<b>4.0</b>	<b>2 463.1</b>	<b>12 950.3</b>
<b>Consumer &amp; Supplies</b>														
Consumer	-	-	3.7	-	192.0	0.5	6.3	14.7	31.7	-	-	-	0.2	249.1
Agricultural	-	-	5.4	223.1	491.7	166.9	64.2	520.2	2.4	23.5	0.1	-	2.5	1 500.0
Other supply <sup>1/</sup>	-	-	0.7	-	35.6	0.6	12.5	255.7	2.7	4.0	-	-	-	311.8
<b>Sub-total</b>	-	-	<b>9.8</b>	<b>223.1</b>	<b>719.3</b>	<b>168.0</b>	<b>83.0</b>	<b>790.6</b>	<b>36.8</b>	<b>27.5</b>	<b>0.1</b>	<b>0.0</b>	<b>2.7</b>	<b>2 060.9</b>
<b>Total sales</b>	-	-	<b>333.8</b>	<b>2 336.6</b>	<b>3 915.8</b>	<b>1 301.1</b>	<b>465.0</b>	<b>3 622.8</b>	<b>76.5</b>	<b>404.7</b>	<b>85.1</b>	<b>4.0</b>	<b>2 465.8</b>	<b>15 011.2</b>
Service revenue	-	-	12.9	126.9	221.4	40.7	11.2	15.8	0.5	1.5	0.1	-	4.6	435.6
Other income	-	-	3.3	18.7	0.1	3.8	2.8	12.5	0.5	0.3	0.4	-	4.4	46.8
<b>Total</b>	-	-	<b>350.0</b>	<b>2 482.2</b>	<b>4 137.3</b>	<b>1 345.6</b>	<b>479.0</b>	<b>3 651.1</b>	<b>77.5</b>	<b>406.5</b>	<b>85.6</b>	<b>4.0</b>	<b>2 474.8</b>	<b>15 493.6</b>

<sup>1/</sup> Includes machinery, vehicles & parts, petroleum, building supplies and other<sup>2/</sup> co-operatives incorporated federally

Table 5: Balance sheet by province of marketing co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>														
Cash	-	-	5.3	31.5	34.6	42.2	11.5	33.4	0.1	0.9	4.0	0.0	8.9	172.4
Receivables	-	-	26.0	206.9	387.8	124.6	38.9	271.9	7.7	31.3	7.6	0.8	123.2	1 226.7
Inventories	-	-	11.1	226.8	300.5	141.1	31.7	237.4	2.9	29.9	6.0	0.1	129.0	1 116.5
Other current	-	-	2.6	9.7	15.9	3.3	2.9	16.3	0.8	2.4	0.1	0.0	5.0	59.0
<b>Sub-total current</b>	-	-	<b>45.0</b>	<b>474.9</b>	<b>738.8</b>	<b>311.2</b>	<b>85.0</b>	<b>559.0</b>	<b>11.5</b>	<b>64.5</b>	<b>17.7</b>	<b>0.9</b>	<b>266.1</b>	<b>2 574.6</b>
Investments	-	-	4.2	14.8	15.3	13.5	2.6	126.2	0.6	4.1	0.1	-	2.1	183.5
Property & equipment	-	-	54.8	236.9	431.9	95.0	38.4	376.3	9.3	54.6	8.9	0.3	181.1	1 487.5
Other assets	-	-	3.4	3.5	20.2	1.6	4.3	57.1	-	1.3	0.5	-	3.7	95.6
<b>Total assets</b>	-	-	<b>107.4</b>	<b>730.1</b>	<b>1 206.2</b>	<b>421.3</b>	<b>130.3</b>	<b>1 118.6</b>	<b>21.4</b>	<b>124.5</b>	<b>27.2</b>	<b>1.2</b>	<b>453.0</b>	<b>4 341.2</b>
<b>Liabilities</b>														
Short-term debt	-	-	15.3	156.6	386.4	186.9	17.6	183.9	3.5	13.5	0.4	0.1	86.5	1 050.7
Accounts payable	-	-	26.0	115.8	209.2	66.3	35.3	193.4	5.2	33.5	7.0	0.3	131.7	823.7
Other current	-	-	7.4	6.6	-	0.1	2.2	3.2	0.6	0.6	0.2	0.4	2.5	23.8
<b>Sub-total current</b>	-	-	<b>48.7</b>	<b>279.0</b>	<b>595.6</b>	<b>253.3</b>	<b>55.1</b>	<b>380.5</b>	<b>9.3</b>	<b>47.6</b>	<b>7.6</b>	<b>0.8</b>	<b>220.7</b>	<b>1 898.2</b>
Long-term debt	-	-	12.5	228.9	87.0	22.1	15.8	216.7	3.3	32.3	3.5	0.2	115.0	737.3
Deferred credits	-	-	1.6	4.8	52.7	19.4	1.4	82.0	-	3.3	1.9	0.0	0.7	167.8
<b>Sub-total liabilities</b>	-	-	<b>62.8</b>	<b>512.7</b>	<b>735.3</b>	<b>294.8</b>	<b>72.3</b>	<b>679.2</b>	<b>12.6</b>	<b>83.2</b>	<b>13.0</b>	<b>1.0</b>	<b>336.4</b>	<b>2 803.3</b>
<b>Members' equity</b>														
Members' loans	-	-	21.9	1.0	0.7	73.3	3.9	36	0.0	1.7	-	-	50.0	188.5
Share capital	-	-	1.4	32.4	297.7	3.0	15.2	179.1	3.6	21.6	2.6	0.0	10.6	567.2
Reserves	-	-	8.5	118.5	123.8	43.8	23.4	215.9	3.9	10.0	9.0	0.1	23.0	579.9
Undistributed surplus	-	-	12.8	65.5	48.7	6.4	15.5	8.4	1.3	8.0	2.6	0.1	33.0	202.3
<b>Sub-total equity</b>	-	-	<b>44.6</b>	<b>217.4</b>	<b>470.9</b>	<b>126.5</b>	<b>58.0</b>	<b>439.4</b>	<b>8.8</b>	<b>41.3</b>	<b>14.2</b>	<b>0.2</b>	<b>116.6</b>	<b>1 537.9</b>
<b>Total liabilities &amp; equity</b>	-	-	<b>107.4</b>	<b>730.1</b>	<b>1 206.2</b>	<b>421.3</b>	<b>130.3</b>	<b>1 118.6</b>	<b>21.4</b>	<b>124.5</b>	<b>27.2</b>	<b>1.2</b>	<b>453.0</b>	<b>4 341.2</b>

<sup>1/</sup> co-operatives incorporated federally

Table 6: Volume of business by province of consumer co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
-million dollars-														
<b>Consumer &amp; supplies</b>														
Food products	-	89.2	121.5	587.3	308.6	127.1	73.4	372.0	226.8	119.6	41.2	96.4	1 381.4	3 544.5
Dry goods & home hardware	-	16.8	130.4	50.1	59.1	18.9	13.1	14.2	32.2	10.0	3.8	0.9	288.6	638.1
Other	-	0.2	1.7	90.7	22.9	3.7	48.9	138.1	1.9	0.4	0.0	0.1	-	308.6
<b>Sub-total consumer</b>	-	<b>106.2</b>	<b>253.6</b>	<b>728.1</b>	<b>390.6</b>	<b>149.7</b>	<b>135.4</b>	<b>524.3</b>	<b>260.9</b>	<b>130.0</b>	<b>45.0</b>	<b>97.4</b>	<b>1 670.0</b>	<b>4 491.2</b>
Agricultural	-	-	5.4	31.3	54.8	35.4	14.6	9.9	2.0	7.5	1.7	0.0	178.6	341.2
Petroleum	-	1.4	70.4	90.8	246.5	75.6	17.0	19.7	34.3	10.1	7.6	8.0	826.3	1 407.7
Building materials	-	-	5.7	37.7	54.3	12.8	4.1	3.1	0.9	0.7	2.2	1.7	106.0	229.2
Other supply	-	0.6	0.8	1.9	8.3	4.2	0.6	0.2	1.3	-	0.1	0.7	13.4	32.1
<b>Sub-total supplies</b>	-	<b>108.2</b>	<b>335.9</b>	<b>889.8</b>	<b>754.5</b>	<b>277.7</b>	<b>171.7</b>	<b>557.2</b>	<b>299.4</b>	<b>148.3</b>	<b>56.6</b>	<b>107.8</b>	<b>2 794.3</b>	<b>6 501.4</b>
<b>Product marketings</b>	-	<b>7.4</b>	<b>0.0</b>	<b>0.0</b>	<b>0.1</b>	<b>0.0</b>	<b>0.4</b>	<b>2.0</b>	<b>2.3</b>	<b>0.0</b>	<b>1.0</b>	<b>0.0</b>	<b>59.1</b>	<b>72.3</b>
<b>Total sales</b>	-	<b>115.6</b>	<b>335.9</b>	<b>889.8</b>	<b>754.6</b>	<b>277.7</b>	<b>172.1</b>	<b>559.2</b>	<b>301.7</b>	<b>148.3</b>	<b>57.6</b>	<b>107.8</b>	<b>2 853.4</b>	<b>6 573.7</b>
Service revenue	-	13.6	1.6	27.1	7.5	2.2	6.9	4.7	6.7	4.8	0.3	0.5	58.0	133.9
Other income	-	4.4	13.5	31.4	43.3	15.7	1.1	2.2	4.4	4.0	0.7	3.9	15.8	140.4
<b>Total</b>	-	<b>133.6</b>	<b>351.0</b>	<b>948.3</b>	<b>805.4</b>	<b>295.6</b>	<b>180.1</b>	<b>566.1</b>	<b>312.8</b>	<b>157.1</b>	<b>58.6</b>	<b>112.2</b>	<b>2 927.2</b>	<b>6 848.0</b>
<sup>1/</sup> co-operatives incorporated federally														

Table 7: Balance sheet by province of consumer co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>								- million dollars -						
Cash	-	1.9	7.6	28.1	6.0	7.0	1.8	21.4	1.8	1.2	0.5	0.8	337.5	415.6
Receivables	-	14.3	12.8	20.7	39.9	15.4	6.6	20.8	2.8	2.0	1.5	1.2	227.0	365.0
Inventories	-	19.9	40.8	62.0	84.8	24.9	12.0	49.9	19.1	9.1	4.0	6.5	219.9	552.9
Other current	-	0.6	1.2	3.4	8.6	12.1	0.6	6.0	1.5	0.6	0.2	1.8	17.5	54.1
<b>Sub-total current</b>	<b>-</b>	<b>36.7</b>	<b>62.4</b>	<b>114.2</b>	<b>139.3</b>	<b>59.4</b>	<b>21.0</b>	<b>98.1</b>	<b>25.2</b>	<b>12.9</b>	<b>6.2</b>	<b>10.3</b>	<b>801.9</b>	<b>1 387.6</b>
Investments	-	14.6	31.3	80.9	145.7	43.1	1.0	17.6	19.0	9.6	3.1	5.9	45.5	417.3
Property & equipment	-	28.5	37.1	118.7	76.2	28.3	12.7	59.6	43.9	22.6	6.5	21.8	183.0	638.9
Other assets	-	0.3	0.2	1.7	0.4	0.2	0.3	1.5	0.1	0.3	0.0	-	6.4	11.4
<b>Total assets</b>	<b>-</b>	<b>80.1</b>	<b>131.0</b>	<b>315.5</b>	<b>361.6</b>	<b>131.0</b>	<b>35.0</b>	<b>176.8</b>	<b>88.2</b>	<b>45.4</b>	<b>15.8</b>	<b>38.0</b>	<b>1 036.8</b>	<b>2 455.2</b>
<b>Liabilities</b>														
Short-term debt	-	3.9	8.0	12.6	12.4	4.1	6.6	14.2	6.7	4.7	2.8	6.6	69.3	151.9
Accounts payable	-	16.4	20.5	56.2	38.8	10.3	9.7	36.4	26.4	14.0	2.6	10.3	272.4	514.0
Other current	-	2.3	6.4	6.0	4.3	4.7	0.2	9.1	1.8	0.1	0.2	0.9	3.3	39.3
<b>Sub-total current</b>	<b>-</b>	<b>22.6</b>	<b>34.9</b>	<b>74.8</b>	<b>55.5</b>	<b>19.1</b>	<b>16.5</b>	<b>59.7</b>	<b>34.9</b>	<b>18.8</b>	<b>5.6</b>	<b>17.8</b>	<b>345.0</b>	<b>705.2</b>
Long-term debt	-	23.4	7.8	14.4	11.8	3.8	8.3	23.0	25.0	14.0	2.8	11.2	29.3	174.8
Deferred credits	-	0.2	0.6	0.7	-	0.0	0.1	3.4	0.0	-	0.0	-	3.3	8.3
<b>Sub-total liabilities</b>	<b>-</b>	<b>46.2</b>	<b>43.3</b>	<b>89.9</b>	<b>67.3</b>	<b>22.9</b>	<b>24.9</b>	<b>86.1</b>	<b>59.9</b>	<b>32.8</b>	<b>8.4</b>	<b>29.0</b>	<b>377.6</b>	<b>888.3</b>
<b>Members' equity</b>														
Members' loans	-	-	1.0	0.0	0.1	0.0	2.3	-	4.6	0.4	0.2	1.3	-	9.9
Share capital	-	20.3	61.0	135.0	183.6	58.5	2.4	37.6	22.2	12.2	5.4	9.6	405.1	952.9
Reserves	-	11.2	12.7	56.9	71.7	31.6	5.1	50.4	8.2	2.5	1.4	3.9	5.6	261.2
Undistributed surplus	-	2.4	13.0	33.7	38.9	18.0	0.3	2.7	- 6.7	- 2.5	0.4	- 5.8	248.5	342.9
<b>Sub-total equity</b>	<b>-</b>	<b>33.9</b>	<b>87.7</b>	<b>225.6</b>	<b>294.3</b>	<b>108.1</b>	<b>10.1</b>	<b>90.7</b>	<b>28.3</b>	<b>12.6</b>	<b>7.4</b>	<b>9.0</b>	<b>659.2</b>	<b>1 566.9</b>
<b>Total liabilities &amp; equity</b>	<b>-</b>	<b>80.1</b>	<b>131.0</b>	<b>315.5</b>	<b>361.6</b>	<b>131.0</b>	<b>35.0</b>	<b>176.8</b>	<b>88.2</b>	<b>45.4</b>	<b>15.8</b>	<b>38.0</b>	<b>1 036.8</b>	<b>2 455.2</b>

<sup>1/</sup> co-operatives incorporated federally



Table 8: Volume of business by province of supply co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Consumer &amp; supplies</b>														
Consumer total	-	-	18.1	6.2	22.3	17.4	24.5	24.4	1.0	4.7	0.1	0.1	112.5	231.3
-million dollars-														
<b>Agricultural supplies</b>														
Animal feed	-	-	85.5	12.5	15.0	7.9	114.4	267.9	3.7	8.6	1.5	1.5	29.0	547.5
Fertilizers & chemicals	-	-	18.7	50.4	9.3	29.2	90.0	44.2	0.4	1.2	0.3	0.1	310.3	554.1
Seeds	-	-	3.3	0.2	0.0	0.0	12.8	7.9	0.5	0.6	0.9	0.0	-	26.2
Farm supplies	-	-	1.7	108.2	5.2	4.3	41.2	86.4	0.7	1.0	0.6	0.2	40.3	289.8
Sub-total agricultural	-	-	109.2	171.3	29.5	41.4	258.4	406.4	5.3	11.4	3.3	1.8	379.6	1 417.6
<b>Other supplies</b>														
Machinery, vehicles & parts	-	-	0.3	25.0	2.0	2.1	0.3	38.6	0.1	-	0.1	-	-	68.5
Petroleum	-	-	28.6	379.8	122.7	96.2	67.1	53.2	-	2.5	-	-	-	750.1
Building materials	-	-	-	61.7	3.9	10.2	12.0	15.6	0.1	-	-	-	-	103.5
Other	-	-	-	1.2	0.9	1.4	0.4	0.4	-	-	-	0.1	-	4.4
Sub-total other supplies	-	-	28.9	467.7	129.5	109.9	79.8	107.8	0.2	2.5	0.1	0.1	0.0	926.5
Total consumer & supplies	-	-	156.2	645.2	181.3	168.7	362.7	538.6	6.5	18.6	3.5	2.0	492.1	2 575.4
Product marketings	-	-	0.0	0.0	0.0	0.0	139.6	117.0	0.2	0.0	0.0	0.0	0.0	256.8
Total sales	-	-	156.2	645.2	181.3	168.7	502.3	655.6	6.7	18.6	3.5	2.0	492.1	2 832.2
Service revenue	-	-	1.3	0.4	0.4	0.2	18.7	2.6	0.2	0.1	0.0	-	-	23.9
Other income	-	-	3.4	9.1	15.9	13.8	7.0	4.4	0.1	0.5	0.1	0.0	3.0	57.3
Total volume	-	-	160.9	654.7	197.6	182.7	528.0	662.6	7.0	19.2	3.6	2.0	495.1	2 913.4

<sup>1/</sup>co-operatives incorporated federally

Table 9: Balance sheet by province of supply co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED	1/ CANADA
- million dollars -														
<b>Assets</b>														
Cash	-	-	2.3	3.4	8.0	3.3	5.5	6.8	0.2	0.2	0.0	0.0	97.5	127.2
Receivables	-	-	16.5	64.7	21.4	15.7	58.5	60.5	0.7	1.0	0.2	0.4	25.0	264.6
Inventories	-	-	12.3	80.9	21.1	17.1	55.3	85.6	0.8	1.9	0.2	0.2	10.1	285.5
Other current	-	-	2.5	1.2	6.5	1.7	2.7	6.7	0.0	0.1	0.0	0.0	1.0	22.4
<b>Sub-total current</b>	-	-	<b>33.6</b>	<b>150.2</b>	<b>57.0</b>	<b>37.8</b>	<b>122.0</b>	<b>159.6</b>	<b>1.7</b>	<b>3.2</b>	<b>0.4</b>	<b>0.6</b>	<b>133.6</b>	<b>699.7</b>
Investments	-	-	8.7	14.8	51.0	37.6	5.2	31.2	0.3	1.1	0.4	0.0	24.2	174.5
Property & equipment	-	-	21.3	57.7	13.0	15.3	62.8	61.2	1.4	2.9	0.4	0.0	16.2	252.2
Other assets	-	-	0.7	3.4	0.1	0.0	3.5	4.4	-	0.0	-	-	3.6	15.7
<b>Total assets</b>	-	-	<b>64.3</b>	<b>226.1</b>	<b>121.1</b>	<b>90.7</b>	<b>193.5</b>	<b>256.4</b>	<b>3.4</b>	<b>7.2</b>	<b>1.2</b>	<b>0.6</b>	<b>177.6</b>	<b>1 142.1</b>
<b>Liabilities</b>														
Short-term debt	-	-	11.6	12.2	1.7	3.6	49.9	50.9	0.6	0.8	0	0.2	28.8	160.3
Accounts payable	-	-	9.4	37.9	5.3	7.0	46.6	50.9	0.6	1.8	0.1	0.1	59.3	219.0
Other current	-	-	0.2	2.5	1.2	5.6	1.6	3.1	-	0.0	-	-	-	14.2
<b>Sub-total current</b>	-	-	<b>21.2</b>	<b>52.6</b>	<b>8.2</b>	<b>16.2</b>	<b>98.1</b>	<b>104.9</b>	<b>1.2</b>	<b>2.6</b>	<b>0.1</b>	<b>0.3</b>	<b>88.1</b>	<b>393.5</b>
Long-term debt	-	-	14.4	12.0	0.8	2.6	31.8	38.2	0.6	2.1	0.6	-	-	103.1
Deferred credits	-	-	1.6	2.1	-	0.0	2.0	2.8	0.2	0.0	-	-	60.5	69.2
<b>Sub-total liabilities</b>	-	-	<b>37.2</b>	<b>66.7</b>	<b>9.0</b>	<b>18.8</b>	<b>131.9</b>	<b>145.9</b>	<b>2.0</b>	<b>4.7</b>	<b>0.7</b>	<b>0.3</b>	<b>148.6</b>	<b>565.8</b>
<b>Members' equity</b>														
Members' loans	-	-	-	55.8	0.0	0.4	20.6	1.4	-	0.1	-	-	20.7	99.0
Share capital	-	-	14.3	38.6	73.3	34.4	5.9	26.8	0.5	1.5	0.3	0.2	1.8	197.6
Reserves	-	-	2.8	59.6	22.3	22.3	23.8	76.2	0.7	0.5	0.1	0.1	9.7	218.1
Undistributed surplus	-	-	9.9	5.4	16.5	14.8	11.3	6.1	0.2	0.4	0.1	0.0	-3.2	61.5
<b>Sub-total equity</b>	-	-	<b>27.0</b>	<b>159.4</b>	<b>112.1</b>	<b>71.9</b>	<b>61.6</b>	<b>110.5</b>	<b>1.4</b>	<b>2.5</b>	<b>0.5</b>	<b>0.3</b>	<b>29.0</b>	<b>576.2</b>
<b>Total liabilities &amp; equity</b>	-	-	<b>64.2</b>	<b>226.1</b>	<b>121.1</b>	<b>90.7</b>	<b>193.5</b>	<b>256.4</b>	<b>3.4</b>	<b>7.2</b>	<b>1.2</b>	<b>0.6</b>	<b>177.6</b>	<b>1 142.1</b>

1/ co-operatives incorporated federally

Table 10: Volume of business by province of fishing co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
-million dollars-													
<b>Product marketings &amp; supplies</b>													
Fish	-	-	11.3	0.9	0.6	4.5	0.1	5.1	30.7	31.0	28.3	16.0	128.6
Consumer	-	-	-	-	0.2	-	-	-	1.0	3.9	-	-	5.1
Supplies	-	-	-	0.0	0.2	0.3	-	-	2.0	3.7	2.5	0.2	9.0
<b>Total sales</b>	-	-	<b>11.3</b>	<b>0.9</b>	<b>0.9</b>	<b>4.8</b>	<b>0.1</b>	<b>5.1</b>	<b>33.8</b>	<b>38.6</b>	<b>30.9</b>	<b>16.2</b>	<b>142.6</b>
Service revenue	-	-	0.1	0.0	0.0	0.0	-	-	0.2	0.3	0.1	1.0	1.6
Other income	-	-	1.7	0.0	0.0	0.0	0.0	-	1.8	0.3	0.0	1.4	5.3
<b>Total</b>	-	-	<b>13.1</b>	<b>0.9</b>	<b>1.0</b>	<b>4.8</b>	<b>0.1</b>	<b>5.1</b>	<b>35.8</b>	<b>39.2</b>	<b>31.0</b>	<b>18.6</b>	<b>149.5</b>

Table 11: Balance sheet of fishing co-operatives reporting in Canada, 1994 to 1996

	1994		1995		1996	
<b>Assets</b>	-million dollars-	%	-million dollars-	%	-million dollars-	%
Cash	4.0	6.5	5.8	11.9	4.7	8.9
Receivables	14.8	23.7	8.9	18.5	9.9	18.7
Inventories	8.5	13.5	7.1	14.8	9.3	17.5
Other current	1.1	1.7	0.7	1.5	1.4	2.7
<b>Sub-total current</b>	<b>28.5</b>	<b>45.4</b>	<b>22.6</b>	<b>46.7</b>	<b>25.3</b>	<b>47.8</b>
Investments	8.3	13.2	8.7	18.1	10.2	19.2
Property & equipment	25.8	41.1	16.9	34.9	17.2	32.6
Other assets	0.2	0.3	0.2	0.4	0.2	0.3
<b>Total assets</b>	<b>62.7</b>	<b>100.0</b>	<b>48.4</b>	<b>100.0</b>	<b>52.8</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	19.0	30.3	6.8	14.1	11.1	21.1
Accounts payable	9.6	15.4	7.3	15.1	5.3	10.0
Other current	1.0	1.7	0.4	0.9	0.9	1.7
<b>Sub-total current</b>	<b>29.7</b>	<b>47.3</b>	<b>14.6</b>	<b>30.1</b>	<b>17.3</b>	<b>32.8</b>
Long-term debt	10.2	16.3	6.2	12.8	6.6	12.5
Deferred credits	1.5	2.3	1.3	2.8	1.0	1.9
<b>Sub-total liabilities</b>	<b>41.3</b>	<b>65.9</b>	<b>22.1</b>	<b>45.7</b>	<b>25.0</b>	<b>47.2</b>
<b>Members' equity</b>						
Members' loans	9.7	15.5	9.5	19.7	9.4	17.8
Share capital	10.1	16.2	9.9	20.5	10.5	19.9
Reserves	6.4	10.1	7.1	14.7	7.7	14.6
Undistributed surplus	4.8	7.7	0.3	0.6	0.2	0.5
<b>Sub-total equity</b>	<b>21.4</b>	<b>34.1</b>	<b>26.3</b>	<b>54.3</b>	<b>27.9</b>	<b>52.8</b>
<b>Total liabilities &amp; equity</b>	<b>62.7</b>	<b>100.0</b>	<b>48.4</b>	<b>100.0</b>	<b>52.8</b>	<b>100.0</b>



Table 12: Volume of business by province of production co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
- million dollars-													
<b>Product marketings &amp; supplies</b>													
Livestock: Cattle & hogs	-	-	5.8	284.2	44.9	9.5	18.5	-	-	-	-	-	362.9
Forestry products	-	-	-	-	-	-	-	338.7	23.1	1.2	-	-	363.0
Other marketing	-	0.2	0.3	1.2	3.8	-	0.2	2.4	-	0.3	0.1	0.2	8.6
<b>Sub-total product marketings</b>	-	0.2	6.1	285.3	48.8	9.5	18.6	341.1	23.1	1.5	0.1	0.2	734.5
<b>Supply sales</b>	-	1.4	0.3	0.1	0.0	0.0	0.0	4.9	0.0	0.3	0.0	0.0	7.0
<b>Total Sales</b>	-	1.6	6.3	285.4	48.8	9.5	18.6	346.0	23.1	1.8	0.1	0.3	741.4
Service revenue	-	0.3	8.8	17.3	5.7	4.7	1.7	27.7	3.3	5.7	0.1	0.0	75.2
Other income	-	0.1	0.0	2.4	0.9	0.0	0.5	8.0	0.4	0.8	0.0	0.0	13.2
<b>Total</b>	-	2.0	15.1	305.1	55.3	14.2	20.8	381.6	26.7	8.4	0.1	0.3	829.7

Table 13: Balance sheet of production co-operatives reporting in Canada, 1994 to 1996

	1994		1995		1996	
<b>Assets</b>	-million dollars-	%	-million dollars-	%	-million dollars-	%
Cash	38.3	11.1	60.1	13.9	50.4	11.7
Receivables	182.2	52.7	208.5	48.3	178.1	41.3
Inventories	24.4	7.1	38.0	8.8	46.4	10.8
Other current	8.5	2.5	16.0	3.7	19.3	4.5
<b>Sub-total current</b>	<b>253.5</b>	<b>73.3</b>	<b>322.6</b>	<b>74.7</b>	<b>294.2</b>	<b>68.2</b>
Investments	25.7	7.4	28.8	6.7	28.7	6.6
Property & equipment	60.8	17.6	75.1	17.4	98.1	22.8
Other assets	5.9	1.7	5.5	1.3	10.3	2.4
<b>Total assets</b>	<b>345.8</b>	<b>100.0</b>	<b>432.1</b>	<b>100.0</b>	<b>431.2</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	175.5	50.7	209.6	48.5	171.5	39.8
Accounts payable	34.7	10.0	44.5	10.3	50.6	11.7
Other current	19.3	5.6	20.3	4.7	21.1	4.9
<b>Sub-total current</b>	<b>229.5</b>	<b>66.4</b>	<b>274.5</b>	<b>63.5</b>	<b>243.1</b>	<b>56.4</b>
Long-term debt	29.7	8.6	43.0	10.0	63.2	14.7
Deferred credits	5.9	1.7	9.9	2.3	14.2	3.3
<b>Sub-total liabilities</b>	<b>265.1</b>	<b>76.7</b>	<b>327.3</b>	<b>75.8</b>	<b>320.6</b>	<b>74.3</b>
<b>Members' equity</b>						
Members' loans	2.6	0.8	3.2	0.7	4.4	1.0
Share capital	32.4	9.4	36.0	8.3	45.7	10.6
Reserves	32.0	9.3	35.2	8.2	47.3	11.0
Undistributed surplus	13.8	4.0	30.3	7.0	13.3	3.1
<b>Sub-total equity</b>	<b>80.7</b>	<b>23.3</b>	<b>104.7</b>	<b>24.2</b>	<b>110.7</b>	<b>25.7</b>
<b>Total liabilities &amp; equity</b>	<b>345.8</b>	<b>100.0</b>	<b>432.1</b>	<b>100.0</b>	<b>431.2</b>	<b>100.0</b>

Table 14: Volume of business by province of service co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
Service revenue	-	0.1	325.2	153.8	47.9	41.4	293.0	195.3	8.7	11.9	2.6	3.4	30.9	1 114.3
Other income	-	0.0	52.1	19.4	9.9	10.2	237.9	80.2	4.1	5.7	1.1	1.5	1.1	423.2
<b>Sub-total</b>	-	0.1	377.3	173.2	57.7	51.7	530.8	275.5	12.8	17.6	3.7	4.9	32.0	1 537.4
Marketing & supply sales	-	-	2.0	8.5	0.5	4.6	36.6	4.7	7.9	0.0	0.0	0.2	8.1	73.1
<b>Total</b>	-	0.1	379.4	181.7	58.2	56.3	567.4	280.3	20.6	17.6	3.7	5.1	40.2	1 610.5

-million dollars-

<sup>1/</sup> co-operatives incorporated federally

**Table 15: Balance sheet of service co-operatives reporting in Canada, 1994 to 1996**

	1994		1995		1996	
<b>Assets</b>	-million dollars-	%	-million dollars-	%	-million dollars-	%
Cash	241.3	4.2	264.1	4.2	283.8	4.2
Receivables	207.7	3.6	201.7	3.2	207.0	3.1
Inventories	20.5	0.4	22.3	0.4	13.0	0.2
Other current	35.3	0.6	38.5	0.6	34.3	0.5
<b>Sub-total current</b>	<b>504.8</b>	<b>8.9</b>	<b>525.9</b>	<b>8.3</b>	<b>538.2</b>	<b>8.0</b>
Investments	308.1	5.4	354.9	5.6	381.2	5.7
Property & equipment	4 869.0	85.4	5 456.4	85.9	5 754.4	85.7
Other assets	19.1	0.3	21.9	0.3	41.6	0.6
<b>Total assets</b>	<b>5 701.0</b>	<b>100.0</b>	<b>6 349.1</b>	<b>100.0</b>	<b>6 715.4</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	154.8	2.7	164.1	2.6	199.7	3.0
Accounts payable	146.5	2.6	160.5	2.5	156.3	2.3
Other current	100.6	1.8	100.3	1.6	82.7	1.2
<b>Sub-total current</b>	<b>401.8</b>	<b>7.0</b>	<b>424.6</b>	<b>6.7</b>	<b>438.7</b>	<b>6.5</b>
Long-term debt	4 376.4	76.8	4 892.9	77.1	5 195.6	77.4
Deferred credits	37.4	0.7	32.4	0.5	49.0	0.7
<b>Sub-total liabilities</b>	<b>4 815.7</b>	<b>84.5</b>	<b>5 349.5</b>	<b>84.3</b>	<b>5 683.2</b>	<b>84.6</b>
<b>Members' equity</b>						
Members' loans	16.4	0.3	18.0	0.3	15.9	0.2
Share capital	209.3	3.7	230.0	3.6	240.9	3.6
Reserves	582.4	10.2	667.6	10.5	669.0	10.0
Undistributed surplus	77.2	1.4	94.1	1.5	106.4	1.6
<b>Sub-total equity</b>	<b>885.3</b>	<b>15.5</b>	<b>1 009.6</b>	<b>15.9</b>	<b>1 032.1</b>	<b>15.4</b>
<b>Total liabilities &amp; equity</b>	<b>5 701.0</b>	<b>100.0</b>	<b>6 349.1</b>	<b>100.0</b>	<b>6 715.4</b>	<b>100.0</b>



Appendix A: Number by activity and province of consumer, supply and marketing co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
-number-														
<b>Consumer</b>														
Direct charge	-	2	4	-	1	-	1	15	15	11	1	2	-	52
Grocery store	-	32	21	26	17	14	11	79	19	22	6	15	2	264
Specialty food store	-	-	2	-	-	1	-	11	-	1	-	-	-	15
Student supplies	-	-	2	-	1	-	1	102	-	-	-	-	-	106
Other consumer	-	-	7	24	68	27	7	15	3	3	2	-	1	157
<b>Sub-total</b>	-	34	36	50	87	42	20	222	37	37	9	17	3	594
<b>Supply</b>														
Agri supply	-	-	4	4	4	10	21	48	3	2	1	2	2	101
Feed mill	-	-	1	-	2	-	8	28	-	3	1	-	-	43
Petroleum	-	-	3	14	80	7	-	3	-	-	-	-	-	107
Other supply	-	-	1	1	-	-	1	1	-	-	-	-	-	4
<b>Sub-total</b>	-	-	9	19	86	17	30	80	3	5	2	2	2	255
<b>Marketing</b>														
Dairy	-	-	1	-	-	2	4	12	1	2	1	-	1	24
Fruit	-	-	9	1	-	-	6	12	4	2	1	-	-	35
Vegetables	-	-	4	1	-	-	3	6	1	1	2	-	-	18
Greenhouse vegetables	-	-	1	-	1	-	2	4	-	2	-	-	-	10
Grains & seeds	-	-	-	1	2	9	5	-	-	-	-	-	1	18
Livestock	-	-	2	7	-	5	4	10	1	2	-	-	-	31
Poultry & eggs	-	-	-	1	-	1	-	1	1	1	-	2	-	7
Honey & maple	-	-	-	1	-	1	-	4	-	-	-	-	1	7
Other marketing	-	-	1	1	2	2	2	3	1	5	1	-	1	19
<b>Sub-total</b>	-	-	18	13	5	20	26	52	9	15	5	2	4	169
<b>Total</b>	-	34	63	82	178	79	76	354	49	57	16	21	9	1 018

<sup>1/</sup> co-operatives incorporated federally

# Appendix B: Number by activity and province of production co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED	1/	CANADA
<b>Production</b>	<b>-number-</b>														
Artificial insemination	-	-	-	4	3	1	-	1	1	1	-	-	-	-	11
Grazing	-	-	-	15	123	1	-	1	4	5	3	-	-	-	152
Handicraft	-	1	2	2	4	3	6	14	6	6	4	1	-	-	49
Feeder	-	-	7	59	51	10	6	-	-	-	-	-	-	-	133
Farm	-	-	1	2	8	-	-	1	-	1	-	-	-	-	13
Machinery	-	-	-	1	5	1	-	16	1	1	-	-	-	-	25
Clothing	-	1	-	-	-	-	1	3	-	-	-	-	-	-	5
Construction	-	-	-	-	-	1	-	3	-	3	-	2	-	-	9
Other manufacturing	-	-	-	-	-	1	1	11	-	1	-	-	-	-	14
Tree farming	-	-	-	-	1	-	-	-	6	-	-	-	-	-	7
Reforestation	-	-	3	-	-	-	-	5	1	-	-	-	-	-	9
Forest works	-	-	2	-	-	-	-	53	5	5	-	-	-	-	65
Saw mill	-	-	-	-	-	-	-	1	1	-	-	-	-	-	2
Wood processing	-	-	1	-	-	-	-	4	1	3	-	-	-	-	9
Mining	-	-	-	-	-	-	-	2	-	-	-	-	-	-	2
Other production	-	-	1	-	6	1	-	-	-	-	-	-	-	-	8
<b>Total</b>	<b>-</b>	<b>2</b>	<b>17</b>	<b>83</b>	<b>201</b>	<b>19</b>	<b>14</b>	<b>115</b>	<b>26</b>	<b>26</b>	<b>7</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>513</b>

1/ co-operatives incorporated federally

## Appendix C: Number by activity and province of service co-operatives reporting in Canada, 1996

Services	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
							-number-							
Rural electric	-	-	1	138	-	-	-	1	-	-	-	-	-	140
Natural gas	-	-	-	68	-	-	1	-	-	-	-	-	-	69
Water	-	-	1	82	15	30	2	26	-	4	-	-	-	160
Volunteer fire department	-	-	-	18	8	-	-	-	-	-	-	-	-	26
Recycling	-	-	-	-	-	-	1	2	-	-	-	-	-	3
Other utility	-	-	-	-	1	1	9	-	-	-	-	-	-	11
Daycare	-	-	-	1	38	24	13	-	2	-	-	1	-	79
Preschool	-	-	-	1	85	25	228	11	3	1	1	4	-	359
Seed cleaning	-	-	2	77	10	2	-	-	-	-	-	-	-	91
Health clinic & hospital	-	-	-	-	4	1	1	1	1	3	1	-	-	12
Ambulance	-	-	-	-	1	1	-	5	-	-	-	-	-	7
Health insurance	-	-	1	-	-	-	-	-	-	-	-	-	-	1
Other health	-	-	-	2	3	-	1	2	-	2	3	-	-	13
Taxi	-	1	-	2	1	-	2	19	-	-	-	1	-	26
Bus	-	-	1	1	-	-	-	2	-	-	-	-	-	4
Freight	-	-	10	-	-	4	8	4	-	2	-	-	-	28
Courier	-	-	-	-	-	1	-	1	-	-	-	-	-	2
Other transportation	-	-	-	-	-	1	-	2	-	-	-	-	1	4
Funeral	-	-	-	1	-	-	3	34	4	1	7	-	-	50
Recreational	-	-	8	9	194	31	8	24	19	1	4	-	-	298
Restaurant & hotel	-	-	2	1	2	-	1	23	2	-	-	-	-	31
Housing	-	-	258	60	19	45	502	1 006	22	95	8	23	-	2 038
Equity housing	-	-	1	-	-	-	-	-	-	-	-	-	-	1
Other housing	-	-	15	15	3	3	8	11	-	1	-	-	1	57
Editing & publishing	-	-	1	-	2	-	-	6	2	-	-	-	-	11
Radio, television & cable	-	-	2	-	5	2	1	30	2	-	1	-	-	43
Other communication	-	-	-	-	1	-	-	6	-	1	-	-	-	8
Farmers' market	-	-	-	-	29	21	-	-	3	1	-	-	-	54
Economic development	-	-	2	2	141	-	-	13	1	3	1	1	2	166
Business services	-	-	-	-	3	-	-	8	-	2	-	-	-	13
Family budget	-	-	-	-	-	-	-	22	-	-	-	-	-	22
Other development	-	-	3	-	-	-	1	6	-	-	1	-	-	11
Domestic and janitorial	-	-	-	1	1	-	-	3	-	-	-	-	-	5
Soil conservation	-	-	-	-	5	2	-	1	-	-	-	-	-	8
Fine arts & cultural	-	-	1	-	4	1	2	10	4	1	1	1	-	25
Financial	-	-	-	1	1	-	-	-	1	-	-	-	4	7
Other	-	-	9	17	26	12	30	29	7	15	4	1	5	155
<b>Total</b>	<b>-</b>	<b>1</b>	<b>318</b>	<b>497</b>	<b>602</b>	<b>207</b>	<b>822</b>	<b>1 308</b>	<b>73</b>	<b>133</b>	<b>32</b>	<b>32</b>	<b>13</b>	<b>4 038</b>

<sup>1/</sup> co-operatives incorporated federally

# Appendix D: Worker co-operatives reporting in Canada, 1992-1996

	1992	1993	1994	1995	1996
	-number-				
Associations reporting	222	225	225	225	244
Membership	10 189	13 004	14 655	14 368	15 371
	-million dollars-				
Revenues					
Service revenue	93.4	102.2	122.4	110.6	111.2
Forest marketings	121.1	179.3	207.5	284.5	337.8
Other sales	56.9	56.7	41.7	44.6	43.9
Other income	1.6	1.8	4.1	20.2	23.0
Total revenues	273.0	340.0	375.7	459.9	515.9
Total Assets	144.9	156.9	179.8	219.8	275.3



Appendix E: Non-financial co-operatives, summary by province and basic function <sup>1/</sup>, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF Canada
Associations reporting												
-number-												
<b>Marketing</b>												
Agriculture	-	-	29	74	93	52	33	40	21	11	5	2
Fish	-	-	4	3	6	7	1	5	10	11	8	3
Forestry	-	-	4	-	-	-	-	57	6	7	-	-
Crafts	-	1	2	2	4	3	6	12	6	5	4	1
Worker	-	1	5	2	1	5	4	121	4	24	-	3
<b>Sub-total</b>	-	2	44	81	104	67	44	235	47	58	17	9
<b>Consumer</b>												
Food	-	33	24	25	19	15	12	101	34	33	7	17
Agriculture	-	-	8	104	158	18	30	94	9	12	5	2
Housing	-	-	274	75	22	48	511	1 016	22	96	8	23
Service	-	2	41	344	536	132	320	218	46	24	24	8
Other	-	-	12	38	149	35	8	118	3	4	2	-
<b>Sub-total</b>	-	35	359	586	884	248	881	1 547	114	169	46	50
<b>Total</b>	-	37	403	667	988	315	925	1 782	161	227	63	59
-thousands-												
<b>Membership</b>												
<b>Marketing</b>												
Agriculture	-	-	8	69	81	23	14	17	7	3	1	0
Fish	-	-	1	0	1	1	0	0	2	1	0	2
Forestry	-	-	0	-	-	-	-	5	0	1	-	-
Crafts	-	0	1	0	0	0	0	1	0	0	0	0
Worker	-	0	0	1	0	0	0	7	0	0	0	0
<b>Sub-total</b>	-	1	10	70	82	24	14	29	10	6	1	2
<b>Consumer</b>												
Food	-	11	56	433	14	17	15	105	67	39	15	73
Agriculture	-	-	31	54	11	18	40	17	1	6	1	0
Housing	-	-	19	10	1	3	61	22	1	2	0	0
Service	-	0	231	139	58	39	52	170	10	4	11	1
Other	-	-	954	395	337	115	14	888	6	5	5	-
<b>Sub-total</b>	-	11	1 290	1 031	421	192	182	1 202	85	56	32	75
<b>Total</b>	-	11	1 300	1 101	503	215	196	1 231	95	62	33	77

(continued)

# Appendix E: Non-financial co-operatives , summary by province and basic function <sup>1/</sup>, 1996 (concluded)

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
-million dollars-													
<b>Volume of business</b>													
<b>Marketing</b>													
Agriculture	-	-	1 491.1	2 785.5	4 187.3	2 691.9	503.0	3 647.6	108.9	406.1	85.6	4.0	15 910.9
Fish	-	-	13.1	.9	1.0	4.8	.1	5.1	35.8	39.2	31.0	18.6	149.5
Forestry	-	-	6.7	-	-	-	-	343.1	3.6	5.6	-	-	358.9
Crafts	-	2.0	.6	.0	.8	.1	.4	2.1	.3	.6	.1	.2	7.3
Worker	-	0.0	20.6	1.3	.1	11.1	8.0	108.8	.4	6.4	-	.3	157.0
<b>Sub-total</b>	-	2.0	1 532.2	2 787.7	4 189.3	2 707.8	511.5	4 106.6	149.0	457.8	116.7	23.1	16 583.7
<b>Consumer</b>													
Food	-	79.7	160.6	694.5	2 346.6	100.6	12.7	394.3	771.7	142.0	35.1	112.2	4 849.9
Agriculture	-	-	149.6	383.3	246.1	99.8	528.0	659.4	7.0	20.6	3.6	2.0	2 099.4
Housing	-	-	126.2	39.2	7.3	24.2	460.5	133.1	7.2	15.2	1.4	3.7	817.9
Service	-	1.5	252.2	122.8	49.2	22.3	138.8	80.2	5.1	1.3	2.3	1.2	676.8
Other	-	-	182.0	835.0	933.4	474.3	167.4	173.2	17.1	10.9	23.5	-	2 816.8
<b>Sub-total</b>	-	81.2	870.6	2 074.8	3 582.6	721.1	1 307.4	1 440.0	808.1	190.0	66.0	119.1	11 261.0
<b>Total</b>	-	83.1	2 402.8	4 862.5	7 771.9	3 429.0	1 818.9	5 546.6	957.2	647.8	182.6	142.2	27 844.6
<b>Assets</b>													
<b>Marketing</b>													
Agriculture	-	-	496.1	845.3	1 250.3	494.2	144.7	1 115.7	27.4	124.3	27.2	1.2	4 526.5
Fish	-	-	1.8	0.2	0.2	0.8	0.0	2.0	25.0	7.2	6.7	8.9	52.8
Forestry	-	-	1.4	-	-	-	-	193.2	0.6	1.6	-	-	196.7
Crafts	-	1.5	0.6	0.0	0.4	0.0	0.1	7.3	0.1	0.1	0.1	0.1	10.2
Worker	-	0.1	4.3	0.2	0.3	2.9	0.6	68.8	0.1	1.3	-	0.2	78.6
<b>Sub-total</b>	-	1.6	504.1	845.7	1 251.1	497.9	145.4	1 387.0	53.1	134.5	33.9	10.5	4 864.9
<b>Consumer</b>													
Food	-	64.4	59.4	208.7	901.5	34.7	3.0	130.9	200.7	41.2	9.0	38.0	1 691.4
Agriculture	-	-	58.1	240.5	35.5	57.7	193.5	255.9	3.5	8.2	1.2	0.6	854.7
Housing	-	-	1 019.0	199.1	53.5	133.3	3 219.9	832.8	44.4	112.8	9.8	28.5	5 653.2
Service	-	19.1	64.6	487.7	57.3	22.3	187.1	108.8	10.4	2.1	5.2	0.8	965.4
Other	-	-	74.6	305.0	451.3	179.9	32.0	46.2	8.8	3.8	6.8	-	1 108.3
<b>Sub-total</b>	-	83.4	1 275.7	1 441.1	1 499.1	427.9	3 635.5	1 374.6	267.8	168.0	32.0	68.0	10 273.0
<b>Total</b>	-	85.0	1 779.8	2 286.8	2 750.2	925.9	3 780.8	2 761.6	320.9	302.5	65.9	78.4	15 137.8

<sup>1/</sup>Basic function ? If the good or service is produced by the members and sold through the co-operative, it is considered marketing.

If the good or service is supplied by the co-operative and sold to the members, it is considered consumer.

The two broad groups are broken into subgroups, or activity, according to overall function.

# Appendix F: Co-operatives' market share estimates, 1996

	1985	1990	1994	1995	1996
	-per cent-				
Dairy	58	46	61	57	59
Grains and oilseeds (Canada)	-	-	-	-	54
Grains and oilseeds (West)	74	75	52	59	-
Grains and oilseeds (Ontario)	10	14	14	14	-
Poultry	34	36	47	47	54
Fruit	21	15	16	15	25
Livestock: Cattle and hogs	-	-	-	-	20
Livestock: Cattle	16	20	22	17	-
Livestock: Hogs	14	12	22	20	-
Honey & maple	23	29	23	31	15
Vegetables	12	11	9	8	7
Fish	9	8	6	7	6
Eggs	3	4	4	4	3

Source: Co-operatives Secretariat



# Appendix G: Credit unions in Canada by province, 1996 <sup>a/</sup>

	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
-million dollars-											
<b>Income statement <sup>b/</sup></b>											
Revenues											
Interest: on loans	1 335	256	365	225	744	3 510	145	50	19	21	6 670
on other	18	69	64	100	259	535	8	8	2	3	1 066
<b>Sub-total</b>	<b>1 353</b>	<b>325</b>	<b>429</b>	<b>325</b>	<b>1 003</b>	<b>4 045</b>	<b>153</b>	<b>58</b>	<b>21</b>	<b>24</b>	<b>7 736</b>
Other revenue	150	43	51	32	91	376	7	11	3	4	768
<b>Total</b>	<b>1 503</b>	<b>368</b>	<b>480</b>	<b>357</b>	<b>1 094</b>	<b>4 421</b>	<b>160</b>	<b>69</b>	<b>24</b>	<b>28</b>	<b>8 504</b>
Change from previous year (%)	-1.6	-0.8	-3.6	-6.1	-7.4	-5.1	-1.3	-1.4	4.3	3.7	-4.4
<b>Expenses</b>											
Interest	1 288	190	225	194	997	3 910	131	26	7	12	6 980
Other including income taxes	108	152	211	137	38	274	21	39	14	15	1 009
<b>Total</b>	<b>1 396</b>	<b>342</b>	<b>436</b>	<b>331</b>	<b>1 035</b>	<b>4 184</b>	<b>152</b>	<b>65</b>	<b>21</b>	<b>27</b>	<b>7 989</b>
Change from previous year (%)	-1.4	-0.9	-3.3	-4.9	-6.1	-5.0	2.7	0.0	10.5	0.0	-4.0
Net savings	107	26	44	26	59	237	8	4	3	1	515
Change from previous year (%)	-4.5	0.0	-6.4	-18.8	-25.3	-7.4	-20.0	-20.0	-25.0	n/a	-9.8
<b>Balance sheet as at December 1996</b>											
<b>Assets</b>											
Demand & term deposits	2 460	653	1 388	783	1 506	8 388	299	146	38	43	15 704
Other investments	615	455	738	185	1 534	448	28	50	7	2	4 062
<b>Sub-total</b>	<b>3 075</b>	<b>1 108</b>	<b>2 126</b>	<b>968</b>	<b>3 040</b>	<b>8 836</b>	<b>327</b>	<b>196</b>	<b>45</b>	<b>45</b>	<b>19 766</b>
Loans outstanding											
Mortgage	14 051	1 676	2 052	2 290	6 964	29 227	488	200	64	99	57 111
Non-mortgage	2 056	1 607	1 822	1 322	3 222	14 497	881	357	144	129	26 037
<b>Sub-total</b>	<b>16 107</b>	<b>3 283</b>	<b>3 874</b>	<b>3 612</b>	<b>10 186</b>	<b>43 724</b>	<b>1 369</b>	<b>557</b>	<b>208</b>	<b>228</b>	<b>83 148</b>
Fixed & other	331	53	107	34	228	690	60	10	9	5	1 527
<b>Total</b>	<b>19 513</b>	<b>4 444</b>	<b>6 107</b>	<b>4 614</b>	<b>13 454</b>	<b>53 250</b>	<b>1 756</b>	<b>763</b>	<b>262</b>	<b>278</b>	<b>104 441</b>
Change from previous year (%)	7.7	8.2	6.3	7.0	1.7	2.5	3.0	7.0	12.9	5.3	4.1
<b>Liabilities &amp; equity</b>											
Demand & term deposits <sup>c/</sup>	17 342	4 127	5 515	4 267	12 061	44 705	1 595	704	202	263	90 781
Loans payable	714	26	48	25	50	3 749	56	5	21	1	4 695
Other liabilities	456	92	184	97	317	1 244	-	16	5	1	2 412
<b>Sub-total</b>	<b>18 512</b>	<b>4 245</b>	<b>5 747</b>	<b>4 389</b>	<b>12 428</b>	<b>49 698</b>	<b>1 651</b>	<b>725</b>	<b>228</b>	<b>265</b>	<b>97 888</b>
<b>Members' equity</b>											
Share capital <sup>d/</sup>	299	415	22	25	439	815	2	4	23	10	2 054
Surplus & reserve	702	-216	338	200	587	2 737	103	34	11	3	4 499
<b>Sub-total</b>	<b>1 001</b>	<b>199</b>	<b>360</b>	<b>225</b>	<b>1 026</b>	<b>3 552</b>	<b>105</b>	<b>38</b>	<b>34</b>	<b>13</b>	<b>6 553</b>
<b>Total</b>	<b>19 513</b>	<b>4 444</b>	<b>6 107</b>	<b>4 614</b>	<b>13 454</b>	<b>53 250</b>	<b>1 756</b>	<b>763</b>	<b>262</b>	<b>278</b>	<b>104 441</b>
Capital employed <sup>e/</sup>	19 057	4 352	5 923	4 517	13 137	52 006	1 756	747	257	277	102 029

<sup>a/</sup> Cat 61-008 Quarterly Financial Statistics for Enterprises

<sup>b/</sup> Total of the four quarters from Cat 61-008

<sup>c/</sup> Includes withdrawable shares for SK, ON, NB, NS & PE

<sup>d/</sup> Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

<sup>e/</sup> Total of demand and term deposits, loans payable and members' equity



# Appendix H: Credit unions in Canada (local), 1992-1996 <sup>a/</sup>

	1992	1993	1994	1995	1996
Income statement <sup>b/</sup>					
Revenues					
Interest:					
on loans	6 738	6 275	6 181	7 037	6 670
on other	811	735	774	1 149	1 066
Sub-total	7 549	7 010	6 955	8 186	7 736
Other revenue	534	592	631	710	768
Total	8 083	7 602	7 586	8 896	8 504
Change from previous year (%)	-13.0	-6.0	-0.2	17.3	-4.4
Expenses					
Interest	4 269	4 778	3 414	4 703	6 980
Other including income taxes	3 322	2 325	3 614	3 622	1 009
Total	7 591	7 083	7 028	8 325	7 989
Change from previous year (%)	-14.5	-6.7	-0.8	18.5	-4.0
Net savings	492	517	556	571	515
Change from previous year (%)	20.1	5.1	7.5	2.7	-9.8
Balance sheet as at December 1996					
Assets					
Demand & term deposits	13 478	13 695	14 532	15 827	15 704
Other investments	3 351	3 669	3 397	4 356	4 062
Sub-total	16 829	17 364	17 929	20 183	19 766
Loans outstanding					
Mortgage	44 280	47 005	52 263	54 269	57 111
Non-mortgage	23 496	24 184	22 375	24 023	26 037
Sub-total	67 786	71 190	74 638	78 292	83 148
Fixed & other	1 288	1 771	1 794	1 880	1 527
Total	85 903	90 325	94 361	100 355	104 441
Change from previous year (%)	7.6	5.1	4.5	6.4	4.1
Liabilities & equity					
Demand & term deposits <sup>c/</sup>	73 695	78 011	83 128	87 181	90 781
Loans payable	4 333	4 202	4 212	6 391	4 695
Other liabilities	2 340	2 163	926	469	2 412
Sub-total	80 368	84 376	88 266	94 101	97 888
Members' equity					
Share capital <sup>d/</sup>	2 474	2 537	2 249	2 077	2 054
Surplus & reserve	3 061	3 412	3 846	4 237	4 499
Sub-total	5 535	5 949	6 095	6 314	6 553
Total	85 903	90 325	94 361	100 355	104 441
Capital employed <sup>e/</sup>	83 563	88 162	93 435	99 886	102 029

a/ Cat 61-008 Quarterly Financial Statistics for Enterprises

b/ Total of the four quarters from Cat 61-008

c/ Includes withdrawable shares for SK, ON, NB, NS & PE

d/ Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

e/ Total of demand and term deposits, loans payable and members' equity

## Appendix I: Top 10 Agricultural Co-operatives in Canada for 1996

Name of Co-operative	Sales or Operating Revenue \$'000
Saskatchewan Wheat Pool <sup>a</sup>	4 133 241
Alberta Wheat Pool <sup>a</sup>	2 128 120
Coopérative fédérée de Québec	1 790 946
Xcan Grain Pool Ltd. <sup>b</sup>	1 333 377
Manitoba Pool Elevators <sup>a</sup>	1 220 534
Agrifoods International Cooperative Ltd.	1 131 685
Agropur, coopérative agro-alimentaire	1 038 420
United Farmers of Alberta Co-operative Ltd.	534 903
Lilydale Co-operative Ltd.	298 828
Western Co-operative Fertilizers Ltd.	286 751

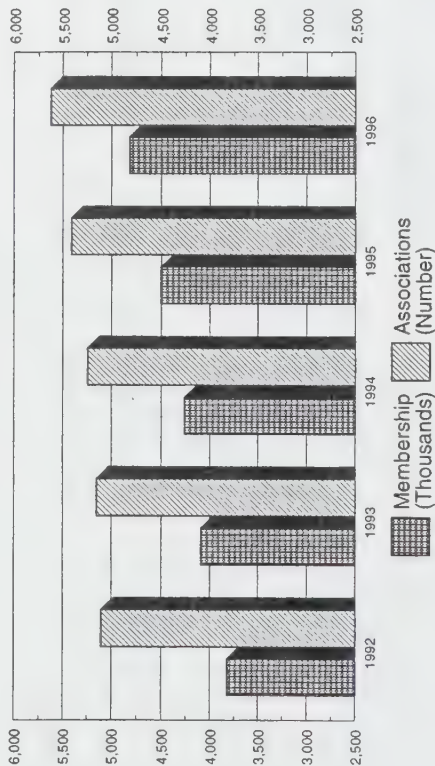
<sup>a</sup> Sales include grain purchased for the account and delivered to the Canadian Wheat Board

<sup>b</sup> Wholly owned by co-operatives

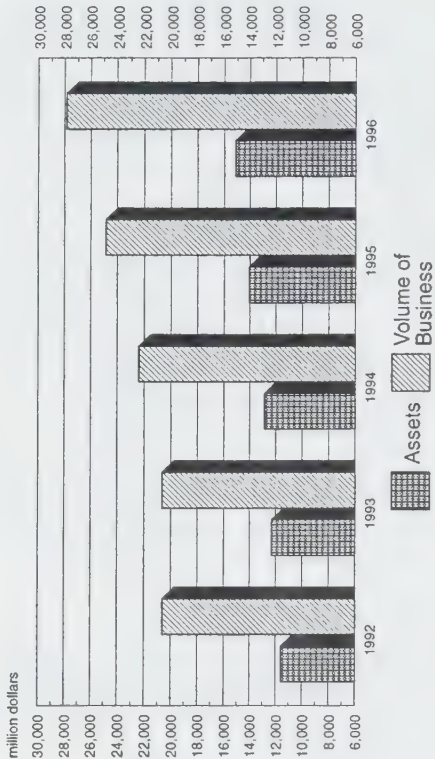
- The top ten agricultural co-operatives in Canada have total revenues of \$ 13.9 billion for 1996
  - a 21 per cent increase over 1995 totals

Source: The Top 50 Canadian Co-operatives 1996, Co-operatives Secretariat

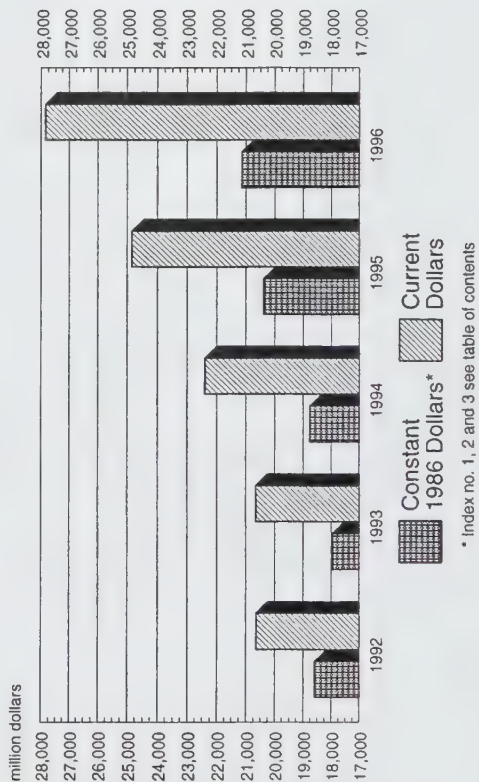
**Figure 1: Number and Membership of Non-Financial Co-operatives, 1992 - 1996**



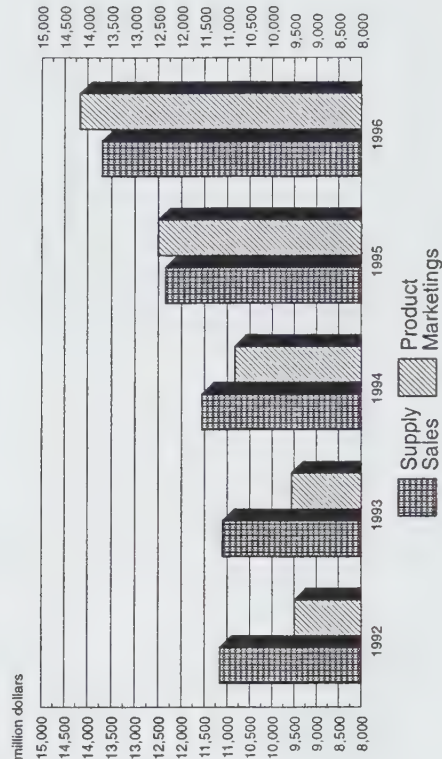
**Figure 2: Volume of Business & Assets of Non-Financial Co-operatives, 1992 - 1996**



**Figure 3: Volume of Business of Non-Financial Co-operatives, 1992 - 1996**

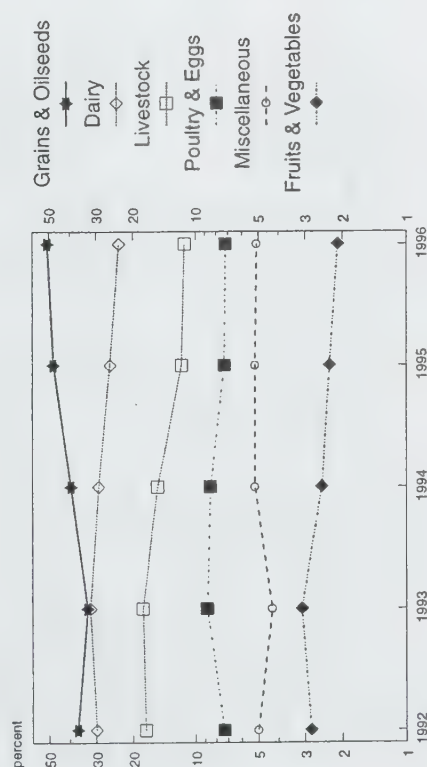


**Figure 4: Product Marketings & Supply Sales of Non-Financial Co-operatives, 1992 - 1996**

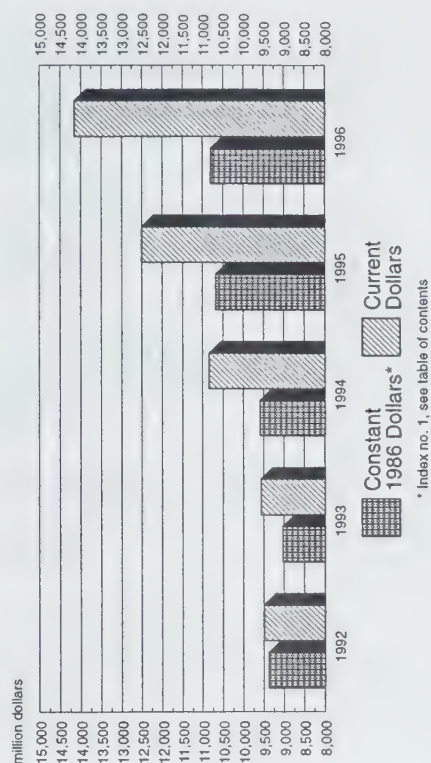




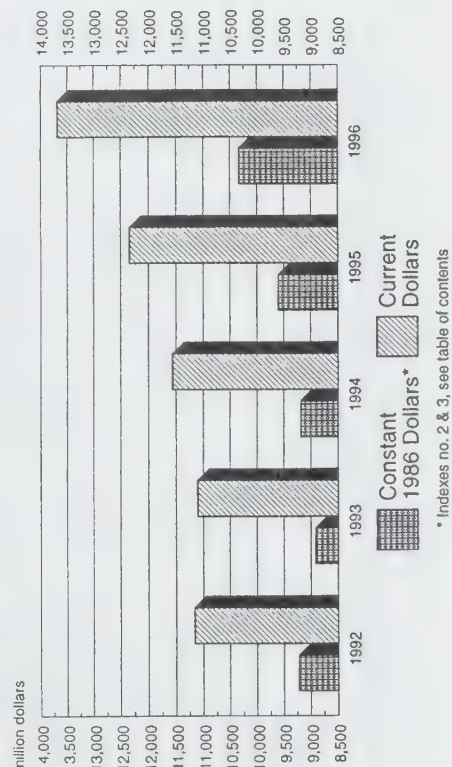
**Figure 5: Products Marketed as a Percentage of Total Marketings by Non-Financial Co-operatives, 1992 - 1996**



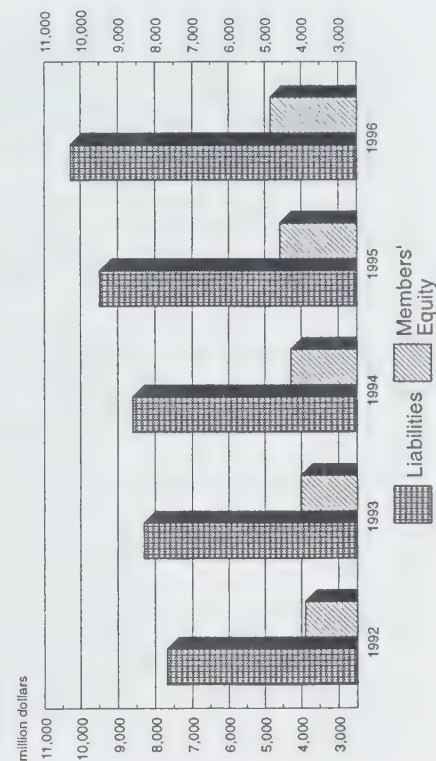
**Figure 6: Product Marketings of Non-Financial Co-operatives, 1992 - 1996**



**Figure 7: Consumer and Supply Sales of Non-Financial Co-operatives, 1992 - 1996**

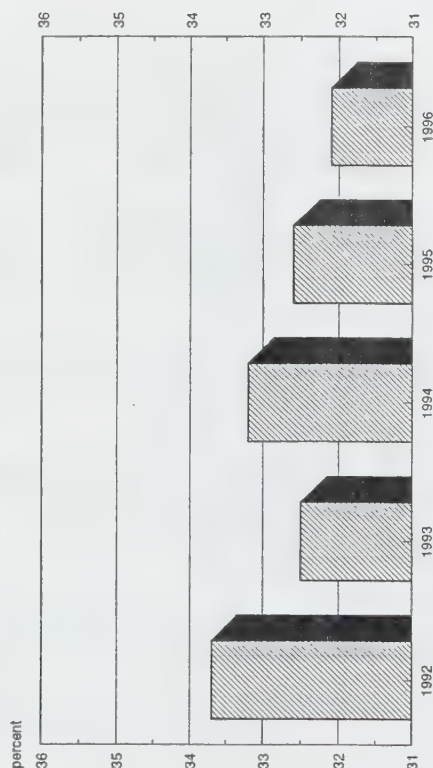


**Figure 8: Liabilities and Members' Equity of Non-Financial Co-operatives, 1992 - 1996**

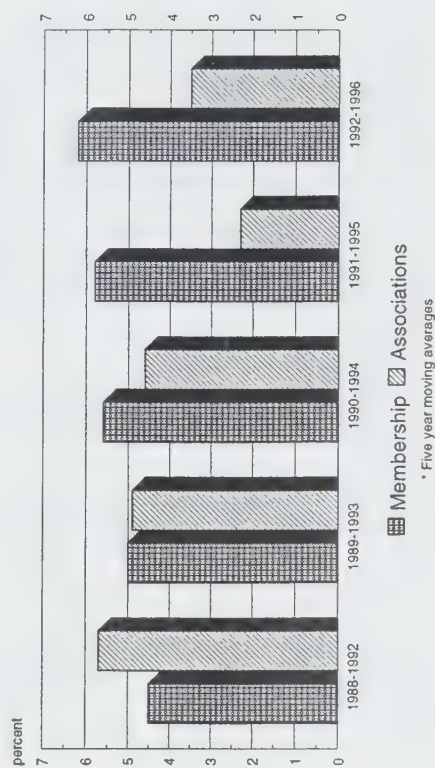




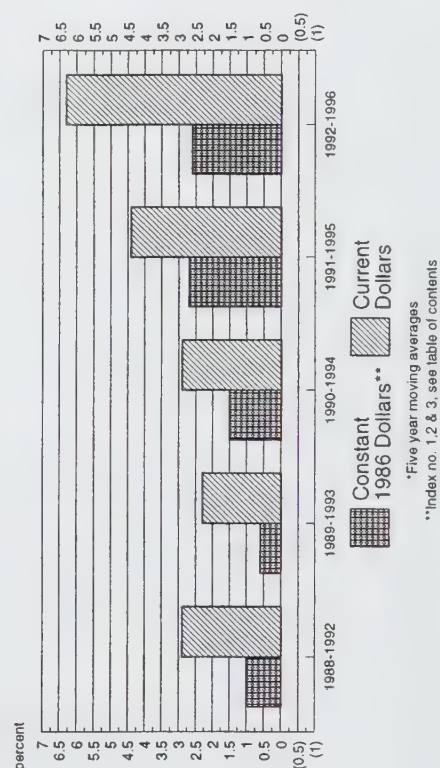
**Figure 9: Members' Equity as a Percentage of Total Assets of Non-Financial Co-operatives, 1992 - 1996**



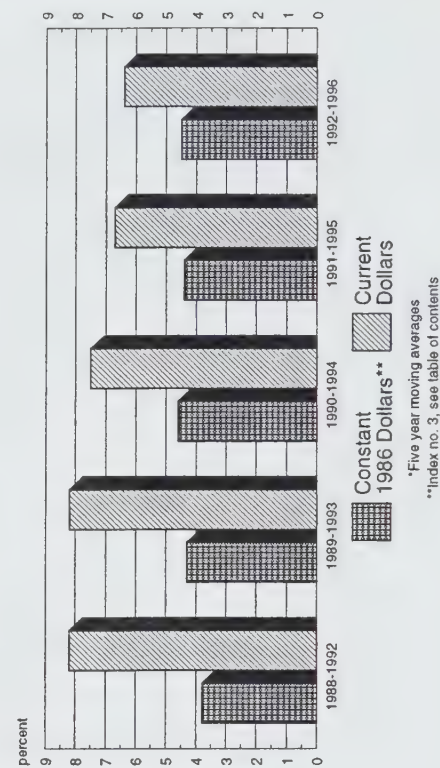
**Figure 10: Five Year Growth Trends, Number & Memberships of Non-Financial Co-operatives, 1988 - 1996\***



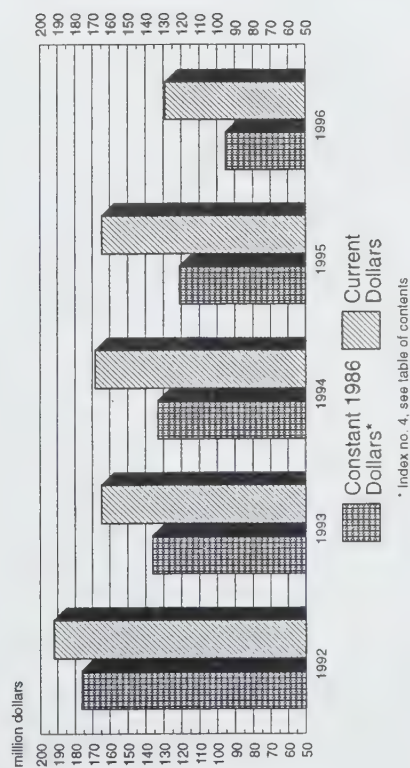
**Figure 11: Five Year Growth Trends, Volume of Business of Non-Financial Co-operatives, 1988 - 1996\***



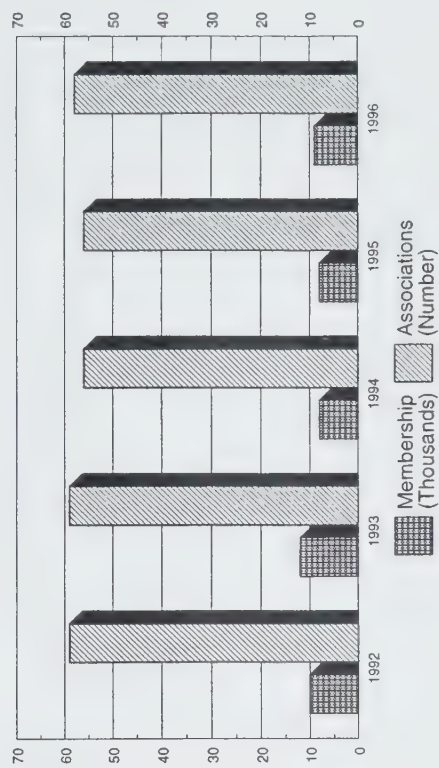
**Figure 12: Five Year Growth Trends, Assets of Non-Financial Co-operatives, 1988 - 1996\***



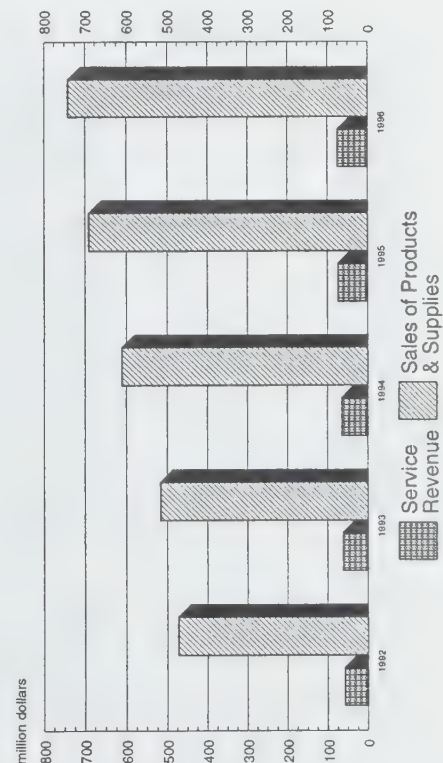
**Figure 13: Volume of business of Fishing Co-operatives, 1992 - 1996**



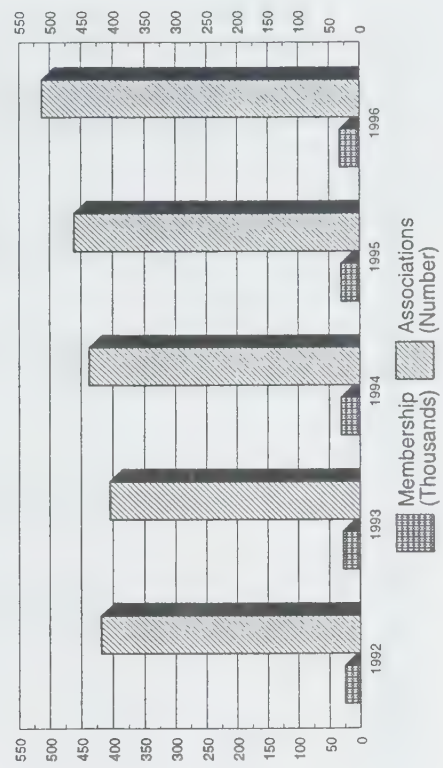
**Figure 14: Number and Membership of Fishing Co-operatives, 1992 - 1996**



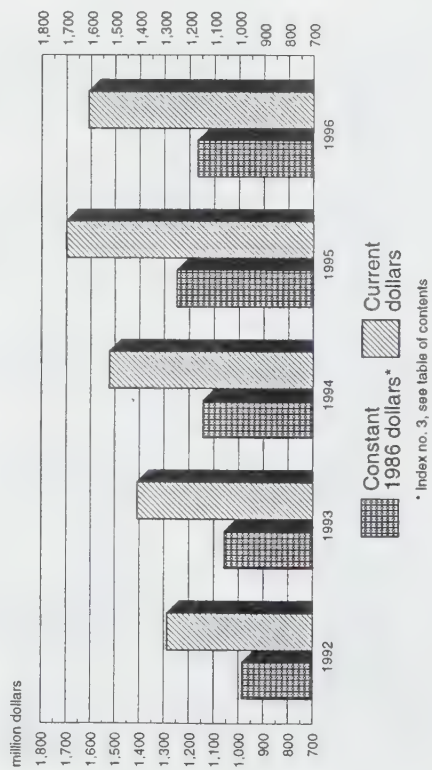
**Figure 15: Service Revenues and Sales of Production Co-operatives, 1992 - 1996**



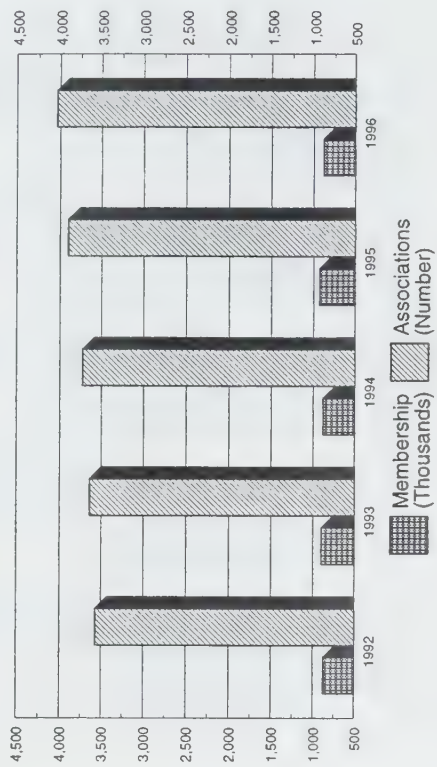
**Figure 16: Number and Membership of Production Co-operatives, 1992 - 1996**



**Figure 17: Volume of Business of Service Co-operatives, 1992 - 1996**



**Figure 18: Number and Membership of Service Co-operatives, 1992 - 1996**











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**CO-OPERATIVES  
IN CANADA\***  
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## Preface

*Co-operatives in Canada* which was first published in 1987 and presented 1985 data. Originally published as a condensed version of our main statistical publication "Co-operation in Canada", which was mainly used for distribution to interested foreign parties, it presented an overview of the co-operative system in Canada. However, since 1995 the format of the publication which greatly changed replaced "Co-operation in Canada". It is now our main statistical publication on non-financial co-operatives in Canada. Data on other types of co-operatives such as credit unions and *caisses populaires*, insurance and other financial co-operatives can be obtained through the Co-operatives Secretariat. A copy of this publication is also available on our Web site at: [www.agr.ca/policy/coop/contents.html](http://www.agr.ca/policy/coop/contents.html)

### Index Sources for Bar Charts :

Index No. 1	GDP Deflator (1992=100), Statistics Canada.
Index No. 2	Farm Input Price Index, Statistics Canada, Publication 62-004
Index No. 3	Consumer Price Index, Statistics Canada, Publication 62-001

# CO-OPERATIVES IN CANADA

## SITUATION - 1997

The 1997 statistics are based on data from 5 612 non-financial co-operatives having over 4.7 million members, a combined volume of business of \$28.8 billion and assets of \$15.8 billion. These co-operatives also employed over 73 300 people of which 75 per cent were full-time employees. Of these co-operatives, 928 have an agricultural base and represent over 629 000 producers with a combined volume of business of \$19.7 billion and assets of \$6.2 billion. This includes data provided by wholesale co-operatives and federations.

Compared with 1996, the number of co-operatives reporting to the 1997 survey decreased by 15 and total membership also decreased by 2.6 per cent, however, volume of business and assets grew by 3.5 per cent and 4.2 per cent respectively. For 1997 co-operatives employed basically the same number of people as the previous year. The number of agricultural co-operatives was virtually the same, while their membership decreased by 111 000 members. Volume of business and assets grew respectively by 4.2 per cent and 8.8 per cent over this period.

### PRODUCER CO-OPERATIVES

Co-operatives play a crucial role in the agricultural sector of the Canadian economy, especially in the processing and marketing of grains and oilseeds, milk and dairy products, poultry, honey, maple products, fruits and vegetables and livestock.

**Agricultural marketing and processing** co-operatives are, for the most part, modern enterprises that use the latest technology. Some are even leaders in their industry. For example, AGROPUR and Agrifoods International Cooperative in dairy and Saskatchewan Wheat Pool and Agricore in grains. Altogether, they represent a major economic force with a combined volume of business of more than \$16.1 billion and assets of \$4.7 billion. In 1997, they marketed nearly \$13.5 billion in agricultural products in Canada and abroad. (See Table 4.)

The market share of agricultural marketing co-operatives varies from over 62 per cent for dairy products to 4 per cent for egg production. (See Appendix F.)

On the **farm supply side**, co-operatives play an indispensable role in the sale of fertilizers and chemicals, animal feed and machinery such as farm machinery, and provide member co-operatives and producers with seeds and other inputs needed on the farm, including building materials and petroleum products. In 1997, they had a combined volume of business of \$3.1 billion compared with 3.0 billion in 1996.

The top ten agricultural co-operatives reported combined revenues of \$14.5 billion and assets of \$4.3 billion for 1997. They employed over 21,000 persons. (See Appendix I.)

In 1997, there were 50 **fishery** co-operatives responding to the survey, eight less than 1996. Their situation continues to be very difficult, they reported \$118.4 million in revenues for 1997, an eight per cent drop compared to 1996. They had combined assets of \$52.3 million, a slight drop compared to last year and reported total liabilities of \$21.6 million, a 13.6 per cent drop compared to 1996. (See Tables 10 and 11.)



**Production** co-operatives include **feeder, grazing, agricultural machinery, artificial insemination, forestry and handicraft** co-operatives. Together, the 522 production co-operatives responding to the survey reported a combined volume of business of \$875.6 million, an increase of \$46 million over 1996. Co-operatives in Quebec and Alberta accounted for more than 80 per cent of the total volume of business of this group. In Quebec, revenues were primarily derived from the sale of forest products, while in Alberta, the sale of livestock (cattle and hogs) was by far the primary activity. Saskatchewan has the largest number of production co-operatives, with 199 organizations reporting. Management of grazing operations and farm feeder operations were the two main activities of production co-operatives, with 150 and 133 enterprises respectively, accounting for 54 per cent of all production co-operatives. (See Tables 12 and 13 and Appendix B.)

## **CONSUMER CO-OPERATIVES**

At the local level, **consumer** co-operatives vary in size and sophistication, from small buying clubs, to large supermarket organizations and wholesalers. At these "conventional stores", sales are made in the usual manner and any "surplus" is returned at year's end based on patronage. In 1997, the sales of this group amounted to over \$7.1 billion, with food products accounting for over 51 per cent of overall sales. Petroleum products, dry goods and home hardware were other types of products also sold. (See Table 6.)

In the West, during 1997, the 335 member co-operatives of Federated Co-operatives Limited had total sales of nearly \$2.8 billion, which gave them the strongest co-op presence in any region in Canada. Calgary Co-op Association Ltd. is considered the largest consumer co-operative in North America, with nearly 40 per cent of the local retail market. Sales include food products, hardware, clothing, furnishings, petroleum

products and building materials, as well as travel services and pharmaceuticals. In British Columbia, Mountain Equipment Co-op (MEC), based in Vancouver, specializes in the sale of outdoor equipment. It provides a catalogue sales service and operates three stores outside British Columbia, in Toronto, Ottawa and Calgary. In 1997, MEC had in excess of one million members across Canada and reported a volume of business of \$115.5 million.

In Atlantic Canada, the 169 member co-operatives of Co-op Atlantic had sales of over \$1.1 billion in 1997.

Although not as large or influential, Quebec and Ontario consumer co-operatives are strong organizations with little penetration in large urban areas.

A number of consumer co-operatives operate as "**direct charge**" co-operatives. In 1997, there were 50 reporting to the survey across Canada, most of them located in Quebec, New Brunswick and Nova Scotia. The "direct charge" co-ops responding to our 1997 survey reported a combined volume of business of over \$397 million and over 78,000 members. The concept of the "direct charge" system is that goods are provided to members at cost and a weekly service fee is charged to cover operating costs. Some add a surcharge to build capital for the development of the co-operative.

A more specialized consumer co-operative which has emerged in the past fifteen years, especially in urban areas, is the **natural health foods (bulk)** co-operative. In addition to retail sales, some of these co-operatives sell goods wholesale to other co-operatives. The majority of these co-operatives are located in Quebec. (See Appendix A.)

**Student supply** co-operatives have gained a strong foothold, especially in Quebec, where over 100 are active. These co-operatives reported a volume of business of more than \$155 million in 1997 and over 954,000

members, most of whom were students. They provide all the various goods students may require, from pens and pencils to course text books. Several operate cafeterias and offer driver education courses. Sales of computer equipment (hardware and software) accounted for approximately three-quarters of the volume of business of these co-operatives. *Cybernétique Technologie*, a subsidiary of the *Fédération des coopératives québécoises en milieu scolaire*, now ranks first among computer assemblers in Quebec, with its "Supra" brand of compatible computers. (See Appendix A.)

**Service** co-operatives now make up the largest number of co-operatives in Canada. In 1997, they were 4,038 service co-operatives responding to the survey, accounting for 72 per cent of all non-financial co-operatives. They reported a combined volume of business of \$1.4 billion, a decrease of 13 per cent over the previous year. Most of this decrease was due to the conversion of the major health insurance co-operative in British Columbia to a private company.

Since the mid-1970s, **housing** co-operatives have experienced a significant expansion. In 1997, the 2 054 housing co-operatives reporting had combined assets of nearly \$5.7 billion and over 113 000 members. There is also other types of co-operatives that are involved in the housing activities. In 1997, 52 of them reported to the survey. Most of them are co-operative housing resource groups that are involved with development of emerging housing co-operatives. Equity housing co-operatives are involved with the management of common assets. (See Appendix E.)

There are two major types of **child care** co-operatives: day care and nursery school co-operatives. Day care co-operatives are formed by working parents to provide daytime care for their children while they work. Nursery schools are formed with the emphasis on education and social interaction,

and also provide parents with time for other pursuits. Child care co-operatives are found in greatest numbers in Ontario, Saskatchewan and Manitoba. In 1997, there were 427 day care and nursery school co-operatives reporting revenues of nearly \$49.9 million and over 29,400 members.

**Health care** co-operatives play an important part in the lives of a number of communities across Canada. A report entitled "Co-op/Consumer Sponsored Health Care Delivery Effectiveness" found that this type of health care delivery offers significant economic and other advantages. There is a role for health care co-operatives in helping to maintain the quality of our health care system while still assuring fiscal responsibility.

In 1997, we find 37 health care co-operatives reporting to the survey and nearly 24 000 members, assets of \$26.2 million and revenues of \$60.0 million, the marked decrease in members, assets and revenues over last year is due to the conversion of the major health insurance co-operative in British Columbia to a private company.

**Community development** co-operatives foster local-level leadership skills and full grassroots participation in innovation and solving socio-economic problems. Community development co-operatives are found throughout Canada, but the majority are located in Saskatchewan. In 1997, the 212 development co-operatives reporting had 12 027 members, assets of \$20.8 million and revenues of \$14.9 million.

**Funeral** or burial co-operatives find their greatest strength in Quebec, though they have made some in-roads in the Maritimes. In 1997, the 51 funeral co-operatives reporting had assets of \$51.6 million and more than 136 000 members.

**Water supplying** co-operatives are found mainly in Alberta, Quebec and Manitoba and 169 of them responded to the survey in 1997. **Natural gas and rural electric** co-operatives



are found almost exclusively in Alberta. There were 210 such co-operatives reporting to the survey in 1997 with over 119,000 members, assets of \$473.5 million and revenues of over \$132.9 million.

Although **recreational** co-operatives are found in most provinces, they are most popular in the West, particularly in Saskatchewan. In 1997, the 288 recreational co-operatives reporting were engaged in various activities, including the management of community centres, skating and curling rinks, golf courses, campgrounds and swimming pools.

**Transportation and communication** co-operatives, though small in number, are found throughout Canada. (For other service co-operatives, see Appendix C.)

### WORKERS' CO-OPERATIVES

During the 1980s, **workers' co-operatives** became more and more common and well established in Canada, especially in Quebec. In 1997 there were 247 workers' co-operatives reporting with a total of 15 867 members. They reported a combined volume of business of over \$570 million and assets of \$310 million. They also employed 6 539 persons, with over 93 per cent working full-time. These co-operatives operate in a wide variety of fields, as the following examples show.

Founded in 1960, the *Coopérative Laterrière* is the largest forestry co-operative in Quebec and also the largest workers' co-operative in Canada with a volume of business of nearly \$77.6 million in 1997. In fact, this co-operative is the first worker co-operative to be listed in the Top 50 co-operatives in Canada. Among other things, it operates a sawmill and tree nursery, and exports part of its production, primarily to England. It is owned by its 910 members and employs a total of 350 full-time workers.

In 1997, forestry co-operatives accounted for

69 per cent of the overall volume of business of workers' co-operatives in Canada, that is, a total of \$394.6 million. (See Appendix D.)

The *Coop des inséminateurs du Québec*, with a volume of business of over \$22 million in 1997, generates the most revenues of non-forestry workers' co-operatives in Canada.

In recent years, a new type of workers' co-operative has been developed in Québec where 66 are active. This new type of co-operative is known as **worker/shareholder co-operative**. Usually, these co-operatives are created when a business is seeking new capital and ask the employees to invest in the business. Then, the employees form a co-operative and buy shares of the business. A good example of worker/shareholder co-operative is the *Coop des travailleurs miniers JM* in Asbestos, Québec. This co-operative which has 893 members, hold shares of the business that employed its members.

These co-operatives are examples of people employing themselves in a productive manner. The rapidly rising interest in workers' co-operatives reflects the tremendous need for jobs and the increasing interest of better educated and more politically conscious people to have more control over their jobs and, consequently, their lives and communities.

A new type of co-operative is gaining in popularity, the **multi-stakeholder co-operative** or **solidarity co-operative** in Quebec. In these co-operatives, the membership is made of different categories of partners; users of the services, employees, community organization. Almost non-existent a couple of years ago, there was, in 1997 more than 15 multi-stakeholder co-operatives mostly in Quebec. They are providing mainly homecare services to seniors and people with minor health conditions. Their growth continues in 1998 with the formation of 40 new co-operatives.

## CREDIT UNIONS AND CAISSES POPULAIRES

**Credit unions** and *caisses populaires* can be found in all provinces and territories across Canada. In 1997, they reported assets of 107 billion, a rise of 3 per cent compared with 1996. Québec accounts for over 50 per cent of the total. For more details about *caisses populaires* and credit unions statistics, see appendices G and H.

For additional data, see the attached tables, figures and appendices. You may also contact the Co-operatives Secretariat (see title page) for all other questions regarding these statistics.





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Table 1: Summary by province of non-financial co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA	Previous Year
<b>Associations</b>															
Consumer	-	35	35	48	85	40	20	217	36	37	9	17	3	582	594
Supply	-	-	9	19	88	17	30	79	3	5	3	2	2	257	255
Marketing	-	-	19	11	6	17	27	49	8	15	5	2	4	163	169
Fishing	-	-	3	3	4	6	1	4	10	8	8	3	-	50	58
Production	-	-	21	85	199	20	18	118	27	23	7	3	1	522	513
Service	-	-	324	499	575	213	832	1 325	71	117	34	33	15	4 038	4 038
<b>Total</b>	-	<b>35</b>	<b>411</b>	<b>665</b>	<b>957</b>	<b>313</b>	<b>928</b>	<b>1 792</b>	<b>155</b>	<b>205</b>	<b>66</b>	<b>60</b>	<b>25</b>	<b>5 612</b>	<b>5 627</b>
<b>Membership</b>								- thousands -							
Consumer	-	14	1 136	589	313	94	28	1 078	73	42	22	50	1	3 439	3 222
Supply	-	-	44	133	52	64	38	20	1	6	2	-	-	360	473
Marketing	-	-	5	59	75	28	12	17	2	3	1	-	3	203	200
Fishing	-	-	-	-	1	1	-	1	2	1	-	2	-	7	9
Production	-	-	2	11	5	1	1	9	3	2	-	-	-	34	33
Service	-	-	30	186	61	44	112	190	14	4	11	2	1	655	886
<b>Total</b>	-	<b>14</b>	<b>1 217</b>	<b>978</b>	<b>506</b>	<b>233</b>	<b>192</b>	<b>1 314</b>	<b>95</b>	<b>58</b>	<b>35</b>	<b>53</b>	<b>4</b>	<b>4 698</b>	<b>4 823</b>
<b>Employees</b>								- number -							
Consumer	-	533	1 602	5 287	3 808	1 323	593	2 640	1 627	753	325	518	3 368	22 377	22 251
Supply	-	-	260	1 131	573	369	1 281	1 750	18	132	20	4	118	5 656	5 642
Marketing	-	-	1 866	3 036	3 923	1 364	1 022	11 786	333	1 823	362	22	3 126	28 663	26 387
Fishing	-	-	-	30	2	16	3	20	671	176	528	517	-	1 963	2 208
Production	-	-	571	137	171	49	72	4 364	167	137	5	17	3	5 693	5 771
Service	-	-	361	1 169	1 097	630	2 230	2 839	151	143	204	27	118	8 969	9 237
<b>Total</b>	-	<b>533</b>	<b>4 660</b>	<b>10 790</b>	<b>9 574</b>	<b>3 751</b>	<b>5 201</b>	<b>23 399</b>	<b>2 967</b>	<b>3 164</b>	<b>1 444</b>	<b>1 105</b>	<b>6 733</b>	<b>73 321</b>	<b>71 496</b>
<b>Volume of business</b>								- million dollars -							
Consumer	-	144.4	346.8	991.2	850.7	307.8	182.4	586.2	304.8	157.2	57.8	109.5	3 089.0	7 127.8	6 848.0
Supply	-	-	120.7	746.4	201.2	206.2	564.5	676.6	6.7	19.3	5.1	2.1	548.9	3 097.7	2 913.3
Marketing	-	-	355.0	2 415.9	4 233.5	1 501.9	511.1	4 107.2	77.9	422.9	83.0	3.9	2 428.8	16 141.1	15 493.6
Fishing	-	-	.1	1.0	1.0	3.7	.1	5.8	38.2	36.5	32.0	15.5	-	133.9	149.5
Production	-	-	22.4	265.3	52.2	13.2	58.0	420.1	27.0	7.8	.1	3	9.2	875.6	829.8
Service	-	-	140.2	185.9	59.5	56.7	533.4	342.8	20.8	17.4	4.1	5.5	34.0	1 400.3	1 610.5
<b>Total</b>	-	<b>144.4</b>	<b>985.2</b>	<b>4 605.7</b>	<b>5 398.1</b>	<b>2 089.5</b>	<b>1 849.5</b>	<b>6 138.7</b>	<b>475.4</b>	<b>661.1</b>	<b>182.1</b>	<b>136.8</b>	<b>6 109.9</b>	<b>28 776.4</b>	<b>27 844.7</b>
<b>Assets</b>															
Consumer	-	85.2	127.2	350.2	374.2	138.5	32.1	188.5	85.1	45.1	16.0	36.3	1 100.8	2 579.2	2 455.1
Supply	-	-	44.9	264.5	118.1	99.4	199.2	269.8	3.4	7.7	1.8	.7	191.9	1 201.4	1 142.1
Marketing	-	-	113.9	759.5	1 292.8	434.0	136.8	1 342.2	20.2	139.6	30.1	1.3	425.0	4 695.4	4 341.2
Fishing	-	-	.1	.2	.2	.8	-	1.4	27.0	6.4	6.7	9.6	-	52.4	52.8
Production	-	-	9.7	130.2	48.6	7.5	23.2	245.7	3.3	3.2	.1	.1	1.2	472.8	431.2
Service	-	-	1 070.1	736.5	112.9	170.2	3 350.1	1 013.0	56.9	105.5	15.7	29.1	114.2	6 774.2	6 715.4
<b>Total</b>	-	<b>85.2</b>	<b>1 365.9</b>	<b>2 241.1</b>	<b>1 946.8</b>	<b>850.4</b>	<b>3 741.4</b>	<b>3 060.6</b>	<b>195.9</b>	<b>307.5</b>	<b>70.4</b>	<b>77.1</b>	<b>1 833.1</b>	<b>15 775.4</b>	<b>15 137.8</b>

<sup>1/</sup> co-operatives incorporated federally

Table 2: Volume of business by province of non-financial co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA	Previous Year
- million dollars -															
<b>Product marketings</b>															
Grains	-	-	-	1 119.2	2 268.1	1 141.8	219.1	53.8	0.1	-	-	-	420.0	5 222.1	5 169.4
Oilseeds	-	-	-	409.0	672.6	-	21.7	-	-	-	-	-	919.1	2 022.4	2 051.8
Fruit	-	-	113.9	-	0.2	-	26.8	3.7	6.2	6.1	0.5	-	-	157.4	179.2
Vegetables	-	-	52.7	11.8	0.4	-	15.5	17.3	4.2	0.4	8.4	-	-	110.7	114.7
Dairy	-	-	63.4	-	-	10.2	232.2	1 738.2	35.2	333.7	74.1	-	1 079.9	3 566.9	3 294.3
Poultry	-	-	-	309.1	-	73.7	-	644.0	-	41.5	-	-	-	1 068.3	1 001.8
Eggs	-	-	-	11.4	-	-	-	0.9	-	7.0	-	3.9	-	23.2	22.7
Livestock: Cattle & sheep	-	-	69.6	259.0	432.3	49.3	23.4	44.2	1.5	0.9	0.5	-	-	880.7	808.6
Livestock: Hogs	-	-	-	2.9	1.4	0.5	13.8	823.1	0.6	-	-	-	-	842.3	787.5
Fish	-	-	-	1.0	0.5	3.4	-	5.8	33.4	30.0	29.9	14.4	-	118.4	128.9
Forest products	-	-	-	-	-	-	-	374.6	23.5	3.0	-	-	64.7	465.8	423.0
Honey & maple	-	-	-	11.2	-	8.9	-	30.4	-	-	-	-	0.2	50.7	34.2
Other	-	13.6	42.3	89.1	3.6	-	49.5	19.7	-	0.2	0.2	0.8	2.1	221.1	140.9
<b>Total product marketings</b>	-	13.6	341.9	2 223.7	3 379.1	1 287.8	602.0	3 755.7	104.7	422.8	113.6	19.1	2 486.0	14 750.0	14 157.0
<b>Consumer &amp; supplies</b>															
Food Products	-	94.1	139.5	654.1	527.8	145.3	73.6	418.4	252.2	128.4	40.1	95.6	1 527.8	4 096.9	3 948.0
Dry goods & home hardware	-	17.2	147.9	50.7	76.0	19.5	52.8	34.3	36.4	10.5	3.9	1.1	306.6	756.9	719.1
Other	-	0.2	0.6	70.0	23.3	16.8	63.6	162.0	4.3	0.8	0.1	0.1	8.5	350.3	322.0
<b>Sub-total consumer</b>	-	111.5	288.0	774.8	627.1	181.6	190.0	614.7	292.9	139.7	44.1	96.8	1 842.9	5 204.1	4 989.1
Animal feed	-	-	23.2	116.6	40.2	13.7	131.6	521.3	5.5	28.9	4.4	1.6	144.2	1 031.2	1 020.6
Fertilizers & chemicals	-	-	2.7	272.6	371.3	231.3	151.6	174.7	0.9	4.6	0.3	0.2	420.9	1 631.1	1 602.6
Seeds	-	-	0.4	44.0	52.8	4.5	24.0	28.3	0.7	1.6	0.3	-	1.2	157.8	136.6
Farm supplies	-	-	13.9	134.0	37.8	21.6	32.2	205.9	1.7	10.8	1.6	0.2	60.1	519.8	507.4
<b>Sub-total agriculture</b>	-	0.0	40.2	567.2	502.1	271.1	339.4	930.2	8.8	45.9	6.6	2.0	626.4	3 339.9	3 267.2
Machinery, vehicles & parts	-	0.6	0.9	31.6	41.3	6.7	1.1	104.4	0.9	0.6	0.9	-	16.7	205.7	164.7
Petroleum products	-	1.1	114.5	550.5	387.5	186.3	98.5	284.3	35.8	17.0	8.4	6.5	907.5	2 597.9	2 375.3
Building materials	-	-	9.6	98.6	68.7	25.9	10.1	40.6	1.7	0.4	2.2	1.8	110.4	370.0	364.8
Other	-	-	1.5	4.3	3.1	2.7	25.3	6.3	0.6	1.7	0.4	1.0	1.8	48.7	56.1
<b>Sub-total other supply</b>	-	1.7	126.5	685.0	500.6	221.6	135.0	435.6	39.0	19.7	11.9	9.3	1 036.4	3 222.3	2 960.9
<b>Total consumer &amp; supplies</b>	-	113.2	454.7	2 027.0	1 629.8	674.3	664.4	1 980.5	340.7	205.3	62.6	108.1	3 505.7	11 766.3	11 217.2
<b>Total sales</b>	-	126.8	796.6	4 250.7	5 008.9	1 962.1	1 266.4	5 736.2	445.4	628.1	176.2	127.2	5 991.7	26 516.3	25 374.2
Service revenue	-	12.6	114.2	305.0	311.6	81.0	335.8	325.6	19.0	23.0	3.6	4.7	96.6	1 632.7	1 784.3
Other income	-	5.0	74.4	50.0	77.5	46.5	247.2	76.8	11.0	10.2	2.4	5.0	21.5	627.5	686.2
<b>Total</b>	-	144.4	985.2	4 605.7	5 398.0	2 089.6	1 849.4	6 138.6	475.4	661.3	182.2	136.9	6 109.8	28 776.5	27 844.7

<sup>1/</sup> co-operatives incorporated federally



Table 3: Balance sheet by province of non-financial co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
- million dollars -														
<b>Assets</b>														
Cash	-	1.6	47.5	135.7	96.8	52.1	113.5	80.1	4.2	7.3	3.1	2.6	519.0	1 063.5
Receivables	-	16.1	56.8	419.9	458.7	182.8	166.5	463.7	20.4	39.0	13.1	5.5	461.5	2 304.0
Inventories	-	20.1	67.5	398.2	443.3	177.7	100.2	445.2	28.4	46.0	14.6	7.2	336.2	2 084.6
Other current	-	0.6	7.6	17.3	26.7	26.0	13.9	63.9	2.3	4.0	0.6	2.0	28.5	193.4
<b>Sub-total current</b>	-	<b>38.4</b>	<b>179.4</b>	<b>971.1</b>	<b>1 025.5</b>	<b>438.6</b>	<b>394.1</b>	<b>1 052.9</b>	<b>55.3</b>	<b>96.3</b>	<b>31.4</b>	<b>17.3</b>	<b>1 345.2</b>	<b>5 645.5</b>
Investments	-	17.2	86.2	249.6	240.9	101.8	118.2	244.1	35.4	19.9	4.6	7.2	113.2	1 238.3
Property & equipment	-	29.2	1 087.4	999.5	639.5	306.8	3 213.0	1 531.8	105.0	189.3	34.0	52.5	353.8	8 541.8
Other assets	-	0.4	12.8	20.8	41.0	3.2	16.0	231.8	0.2	2.0	0.5	0.1	20.9	349.7
<b>Total assets</b>	-	<b>85.2</b>	<b>1 365.8</b>	<b>2 241.0</b>	<b>1 946.9</b>	<b>850.4</b>	<b>3 741.3</b>	<b>3 060.6</b>	<b>195.9</b>	<b>307.5</b>	<b>70.5</b>	<b>77.1</b>	<b>1 833.1</b>	<b>15 775.3</b>
<b>Liabilities</b>														
Short-term debt	-	8.7	61.8	322.0	238.7	133.7	146.9	207.9	23.1	23.2	7.8	8.2	292.0	1 474.0
Accounts payable	-	14.8	64.1	288.7	401.9	110.7	114.6	479.0	40.7	58.4	11.1	15.7	519.8	2 119.5
Other current	-	1.1	13.5	50.4	11.2	12.6	42.3	46.1	2.0	2.4	0.3	0.8	47.3	230.0
<b>Sub-total current</b>	-	<b>24.6</b>	<b>139.4</b>	<b>661.1</b>	<b>651.8</b>	<b>257.0</b>	<b>303.8</b>	<b>733.0</b>	<b>65.8</b>	<b>84.0</b>	<b>19.2</b>	<b>24.7</b>	<b>859.1</b>	<b>3 823.5</b>
Long-term debt	-	24.9	915.1	381.7	268.4	205.4	3 080.5	1 263.6	70.6	153.1	19.6	38.4	121.6	6 542.9
Deferred credits	-	0.5	12.6	79.8	38.3	24.6	11.7	130.2	0.5	3.5	2.6	0.8	67.8	372.9
<b>Sub-total liabilities</b>	-	<b>50.0</b>	<b>1 067.1</b>	<b>1 122.6</b>	<b>958.5</b>	<b>487.0</b>	<b>3 396.0</b>	<b>2 126.8</b>	<b>136.9</b>	<b>240.6</b>	<b>41.4</b>	<b>63.9</b>	<b>1 048.5</b>	<b>10 739.3</b>
<b>Members' equity</b>														
Members' loans	-	0.3	24.0	90.4	3.4	63.0	39.5	40.8	11.8	3.6	0.5	2.1	109.0	388.4
Share capital	-	22.3	138.2	340.0	566.0	115.9	45.1	334.9	30.0	39.1	11.0	13.0	479.4	2 134.9
Reserves	-	11.5	83.8	529.5	287.7	126.1	213.9	522.5	24.6	15.9	13.7	6.2	30.6	1 866.0
Undistributed surplus	-	1.1	52.8	158.5	131.3	58.4	46.8	35.6	-7.4	8.3	3.9	-8.1	165.6	646.8
<b>Sub-total equity</b>	-	<b>35.2</b>	<b>298.8</b>	<b>1 118.4</b>	<b>988.4</b>	<b>363.4</b>	<b>345.3</b>	<b>933.8</b>	<b>59.0</b>	<b>66.9</b>	<b>29.1</b>	<b>13.2</b>	<b>784.6</b>	<b>5 036.1</b>
<b>Total liabilities &amp; equity</b>	-	<b>85.2</b>	<b>1 365.9</b>	<b>2 241.0</b>	<b>1 946.9</b>	<b>850.4</b>	<b>3 741.3</b>	<b>3 060.6</b>	<b>195.9</b>	<b>307.5</b>	<b>70.5</b>	<b>77.1</b>	<b>1 833.1</b>	<b>15 775.4</b>

<sup>1/</sup> co-operatives incorporated federally



Table 4: Volume of business by province of marketing co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>2/</sup>	CANADA
-million dollars-														
<b>Product marketings</b>														
Grains	-	-	-	1 116.9	2 265.5	1 141.9	68.7	3.0	-	-	-	-	420.0	5 016.0
Oilseeds	-	-	-	409.0	672.5	-	14.0	-	-	-	-	-	919.1	2 014.6
Fruit	-	-	113.9	-	-	-	26.8	3.7	2.0	6.1	0.5	-	-	153.0
Vegetables	-	-	52.7	11.8	-	-	15.5	9.9	-	0.4	7.2	-	-	97.5
Dairy	-	-	63.4	-	-	10.2	231.7	1 738.3	35.1	333.7	74.1	-	1 079.9	3 566.4
Poultry	-	-	-	309.1	-	73.7	-	636.0	-	41.5	-	-	-	1 060.3
Eggs	-	-	-	11.4	-	-	-	-	-	7.0	-	3.9	-	22.3
Livestock: Cattle & Sheep	-	-	63.2	10.5	391.7	38.2	8.0	44.2	0.6	0.9	0.5	-	-	557.8
Livestock: Hogs	-	-	-	2.9	-	-	13.8	752.6	0.1	-	-	-	-	769.4
Fish	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0
Forest products	-	-	-	-	-	-	-	-	-	0.8	-	-	-	0.8
Honey & maple	-	-	-	11.2	-	8.9	-	30.4	-	-	-	-	0.2	50.7
Other marketing	-	-	42.0	88.9	3.0	-	36.4	4.2	-	-	0.1	-	2.1	176.7
<b>Sub-total</b>	-	-	<b>335.2</b>	<b>1 971.7</b>	<b>3 332.7</b>	<b>1 272.9</b>	<b>414.9</b>	<b>3 222.3</b>	<b>37.8</b>	<b>390.4</b>	<b>82.4</b>	<b>3.9</b>	<b>2 421.3</b>	<b>13 485.5</b>
<b>Consumer &amp; Supplies</b>														
Consumer	-	-	4.3	-	192.2	0.5	5.6	23.3	36.3	-	-	-	0.2	262.4
Agricultural	-	-	5.9	339.6	406.4	192.1	65.5	529.1	0.4	26.6	0.1	-	1.9	1 567.6
Other supply <sup>1/</sup>	-	-	0.5	-	50.0	0.9	10.1	303.0	2.4	4.2	-	-	-	371.1
<b>Sub-total</b>	-	-	<b>10.7</b>	<b>339.6</b>	<b>648.6</b>	<b>193.5</b>	<b>81.2</b>	<b>855.4</b>	<b>39.1</b>	<b>30.8</b>	<b>0.1</b>	<b>0.0</b>	<b>2.1</b>	<b>2 201.1</b>
<b>Total sales</b>	-	-	<b>345.9</b>	<b>2 311.3</b>	<b>3 981.3</b>	<b>1 466.4</b>	<b>496.1</b>	<b>4 077.7</b>	<b>76.9</b>	<b>421.2</b>	<b>82.5</b>	<b>3.9</b>	<b>2 423.4</b>	<b>15 686.6</b>
Service revenue	-	-	5.3	102.7	252.0	31.8	12.3	16.5	0.5	1.3	0.1	-	4.3	426.8
Other Income	-	-	3.8	2.0	0.2	3.7	2.7	13.0	0.5	0.4	0.4	-	1.1	27.8
<b>Total</b>	-	-	<b>355.0</b>	<b>2 416.0</b>	<b>4 233.5</b>	<b>1 501.9</b>	<b>511.1</b>	<b>4 107.2</b>	<b>77.9</b>	<b>422.9</b>	<b>83.0</b>	<b>3.9</b>	<b>2 428.8</b>	<b>16 141.2</b>

<sup>1/</sup> includes machinery, vehicles & parts, petroleum, building supplies and other<sup>2/</sup> co-operatives incorporated federally

Table 5: Balance sheet by province of marketing co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
- million dollars -														
<b>Assets</b>														
Cash	-	-	4.9	31.6	60.5	31.6	10.4	10.1	0.3	1.5	1.8	0.1	14.8	167.6
Receivables	-	-	30.1	183.2	365.0	140.9	41.6	315.6	6.5	33.0	9.0	0.8	138.7	1 264.4
Inventories	-	-	12.0	235.4	328.3	126.6	36.3	258.3	2.8	33.3	8.7	0.0	111.9	1 153.6
Other current	-	-	2.3	7.7	9.6	15.8	1.6	18.0	0.4	2.5	0.0	0.1	4.3	62.3
<b>Sub-total current</b>	-	-	<b>49.3</b>	<b>457.9</b>	<b>763.4</b>	<b>314.9</b>	<b>89.9</b>	<b>602.0</b>	<b>10.0</b>	<b>70.3</b>	<b>19.5</b>	<b>1.0</b>	<b>269.7</b>	<b>2 647.9</b>
Investments	-	-	3.1	20.1	42.2	14.1	4.0	113.9	0.6	4.7	0.1	-	2.3	205.1
Property & equipment	-	-	58.7	277.4	448.1	102.8	39.5	472.5	9.5	62.8	10.0	0.3	136.8	1 618.4
Other assets	-	-	2.8	4.1	39.1	2.2	3.3	153.8	-	1.8	0.5	-	16.2	223.8
<b>Total assets</b>	-	-	<b>113.9</b>	<b>759.5</b>	<b>1 292.8</b>	<b>434.0</b>	<b>136.7</b>	<b>1 342.2</b>	<b>20.1</b>	<b>139.6</b>	<b>30.1</b>	<b>1.3</b>	<b>425.0</b>	<b>4 695.2</b>
<b>Liabilities</b>														
Short-term debt	-	-	22.0	150.6	194.0	111.7	41.0	115.5	1.7	14.5	2.3	0.2	28.7	682.2
Accounts payable	-	-	26.5	137.9	352.1	87.2	16.6	329.2	6.0	38.9	6.7	0.3	155.3	1 156.7
Other current	-	-	7.5	5.6	-	0.1	3.1	4.6	0.7	0.8	0.2	0.3	15.0	37.9
<b>Sub-total current</b>	-	-	<b>56.0</b>	<b>294.1</b>	<b>546.1</b>	<b>199.0</b>	<b>60.7</b>	<b>449.3</b>	<b>8.4</b>	<b>54.2</b>	<b>9.2</b>	<b>0.8</b>	<b>199.0</b>	<b>1 876.8</b>
Long-term debt	-	-	11.2	156.1	202.2	69.6	13.9	367.5	2.6	41.3	3.7	0.2	93.8	962.1
Deferred credits	-	-	2.9	71.4	37.8	21.5	1.5	58.4	-	3.2	1.9	-	5.0	203.6
<b>Sub-total liabilities</b>	-	-	<b>70.1</b>	<b>521.6</b>	<b>786.1</b>	<b>290.1</b>	<b>76.1</b>	<b>875.2</b>	<b>11.0</b>	<b>98.7</b>	<b>14.8</b>	<b>1.0</b>	<b>297.8</b>	<b>3 042.5</b>
<b>Members' equity</b>														
Members' loans	-	-	22.2	1.1	0.6	62.4	5.2	36	0.0	1.5	-	0.0	85.1	214.1
Share capital	-	-	1.4	30.2	297.8	2.7	19.3	188.2	4.3	22.9	2.7	0.0	18.3	587.8
Reserves	-	-	8.7	146.1	160.3	49.8	25.6	224.8	4.4	6.3	10.0	0.1	1.0	637.1
Undistributed surplus	-	-	11.5	60.5	48.0	29.0	10.5	18.0	0.4	10.2	2.6	0.2	22.8	213.7
<b>Sub-total equity</b>	-	-	<b>43.8</b>	<b>237.9</b>	<b>506.7</b>	<b>143.9</b>	<b>60.6</b>	<b>467.0</b>	<b>9.1</b>	<b>40.9</b>	<b>15.3</b>	<b>0.3</b>	<b>127.2</b>	<b>1 652.7</b>
<b>Total liabilities &amp; equity</b>	-	-	<b>113.9</b>	<b>759.5</b>	<b>1 292.8</b>	<b>434.0</b>	<b>136.7</b>	<b>1 342.2</b>	<b>20.1</b>	<b>139.6</b>	<b>30.1</b>	<b>1.3</b>	<b>425.0</b>	<b>4 695.2</b>

<sup>1/</sup> co-operatives incorporated federally

Table 6: Volume of business by province of consumer co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Consumer &amp; supplies</b>														
Food products	-	94.1	112.9	645.0	320.3	129.5	69.8	392.2	216.6	120.4	40.1	95.6	1 417.6	3 654.1
Dry goods & home hardware	-	17.2	141.8	44.8	67.1	18.2	14.3	14.2	32.5	9.8	3.7	1.0	306.4	671.0
Other	-	0.2	0.6	70.0	23.0	16.8	57.1	161.4	3.9	0.4	0.1	0.1	-	333.6
<b>Sub-total consumer</b>	-	111.5	255.3	759.8	410.4	164.5	141.2	567.8	253.0	130.6	43.9	96.7	1 724.0	4 658.7
Agricultural	-	-	9.4	37.5	64.4	27.6	14.6	9.8	3.3	7.7	1.7	0.0	189.0	365.0
Petroleum	-	1.1	52.8	111.4	268.8	79.1	18.3	1.1	34.5	10.0	7.9	6.5	907.5	1 499.0
Building materials	-	-	8.3	26.8	47.4	15.0	0.0	3.2	0.2	0.4	2.2	1.7	110.4	215.6
Other supply	-	0.0	0.9	0.9	2.8	0.1	0.6	0.8	0.6	-	-	0.6	1.8	9.1
<b>Sub-total supplies</b>	-	112.6	326.7	936.4	793.8	286.3	174.7	582.7	291.6	148.7	55.7	105.5	2 932.7	6 747.4
<b>Product marketings</b>	-	14.3	0.1	5.4	4.3	2.2	4.1	0.2	2.8	0.1	1.1	0.0	81.2	115.8
<b>Total sales</b>	-	126.9	326.8	941.8	798.1	288.5	178.8	582.9	294.4	148.8	56.8	105.5	3 013.9	6 863.2
Service revenue	-	12.6	2.2	32.1	8.4	3.2	2.3	2.1	6.3	4.3	0.3	1.0	60.2	135.0
Other income	-	5.0	17.8	17.4	44.2	16.1	1.4	1.2	4.1	4.1	0.7	3.0	14.6	129.6
<b>Total</b>	-	144.5	346.8	991.3	850.7	307.8	182.5	586.2	304.8	157.2	57.8	109.5	3 088.7	7 127.8

<sup>1/</sup> co-operatives incorporated federally

Table 7: Balance sheet by province of consumer co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
- million dollars -														
<b>Assets</b>														
Cash	-	1.6	5.7	30.2	9.9	7.6	1.8	18.3	1.0	1.0	0.4	0.7	415.0	493.2
Receivables	-	16.1	9.4	33.9	41.2	15.8	5.9	25.9	3.0	2.1	1.4	1.1	217.4	373.2
Inventories	-	20.1	46.4	62.4	87.6	30.0	10.5	54.4	18.5	9.0	4.1	6.2	219.0	568.2
Other current	-	0.6	0.9	3.4	9.9	7.4	0.7	5.7	1.3	0.6	0.2	1.4	21.4	53.5
<b>Sub-total current</b>	<b>-</b>	<b>38.4</b>	<b>62.4</b>	<b>129.9</b>	<b>148.6</b>	<b>60.8</b>	<b>18.9</b>	<b>104.3</b>	<b>23.8</b>	<b>12.7</b>	<b>6.1</b>	<b>9.4</b>	<b>872.8</b>	<b>1 488.1</b>
Investments	-	17.2	23.2	86.2	145.3	43.4	1.1	19.1	19.8	10.5	3.3	6.3	47.4	422.8
Property & equipment	-	29.2	41.6	133.1	80.0	34.2	11.7	63.8	41.5	21.9	6.7	20.5	176.4	660.6
Other assets	-	0.4	0.0	1.0	0.4	0.1	0.4	1.2	0.0	0	0.0	0	4.2	7.7
<b>Total assets</b>	<b>-</b>	<b>85.2</b>	<b>127.2</b>	<b>350.2</b>	<b>374.3</b>	<b>138.5</b>	<b>32.1</b>	<b>188.4</b>	<b>85.1</b>	<b>45.1</b>	<b>16.1</b>	<b>36.2</b>	<b>1 100.8</b>	<b>2 579.2</b>
<b>Liabilities</b>														
Short-term debt	-	8.7	9.6	16.7	10.4	5.0	5.3	12.9	8.8	5.2	3.2	4.8	173.2	263.8
Accounts payable	-	14.8	22.1	68.8	35.0	11.3	9.7	36.6	30.0	14.6	2.9	14.1	287.4	547.3
Other current	-	1.1	2.7	4.6	6.0	4.2	0.2	14.9	0.9	0.6	0.1	0.2	17.7	53.2
<b>Sub-total current</b>	<b>-</b>	<b>24.6</b>	<b>34.4</b>	<b>90.1</b>	<b>51.4</b>	<b>20.5</b>	<b>15.2</b>	<b>64.4</b>	<b>39.7</b>	<b>20.4</b>	<b>6.2</b>	<b>19.1</b>	<b>478.3</b>	<b>864.3</b>
Long-term debt	-	24.9	5.3	15.2	7.8	2.2	5.7	26.4	22.2	13.2	2.8	10.3	26.2	162.2
Deferred credits	-	0.5	1.0	0.5	0	0.0	0.1	7.2	0.0	0.1	0.0	0	3.2	12.6
<b>Sub-total liabilities</b>	<b>-</b>	<b>50.0</b>	<b>40.7</b>	<b>105.8</b>	<b>59.2</b>	<b>22.7</b>	<b>21.0</b>	<b>98.0</b>	<b>61.9</b>	<b>33.7</b>	<b>9.0</b>	<b>29.4</b>	<b>507.7</b>	<b>1 039.1</b>
<b>Members' equity</b>														
Members' loans	-	0.3	0.8	0.0	0.1	0.0	2.4	0	4.8	0.4	0.2	1.5	-	10.5
Share capital	-	22.3	63.0	145.8	193.5	63.7	2.4	38.5	22.9	12.6	5.4	9.9	448.5	1 028.5
Reserves	-	11.5	13.4	75.8	77.5	35.4	5.4	51.6	7.9	2.8	1.4	4.0	5.8	292.5
Undistributed surplus	-	1.1	9.3	22.8	44.0	16.7	0.9	0.3	-12.4	-4.4	0.1	-8.6	138.8	208.6
<b>Sub-total equity</b>	<b>-</b>	<b>35.2</b>	<b>86.5</b>	<b>244.4</b>	<b>315.1</b>	<b>115.8</b>	<b>11.1</b>	<b>90.4</b>	<b>23.2</b>	<b>11.4</b>	<b>7.1</b>	<b>6.8</b>	<b>593.1</b>	<b>1 540.1</b>
<b>Total liabilities &amp; equity</b>	<b>-</b>	<b>85.2</b>	<b>127.2</b>	<b>350.2</b>	<b>374.3</b>	<b>138.5</b>	<b>32.1</b>	<b>188.4</b>	<b>85.1</b>	<b>45.1</b>	<b>16.1</b>	<b>36.2</b>	<b>1 100.8</b>	<b>2 579.2</b>

<sup>1/</sup> co-operatives incorporated federally



Table 8: Volume of business by province of supply co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
-million dollars-														
<b>Consumer &amp; supplies</b>														
Consumer total	-	-	28.3	15.1	24.1	16.7	40.7	22.8	1.0	4.8	0.2	0.1	110.2	264.0
<b>Agricultural supplies</b>														
Animal feed	-	-	22.5	13.5	14.5	11.3	119.8	240.8	3.5	8.7	2.9	1.6	31.5	470.6
Fertilizers & chemicals	-	-	1.1	56.5	12.3	36.2	95.3	54.9	0.4	1.2	0.1	0.2	361.7	619.9
Seeds	-	-	0.1	0.3	-	-	19.0	6.2	0.5	0.6	0.3	-	-	27.0
Farm supplies	-	-	1.2	112.7	4.3	1.6	25.1	89.4	0.7	1.0	1.4	0.1	42.3	279.8
<b>Sub-total agricultural</b>	-	-	24.9	183.0	31.1	49.1	259.2	391.3	5.1	11.5	4.7	1.9	435.5	1 397.3
<b>Other supplies</b>														
Machinery, vehicles & parts	-	-	0.5	26.2	4.5	4.3	0.3	44.7	0.1	-	-	-	-	80.6
Petroleum	-	-	58.9	439.1	118.6	107.2	70.1	58.3	-	2.5	-	-	-	854.7
Building materials	-	-	1.0	71.8	4.3	10.8	10.1	13.6	0.1	-	-	-	-	111.7
Other	-	-	-	0.8	0.3	1.5	0.4	0.6	-	-	-	0.1	-	3.7
<b>Sub-total other supplies</b>	-	-	60.4	537.9	127.7	123.8	80.9	117.2	0.2	2.5	0.0	0.1	0.0	1 050.7
<b>Total consumer &amp; supplies</b>	-	-	113.6	736.0	182.9	189.6	380.8	531.3	6.3	18.8	4.9	2.1	545.7	2 712.0
<b>Product marketings</b>	-	-	0.2	0.0	0.1	0.5	153.6	137.4	0.1	0.0	0.1	0.0	0.0	292.0
<b>Total sales</b>	-	-	113.8	736.0	183.0	190.1	534.4	668.7	6.4	18.8	5.0	2.1	545.7	3 004.0
Service revenue	-	-	0.5	0.5	0.6	0.2	20.6	1.4	0.2	0.1	0.1	-	-	24.2
Other income	-	-	6.4	9.9	17.6	15.9	9.5	6.5	0.1	0.4	-	-	3.2	69.5
<b>Total volume</b>	-	-	120.7	746.4	201.2	206.2	564.5	676.6	6.7	19.3	5.1	2.1	548.9	3 097.7

<sup>1/</sup> co-operatives incorporated federally

Table 9: Balance sheet by province of supply co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Assets</b>														
Cash	-	-	2.6	8.3	9.0	3.3	7.7	8.5	0.1	0.4	0.0	0.1	74.5	114.5
Receivables	-	-	5.6	73.9	20.2	18.2	59.4	62.8	0.7	1.0	0.3	0.3	37.3	279.7
Inventories	-	-	5.3	92.2	21.0	18.7	50.9	88.5	0.9	2.0	0.4	0.1	5.2	285.2
Other current	-	-	1.3	1.6	6.4	2.4	2.3	4.8	0.1	0.1	0.0	0.1	2.4	21.5
<b>Sub-total current</b>	-	-	<b>14.8</b>	<b>176.0</b>	<b>56.6</b>	<b>42.6</b>	<b>120.3</b>	<b>164.6</b>	<b>1.8</b>	<b>3.5</b>	<b>0.7</b>	<b>0.6</b>	<b>119.4</b>	<b>700.9</b>
Investments	-	-	12.0	15.2	48.6	39.8	9.0	34.9	0.3	1.1	0.5	0.0	32.5	193.9
Property & equipment	-	-	13.4	70.1	12.8	16.8	67.3	65.9	1.3	3.1	0.6	0.0	40.0	291.3
Other assets	-	-	4.7	3.2	0.1	0.2	2.6	4.4	-	0.0	-	-	-	15.2
<b>Total assets</b>	-	-	<b>44.9</b>	<b>264.5</b>	<b>118.1</b>	<b>99.4</b>	<b>199.2</b>	<b>269.8</b>	<b>3.4</b>	<b>7.7</b>	<b>1.8</b>	<b>0.6</b>	<b>191.9</b>	<b>1 201.3</b>
<b>Liabilities</b>														
Short-term debt	-	-	2.0	17.9	1.7	3.2	46.2	50.3	0.6	0.6	0.1	0.1	36.4	159.1
Accounts payable	-	-	6.4	43.7	4.8	6.2	42.9	51.9	0.5	2.1	0.2	0.2	70.1	229.0
Other current	-	-	0.1	7.1	1.8	6.4	7.4	3.8	-	0.1	-	-	-	26.7
<b>Sub-total current</b>	-	-	<b>8.5</b>	<b>68.7</b>	<b>8.3</b>	<b>15.8</b>	<b>96.5</b>	<b>106.0</b>	<b>1.1</b>	<b>2.8</b>	<b>0.3</b>	<b>0.3</b>	<b>106.5</b>	<b>414.8</b>
Long-term debt	-	-	6.9	10.9	0.6	2.8	28.4	44.5	0.6	2.3	0.7	-	-	97.7
Deferred credits	-	-	0.3	2.1	-	0.1	2.3	4.1	0.2	0.0	-	-	59.7	68.8
<b>Sub-total liabilities</b>	-	-	<b>15.7</b>	<b>81.7</b>	<b>8.9</b>	<b>18.7</b>	<b>127.2</b>	<b>154.6</b>	<b>1.9</b>	<b>5.1</b>	<b>1.0</b>	<b>0.3</b>	<b>166.2</b>	<b>581.3</b>
<b>Members' equity</b>														
Members' loans	-	-	13.4	87.2	0.1	0.4	27.3	1.7	0.5	0.1	-	-	18.7	149.4
Share capital	-	-	3.0	39.8	69.8	38.0	3.3	28.1	0.9	1.5	0.5	0.2	2.3	187.4
Reserves	-	-	12.8	49.2	23.2	26.0	22.5	78.9	0.1	0.5	0.1	0.1	3.4	216.8
Undistributed surplus	-	-	-	6.6	16.1	16.3	18.9	6.5	-	0.5	0.2	0.0	1.3	66.4
<b>Sub-total equity</b>	-	-	<b>29.2</b>	<b>182.8</b>	<b>109.2</b>	<b>80.7</b>	<b>72.0</b>	<b>115.2</b>	<b>1.5</b>	<b>2.6</b>	<b>0.8</b>	<b>0.3</b>	<b>25.7</b>	<b>620.0</b>
<b>Total liabilities &amp; equity</b>	-	-	<b>44.9</b>	<b>264.5</b>	<b>118.1</b>	<b>99.4</b>	<b>199.2</b>	<b>269.8</b>	<b>3.4</b>	<b>7.7</b>	<b>1.8</b>	<b>0.6</b>	<b>191.9</b>	<b>1 201.3</b>

<sup>1/</sup> co-operatives incorporated federally

Table 10: Volume of business by province of fishing co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
-million dollars-													
<b>Product marketings &amp; supplies</b>													
Fish	-	-	-	1.0	0.5	3.4	0.0	5.8	33.4	30.0	29.9	14.4	118.4
Consumer	-	-	-	-	0.3	-	-	-	2.6	3.9	0.1	-	6.9
Supplies	-	-	-	-	0.1	0.2	-	-	0.3	2.4	1.8	0.4	5.4
<b>Total sales</b>	-	-	0.0	1.0	0.9	3.6	0.0	5.8	36.4	36.4	31.8	14.8	130.6
Service revenue	-	-	-	-	0.0	0.0	0.0	-	0.0	0.1	0.2	0.1	0.5
Other income	-	-	-	0.0	0.0	0.0	0.0	-	1.9	0.1	0.0	0.6	2.7
<b>Total</b>	-	-	0.0	1.0	1.0	3.7	0.1	5.8	38.3	36.6	32.0	15.5	133.9

Table 11: Balance sheet of fishing co-operatives reporting in Canada, 1995 to 1997

	1995		1996		1997	
<b>Assets</b>	-million dollars-	%	-million dollars-	%	-million dollars-	%
Cash	5.8	11.9	4.7	8.9	4.1	7.8
Receivables	8.9	18.5	9.9	18.7	10.5	20.1
Inventories	7.1	14.8	9.3	17.5	9.0	17.1
Other current	0.7	1.5	1.4	2.7	0.8	1.6
<b>Sub-total current</b>	<b>22.6</b>	<b>46.7</b>	<b>25.3</b>	<b>47.8</b>	<b>24.4</b>	<b>46.6</b>
Investments	8.7	18.1	10.2	19.2	10.9	20.8
Property & equipment	16.9	34.9	17.2	32.6	16.9	32.3
Other assets	0.2	0.4	0.2	0.3	0.2	0.3
<b>Total assets</b>	<b>48.4</b>	<b>100.0</b>	<b>52.8</b>	<b>100.0</b>	<b>52.3</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	6.8	14.1	11.1	21.1	10.2	19.4
Accounts payable	7.3	15.1	5.3	10.0	4.0	7.6
Other current	0.4	0.9	0.9	1.7	0.6	1.2
<b>Sub-total current</b>	<b>14.6</b>	<b>30.1</b>	<b>17.3</b>	<b>32.8</b>	<b>14.8</b>	<b>28.3</b>
Long-term debt	6.2	12.8	6.6	12.5	5.4	10.4
Deferred credits	1.3	2.8	1.0	1.9	1.3	2.6
<b>Sub-total liabilities</b>	<b>22.1</b>	<b>45.7</b>	<b>25.0</b>	<b>47.2</b>	<b>21.6</b>	<b>41.2</b>
<b>Members' equity</b>						
Members' loans	9.5	19.7	9.4	17.8	8.0	15.4
Share capital	9.9	20.5	10.5	19.9	7.0	13.4
Reserves	7.1	14.7	7.7	14.6	8.3	15.9
Undistributed surplus	0.3	0.6	0.2	0.5	7.4	14.2
<b>Sub-total equity</b>	<b>26.3</b>	<b>54.3</b>	<b>27.9</b>	<b>52.8</b>	<b>30.7</b>	<b>58.8</b>
<b>Total liabilities &amp; equity</b>	<b>48.4</b>	<b>100.0</b>	<b>52.8</b>	<b>100.0</b>	<b>52.3</b>	<b>100.0</b>



Table 12: Volume of business by province of production co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
- million dollars-														
<b>Product marketings &amp; supplies</b>														
Livestock: Cattle & hogs	-	-	6.5	248.5	41.9	8.8	15.2	-	-	-	-	-	-	320.9
Forestry products	-	-	-	-	-	-	-	374.6	23.5	2.3	-	-	-	400.4
Other marketing	-	-	0.3	1.4	3.5	-	14.0	2.7	-	0.2	-	-	-	22.1
<b>Sub-total product marketings</b>	-	-	<b>6.8</b>	<b>249.9</b>	<b>45.4</b>	<b>8.8</b>	<b>29.2</b>	<b>377.3</b>	<b>23.5</b>	<b>2.5</b>	<b>0.1</b>	<b>0.3</b>	<b>0.0</b>	<b>743.8</b>
<b>Supply sales</b>	-	-	<b>0.6</b>	<b>0.1</b>	<b>0.1</b>	<b>0.0</b>	<b>23.4</b>	<b>4.6</b>	<b>0.0</b>	<b>0.3</b>	<b>0.0</b>	<b>0.0</b>	<b>8.5</b>	<b>37.7</b>
<b>Total Sales</b>	-	-	<b>7.4</b>	<b>250.0</b>	<b>45.5</b>	<b>8.8</b>	<b>52.6</b>	<b>381.9</b>	<b>23.5</b>	<b>2.9</b>	<b>0.1</b>	<b>0.3</b>	<b>8.5</b>	<b>781.5</b>
Service revenue	-	-	14.9	13.9	5.9	4.2	2.3	31.6	3.0	4.9	0.0	0.0	0.2	81.0
Other income	-	-	0.1	1.3	0.8	0.1	3.1	6.6	0.4	0.1	0.0	0.0	0.5	13.2
<b>Total</b>	-	-	<b>22.5</b>	<b>265.3</b>	<b>52.2</b>	<b>13.2</b>	<b>58.0</b>	<b>420.1</b>	<b>27.0</b>	<b>7.8</b>	<b>0.1</b>	<b>0.3</b>	<b>9.2</b>	<b>875.6</b>

<sup>1/</sup> co-operatives incorporated federally

Table 13: Balance sheet of production co-operatives reporting in Canada, 1995 to 1997

	1995		1996		1997	
<b>Assets</b>	-million dollars-	%	-million dollars-	%	-million dollars-	%
Cash	60.1	13.9	50.4	11.7	41.7	8.8
Receivables	208.5	48.3	178.1	41.3	193.2	40.9
Inventories	38.0	8.8	46.4	10.8	53.1	11.2
Other current	16.0	3.7	19.3	4.5	24.6	5.2
<b>Sub-total current</b>	<b>322.6</b>	<b>74.7</b>	<b>294.2</b>	<b>68.2</b>	<b>312.6</b>	<b>66.1</b>
Investments	28.8	6.7	28.7	6.6	38.4	8.1
Property & equipment	75.1	17.4	98.1	22.8	110.3	23.3
Other assets	5.5	1.3	10.3	2.4	11.6	2.5
<b>Total assets</b>	<b>432.1</b>	<b>100.0</b>	<b>431.2</b>	<b>100.0</b>	<b>472.9</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	209.6	48.5	171.5	39.8	166.4	35.2
Accounts payable	44.5	10.3	50.6	11.7	57.4	12.1
Other current	20.3	4.7	21.1	4.9	24.9	5.3
<b>Sub-total current</b>	<b>274.5</b>	<b>63.5</b>	<b>243.1</b>	<b>56.4</b>	<b>248.7</b>	<b>52.6</b>
Long-term debt	43.0	10.0	63.2	14.7	70.6	14.9
Deferred credits	9.9	2.3	14.2	3.3	18.8	4.0
<b>Sub-total liabilities</b>	<b>327.3</b>	<b>75.8</b>	<b>320.6</b>	<b>74.3</b>	<b>338.2</b>	<b>71.5</b>
<b>Members' equity</b>						
Members' loans	3.2	0.7	4.4	1.0	6.8	1.4
Share capital	36.0	8.3	45.7	10.6	55.0	11.6
Reserves	35.2	8.2	47.3	11.0	46.0	9.7
Undistributed surplus	30.3	7.0	13.3	3.1	26.9	5.7
<b>Sub-total equity</b>	<b>104.7</b>	<b>24.2</b>	<b>110.7</b>	<b>25.7</b>	<b>134.8</b>	<b>28.5</b>
<b>Total liabilities &amp; equity</b>	<b>432.1</b>	<b>100.0</b>	<b>431.2</b>	<b>100.0</b>	<b>472.9</b>	<b>100.0</b>

Table 14: Volume of business by province of service co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
							-million dollars-							
Service revenue	-	-	91.3	155.9	44.6	41.4	298.4	274.0	8.9	12.3	2.9	3.6	31.8	965.1
Other income	-	-	46.2	19.4	14.6	10.6	232.5	49.5	4.0	5.1	1.1	1.4	-	384.5
Sub-total	-	-	137.5	175.4	59.1	52.1	530.9	323.5	12.9	17.4	4.0	5.0	31.8	1 349.6
Marketing & supply sales	-	-	2.8	10.6	0.4	4.7	4.6	19.3	7.8	0.0	0.0	0.5	-	50.8
Total	-	-	140.3	186.0	59.5	56.7	535.5	342.8	20.8	17.4	4.1	5.5	31.8	1 400.5

<sup>1/</sup> co-operatives incorporated federally

Table 15: Balance sheet of service co-operatives reporting in Canada, 1995 to 1997

	1995		1996		1997	
<b>Assets</b>	-million dollars-	%	-million dollars-	%	-million dollars-	%
Cash	264.1	4.2	283.8	4.2	242.7	3.6
Receivables	201.7	3.2	207.0	3.1	182.5	2.7
Inventories	22.3	0.4	13.0	0.2	15.8	0.2
Other current	38.5	0.6	34.3	0.5	30.8	0.5
<b>Sub-total current</b>	<b>525.9</b>	<b>8.3</b>	<b>538.2</b>	<b>8.0</b>	<b>471.9</b>	<b>7.0</b>
Investments	354.9	5.6	381.2	5.7	367.6	5.4
Property & equipment	5 456.4	85.9	5 754.4	85.7	5 843.6	86.3
Other assets	21.9	0.3	41.6	0.6	91.3	1.3
<b>Total assets</b>	<b>6 349.1</b>	<b>100.0</b>	<b>6 715.4</b>	<b>100.0</b>	<b>6 774.3</b>	<b>100.0</b>
<b>Liabilities</b>						
Short-term debt	164.1	2.6	199.7	3.0	191.8	2.8
Accounts payable	160.5	2.5	156.3	2.3	125.0	1.9
Other current	100.3	1.6	82.7	1.2	86.9	1.3
<b>Sub-total current</b>	<b>424.6</b>	<b>6.7</b>	<b>438.7</b>	<b>6.5</b>	<b>403.7</b>	<b>6.0</b>
Long-term debt	4 892.9	77.1	5 195.6	77.4	5 245.0	77.4
Deferred credits	32.4	0.5	49.0	0.7	68.0	1.0
<b>Sub-total liabilities</b>	<b>5 349.5</b>	<b>84.3</b>	<b>5 683.2</b>	<b>84.6</b>	<b>5 716.7</b>	<b>84.4</b>
<b>Members' equity</b>						
Members' loans	18.0	0.3	15.9	0.2	13.5	0.2
Share capital	230.0	3.6	240.9	3.6	258.9	3.8
Reserves	667.6	10.5	669.0	10.0	674.2	10.0
Undistributed surplus	94.1	1.5	106.4	1.6	111.1	1.6
<b>Sub-total equity</b>	<b>1 009.6</b>	<b>15.9</b>	<b>1 032.1</b>	<b>15.4</b>	<b>1 057.7</b>	<b>15.6</b>
<b>Total liabilities &amp; equity</b>	<b>6 349.1</b>	<b>100.0</b>	<b>6 715.4</b>	<b>100.0</b>	<b>6 774.3</b>	<b>100.0</b>



# Appendix A: Number by activity and province of consumer, supply and marketing co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
	-number-													
<b>Consumer</b>														
Direct charge	-	1	4	-	-	-	1	14	15	11	1	3	-	50
Grocery store	-	34	20	24	15	13	11	78	18	22	6	14	2	257
Specialty food store	-	-	2	-	-	1	1	10	-	1	-	-	-	15
Student supplies	-	-	2	-	-	-	1	100	-	-	-	-	-	103
Other consumer	-	-	7	24	70	26	6	15	3	3	2	-	1	157
<b>Sub-total</b>	-	35	35	48	85	40	20	217	36	37	9	17	3	582
<b>Supply</b>														
Agri supply	-	-	3	4	4	10	21	48	3	2	1	2	2	100
Feed mill	-	-	1	-	2	-	8	27	-	3	2	-	-	43
Petroleum	-	-	4	14	82	7	-	3	-	-	-	-	-	110
Other supply	-	-	1	1	-	-	1	1	-	-	-	-	-	4
<b>Sub-total</b>	-	-	9	19	88	17	30	79	3	5	3	2	2	257
<b>Marketing</b>														
Dairy	-	-	1	-	-	1	4	11	1	2	1	-	1	22
Fruit	-	-	9	-	-	-	6	11	4	2	1	-	-	33
Vegetables	-	-	4	1	-	-	2	5	-	1	2	-	-	15
Greenhouse vegeta	-	-	1	-	1	-	2	3	-	1	-	-	-	8
Grains & seeds	-	-	-	1	2	9	5	-	-	-	-	-	1	18
Livestock	-	-	2	7	1	4	5	9	1	3	-	-	-	32
Poultry & eggs	-	-	-	1	-	1	-	1	1	1	-	2	-	7
Honey & maple	-	-	-	1	-	1	-	4	-	1	-	-	1	8
Other marketing	-	-	2	-	2	1	3	5	1	4	1	-	1	20
<b>Sub-total</b>	-	-	19	11	6	17	27	49	8	15	5	2	4	163
<b>Total</b>	-	35	63	78	179	74	77	345	47	57	17	21	9	1 002

<sup>1/</sup> co-operatives incorporated federally

# Appendix B: Number by activity and province of production co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
<b>Production</b>														
	-number-													
Artificial insemination	-	-	-	4	2	1	-	1	1	1	-	-	-	10
Grazing	-	-	-	16	121	1	-	-	4	5	3	-	-	150
Handicraft	-	-	3	2	4	3	7	13	5	6	4	1	-	48
Feeder	-	-	7	59	51	10	6	-	-	-	-	-	-	133
Farm	-	-	1	2	8	1	1	1	-	-	-	-	-	14
Machinery	-	-	-	1	4	1	-	20	1	-	-	-	-	27
Clothing	-	-	-	-	-	-	1	3	-	-	-	-	-	4
Construction	-	-	-	-	1	1	-	6	-	1	-	2	-	11
Other manufacturing	-	-	-	-	1	1	2	10	-	1	-	-	1	16
Tree farming	-	-	-	-	1	-	-	-	8	1	-	-	-	10
Reforestation	-	-	4	-	-	-	-	6	1	-	-	-	-	11
Forest works	-	-	2	-	-	-	-	50	5	6	-	-	-	63
Saw mill	-	-	-	-	-	-	-	1	1	-	-	-	-	2
Wood processing	-	-	3	-	-	-	1	4	1	2	-	-	-	11
Mining	-	-	-	-	-	-	-	1	-	-	-	-	-	1
Other production	-	-	1	1	6	1	-	2	-	-	-	-	-	11
<b>Total</b>	-	-	<b>21</b>	<b>85</b>	<b>199</b>	<b>20</b>	<b>18</b>	<b>118</b>	<b>27</b>	<b>23</b>	<b>7</b>	<b>3</b>	<b>1</b>	<b>522</b>

<sup>1/</sup> co-operatives incorporated federally

## Appendix C: Number by activity and province of service co-operatives reporting in Canada, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED <sup>1/</sup>	CANADA
Services														
							-number-							
Rural electric	-	-	1	138	-	-	-	1	-	-	-	-	-	140
Natural gas	-	-	-	68	-	1	1	-	-	-	-	-	-	70
Water	-	-	1	86	16	33	2	27	-	4	-	-	-	169
Volunteer fire department	-	-	-	17	9	-	-	-	-	-	-	-	-	26
Recycling	-	-	-	-	-	-	1	2	-	-	-	-	-	3
Other utility	-	-	-	-	1	1	8	-	-	-	-	-	-	10
Daycare	-	-	-	-	35	23	12	-	2	-	-	1	-	73
Preschool	-	-	-	1	81	25	227	11	3	1	1	4	-	354
Seed cleaning	-	-	2	76	9	2	-	-	-	-	-	-	-	89
Health clinic & hospital	-	-	-	-	4	1	1	1	1	2	1	-	-	11
Ambulance	-	-	-	-	1	1	-	5	-	-	-	-	-	7
Other health	-	-	1	2	4	1	2	4	-	2	3	-	-	19
Taxi	-	-	-	2	1	-	2	19	-	-	-	1	-	25
Bus	-	-	1	1	-	-	-	2	-	-	-	-	-	4
Freight	-	-	12	-	-	4	8	6	-	1	-	-	-	31
Courier	-	-	-	-	-	1	-	1	-	-	-	-	-	2
Other transportation	-	-	1	-	1	1	-	2	-	1	-	-	1	7
Funeral	-	-	-	1	2	-	3	33	4	1	7	-	-	51
Recreational	-	-	9	8	184	32	8	24	19	1	3	-	-	288
Restaurant & hotel	-	-	1	1	1	-	1	24	2	-	1	-	-	31
Housing	-	-	265	61	18	48	511	1 012	23	84	9	23	-	2 054
Equity housing	-	-	2	-	-	-	-	-	-	-	-	-	-	2
Other housing	-	-	12	15	2	3	11	5	-	1	-	-	1	50
Editing & publishing	-	-	1	-	3	-	-	7	1	-	-	-	1	13
Radio, television & cable	-	-	2	-	5	2	1	32	2	-	1	-	-	45
Other communication	-	-	-	-	-	-	-	5	-	1	-	-	-	6
Farmers' market	-	-	-	-	31	18	-	-	3	1	1	-	-	54
Economic development	-	-	1	2	136	-	1	14	1	2	2	1	2	162
Business services	-	-	-	-	3	-	-	9	-	2	-	-	-	14
Family budget	-	-	-	-	-	-	-	22	-	-	-	-	-	22
Other development	-	-	4	1	-	-	2	6	-	-	1	-	-	14
Informatics	-	-	-	-	-	1	-	-	-	-	-	-	-	2
Domestic and janitorial	-	-	-	1	1	-	-	3	-	-	-	-	-	5
Soil conservation	-	-	-	-	3	3	-	1	-	-	-	-	-	7
Fine arts & cultural	-	-	1	-	4	1	2	11	4	2	1	2	-	28
Financial	-	-	-	2	1	-	-	-	1	-	-	-	4	8
Other	-	-	7	16	19	11	28	35	5	11	3	1	6	142
<b>Total</b>	<b>-</b>	<b>-</b>	<b>324</b>	<b>499</b>	<b>575</b>	<b>213</b>	<b>832</b>	<b>1 325</b>	<b>71</b>	<b>117</b>	<b>34</b>	<b>33</b>	<b>15</b>	<b>4 038</b>

<sup>1/</sup> co-operatives incorporated federally

# Appendix D: Worker co-operatives reporting in Canada, 1993-1997

	1993	1994	1995	1996	1997
<b>Associations reporting</b>	225	225	225	244	247
<b>Membership</b>	13 004	14 655	14 368	15 371	15 867
	-million dollars-		-number-		
<b>Revenues</b>					
Service revenue	102.2	122.4	110.6	111.2	129.7
Forest marketings	179.3	207.5	284.5	337.8	374.6
Other sales	56.7	41.7	44.6	43.9	45.0
Other income	1.8	4.1	20.2	23.0	21.2
<b>Total revenues</b>	<b>340.0</b>	<b>375.7</b>	<b>459.9</b>	<b>515.9</b>	<b>570.5</b>
<b>Total assets</b>	<b>156.9</b>	<b>179.8</b>	<b>219.8</b>	<b>275.3</b>	<b>310.1</b>



# Appendix E: Non-financial co-operatives, summary by province and basic function <sup>1/</sup>, 1997

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
Associations reporting													
-number-													
<b>Marketing</b>													
Agriculture	-	-	33	72	96	47	36	39	22	14	6	2	367
Fish	-	-	3	3	4	6	1	4	10	8	8	3	50
Forestry	-	-	4	-	-	-	-	55	6	7	-	-	72
Crafts	-	-	3	2	4	3	7	11	5	5	4	1	45
Worker	-	-	4	2	2	5	4	131	5	18	-	4	175
<b>Sub-total</b>	-	-	47	79	106	61	48	240	48	52	18	10	709
<b>Consumer</b>													
Food	-	34	24	23	16	14	13	98	33	33	7	17	312
Agriculture	-	-	7	105	151	19	30	97	9	11	6	2	437
Housing	-	-	279	76	20	51	523	1 015	23	85	9	23	2 104
Service	-	1	42	348	512	137	317	225	42	21	24	8	1 677
Other	-	-	13	38	153	34	9	117	3	4	2	-	373
<b>Sub-total</b>	-	35	365	590	852	255	892	1 552	110	154	48	50	4 903
<b>Total</b>	-	35	412	669	958	316	940	1 792	158	206	66	60	5 612
-thousands-													
<b>Membership</b>													
<b>Marketing</b>													
Agriculture	-	-	8	69	78	29	14	17	7	3	1	0	225
Fish	-	-	0	0	1	1	0	1	2	1	0	2	8
Forestry	-	-	0	-	-	-	-	5	0	1	-	-	7
Crafts	-	-	1	0	0	0	0	1	0	0	0	0	3
Worker	-	-	0	1	0	0	0	7	0	0	-	0	9
<b>Sub-total</b>	-	0	9	70	79	30	14	31	10	5	1	2	251
<b>Consumer</b>													
Food	-	14	59	442	8	17	15	107	67	37	17	50	831
Agriculture	-	-	30	53	10	19	38	18	1	7	2	0	177
Housing	-	-	19	11	1	3	61	23	1	2	0	0	122
Service	-	0	11	142	55	38	52	162	10	2	10	1	484
Other	-	-	1 092	261	352	126	14	974	6	5	5	-	2 835
<b>Sub-total</b>	-	14	1 210	908	426	204	179	1 284	85	52	34	52	4 448
<b>Total</b>	-	14	1 219	978	506	233	193	1 314	95	58	35	54	4 700

(continued)

# Appendix E: Non-financial co-operatives , summary by province and basic function <sup>1/</sup>, 1997 (concluded)

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
-million dollars-													
<b>Volume of business</b>													
<b>Marketing</b>													
Agriculture	-	-	1 449.8	2 678.3	4 280.0	2 855.7	533.2	4 105.0	108.9	422.7	83.1	3.9	16 520.6
Fish	-	-	.1	1.0	1.0	3.7	.1	5.8	38.3	36.6	32.0	15.5	133.9
Forestry	-	-	6.6	-	-	-	-	378.7	3.8	5.3	-	-	394.6
Crafts	-	-	1.0	.0	.6	.1	.5	2.0	.3	.6	.1	.3	5.5
Worker	-	-	7.0	1.3	.1	9.1	7.0	143.4	.5	7.1	-	.3	175.9
<b>Sub-total</b>	<b>-</b>	<b>.0</b>	<b>1 464.5</b>	<b>2 680.6</b>	<b>4 281.7</b>	<b>2 868.6</b>	<b>540.6</b>	<b>4 635.0</b>	<b>152.0</b>	<b>472.3</b>	<b>115.1</b>	<b>20.0</b>	<b>17 230.4</b>
<b>Consumer</b>													
Food	-	86.6	156.4	729.8	2 503.0	103.3	12.8	390.1	742.3	141.6	34.7	109.5	5 010.0
Agriculture	-	-	61.9	431.5	259.3	112.2	564.5	672.8	6.7	20.6	5.2	2.1	2 136.7
Housing	-	-	126.6	38.9	6.8	24.8	455.7	145.3	7.1	14.0	1.5	3.7	824.5
Service	-	1.4	12.9	126.9	51.1	24.0	102.4	97.6	5.2	1.7	2.4	1.6	427.4
Other	-	-	242.9	930.7	995.3	510.0	217.5	197.9	18.7	11.2	23.1	-	3 147.3
<b>Sub-total</b>	<b>-</b>	<b>88.0</b>	<b>600.6</b>	<b>2 257.9</b>	<b>3 815.5</b>	<b>774.2</b>	<b>1 352.9</b>	<b>1 503.6</b>	<b>780.1</b>	<b>189.1</b>	<b>67.0</b>	<b>116.9</b>	<b>11 546.0</b>
<b>Total</b>	<b>-</b>	<b>88.0</b>	<b>2 065.2</b>	<b>4 938.5</b>	<b>8 097.2</b>	<b>3 642.8</b>	<b>1 893.6</b>	<b>6 138.6</b>	<b>932.1</b>	<b>661.4</b>	<b>182.1</b>	<b>136.9</b>	<b>28 776.4</b>
<b>Assets</b>													
<b>Marketing</b>													
Agriculture	-	-	479.1	878.5	1 333.5	505.8	151.6	1 338.9	26.1	139.4	30.4	1.3	4 884.5
Fish	-	-	0.1	0.2	0.2	0.8	0.0	1.4	27.0	6.4	6.7	9.6	52.3
Forestry	-	-	1.3	-	-	-	-	214.9	0.9	1.8	-	-	218.9
Crafts	-	-	0.5	0.0	0.3	0.0	0.1	7.0	0.1	0.2	0.0	0.1	8.4
Worker	-	-	1.2	0.2	0.8	2.3	0.6	84.3	0.1	1.5	-	0.2	91.2
<b>Sub-total</b>	<b>-</b>	<b>0.0</b>	<b>482.2</b>	<b>878.8</b>	<b>1 334.9</b>	<b>508.9</b>	<b>152.3</b>	<b>1 646.4</b>	<b>54.1</b>	<b>149.4</b>	<b>37.1</b>	<b>11.2</b>	<b>5 255.3</b>
<b>Consumer</b>													
Food	-	68.5	49.0	240.6	945.3	34.7	3.4	134.2	208.3	40.8	9.3	36.3	1 770.4
Agriculture	-	-	20.3	258.2	40.7	64.1	199.2	270.2	3.4	8.5	1.9	0.7	867.1
Housing	-	-	1 060.7	196.4	50.0	134.1	3 251.7	827.4	43.5	104.0	11.5	27.9	5 707.3
Service	-	20.6	8.6	502.6	60.7	30.3	190.2	127.8	10.4	1.1	4.0	1.0	957.3
Other	-	-	102.5	341.8	465.0	194.9	40.0	54.5	8.7	3.8	6.7	-	1 218.0
<b>Sub-total</b>	<b>-</b>	<b>89.2</b>	<b>1 241.1</b>	<b>1 539.6</b>	<b>1 561.7</b>	<b>458.1</b>	<b>3 684.4</b>	<b>1 414.2</b>	<b>274.3</b>	<b>158.2</b>	<b>33.4</b>	<b>65.9</b>	<b>10 520.1</b>
<b>Total</b>	<b>-</b>	<b>89.2</b>	<b>1 723.3</b>	<b>2 418.5</b>	<b>2 896.6</b>	<b>967.0</b>	<b>3 836.7</b>	<b>3 060.6</b>	<b>328.4</b>	<b>307.6</b>	<b>70.4</b>	<b>77.1</b>	<b>15 775.4</b>

<sup>1/</sup> Basic function? If the good or service is produced by the members and sold through the co-operative, it is considered marketing.

If the good or service is supplied by the co-operative and sold to the members, it is considered consumer.

The two broad groups are broken into subgroups, or activity, according to overall function.

# Appendix F: Co-operatives' market share estimates, 1997

	1990	1994	1995	1996	1997
			-per cent-		
Dairy	46	61	57	59	62
Grains and oilseeds (Canada)	-	-	-	54	54
Grains and oilseeds (West)	75	52	59	-	-
Grains and oilseeds (Ontario)	14	14	14	-	-
Poultry	36	47	47	54	47
Fruit	15	16	15	25	15
Livestock: Cattle and hogs	-	-	-	20	18
Livestock: Cattle	20	22	17	-	-
Livestock: Hogs	12	22	20	-	-
Honey & maple	29	23	31	15	29
Vegetables	11	9	8	7	6
Fish	8	6	7	6	5
Eggs	4	4	4	3	4

Source: Co-operatives Secretariat



	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
-million dollars-											
<b>Income statement<sup>b/</sup></b>											
Revenues											
Interest: on loans	1 225	229	312	210	773	3 235	127	45	22	24	6 202
on other	15	71	67	91	105	463	11	6	1		830
<b>Sub-total</b>	<b>1 240</b>	<b>300</b>	<b>379</b>	<b>301</b>	<b>878</b>	<b>3 698</b>	<b>138</b>	<b>51</b>	<b>23</b>	<b>24</b>	<b>7 032</b>
Other revenue	168	44	57	35	104	403	21	10	4	4	850
<b>Total</b>	<b>1 408</b>	<b>344</b>	<b>436</b>	<b>336</b>	<b>982</b>	<b>4 101</b>	<b>159</b>	<b>61</b>	<b>27</b>	<b>28</b>	<b>7 882</b>
<b>Change from previous year (%)</b>	<b>-6.3</b>	<b>-6.5</b>	<b>-9.2</b>	<b>-5.9</b>	<b>-10.2</b>	<b>-7.2</b>	<b>-0.6</b>	<b>-11.6</b>	<b>12.5</b>	<b>0.0</b>	<b>-7.3</b>
<b>Expenses</b>											
Interest	695	157	169	166	440	1 802	61	31	11	12	3 544
Other including income taxes	612	158	226	143	479	1 994	86	26	14	12	3 750
<b>Total</b>	<b>1 307</b>	<b>315</b>	<b>395</b>	<b>309</b>	<b>919</b>	<b>3 796</b>	<b>147</b>	<b>57</b>	<b>25</b>	<b>24</b>	<b>7 294</b>
<b>Change from previous year (%)</b>	<b>-6.4</b>	<b>-7.9</b>	<b>-9.4</b>	<b>-6.6</b>	<b>-11.3</b>	<b>-9.3</b>	<b>-3.3</b>	<b>-12.3</b>	<b>19.0</b>	<b>11.1</b>	<b>-8.7</b>
Net savings	101	29	41	27	63	305	12	4	2	4	588
<b>Change from previous year (%)</b>	<b>-5.6</b>	<b>11.5</b>	<b>-6.8</b>	<b>3.8</b>	<b>8.5</b>	<b>28.7</b>	<b>50.0</b>	<b>0.0</b>	<b>-33.3</b>	<b>300.0</b>	<b>14.2</b>
<b>Balance sheet as at December 1997</b>											
<b>Assets</b>											
Demand & term deposits	2 388	611	1 120	707	1 395	7 905	304	156	38	42	14 666
Other investments	457	449	624	186	1 242	440	12	43	6	2	3 461
<b>Sub-total</b>	<b>2 845</b>	<b>1 060</b>	<b>1 744</b>	<b>893</b>	<b>2 637</b>	<b>8 345</b>	<b>316</b>	<b>199</b>	<b>44</b>	<b>44</b>	<b>18 127</b>
Loans outstanding											
Mortgage	14 838	1 790	2 199	2 497	7 185	29 776	576	239	75	108	59 283
Non-mortgage	2 311	1 794	2 083	1 370	3 224	14 813	888	357	167	135	27 142
<b>Sub-total</b>	<b>17 149</b>	<b>3 584</b>	<b>4 282</b>	<b>3 867</b>	<b>10 409</b>	<b>44 589</b>	<b>1 464</b>	<b>596</b>	<b>242</b>	<b>243</b>	<b>86 425</b>
Fixed & other	445	91	137	77	304	1 301	54	21	10	9	2 449
<b>Total</b>	<b>20 439</b>	<b>4 735</b>	<b>6 163</b>	<b>4 837</b>	<b>13 350</b>	<b>54 235</b>	<b>1 834</b>	<b>816</b>	<b>296</b>	<b>296</b>	<b>107 001</b>
<b>Change from previous year (%)</b>	<b>4.7</b>	<b>6.5</b>	<b>0.9</b>	<b>4.8</b>	<b>-0.8</b>	<b>1.8</b>	<b>4.4</b>	<b>6.9</b>	<b>13.0</b>	<b>6.5</b>	<b>2.5</b>
<b>Liabilities &amp; equity</b>											
Demand & term deposits <sup>d/</sup>	17 857	4 328	5 532	4 416	11 779	44 076	1 649	752	227	275	90 891
Loans payable	1 024	77	57	77	74	5 194	22	7	24	3	6 559
Other liabilities	504	78	179	92	273	1 256	47	16	6	5	2 456
<b>Sub-total</b>	<b>19 385</b>	<b>4 483</b>	<b>5 768</b>	<b>4 585</b>	<b>12 126</b>	<b>50 526</b>	<b>1 718</b>	<b>775</b>	<b>257</b>	<b>283</b>	<b>99 906</b>
<b>Members' equity</b>											
Share capital <sup>d/</sup>	299	449	25	33	604	776	24	4	25	9	2 248
Surplus & reserve	755	-197	370	219	620	2 933	92	37	14	4	4 847
<b>Sub-total</b>	<b>1 054</b>	<b>252</b>	<b>395</b>	<b>252</b>	<b>1 224</b>	<b>3 709</b>	<b>116</b>	<b>41</b>	<b>39</b>	<b>13</b>	<b>7 095</b>
<b>Total</b>	<b>20 439</b>	<b>4 735</b>	<b>6 163</b>	<b>4 837</b>	<b>13 350</b>	<b>54 235</b>	<b>1 834</b>	<b>816</b>	<b>296</b>	<b>296</b>	<b>107 001</b>
Capital employed <sup>e/</sup>	19 935	4 657	5 984	4 745	13 077	52 979	1 787	800	290	291	104 545

a/ Cat 61-008 Quarterly Financial Statistics for Enterprises

b/ Total of the four quarters from Cat 61-008

c/ Includes withdrawable shares for SK, ON, NB, NS &amp; PE

d/ Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

e/ Total of demand and term deposits, loans payable and members' equity



# Appendix H: Credit unions in Canada (local), 1993-1997 <sup>a/</sup>

		1993	1994	1995	1996	1997
Income statement <sup>b/</sup>						
Revenues						
Interest:						
on loans		6 275	6 181	7 037	6 670	6 202
on other		735	774	1 149	1 066	830
Sub-total		7 010	6 955	8 186	7 736	7 032
Other revenue		592	631	710	768	850
Total		7 602	7 586	8 896	8 504	7 882
Change from previous year (%)		-6.0	-0.2	17.3	-4.4	-7.3
Expenses						
Interest		4 778	3 414	4 703	6 980	3 544
Other including income taxes		2 325	3 614	3 622	1 009	3 750
Total		7 083	7 028	8 325	7 989	7 294
Change from previous year (%)		-6.7	-0.8	18.5	-4.0	-8.7
Net savings		517	556	571	515	588
Change from previous year (%)		5.1	7.5	2.7	-9.8	14.2
Balance sheet as at December 1996						
Assets						
Demand & term deposits		13 695	14 532	15 827	15 704	14 666
Other investments		3 669	3 397	4 356	4 062	3 461
Sub-total		17 364	17 929	20 183	19 766	18 127
Loans outstanding						
Mortgage		47 005	52 263	54 269	57 111	59 283
Non-mortgage		24 184	22 375	24 023	26 037	27 142
Sub-total		71 190	74 638	78 292	83 148	86 425
Fixed & other		1 771	1 794	1 880	1 527	2 449
Total		90 325	94 361	100 355	104 441	107 001
Change from previous year (%)		5.1	4.5	6.4	4.1	2.5
Liabilities & equity						
Demand & term deposits <sup>d/</sup>		78 011	83 128	87 181	90 781	90 891
Loans payable		4 202	4 212	6 391	4 695	6 559
Other liabilities		2 163	926	469	2 412	2 456
Sub-total		84 376	88 266	94 101	97 888	99 906
Members' equity						
Share capital <sup>d/</sup>		2 537	2 249	2 077	2 054	2 248
Surplus & reserve		3 412	3 846	4 237	4 499	4 847
Sub-total		5 949	6 095	6 314	6 553	7 095
Total		90 325	94 361	100 355	104 441	107 001
Capital employed <sup>e/</sup>		88 162	93 435	99 886	102 029	104 545

<sup>a/</sup> Cat 61-008 Quarterly Financial Statistics for Enterprises

<sup>b/</sup> Total of the four quarters from Cat 61-008

<sup>c/</sup> Includes withdrawable shares for SK, ON, NB, NS & PE

<sup>d/</sup> Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

<sup>e/</sup> Total of demand and term deposits, loans payable and members' equity

## Appendix I: Top 10 Agricultural Co-operatives in Canada for 1997

Name of Co-operative	Revenues		Assets		Membership	Employees	Major Activities
	\$'000	\$'000	\$'000	\$'000			
Saskatchewan Wheat Pool <sup>a</sup>	4 229 325	1 289 278	74 256	3 873			Grain marketing & processing, livestock marketing, farm supply, printing & publishing
Alberta Wheat Pool <sup>a</sup>	2 051 654	653 617	56 273	1 433			Grain marketing, farm supplies
Coopérative fédérée de Québec	1 843 478	538 733	95 <sup>c</sup>	6 838			Wholesaler, farm supplies, petroleum, livestock and poultry processing
Manitoba Pool Elevators <sup>a</sup>	1 355 297	394 214	25 000	825			Grain marketing, farm supplies, livestock auction
Xcan Grain Pool Ltd. <sup>b</sup>	1 343 416	65 508	3 <sup>d</sup>	96			Commodities brokerage
Agropur, coopérative agro-alimentaire	1 293 773	482 195	4 738	2 765			Dairy products
Agrifoods International Cooperative Ltd.	1 080 000	357 368	1 868	3 000			Dairy products
United Farmers of Alberta Co-operative Ltd.	610 446	204 765	98 000	785			Petroleum, farm supplies
Western Co-operative Fertilizers Ltd.	328 099	176 615	3 <sup>d</sup>	88			Purchaser and distributor of fertilizer
Lilydale Co-operative Ltd.	320 563	90 383	1 200	1 500			Poultry products, hatchery

Total Revenues for "The top ten agricultural co-operatives in Canada 1997" is \$14.5 billion

<sup>a</sup> Sales include grain purchased for the account and delivered to the Canadian Wheat Board

<sup>b</sup> Wholly owned by co-operatives

<sup>c</sup> Also has 1 267 direct individual members as well as the 95 co-op associations representing 31 515 individual members

<sup>d</sup> Member co-op associations representing many thousand individual members

Source: The Top 50 Canadian Co-operatives 1997, Co-operatives Secretariat



Figure 1: Number and Membership of Non-Financial Co-operatives, 1993 - 1997

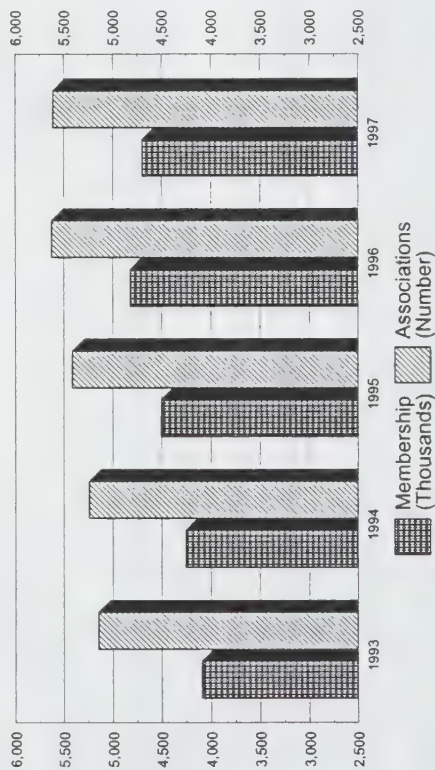


Figure 2: Volume of Business & Assets of Non-Financial Co-operatives, 1993 - 1997

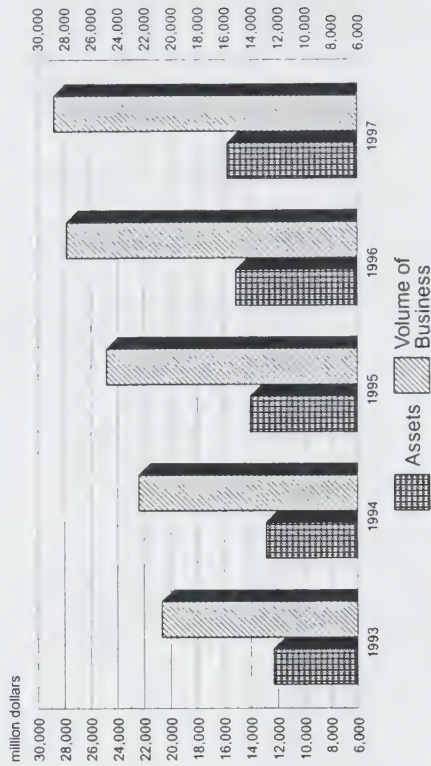
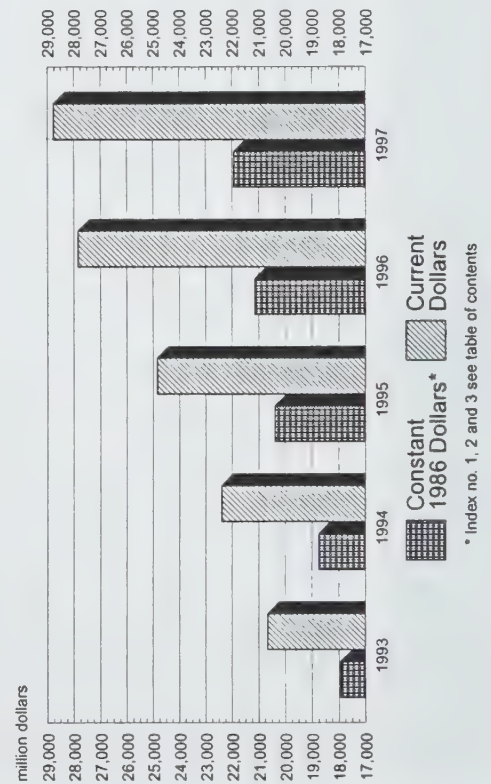


Figure 3: Volume of Business of Non-Financial Co-operatives, 1993 - 1997



\* Index no. 1, 2 and 3 see table of contents

Figure 4: Product Marketings & Supply Sales of Non-Financial Co-operatives, 1993 - 1997

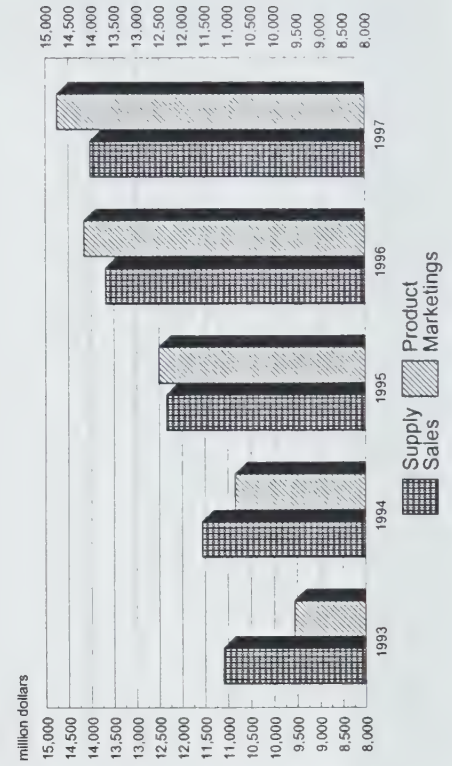


Figure 5: Products Marketed as a Percentage of Total Marketings by Non-Financial Co-operatives, 1993 - 1997

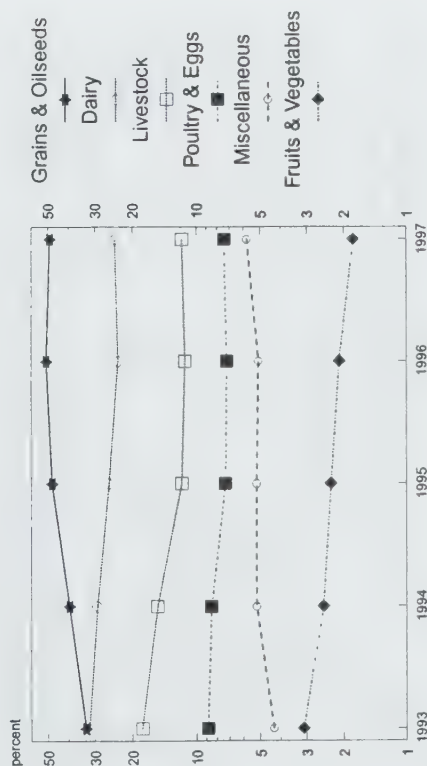


Figure 6: Product Marketings of Non-Financial Co-operatives, 1993 - 1997

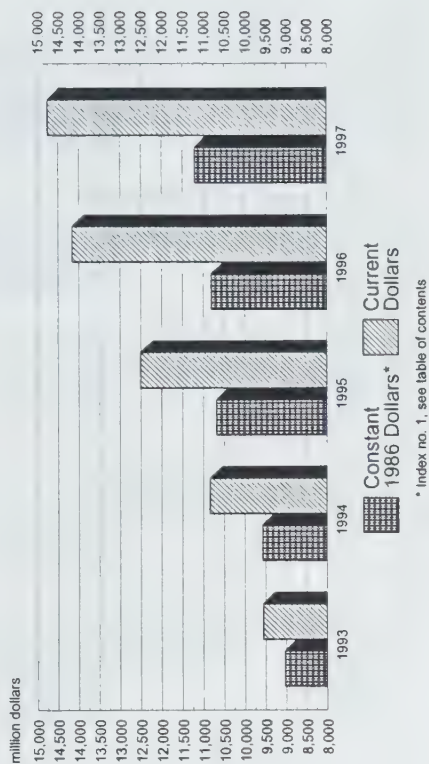


Figure 7: Consumer and Supply Sales of Non-Financial Co-operatives, 1993 - 1997

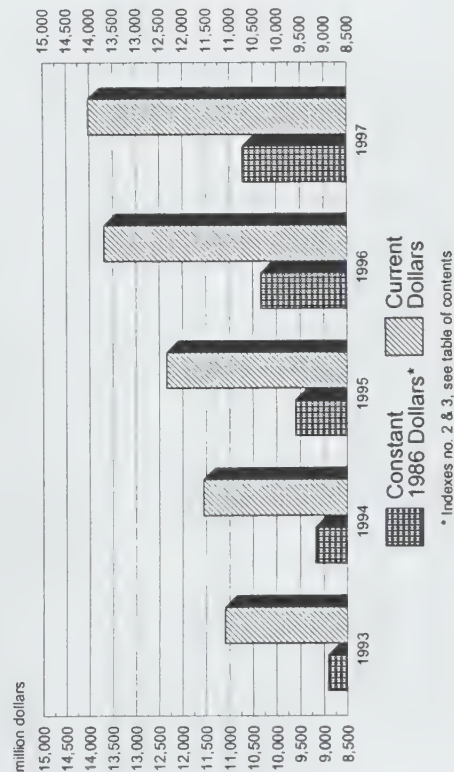
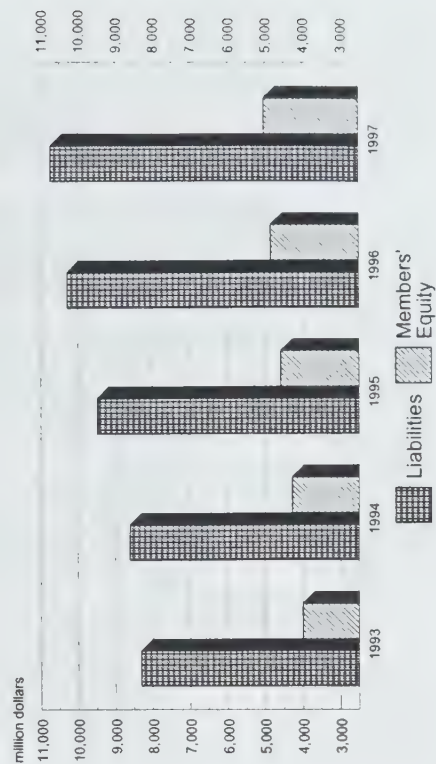
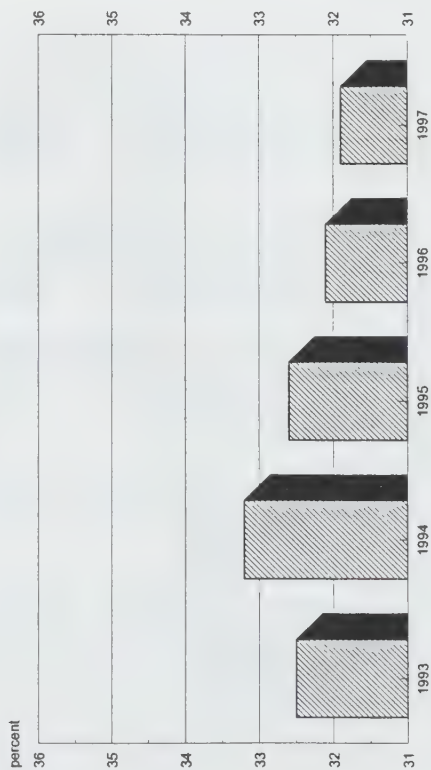


Figure 8: Liabilities and Members' Equity of Non-Financial Co-operatives, 1993 - 1997

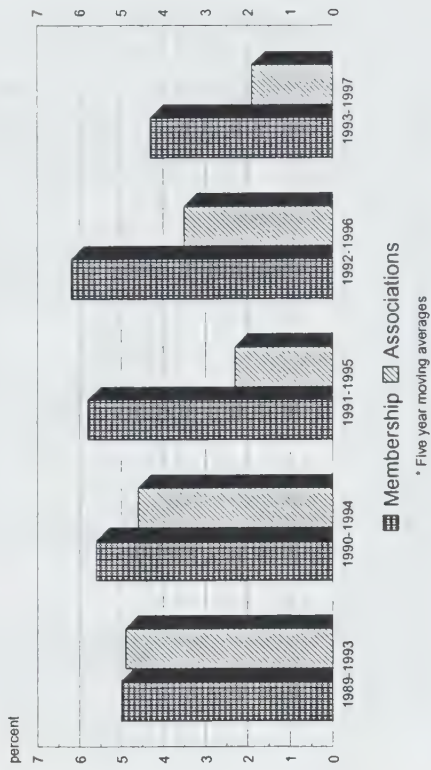




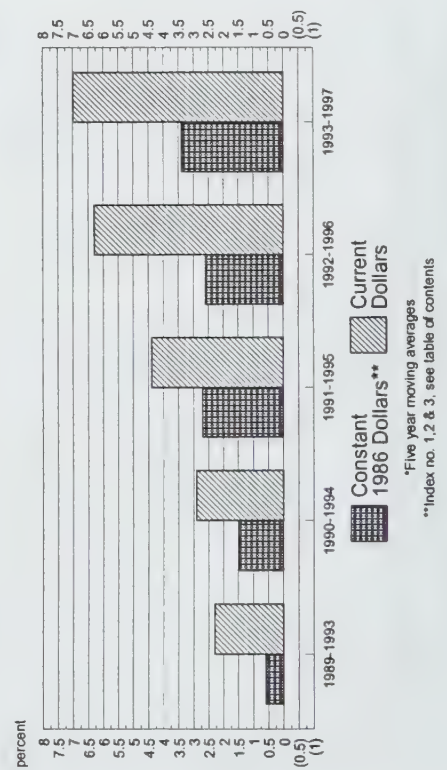
**Figure 9: Members' Equity as a Percentage of Total Assets of Non-Financial Co-operatives, 1993 - 1997**



**Figure 10: Five Year Growth Trends, Number & Memberships of Non-Financial Co-operatives, 1989 - 1997\***



**Figure 11: Five Year Growth Trends, Volume of Business of Non-Financial Co-operatives, 1989 - 1997\***



**Figure 12: Five Year Growth Trends, Assets of Non-Financial Co-operatives, 1989 - 1997\***

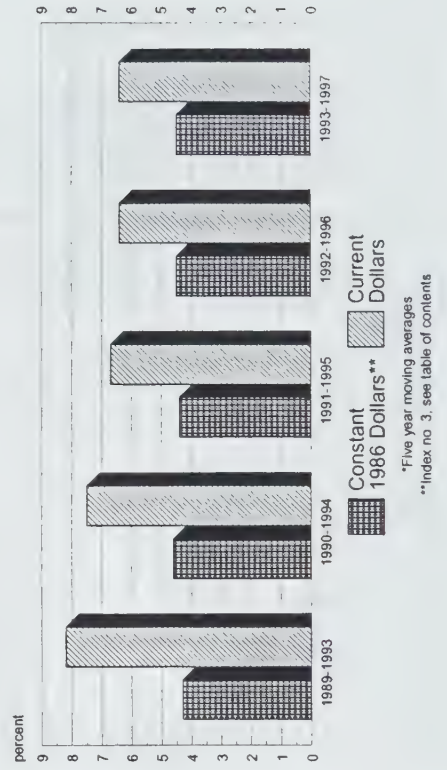


Figure 13: Volume of business of Fishing Co-operatives, 1993 - 1997

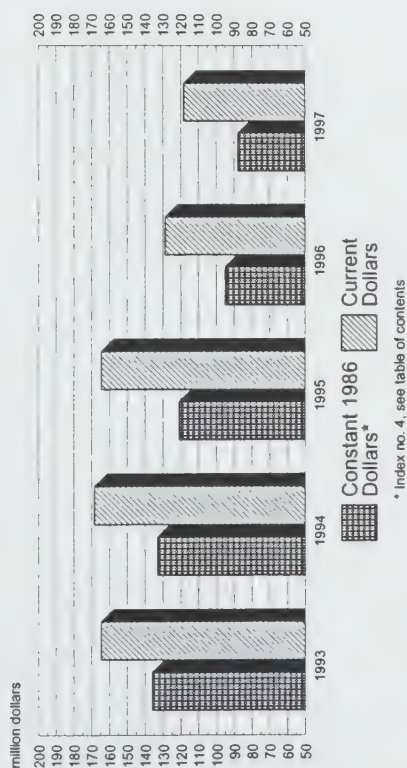


Figure 14: Number and Membership of Fishing Co-operatives, 1993 - 1997

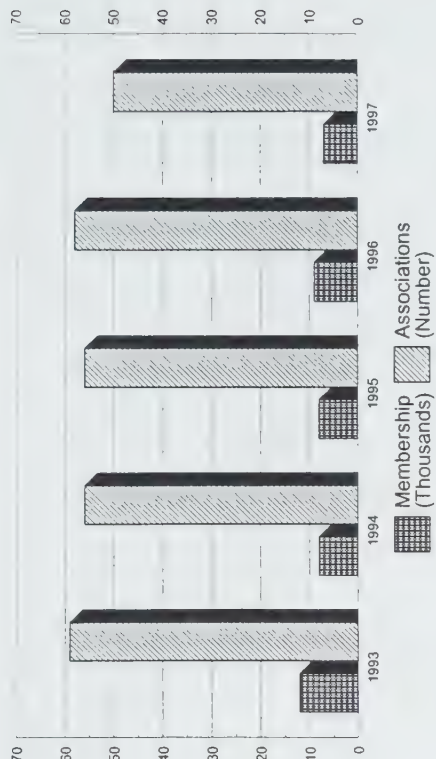


Figure 15: Service Revenues and Sales of Production Co-operatives, 1993 - 1997

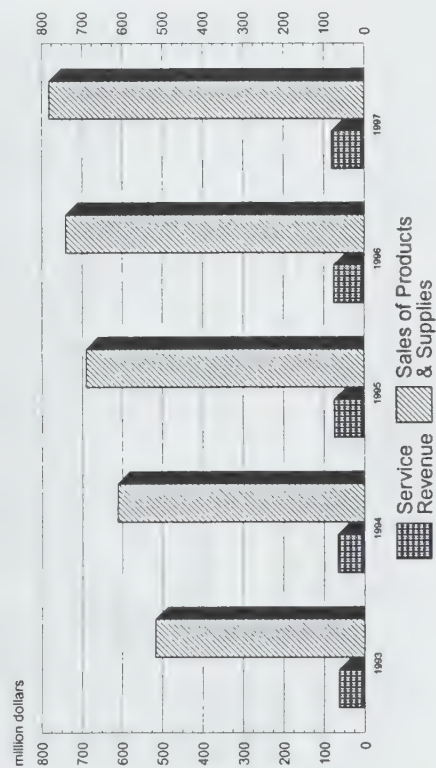


Figure 16: Number and Membership of Production Co-operatives, 1993 - 1997

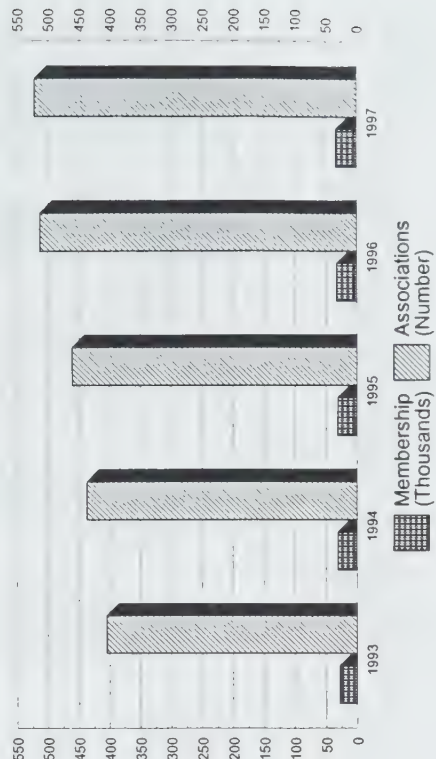


Figure 17: Volume of Business of Service Co-operatives, 1993 - 1997

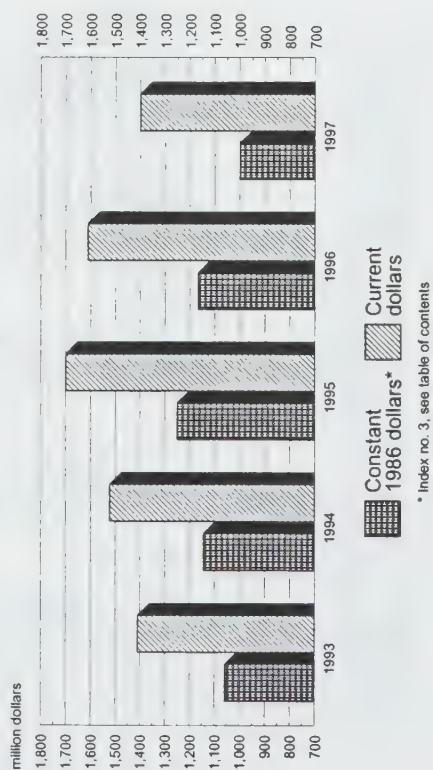
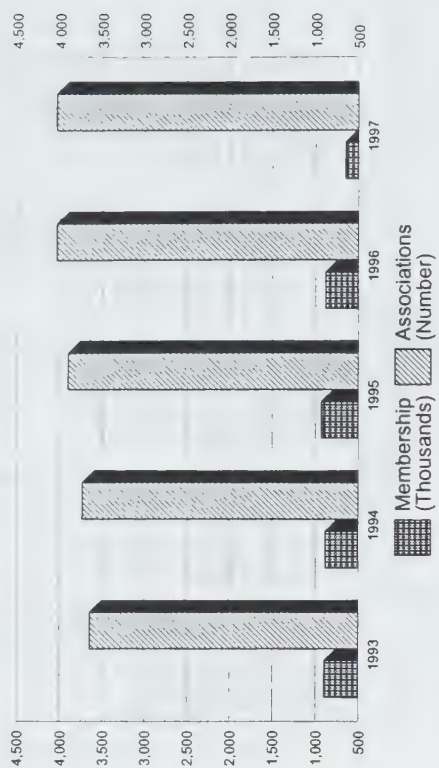


Figure 18: Number and Membership of Service Co-operatives, 1993 - 1997



















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